

FSA Cooperative Purchasing Program



**FSA23-EQU21.0: Equipment
Final Award Contract Packet**



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FLORIDA SHERIFFS ASSOCIATION

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Notice of Final Award FSA23-EQU21.0: Equipment

Date: October 1, 2023

To: Bidders and Purchasers

From: Hugh Oliver, Cooperative Purchasing Program Manager

Re: Notice of Final Award for FSA23-EQU21.0: Equipment

Florida Sheriffs Association (FSA) has completed its 21st year of the cooperative purchasing equipment contract. FSA is issuing the Notice of Final Award for contract FSA23-EQU21.0: Equipment that will be effective from October 1, 2023, through September 30, 2025. This year's bid included 453 items. The contract will offer construction, material handling, transportation, all-terrain and utility vehicles, and grounds care equipment.

The competitive process for this award began in May 2023, when stakeholders were surveyed regarding procurement needs. Items were added based on survey results and the Fleet Advisory Committee's review of products.

An advertisement for the Invitation to Bid was published in the Florida Administrative Weekly, as well as the State of Florida's Office of Supplier Diversity and the FSA websites. On May 5, 2023, a direct notification was sent to 716 prospective bidders to participate in a voluntary bidder workshop. The ITB advertisement resulted in 149 pre-bid attendees or waivers. Of these respondents, 85 submitted bids and 78 qualified. FSA has identified intended awardees in the attached Final Award Report. The Final Award Report shows up to three lowest bidders per item, per zone.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions for this procurement. Bidders that become awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions.

Contract pricing will be extended and guaranteed to the Florida Sheriffs Association, any unit of local government, political subdivision or agency of the State of Florida, or to other entities approved by manufacturers to buy from this contract, which can include out-of-state sales. Vendors that wish to extend contract pricing to entities other than those defined here are governed by their manufacturer's agreement. All purchasers are bound by state law, local ordinances, rules, and regulations for purchases made under this contract.

Bid Award

Contract: FSA23-EQU21.0, Equipment

Group: Pipe Inspection: Battery Operated Pipe Crawler Inspection System

Item: 306, EnviroSight, Verisight Pro+, VSP200

Description: Refer to Item Group Specifications PDF document for FSA Base Specifications.

Model Upgrade/Downgrade:

Zone	Rank	Vendor	Price	Build File	Options File
Western	Primary	Environmental Products Group, Inc.	\$111,437.00	Build	Options
Northern	Primary	Environmental Products Group, Inc.	\$111,437.00	Build	Options
Central	Primary	Environmental Products Group, Inc.	\$111,437.00	Build	Options
Southern	Primary	Environmental Products Group, Inc.	\$111,437.00	Build	Options

Florida Sheriffs Association Cooperative Purchasing Program Options Template

Bidder:

Environmental Products Group, Inc.

Item make & model

EnviroSight Rover X Pipe Crawler Inspection System

Item number

Pipe Inspection: Battery Operated Pipe Crawler Inspection System, FSA 23-EQ2a: Heavy Equipment

Manufacturer Order Code	Description	Price
Municipal Box Truck Package	roof-mounted A/C with digital thermostat, 2-drawer filing cabinet, tool package, corner-mounted LED spotlights, front roof-mounted LED strobe light, rear-mounted LED arrow board, backup camera, back-up alarm, tool box, stainless steel countertops, rear-facing monitor in equipment bay, shore power cord and breaker box, with water tank and 25' retractable hose reel, also to include: 43" 4-up monitor in office, Under-desk keyboard tray, 110 swing-out work light, sink, lifting aid, rear awning, Pull-out bumper drawer, bedside, Under-body generator mount (as needed), Air compressor, 2" Tiger tail, Manhole roller, (4) small aggressive carbide wheels for 8" dia.	\$ 108,718
Municipal Transit Van Package	13,500 BTU roof-mounted A/C with digital thermostat, 2-drawer filing cabinet, tool package, corner-mounted LED spotlights, front roof-mounted LED strobe light, rear-mounted LED arrow board, backup camera, back-up alarm, tool box, stainless steel countertops, rear-facing monitor in equipment bay, shore power cord and breaker box, with water tank and 25' retractable hose reel, also to include: 43" 4-up monitor in office, Under-desk keyboard tray, 110 swing-out work light, sink, lifting aid, rear awning, air compressor, 2" Tiger tail, Manhole roller, (4) small aggressive carbide wheels for 8" dia, (4) medium aggressive carbide wheels for 8" dia.	\$ 91,264
Outpost Package	rear-mounted system, 1000 BTU roof-mounted generator with pull-out tray, water wash down system, tool bin, also to include: viewing monitor, 2" Tiger tail, manhole roller, (4) XXL rubber wheels for 18"-36" dia. pipes and launch crawler, pan/tilt camera head, self-leveling camera head, and associated tools.	\$ 25,781
Lateral Launch Add-On Package		\$ 160,593
Lateral TV and Locator Package	VentSight Pro+ Push Camera, 200' Cable w/ skids, and LP200 Locator	\$ 15,495
Computer and Software Package	Macintosh computer, video capture card, WinCam v4, Expert Software license (annual subscription)	\$ 12,452
Large Pipe Package	VentSight 2000 Pro Camera, 200' Cable w/ skids, and LP200 Locator	\$ 58,948
	TOTAL	\$ 473,250.36



CONTRACT SIGNATURE FORM

By submitting a response to this Invitation to Bid and signing this form, the Bidder declares that he or she has read, and the company understands, accepts and will comply with the terms, conditions and specifications of this bid and any addenda issued. The failure or omission to review this document shall in no way relieve the authorized agent of obligations with respect to this bid. The submission of a bid and signature below shall be taken as evidence of acceptance of the terms and conditions of this bid.

The Bidder further declares that no other persons other than the authorized agent herein named has any interest in this bid or in the contract to be taken, and that it is made without any connection with any other person or persons making proposal for the same article, and is in all respects fair and without collusion or fraud.

The Bidder further declares that they have carefully examined the specifications and is thoroughly familiar with its provisions and with the quality, type and grade of materials required.

The Bidder further declares that they have provided a discount on all factory options included in this bid, and such discount will be included in all purchase orders.

The Bidder further declares that the company understands the financial responsibility associated with this bid as stated and further declares that it has the ability to meet the financial responsibility associated with this bid.

The Bidder further declares that the company will furnish the items awarded for the price bid.

FSA Contract Number FSA23-EQU21.0: Heavy Equipment

Bidder Company Name Environmental Products Group, Inc.

Business Address 700 Hermit Smith Road, Apopka, FL 32703

Name of Authorized Agent Christopher Haase

Email address of authorized agent CHaase@myEPG.com

Signature

A handwritten signature in black ink, appearing to be "CHaase", written over a horizontal line.

Date 08/10/2023

FSA Contract Number FSA23-EQU21.0: Heavy Equipment

Bidder Company Name Environmental Products Group, Inc.