



## KEY WEST, CITY OF

APX6000XE

02/01/2023

02/01/2023

KEY WEST, CITY OF  
525 ANGELA ST  
KEY WEST, FL 33040

RE: Motorola Quote for APX6000XE  
Dear Gregory Barroso,

Motorola Solutions is pleased to present KEY WEST, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide KEY WEST, CITY OF with the best products and services available in the communications industry. Please direct any questions to Mike Harrington at [mharrington@emciwireless.com](mailto:mharrington@emciwireless.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Mike Harrington

Motorola Solutions Manufacturer's Representative

Billing Address:  
 KEY WEST, CITY OF  
 525 ANGELA ST  
 KEY WEST, FL 33040  
 US

Quote Date:02/01/2023  
 Expiration Date:04/02/2023  
 Quote Created By:  
 Mike Harrington  
 mharrington@emciwireless.com

End Customer:  
 KEY WEST, CITY OF  
 Gregory Barroso  
 gbarroso@cityofkeywest-fl.gov

Contract: 19860 - NASPO 00318

| Line # | Item Number      | Description                                     | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|---|-----|------------|------------|-----------------|
|        | APX™ 6000 Series | APX6000 XE                                      |     |            |            |                 |
| 1      | H98UCF9PW6BN     | APX6000 700/800 MODEL 2.5 PORTABLE              | 10  | \$3,595.00 | \$2,624.35 | \$26,243.50     |
| 1a     | QA01648AA        | ADD: HW KEY SUPPLEMENTAL DATA*                  | 10  | \$6.00     | \$4.38     | \$43.80         |
| 1b     | G996AU           | ADD: PROGRAMMING OVER P25 (OTAP)                | 10  | \$110.00   | \$80.30    | \$803.00        |
| 1c     | Q667BB           | ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY) | 10  | \$0.00     | \$0.00     | \$0.00          |
| 1d     | Q361AR           | ADD: P25 9600 BAUD TRUNKING                     | 10  | \$330.00   | \$240.90   | \$2,409.00      |
| 1e     | QA02006AA        | ENH: APX6000XE RUGGED RADIO                     | 10  | \$880.00   | \$642.40   | \$6,424.00      |
| 1f     | H122BR           | ALT: 1/4 WAVE 7/8 STUBBY (NAR6595)              | 10  | \$26.00    | \$18.98    | \$189.80        |
| 1g     | QA09006AA        | ADD: ADAPTIVE NOISE SUPPRESSION                 | 10  | \$165.00   | \$120.45   | \$1,204.50      |
| 1h     | QA09008AA        | ADD: GROUP SERVICES                             | 10  | \$165.00   | \$120.45   | \$1,204.50      |
| 1i     | H38BT            | ADD: SMARTZONE OPERATION                        | 10  | \$1,320.00 | \$963.60   | \$9,636.00      |
| 1j     | QA01427AB        | ALT: IMPACT GREEN HOUSING                       | 10  | \$28.00    | \$20.44    | \$204.40        |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

| Line # | Item Number | Description  | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|-------------|--|-----|------------|------------|-----------------|
| 1k     | HA00025AH   | ADD: 5Y ESSENTIAL ACCIDENTAL DAMAGE                        | 10  | \$578.00   | \$578.00   | \$5,780.00      |
| 1l     | Q806BM      | ADD: ASTRO DIGITAL CAI OPERATION                           | 10  | \$567.00   | \$413.91   | \$4,139.10      |
| 2      | PMNN4547A   | BATT IMPRES 2 LIION TIA4950 R IP68 3100T                   | 20  | \$213.15   | \$155.60   | \$3,112.00      |
| 3      | NNTN8863A   | CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 100-240VAC, US/NA PLUG | 10  | \$169.56   | \$123.78   | \$1,237.80      |

**Grand Total** **\$62,631.40(USD)**

### Notes:

- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
**(PO will not be processed without this)**

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)