

KWB Rent & Gross Sales Comparison Report 2000-2022

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Month To Year End	Aug.	
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2	4.7	8.0	4.2	3.0				2.6	
AER PHOTOGRAPHY Lazy Way, Unit F 426 SF																														
GROSS SALES												\$25,680.00	\$18,703.62	\$57,045.50	\$62,236.87	\$51,736.35	\$51,241.85	\$49,439.55	\$66,238.81	\$68,914.49	\$4,598.64	\$77,328.22	\$89,388.22	\$76,825.00	\$73,383.80	\$16,837.99		3		
Percent Change Over Prior Year												NA	9.10%	-16.87%	-0.50%	-3.52%	33.98%	4.04%	15.60%	15.60%	15.60%	15.60%	15.60%	15.60%	15.60%	15.60%	15.60%	17.05%		
Annual Base Rent (July - June)												\$14,058.00	\$14,760.96	\$15,204.00	\$15,659.76	\$15,972.96	\$16,005.00	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====			
Base Rent per SF												\$33.00	\$34.65	\$35.69	\$36.76	\$37.50	\$37.87	\$37.87	\$38.51	\$39.63	\$40.34	\$40.74	\$42.94	\$46.59	\$52.00	\$53.51	\$39.58			
Percentage Rent Paid												\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
Total Rent as % of Sales												54.74%	78.92%	26.65%	25.16%	30.87%	31.23%	32.63%	24.77%	24.50%	38.53%	22.45%	20.47%	25.84%	30.19%	TBD		50.0	33.35%	
BOAT HOUSE KEY WEST LLC 220 Margaret St 12,387 SF																														
GROSS SALES																														
Percent Change Over Prior Year																														
Annual Base Rent (April - March)																														
Base Rent per SF																														
Percentage Rent Paid																														
Total Rent as % of Sales																														
B.O.'S FISH WAGON 801 Caroline Street 1,816 SF																														
GROSS SALES	\$314,342.72	\$255,637.88	\$334,376.88	\$358,666.00	\$337,989.00	\$465,270.00	\$527,955.00	\$558,596.25	\$696,708.19	\$898,248.50	=====	=====	=====	=====	=====	=====	=====	=====	\$978,600.58	=====	744,093.28	908,612.76	762,557.43	754,667.42	755,581.25	260,100.29		8		
Percent Change Over Prior Year	NA	-18.68%	30.80%	7.26%	-5.76%	37.66%	13.47%	5.80%	24.72%	28.93%	20.72%	13.97%	-1.44%	-8.12%	-3.37%	10.61%	-10.56%	0.29%	-8.79%	6.97%	-28.92%	22.11%	-16.07%	-1.03%	0.12%	TBD			5.02%	
Annual Base Rent (Oct. - Sept.)	\$12,230.04	\$12,841.92	\$13,485.00	\$14,157.00	\$14,865.96	\$15,609.24	\$16,413.00	\$17,204.04	\$18,071.44	\$18,973.44	\$19,922.16	\$20,918.28	\$21,964.20	\$22,623.12	\$20,800.00	\$72,003.60	\$72,147.60	\$73,302.00	\$68,537.37	\$74,768.04	\$74,768.04	\$74,768.04	\$79,403.64	\$85,517.76	\$88,254.24	\$90,548.88				
Base Rent per SF	\$7.19	\$7.55	\$7.93	\$8.33	\$8.74	\$9.18	\$9.65	\$10.12	\$10.63	\$11.16	\$11.72	\$12.30	\$12.92	\$13.31	\$43.62	\$44.36	\$46.36	\$39.73	\$40.36	\$37.74	\$41.17	\$41.17	\$41.17	\$43.72	\$47.09	\$48.60	\$49.86		\$25.40	
Percentage Rent Paid	\$6,630.16	\$1,853.27	\$6,577.61	\$6,656.20	\$4,670.10	\$12,306.96	\$15,287.58	\$16,311.74	\$23,732.53	\$34,921.47	\$45,139.07	\$53,230.66	\$53,230.66	\$44,523.27	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	=====	=====	
Total Rent as % of Sales	6.00%	5.75%	6.00%	5.80%	5.78%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.17%	6.00%	6.55%	6.02%	6.74%	6.83%	7.00%	7.14%	10.05%	8.23%	10.41%	11.33%	11.68%	TBD		6.83%		
BUMBLE BEE SILVER CO. 201 William Street, Suite 111 112 SF																														
GROSS SALES														\$118,589.58	\$69,054.05	\$71,940.54	\$77,374.91	\$81,261.63	\$106,059.29	\$156,908.13	\$137,227.93	\$282,388.16	\$233,671.73	\$265,018.65	\$246,839.03	\$103,530.64		6		
Percent Change Over Prior Year														NA	41.77%	4.18%	10.52%	47.94%	10.25%	-17.25%	-6.86%	10.78%	13.41%	1.29%	-17.02%	TBD			14.28%	
Annual Base Rent (Oct. - Sept.)														\$18,000.00	\$18,180.00	\$18,489.12	\$18,526.20	\$18,822.72	\$19,199.16	\$19,679.16	\$26,700.00	\$27,517.44	\$29,223.48	\$31,473.72	\$32,480.88	\$33,325.32			13.02%	
Base Rent per SF														\$160.71	\$162.32	\$168.06	\$171.42	\$171.42	\$191.16	\$157.71	\$289.01	\$290.01	\$290.01	\$290.01	\$290.01	\$290.01	\$290.01	\$290.01	\$225.89	
Percentage Rent Paid														\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Rent as % of Sales														15.18%	26.33%	25.70%	23.94%	23.16%	18.10%	12.54%	19.46%	9.74%	12.51%	11.88%	13.16%	TBD		18.05%		
CAPTAIN QUICK DRY Lazy Way, Unit H 452 SF																														
GROSS SALES										\$150,205.51	\$185,955.48	\$217,397.57	\$351,743.80	\$325,621.59	\$345,982.70	\$370,904.40	\$385,797.91	\$456,464.05	\$247,855.95	\$475,056.07	\$340,519.39	\$168,318.00	\$358,672.28	\$363,294.30	\$301,466.52	\$247,276.60		2		
Percent Change Over Prior Year										23.80%	16.91%	61.80%	-7.43%	-6.25%	7.20%	4.02%	18.32%	-45.70%	12.97%	-28.32%	-50.57%	113.09%	1.29%	-17.02%	TBD				13.02%	
Annual Base Rent (June - May)										\$14,463.96	\$15,945.56	\$16,743.84	\$17,581.08	\$18,107.16	\$18,469.32	\$18,672.48	\$18,672.48	\$19,083.36	\$19,638.80	\$19,951.08	\$20,070.72	\$21,154.56	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	\$24,000.00	
Base Rent per SF										\$32.00	\$33.60	\$33.28	\$37.04	\$38.90	\$40.06	\$40.86	\$41.31	\$41.31	\$42.22	\$43.44	\$44.44	\$44.44	\$46.80	\$51.06	\$53.10	\$54.69			\$45.01	
Percentage Rent Paid										\$0.00	\$0.00	\$0.00	\$484.31	\$1,956.22	\$2,620.44	\$484.31	\$6,522.42	\$5,593.76	\$0.00	\$0.00	\$0.00	\$0.00	\$365.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Rent as % of Sales										9.63%	8.17%	7.34%	6.00%	6.00%	5.99%	5.11%	6.53%	5.67%	7.78%	5.31%	5.86%	11.92%	6.00%	6.35%	7.96%	TBD		7.97%		
CONCH ELECTRIC CARS Ferry Terminal Building 337 SF																														
GROSS SALES						\$76,599.38	\$225,600.74	\$274,379.12	\$166,512.32	\$167,625.08	\$234,634.47	\$185,873.00	\$263,221.61	\$211,622.20	\$242,581.16	\$407,276.03	\$333,785.61	\$340,730.00	\$229,829.00	\$277,718.00	\$257,039.75	\$183,008.80	\$466,862.34	\$347,047.24	\$320,239.31	\$892,412.02		12		
Percent Change Over Prior Year						NA	194.52%	21.62%	-39.31%	0.67%	39.98%	-20.78%	41.61%	-19.60%	14.63%	67.89%	-18.04%	2.08%	-32.55%	20.84%	-7.45%	-28.80%	155.10%	-25.66%	-7.72%	178.67%			20.37%	
Annual Base Rent (April - March)						\$13,652.04	\$14,334.60	\$15,051.36	\$15,803.88	\$16,594.08	\$16,594.08	\$17,427.24	\$17,427.24	\$18,828.60	\$19,393.44	\$19,781.28	\$12,596.16	\$12,873.36	\$13,195.08	\$13,458.96	\$13,499.40	\$14,066.04	\$15,233.88	\$15,980.40	\$16,523.64	\$18,983.68				
Base Rent per SF						\$40.51	\$42.54	\$44.66	\$46.90	\$49.24	\$49.24	\$51.71	\$51.71	\$55.87	\$57.55	\$58.70	\$58.70	\$58.70	\$58.70	\$59.15	\$59.94	\$40.06	\$41.74	\$45.20	\$47.42	\$49.03			\$51.87	
Percentage Rent Paid						\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246.86	\$7,847.64	\$916.38	\$3,468.00	\$1,963.43	\$0.00	\$13,945.34	\$5,588.95	\$3,233.96	\$0.00	\$0.00	\$0.00	\$7,210.56	
Total Rent as % of Sales						17.82%	6.35%	5.49%	9.49%	9.90%	7.07%	9.38%	6.62%	6.90%	7.99%	4.86%	6.00%	6.00%	6.00%	6.00%	6.00%	7.38%	6.00%	6.00%	6.00%	1.85%		7.66%		
CONCH REPUBLIC SEAFOOD 631 Greene Street 16,289 SF																														
GROSS SALES	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Percent Change Over Prior Year	NA	13.50%	12.49%	5.51%	12.40%	-0.20%	5.78%	17.17%	13.70%	-3.24%	5.60%	-0.60%	10.45%	3.31%	4.23%	3.11%	3.16%	1.47%	-15.13%	39.08%	-8.94%	7.12%	45.43%	-8.22%	-5.83%	TBD				
Annual Base Rent (May - April)	\$256,249.92	\$262,398.48	\$271,320.12	\$275,661.24	\$283,931.04	\$289,325.76	\$298,873.56	\$309,035.28	\$316,761.36	\$329,748.36	\$330,078.12	\$338,990.28	\$344,414.16	\$354,746.64	\$360,772.08	\$366,189.00	\$369,117.48	\$371,701.32	\$379,507.08	\$570,114.96	\$580,377.12	\$580,957.44	\$610,005.36	\$662,465.76	\$688,964.40	\$711,700.24	\$711,700.24	\$711,700.24	\$711,700.24	
Base Rent per SF	\$15.73	\$16.11	\$16.66	\$16.92	\$17.43	\$17.76	\$18.35	\$18.97	\$19.45	\$20.24	\$20.26	\$20.81	\$21.14	\$21.78	\$22.15	\$22.48	\$22.66	\$22.82	\$23.30	\$35.00	\$35.63	\$35.67	\$37.45	\$40.67	\$42.30	\$43.69			\$24.07	
Percentage Rent Paid	\$0.00	\$0.00	\$17,957.35	\$29,566.45	\$59,136.17	\$53,060.74	\$63,295.75	\$115,322.37	\$165,722.92	\$137,104.04	\$162,900.92	\$151,014.94	\$196,784.23	\$204,374.95	\$211,925.22	\$234,706.58	\$250,751.60	\$257,258.05	\$154,320.51	\$320,816.11	\$225,647.01	\$288,080.87	\$653,796.22	\$497,407.10	\$403,305.08	\$0.00	\$0.00	\$0.00	=====	
Total Rent as % of Sales	5.66%	5.10%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	4.91%	5.00%	5.00%	5.00%	5.00%	6.00%	5.96%	6.00%	6.00%	6.00%	6.00%	TBD		4.98%		
CONCH TOUR TRAIN INC / FLAGLER STATION 901 Caroline Street 7,360 SF 2020																														
GROSS SALES	\$175,125.46	\$215,064.73	\$197,848.86	\$219,264																										

KWB Rent & Gross Sales Comparison Report
2000-2022

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Months To Year End	Avg.						
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2	4.7	8.0	4.2	3.0										
PIRATE JACK'S OF KEY WEST 201 William Street, Unit A 722 SF																												9							
GROSS SALES																						226,483.97	\$389,266.40	\$598,151.69	\$566,372.66	\$130,035.51									
Percent Change Over Prior Year																						12.27%	92.96%	53.66%	-5.31%	TBD									
Annual Base Rent (Jan. - Dec)																						\$30,260.04	\$32,529.60	\$34,611.48	\$35,684.40	\$36,754.92									
Base Rent per SF																						\$41.91	\$45.05	\$47.94	\$49.42	\$50.91									
Percentage Rent Paid																						\$0.00	\$0.00	\$1,277.62	\$0.00	\$0.00									
Total Rent as % of Sales																						13.36%	8.36%	6.00%	6.30%	TBD	TBD		9.24%						
GOOD DAY ON A HAPPY PLANET 907 Caroline Street 975 SF															\$201,736.07 (*)	\$224,830.27	\$147,903.20	\$276,520.44	\$140,293.74	\$275,324.23	\$277,164.29	\$152,015.49	\$400,734.12	\$311,564.21	\$300,748.63	\$273,596.47	\$42,453.75	11							
GROSS SALES															NA	11.45%	26.48%	37.07%	30.46%	36.48%	37.39%	45.15%	163.61%	-22.25%	-3.47%	-9.03%	TBD								
Percent Change Over Prior Year															NA	11.45%	26.48%	37.07%	30.46%	36.48%	37.39%	45.15%	163.61%	-22.25%	-3.47%	-9.03%	TBD		14.36%						
Annual Base Rent (July - June)															\$23,559.72	\$24,079.08	\$24,079.08	\$24,271.80	\$24,684.36	\$34,125.00	\$34,773.36	\$35,295.00	\$36,212.64	\$39,290.76	\$41,255.28	\$42,699.24	\$36,754.92								
Base Rent per SF															\$24.16	\$24.70	\$24.70	\$24.89	\$25.32	\$35.00	\$35.66	\$36.20	\$37.14	\$40.30	\$42.31	\$43.79	\$37.70								
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								
Total Rent as % of Sales															11.68%	10.71%	16.28%	8.78%	17.59%	12.39%	12.55%	23.22%	9.04%	12.61%	13.72%	15.61%	TBD		13.51%						
SCHOONER WHARF BAR 202R William Street 8,872 SF																												6							
GROSS SALES	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	\$4,752,855.73	\$6,648,534.62	\$6,328,614.02	\$6,084,397.19	\$6,502,218.96	\$4,042,902.56								
Percent Change Over Prior Year	NA	26.40%	8.57%	12.49%	9.68%	-1.98%	2.02%	3.36%	1.53%	-1.74%	12.70%	12.47%	7.45%	-2.22%	-6.33%	8.12%	-0.61%	2.33%	-1.32%	5.75%	-11.35%	39.89%	-4.81%	-3.86%	6.87%	TBD									
Annual Base Rent (Oct. - Sept.)	\$87,609.96	\$87,611.76	\$95,718.00	\$100,074.24	\$104,656.92	\$109,464.96	\$230,672.04	\$242,205.60	\$254,314.80	\$267,031.68	\$280,383.24	\$294,402.48	\$309,122.52	\$318,396.24	\$321,580.20	\$321,580.20	\$327,701.16	\$338,169.72	\$344,933.04	\$353,556.48	\$359,920.44	\$364,239.48	\$386,822.28	\$416,607.60	\$429,939.12	\$441,117.48									
Base Rent per SF	\$43.46	\$43.46	\$47.48	\$49.64	\$51.91	\$54.30	\$26.00	\$27.30	\$28.66	\$30.10	\$31.60	\$33.18	\$34.84	\$35.89	\$36.25	\$36.25	\$36.94	\$38.12	\$38.88	\$39.85	\$40.57	\$41.05	\$43.60	\$46.96	\$48.46	\$49.72									
Percentage Rent Paid	\$60,317.76	\$60,317.29	\$76,098.62	\$94,011.76	\$108,435.40	\$100,046.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00									
Total Rent as % of Sales	6.90%	5.46%	5.84%	5.86%	5.87%	5.89%	6.35%	6.45%	6.67%	7.13%	6.64%	6.20%	6.06%	6.38%	6.88%	6.37%	6.53%	6.58%	6.80%	6.59%	7.57%	6.00%	6.11%	6.85%	6.61%	TBD			6.69%						
TURTLE KRAALS 1 Lands End Village 12,387 SF																																			
GROSS SALES	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####	#####								
Percent Change Over Prior Year	NA	9.16%	2.16%	5.35%	3.48%	-5.39%	-10.88%	2.11%	-13.10%	-26.33%	10.27%	15.66%	2.55%	-3.00%	11.99%	-10.60%	2.93%	-5.77%	-4.60%	16.67%	-3.49%	-99.81%	\$5,471.25												
Annual Base Rent (Apr. - Mar.)	\$97,467.36	\$97,467.36	\$97,467.36	\$97,467.36	\$193,014.00	\$196,671.72	\$202,578.00	\$209,465.76	\$213,864.48	\$223,050.84	\$223,050.84	\$228,191.04	\$229,194.00	\$235,382.28	\$235,382.28	\$246,080.28	\$242,431.68	\$371,610.00	\$379,785.48	\$389,280.00	\$397,065.60	\$398,256.84													
Base Rent per SF	\$22.78	\$22.78	\$22.78	\$22.78	\$45.12	\$45.97	\$47.35	\$21.27	\$21.72	\$22.65	\$23.18	\$18.50	\$19.00	\$19.00	\$19.87	\$19.57	\$30.00	\$30.66	\$31.43	\$32.06	\$32.15														
Percentage Rent Paid	\$72,085.90	\$76,488.99	\$85,999.45	\$95,546.60	\$7,092.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00													
Total Rent as % of Sales	5.15%	4.84%	5.00%	4.99%	5.00%	5.20%	6.01%	6.08%	7.15%	10.12%	9.17%	8.11%	7.95%	8.42%	7.51%	8.79%	8.41%	13.65%	14.63%	12.85%	13.58%	7279.08%							7.85%						
WATERFRONT BREWERY 201 William Street 18,942 SF																												6							
GROSS SALES																NA	752,542.23 (*)	#####	#####	#####	#####	#####	#####	#####	#####	#####									
Percent Change Over Prior Year																NA																			
Annual Base Rent (Aug. - July)																\$397,782.00	\$398,577.60	\$402,962.04	\$410,618.16	\$421,704.84	\$428,873.88	\$434,529.48	\$457,559.52	\$495,537.00	\$513,873.80	\$526,718.64									
Base Rent per SF																\$21.00	\$21.17	\$22.26	\$22.64	\$22.94	\$23.16	\$24.16	\$26.16	\$27.81	\$28.16										
Percentage Rent Paid																\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00								
Total Rent as % of Sales																NA	14.48%	14.64%	14.92%	15.32%	15.58%	15.79%	16.62%	18.00%	18.67%				9.38%						
YOURS & MAYAN Laz Veng, Units A, A-1, B 472 SF																												1							
GROSS SALES																																			
Percent Change Over Prior Year																																			
Annual Base Rent (Mar. - Feb.)																\$105,134.54	\$146,284.19	\$210,437.35	\$231,711.05	\$267,250.00	\$260,434.00	\$298,580.00	\$334,861.00	\$355,236.25	\$293,897.00	\$358,358.00	\$389,757.00	\$245,734.00	\$621,738.00	\$482,015.80	\$417,799.00	\$387,078.00	\$43,327.00		
Base Rent per SF																NA	39.14%	43.86%	10.11%	15.34%	-2.55%	14.65%	12.15%	6.08%	-17.27%	21.93%	8.76%	-36.95%	153.01%	-22.47%	-13.32%	-7.35%	TBD		
Percentage Rent Paid																\$14,748.00	\$23,990.40	\$25,189.92	\$26,449.56	\$27,584.52	\$28,592.52	\$28,790.28	\$28,809.72	\$29,501.16	\$30,209.16	\$30,783.24	\$31,244.88	\$32,057.28	\$34,782.12	\$36,521.16	\$37,799.40	\$38,706.60			
Total Rent as % of Sales																\$43.76	\$50.83	\$53.37	\$56.04	\$58.44	\$60.58	\$61.04	\$61.04	\$62.50	\$64.00	\$66.22	\$67.92	\$73.69	\$80.08	\$82.01	\$80.08	\$82.01	\$62.53		
																\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,247.00		
																14.03%	16.40%	11.97%	11.41%	10.32%	10.98%	9.64%	8.60%	8.11%	10.04%	8.43%	7.90%	12.71%	6.00%	7.22%	8.74%	9.77%	TBD		10.16%

TBD - To be determined