

RESOLUTION NO. 10-340

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, RANKING RESPONDENTS TO RFP 009-10 FOR AMBULANCE SERVICES; AUTHORIZING STAFF TO NEGOTIATE A CONTRACT IN ACCORDANCE WITH THE ACCEPTED PROPOSALS WITH THE TOP RANKED FIRM AND EACH FIRM THEREAFTER AS NECESSARY UNTIL AN ACCEPTABLE CONTRACT IS BROUGHT BEFORE THE COMMISSION; PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City issued RFP 009-10 for ambulance services within the City of Key West; and

WHEREAS, an Evaluation Committee conducted a review of the proposals at a properly noticed meeting on August 9, 2010, and ranked the top three most responsive proposals for consideration by the City Commission;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:

Section 1: That the top three ranked firms based upon the proposals submitted as determined in order by the Commission are:

1. LifeStar Response
2. _____
3. _____

Section 2: That the Evaluation Committee, in conjunction with City Staff, is authorized to negotiate a contract in accordance with the proposals accepted, starting with the topped ranked firm and, if necessary, with each firm thereafter until an

acceptable agreement is reached. The City Manager is directed to bring the contract before the City Commission for consideration.

Section 3: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the presiding officer and the Clerk of the Commission.

Passed and adopted by the City Commission at a meeting held this 16 day of November, 2010.

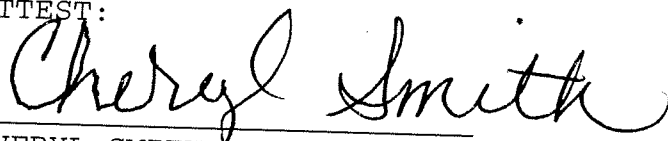
Authenticated by the presiding officer and Clerk of the Commission on November 17, 2010.

Filed with the Clerk November 17, 2010.



CRAIG GATES, MAYOR

ATTEST:



CHERYL SMITH, CITY CLERK

September 20, 2010

Dear Key West Commissioners,

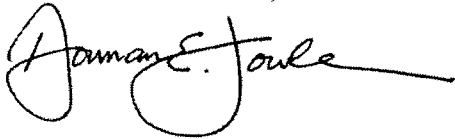
On March 16th, 2010 I was returning home on my scooter from my weekly golf match and was involved in a hit and run accident on North Roosevelt Blvd. Fortunately for me, Key West Rescue (AMR) arrived quickly, stabilized my neck and provided overall outstanding care. I was airlifted to Miami's Jackson Memorial Hospital where I had surgery for a fractured my C5 vertebrae requiring donor bone, miscellaneous hardware and six screws to repair. I spent two weeks in the hospital and in-patient physical therapy. That was six months ago and I am happy to say that my recovery has surprised even the most optimistic health care worker.

Needless to say I have seen many doctors, nurses and other health professionals during the last six months. They tell me that I am very lucky and that the rescue workers who treated me at the scene did an outstanding job diagnosing the situation and taking the appropriate actions to ensure no further spine damage. I am fortunate that the highly professional and skilled Key West Rescue paramedics were available and treated me. There is no way that I could come close to fully thanking them for the outstanding job their team did.

I understand that the current Key West Rescue contract is expiring and other firms have placed competitive bids. From the Commission's September 21st agenda, it appears that AMR's Key West Rescue is the second choice. Unfortunately, I found out just a few days ago that the Commission was going to review the recommendations and begin negotiations with top choice. I am sure that the review committee did their due diligence on each submitted bid. I also understand that City's financial position is under a great deal of pressure and there can be pressure to select a supplier with the lowest "out of pocket" expense. In reviewing the financial proposals from Commission agenda, it seems odd that Lifestar Response did not require a stipend. I have discussed this proposal with paramedics and it's suggested that part of Lifestar's no stipend submission may be due to utilization of volunteers and/or part time employees with little or no benefits. If this is true it will likely be difficult to attract and retain the best and brightest paramedics to serve our community. Without a full time, stable paramedic workforce, our community is potentially at risk.

Key West Rescue has a long history serving our community. They understand the unique issues associated with serving our distinctive community. My successful recovery is due in no small part to the dedicated paramedics of Key West Rescue. I encourage the Commission to consider either select Key West Rescue as the first choice or negotiate with both Lifestar and Key West Rescue in parallel.

Respectively submitted,

A handwritten signature in black ink, appearing to read "Norman E. Fowler". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Norman Fowler
824 Terry Lane, Key West, FL