



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

To: Ms. Patti McLauchlin, City Manager

From: Edward Perez, Deputy Chief

Date: May 10, 2022

Reference: Purchase of (2) 2022 Ford F-150's

Action Statement:

Authorize the purchase of (2) Ford F-150's at a unit/vehicle cost of \$47,334.44 from Bartow Ford, pursuant to the Florida Charlotte County Purchasing contract 21000541 at a total cost of \$94,668.88. This purchase is made pursuant to City of Key West Ordinance Section 2-797(3)(a)(b)(c).

Background:

The Key West Fire Department is budgeted this fiscal year (FY21/22) to purchase (3) Ford trucks to replace (3) frontline KWFD response vehicles (2007 Ford F-250, 2004 Ford F-150, and 2012 Chevrolet Tahoe) that far exceeded their useful service life and add a command response vehicle to the fleet. With approval from City Commission Resolution #21-236, previous attempts to purchase (3) Ford F-250's since November 2021 were unsuccessful due to the lack of availability of these vehicles nationwide. The (2) F-150's listed for purchase will meet the specific needs of the fire department though we still require (1) F-250 to be purchased in the future when available. The quoted cost of these vehicles includes all necessary options and emergency equipment to be supplied and installed by Bartow Ford, per Charlotte County Contract # 2021000541.

In a competitive process, Bartow Ford was awarded the contract (21000541) for the Charlotte County, Florida, Sheriff's Office Fleet. This Bartow contract with Charlotte County calls for vehicles to be priced at a 4.27% discount off Ford factory invoices with a 0% mark-up on dealer-installed factory and aftermarket equipment. Both Bartow Ford and Charlotte County Fl staff have agreed to allow the City of Key West the opportunity to piggyback off of this contract.

After diligent review, staff has determined that Bartow Ford offers the best pricing and a delivery estimate of 3 - 5 months and has followed the attached contract terms and conditions.

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Purpose and Justification:

This purchase will provide modern, reliable vehicles necessary to safely respond to emergency calls for service and support the daily operations of the KWFD. Rising costs for production and limited availability of vehicles and supplies are expected to continue. A delay in replacing our current 2007 Ford F-250, 2004 Ford F-150, and 2012 Chevrolet Tahoe will likely increase vehicle repair and maintenance costs and future replacement costs.

Financial Impact:

A total amount of \$127,000 is budgeted in the Fire Department Infrastructure Surtax Fund, 101-2201-522-6400 for the Fiscal Year 2021-22 to replace (3) vehicles. The total actual cost of this purchase of (2) Ford F-150's is \$94,668.88, leaving a balance of \$32,331.12 for the future purchase of a third and final Ford truck.

Recommendations:

Authorize the purchase of (2) Ford F-150's at a unit/vehicle cost of \$47,334.44 from Bartow Ford, pursuant to the Florida Charlotte County Purchasing Contract 21000541 at a total cost of \$94,668.88

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