



LAKE COUNTY
FLORIDA
MODIFICATION OF CONTRACT

<p>1. Modification No.: 3 Effective Date: April 1, 2010</p>	<p>2. Contract No.: CT070811E5 Effective Date: March 8, 2007</p>
<p>3. Contracting Officer: Roseann Johnson Telephone Number: (352) 343-9765</p>	<p>5. Contractor Name and Address: Pro Am Safety 2400 Airport Road Plant City, Florida 33563 Attn: Dan Winfrey</p>
<p>4. Issued By: Procurement Services Lake County Administration Building 315 W. Main St., Suite 416 Tavares, Florida 32778-7800</p>	
<p>6. SPECIAL INSTRUCTIONS: Contractor is required to sign Block 8 showing acceptance of the below written modification and <u>return this form to address shown in Block 4 within ten (10) days after receipt</u>, preferably by certified mail to ensure a system of positive receipts. Retain a photocopy of the signed copy of this modification and attach to original of contract, which was previously provided.</p>	
<p>7. DESCRIPTION OF MODIFICATION: To extend contract for a period of twelve (12) months expiring March 31, 2011.</p>	
<p>8. Contractor's Signature REQUIRED Name: <u>Dan C Winfrey</u> Title: <u>Florida Branch Manager</u> Date: <u>Jan, 14, 2010</u></p>	<p>9. Lake County, Florida By: <u>[Signature]</u> Senior Contracting Officer <u>1/14/10</u> Date</p>
<p>10. Distribution: Original - Bid No. CT070811E5 Copies - Contractor Contracting Officer Depts.: Public Safety</p>	

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District 2

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District 3

LINDA STEWART
District 4

WELTON G. CADWELL
District 5



2



LAKE COUNTY
FLORIDA
MODIFICATION OF CONTRACT

1. Modification No.: 2 Effective Date: April 1, 2009	2. Contract No.: CT070811E5 Effective Date: March 8, 2007
3. Contracting Officer: Roseann Johnson Telephone Number: (352) 343-9765	5. Contractor Name and Address: Pro Am Safety 2400 Airport Road Plant City, FL 33563 Attn: DAN WINFREY
4. Issued By: Procurement Services Lake County Administration Building 315 W. Main St., Suite 416 Tavares, Florida 32778-7800	
6. SPECIAL INSTRUCTIONS: Contractor is required to sign Block 8 showing acceptance of the below written modification and <u>return this form to address shown in Block 4 within ten (10) days after receipt</u> , preferably by certified mail to ensure a system of positive receipts. Retain a photocopy of the signed copy of this modification and attach to original of contract, which was previously provided.	
7. DESCRIPTION OF MODIFICATION: To extend contract for a period of twelve (12) months expiring March 31, 2010.	
8. Contractor's Signature REQUIRED Name: <u>John L. Dink</u> Title: <u>Regional MANAGER.</u> Date: <u>3-27-2009</u>	9. Lake County, Florida By: <u>Roseann Johnson</u> Senior Contracting Officer <u>January 9, 2009</u> Date
10. Distribution: Original - Bid No. CT070811E5 Copies - Contractor Contracting Officer Depts.: PS	

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LAKE COUNTY FLORIDA

MODIFICATION OF CONTRACT LAKE COUNTY, FLORIDA

<p>1. Modification No.: 1</p> <p>Effective Date: April 1, 2008</p>	<p>2. Contract No.: CT070811E5</p> <p>Effective Date: March 8, 2007</p>
<p>3. Contracting Officer: Roseann Johnson</p> <p>Telephone Number: (352) 343-9765</p>	<p>5. Contractor-Name and address:</p> <p>Pro Am Safety 2400 Airport Road Plant City, FL 33563</p> <p>Attn: Mary Cook</p>
<p>4. Issued By:</p> <p>Lake County, Florida Procurement Services Lake County Administration Building 315 W. Main St., Suite 416 Tavares, Florida 32778-7800</p>	
<p>6. SPECIAL INSTRUCTIONS: Contractor is required to sign Block 8 showing acceptance of the below written modification and <u>return this form to address shown in Block 4 within ten (10) days after receipt</u>, preferably by certified mail to ensure a system of positive receipts. Retain a photocopy of the signed copy of this modification and attach to original of contract, which was previously provided.</p>	
<p>7. DESCRIPTION OF MODIFICATION:</p> <p>To extend contract for a period of twelve (12) months expiring March 31, 2009.</p>	
<p>8. Contractor's Signature REQUIRED</p> <p>Name <u>Mary Cook</u></p> <p>Title <u>Customer Service</u></p> <p>Date <u>1-16-07</u></p>	<p>9. Lake County, Florida</p> <p>By: <u>Roseann Johnson</u> Contracting Officer</p> <p><u>January 3, 2007</u> Date</p>
<p>10. Distribution:</p> <p>Original - Bid No.</p> <p>Copies - Contractor</p> <p>Contracting Officer</p> <p>Depts: PS</p> <p style="text-align: center;"><i>ref 50:0</i> <i>11-16-07 91 11:16 3107</i></p>	

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District 3

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District 5



CONTRACT NO. CT070811E5

For FIRE EQUIPMENT AND SUPPLIES

LAKE COUNTY, FLORIDA, a political subdivision of the state of Florida, its successors and assigns through its Board of County Commissioners (hereinafter "County") does hereby accept, with noted modifications, if any, the bid of **Pro Am Safety** (hereinafter "Contractor") to supply **Fire Equipment and Supplies** to the County pursuant to County Bid number **07-0811** (hereinafter "Bid"), addenda nos. N/A opening dated January 17, 2007 and Contractor's January 16, 2007 Bid response thereto with all County Bid provisions governing.

A copy of the Contractor's signed Bid is attached hereto and incorporated herein, thus making it a part of this Contract except that any items not awarded have been struck through. The attachments noted below (if any) are attached hereto and are also made a part of this Contract.

No financial obligation shall accrue against the County until Contractor shall make delivery pursuant to order of the County Procurement Services Director.

Contractor shall submit the documents hereinafter listed prior to commencement of this Contract: **Insurance Certificate**.

The County's Procurement Services Director shall be the sole judge as to the fact of the fulfillment of this Contract, and upon any breach thereof, shall, at his or her option, declare this contract terminated, and for any loss or damage by reason of such breach, whether this Contract is terminated or not, said Contractor and their surety for any required bond shall be liable.

This Contract is effective from **March 8, 2007** through **March 31, 2008** except the County reserves the right to terminate this Contract immediately for cause and/or lack of funds and with thirty (30) day written notice for the convenience of the County. This Contract provides for four (4) one (1) year renewals at Lake County's sole option at the terms noted in the Bid.

Any and all modifications to this Contract must be in writing signed by the County's Procurement Services Director.

LAKE COUNTY, FLORIDA

By: *Rosanna Johnson*
Contracting Officer

Date: *March 8, 2007*

Distribution: Original-Bid File
Copy-Contractor
Copy-Public Safety, John Jolliff
Copy-Contracting Officer

"Earning Community Confidence through Excellence in Service"

Office of Procurement Services
Tavares, Florida 32778-7800

315 W. Main, Suite 416
Ph (352) 343-9839

P.O. Box 7800
Fax (352) 343-9473



**LAKE COUNTY
FLORIDA**

COPY

INVITATION TO BID (ITB)

FIRE EQUIPMENT AND SUPPLIES

ITB Number: 07-0811 **Contract Number:** _____
Issue Date: December 13, 2006 **Opening Date/Time:** January 17, 2006 @ 3:00 pm

TABLE OF CONTENTS	
SECTION 1: General Terms and Conditions	Pages 2-5
SECTION 2: Special Terms and Conditions	Pages 6-17
SECTION 3: Statement of Work	Pages 18-19
SECTION 4: Pricing/Certifications/Signatures	Pages 20-88
SECTION 5: Attachments	Pages 89-90

SPECIFIC SOLICITATION REQUIREMENTS ARE AS NOTED BELOW:	
Proposal and/or Performance Bond:	Not Applicable
Catalogue and Price Lists:	Section 2.15
Certificate of Competency/License:	Not Applicable
Vendor Equipment List:	Not Applicable
Indemnification/Insurance:	Section 2.8
Pre-Bid Conference/Walk-Thru:	Not Applicable
Samples/Information Sheets:	Not Applicable
Site Visit/Affidavit:	Not Applicable
Written Warranty:	Not Applicable

At the date and time specified above, all bids that have been received in a timely manner will be opened, recorded, and accepted for consideration. The names of the bidders submitting bids will be read aloud and recorded. The bids will be available for inspection during normal business hours in the Office of Procurement Services within ten (10) working days after the official bid closing date. When countersigned by an authorized County representative, this document and any specifically identified attachments will form the formal contract document binding the parties to all performance specified herein.

Vendors shall complete and return the entirety of this ITB Document, and attach all other information requested in this ITB document (See Provision 2.13). Failure to sign the bid response may be cause for rejection of the bid.

Direct all inquiries to the individual identified in Provision 2.2 of this ITB.

COPY

1.1 DEFINITIONS

Addenda: A written change to a solicitation.

Bid – shall refer to any offer(s) submitted in response to this Invitation to Bid.

Bidder – shall refer to anyone submitting a bid in response to an Invitation to Bid.

Contract: The agreement to perform the services set forth in this solicitation. The contract will be comprised of the solicitation document signed by both parties with any addenda and other attachments specifically incorporated.

Contractor: The vendor to which award has been made.

County – shall refer to Lake County, Florida.

Invitation to Bid (ITB) – shall mean this solicitation document, including any and all addenda. An ITB contains well-defined terms, conditions, and specifications, and is awarded to the lowest priced responsive and responsible bidder.

Modification- A wrote change to a contract.

Responsive- Refers to a bid that contains no exceptions or deviations from the terms, conditions, and specifications set forth in the Invitation to Bid.

Responsible- Refers to a bidder that has the capacity and capability to perform the work required under an Invitation to Bid, and is otherwise eligible for award.

Responsive- Refers to a bidder that has taken no exception or deviation from the terms, conditions, and specifications set forth in an Invitation to Bid.

Solicitation: The written document requesting either bids or proposals from the marketplace.

Vendor– a general reference to any entity responding to this solicitation or performing under any resulting contract.

The County has established for purposes of this Invitation to Bid (ITB) that the words "shall", "must", or "will" are equivalent in this ITB and indicate a mandatory requirement or condition, the material deviation from which shall not be waived by the County. A deviation is material if, in the County's sole discretion, the deficient response is not in substantial accord with this ITB's mandatory requirements. The words "should" or "may" are equivalent in this ITB and indicate very desirable conditions, or requirements but are permissive in nature

1.2 INSTRUCTIONS TO BIDDERS**A. Bidder Qualification**

It is the policy of the County to encourage full and open competition among all available qualified vendors. All vendors regularly engaged in the type of work specified in the solicitation are encouraged to submit bids. Vendors may enroll with the County to be included on a mailing list for selected categories of goods and services. To be recommended for award the County requires that vendors provide evidence of compliance with the requirements below upon request:

1. Disclosure of Employment.
2. Disclosure of Ownership
3. Drug-Free Workplace
4. W-9 and 8109 Forms – The vendor must furnish these forms as required by the Internal Revenue Service.
5. Social Security Number – The vendor must provide a copy of the primary owner's social security card if the social security number is being used in lieu of the Federal Identification Number (F.E.I.N.).
6. Americans with Disabilities Act (A.D.A.).
7. Conflict of Interest
8. Debarment Disclosure Affidavit.
9. Nondiscrimination
10. Family Leave.
11. Antitrust Laws – By acceptance of any contract, the vendor agrees to comply with all antitrust laws of the United States and the State of Florida.

B. Public Entity Crimes

Pursuant to Section 287.133(2)(a) of the Florida Statutes, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a

bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 of the Florida Statutes, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

C. Request for Additional Information

1. Any communication or inquiries, except for clarification of process or procedure already contained in the solicitation, are to be made in writing to the attention of the procurement representative identified in the solicitation no later than five (5) working days prior to the bid opening date. Such inquiries shall contain the requester's name, address, and telephone number. If transmitted by facsimile, the request should also include a cover sheet with the bidder's facsimile number.

2. Failure to acknowledge each addendum may prevent the bid from being considered for award. The Office of Procurement Services may issue an addendum in response to any inquiry received, prior to bid opening, which changes, adds to, or clarifies the terms, provisions, or requirements of the solicitation. The bidder should not rely on any representation, statement or explanation whether written or verbal, other than those made in this solicitation document or in any addenda issued. Where there appears to be a conflict between this solicitation and any addenda, the last addendum issued shall prevail. It is the bidder's responsibility to ensure receipt of all addenda, and any accompanying documentation, the bidder is required to submit with its bid a signed "Acknowledgment of Addenda" form, when any addenda have been issued.

D. Contents of Solicitation and Bidders' Responsibilities

It is the responsibility of the bidder to become thoroughly familiar with the requirements, terms, and conditions of this solicitation. Pleas of ignorance of these matters by the bidder will not be accepted as a basis for varying the requirements of the County or the amount to be paid to the vendor.

E. Restricted Discussions

From the date of issuance of this solicitation until final County action, vendors should not discuss the solicitation or any part thereof with any employee, agent, or any other representative of the County except as expressly authorized by the designated procurement representative. The only communications that shall be considered pertinent to this solicitation are appropriately signed written documents from the vendor to the designated procurement representative and any relevant written document promulgated by the designated procurement representative.

F. Change or Withdrawal of Bids

1. Changes to Bid - Prior to bid opening, a bidder may change its bid by submitting a new bid as specified in the solicitation with a letter on the firm's letterhead, signed by an authorized agent stating that the new submittal replaces the original submittal. The new submittal shall contain the letter and all information as required for submitting the original bid. No changes to a bid will be accepted after the bid opening date.
2. Withdrawal of Bid – A bid shall be irrevocable unless the bid is withdrawn as provided herein. A bid may be withdrawn, either physically or by written notice, at any time prior to the bid opening date. If withdrawn by written notice, that notice must be addressed to, and received by, the designated procurement representative prior to the bid opening date and time. A bid may also be withdrawn ninety (90) days after the bid has been opened and prior to award, by submitting a letter to the designated procurement representative. The withdrawal letter must be on company letterhead and signed by an authorized agent of the bidder.

G. Conflicts within the Solicitation

Where there appears to be a conflict between the General Terms and Conditions, Special Conditions, the Technical Specifications,

the Pricing Section, or any addendum issued, the order of precedence shall be: the last addendum issued, the Bid Price Section, the Technical Specifications, the Special Conditions, and then the General Terms and Conditions. It is incumbent upon the vendor to identify such conflicts to the designated procurement representative prior to the bid or proposal response date.

H. Prompt Payment Terms

1. It is the policy of the County that payment for all purchases by County agencies shall be made in a timely manner and that interest payments will be made on late payments Part VII, Chapter 218, Florida Statutes known as the Florida Prompt Payment Act.
2. The bidder may offer cash discounts for prompt payments; however, such discounts will not be considered in determining the lowest price during bid evaluation. Bidders are requested to provide prompt payment terms in the space provided on the signature page of the solicitation.

1.3 PREPARATION OF BIDS

- A. The Bid Pricing Section of this solicitation defines requirements of items to be purchased, and must be completed and submitted with the bid. Use of any other form or alteration of the form may result in the rejection of the bid.
- B. The bid submitted must be legible. Bidders shall use typewriter, computer or ink. All changes must be crossed out and initialed in ink. Failure to comply with these requirements may cause the bid to be rejected.
- C. An authorized agent of the bidder's firm must sign the bid. **FAILURE TO SIGN THE BID MAY RENDER THE BID NON-RESPONSIVE.**
- D. The bidder may be considered non-responsive if bids are conditioned to modifications, changes, or revisions to the terms and conditions of this solicitation.
- E. The bidder may submit alternate bid(s) for the same solicitation provided that such offer is allowable under the terms and conditions. The alternate bid must meet or exceed the minimum requirements and be submitted as a separate bid marked "Alternate Bid".
- F. When there is a discrepancy between the unit prices and any extended prices, the unit prices will prevail.

1.4 CANCELLATION OF SOLICITATION

The County reserves the right to cancel, in whole or in part, any Invitation to Bid when it is in the best interest of the County.

1.5 AWARD

- A. Award may be made to the lowest priced responsive and responsible bidder. The County reserves the right to reject any and all bids, to waive non-material irregularities or technicalities and to re-advertise for all or any part of this solicitation as deemed in its best interest. The County shall be the sole judge of its best interest.
- B. When there are multiple line items in a solicitation, the County reserves the right to award on an individual item basis, any combination of items, total low bid or in whichever manner deemed in the best interest of the County. This provision specifically supersedes any method of award criteria stated in the solicitation when such action is clearly necessary to protect the best interests of the County.
- C. The County reserves the right to reject any and all bids if it is determined that prices are excessive or determined to be unreasonable, or it is otherwise determined to be in the County's best interest to do so.
- D. The County reserves the right to negotiate prices with the low bidder, provided that the scope of work is not amended.
- E. Award of this solicitation will only be made to firms that satisfy all necessary legal requirements to do business with the County. The County may conduct a pre-award inspection of the bidder's site or hold a pre-award qualification hearing to determine the responsibility and capacity of the bidder to perform the requirements of this solicitation. Award of the

contract resulting from this solicitation may be predicated on compliance with and submittal of all required documents as stipulated in the solicitation.

- F. The bidder's performance as a prime contractor or subcontractor on previous County contracts shall be taken into account in evaluating the responsibility of a bidder that submitted a bid under this solicitation.
- G. The Director of Procurement Services will decide all tie bids with initial preference being given to the entity employing the most personnel residing within the County.

1.6 CONTRACT EXTENSION

- A. The County has the unilateral option to extend a contract for up to ninety (90) calendar days beyond the current contract period. In such event, the County will notify the vendor(s) in writing of such extensions.
- B. This contract may be extended beyond the initial ninety (90) day extension upon mutual agreement between the County and the vendor(s).
- C. Exercise of the above options requires the prior approval of the County's Director of Procurement Services.

1.7 WARRANTY

All warranties express and implied, shall be made available to the County for goods and services covered by this solicitation. All goods furnished shall be fully guaranteed by the vendor against factory defects and workmanship. At no expense to the County, the vendor shall correct any and all apparent and latent defects that may occur within the manufacturer's standard warranty period. The special conditions of the solicitation may supersede the manufacturer's standard warranty.

1.8 ESTIMATED QUANTITIES

Estimated quantities or dollars are for bidder's guidance only. No guarantee is expressed or implied as to quantities or dollars that will be used during the contract period. The County is not obligated to place any order for a given amount subsequent to the award of this solicitation. Estimates are based on the County's actual needs and/or usage during a previous contract period. The County may use these estimates to determine the low bidder. Estimated quantities do not contemplate or include possible additional quantities that may be ordered by other government, quasi-governmental or non-profit entities utilizing this contract. In no event shall the County be liable for payments in excess of the amount due for quantities of goods or services actually ordered.

1.9 NON-EXCLUSIVITY

It is the intent of the County to enter into an agreement that will satisfy its needs as described within this solicitation. However, the County reserves the right as deemed in its best interest to perform, or cause to be performed, the work and services, or any portion thereof, herein described in any manner it sees fit. In no case will the County be liable for billings in excess of the quantity of goods or services actually provided under this contract.

1.10 CONTINUATION OF WORK

Any work that commences prior to and will extend beyond the expiration date of the current contract period shall, unless terminated by mutual written agreement between the County and the vendor, continue until completion at the same prices, terms and conditions.

1.11 PROTEST OF AWARD

A vendor wishing to protest any award decision resulting from this solicitation shall do so via written notice to the Director of the Procurement Services Department within the period that the contract award recommendation is posted on the County's procurement website. It is incumbent upon the vendor to be aware of the posting of the award recommendation. Any protest received after the actual contract award date may be rejected.

1.12 RULES, REGULATIONS AND LICENSES

The vendor shall comply with all laws and regulations applicable to provide the goods and/or services specified in this solicitation. The vendor shall be familiar with all federal, state and local laws that may in affect the goods and/or services offered.

1.13 SUBCONTRACTING

Unless otherwise specified in this solicitation, the vendor shall not subcontract any portion of the work without the prior written consent of the County. The ability to subcontract may be further limited by the Special Conditions. Subcontracting without the prior consent of the County may result in termination of the contract for default.

1.14 ASSIGNMENT

The vendor shall not assign or transfer any contract resulting from this solicitation, including any rights, title or interest therein, or its power to execute such contract to any person, company or corporation without the prior written consent of the County.

1.15 DELIVERY

Unless otherwise specified in the solicitation, prices quoted shall be F.O.B. Destination. Freight shall be included in the bid price.

1.16 RESPONSIBILITY AS EMPLOYER

The employee(s) of the vendor shall be considered to be at all times its employee(s), and not an employee(s) or agent(s) of the County or any of its departments. The contractor shall provide employee(s) capable of performing the work as required. The County may require the contractor to remove any employee it deems unacceptable. All employees of the contractor shall wear proper identification.

1.17 INDEMNIFICATION

The vendor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorney's fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of the agreement by the vendor or its employees, agents, servants, partners, principals or subcontractors. The vendor shall pay all claims and losses in connection therewith, and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may be incurred thereon. The vendor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the vendor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

1.18 COLLUSION

Where two (2) or more related parties, as defined herein, each submit a bid for the same contract, such bids shall be presumed to be collusive. The foregoing presumption may be rebutted by the presentation of evidence as to the extent of ownership, control and management of such related parties in preparation and submittal of such bids. Related parties shall mean bidder or the principals thereof which have a direct or indirect ownership interest in another bidder for the same contract or in which a parent company or the principals thereof of one bidder have a direct or indirect ownership interest in another bidder for the same contract. Furthermore, any prior understanding, agreement, or connection between two (2) or more corporations, firms, or persons submitting a bid for the same materials, supplies, services, or equipment shall also be presumed to be collusive. Bids found to be collusive shall be rejected. Bidders which have been found to have engaged in collusion may be considered non-responsible, and may be

suspended or debarred, and any contract resulting from collusive bidding may be terminated for default.

1.19 MODIFICATION OF CONTRACT

Any contract resulting from this solicitation may be modified by mutual consent of duly authorized parties, in writing through the issuance of a modification to the contract and/or purchase order as appropriate. This presumes the modification itself is in compliance with all applicable County procedures.

1.20 TERMINATION FOR CONVENIENCE

The County, at its sole discretion, reserves the right to terminate this contract upon thirty (30) days written notice. Upon receipt of such notice, the vendor shall not incur any additional costs under this contract. The County shall be liable only for reasonable costs incurred by the vendor prior to notice of termination. The County shall be the sole judge of "reasonable costs."

1.21 TERMINATION DUE TO UNAVAILABILITY OF FUNDING IN SUCCEEDING FISCAL YEARS

When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal year, the contract shall be cancelled and the vendor shall be reimbursed for the reasonable value of any non-recurring costs incurred amortized in the price of the supplies or services/tasks delivered under the contract.

1.22 TERMINATION FOR DEFAULT

The County reserves the right to terminate this contract, in part or in whole, or place the vendor on probation in the event the vendor fails to perform in accordance with the terms and conditions stated herein. The County further reserves the right to suspend or debar the vendor in accordance with the appropriate County ordinances, resolutions and/or administrative orders. The vendor will be notified by letter of the County's intent to terminate. In the event of termination for default, the County may procure the required goods and/or services from any source and use any method deemed in its best interest. All re-procurement cost shall be borne by the vendor.

1.23 FRAUD AND MISREPRESENTATION

Any individual, corporation or other entity that attempts to meet its contractual obligations with the County through fraud, misrepresentation or material misstatement, may be debarred for up to five (5) years. The County as a further sanction may terminate or cancel any other contracts with such individual, corporation or entity. Such individual or entity shall be responsible for all direct or indirect costs associated with termination or cancellation, including attorney's fees.

1.24 ACCESS TO RECORDS

The County reserves the right to require the vendor to submit to an audit by any auditor of the County's choosing. The Contractor shall provide access to all of its records, which relate directly or indirectly to this Agreement at its place of business during regular business hours. The vendor shall retain all records pertaining to this Agreement and upon request make them available to the County for three (3) years following expiration of the Agreement. The vendor agrees to provide such assistance as may be necessary to facilitate the review or audit by the County to ensure compliance with applicable accounting and financial standards.

1.25 PROPRIETARY/CONFIDENTIAL INFORMATION

Bidders are hereby notified that all information submitted as part of, or in support of bid submittals will be available for public inspection after opening of bids in compliance with Chapter 119 of the Florida Statutes; the "Public Record Law." The bidder shall not submit any information in response to this solicitation, which the bidder considers to be a trade secret, proprietary or confidential. The submission of any information to the County in connection with this solicitation shall be deemed conclusively to

be a waiver of any trade secret or other protection, which would otherwise be available to the bidder unless such information is exempt or confidential under the Public Records Act.

1.26 CONTRACTING WITH COUNTY EMPLOYEES

Any County employee or member of his or her immediate family seeking to contract with the County shall seek a conflict of interest opinion from the procurement representative designated herein prior to submittal of a response or application of any type to contract with the County. The affected employee shall disclose the employee's assigned function within the County and interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract.

1.27 INCURRED EXPENSES

This ITB does not commit the County to make an award nor shall the County be responsible for any cost or expense which may be incurred by any bidder in preparing and submitting a bid, or any cost or expense incurred by any bidder prior to the execution of a purchase order or contract agreement. By submitting a bid, the bidder also agrees that the County bears no responsibility for any costs of the bidder associated with any administrative or judicial proceedings resulting from this solicitation process.

1.28 COUNTY IS TAX-EXEMPT

The County is generally exempt from Federal Excise Taxes and all State of Florida sales and use taxes. Do not include any tax on any item or service. The County will sign an exemption certificate if submitted by the contractor.

Contractors doing business with the County are not exempt from paying sales tax to their suppliers for materials to fulfill contractual obligations with the County, nor shall any contractor be authorized to use any of the County's Tax Exemptions in securing such materials.

In the event the project is declared a sales tax recovery project by the County, the following procedure shall apply:

- (a) The County representative shall make a recommendation to the Division of Procurement Services regarding the materials to be purchased;
- (b) When those materials are purchased by the County, all purchase orders shall be issued directly from Procurement Services;
- (c) The County shall take title to those materials directly from the manufacturer/supplier and shall bear the risk of loss or damage to the materials which are delivered directly from the manufacturer/supplier;
- (d) The County shall be invoiced directly for the materials from the manufacturer/supplier and shall pay the invoices directly to the manufacturer/supplier, presenting its sales tax exemption certificate at the time of payment.

The cost of any materials purchased through the sales tax recovery program shall be deducted from the contract amount and the vendor shall no longer be responsible for providing those materials. A written change order shall be executed.

1.29 GOVERNING LAWS

The interpretation, effect, and validity of any contract(s) resulting from this ITB shall be governed by the laws and regulations of the State of Florida, and Lake County, Florida. Venue of any court action shall be in Lake County, Florida. In the event that a suit is brought for the enforcement of any term of the contract, or any right arising there from, the parties expressly waive their respective rights to have such action tried by jury trial and hereby consent to the use of non-jury trial for the adjudication of such suit.

1.30 STATE REGISTRATION REQUIREMENTS

Any corporation submitting a bid in response to this ITB shall either be registered or have applied for registration with the Florida Department of State in accordance with the provisions of Chapter 607, Florida Statutes. A copy of the registration/ application may

be required prior to award of a contract. Any partnership submitting a bid in response to this ITB shall have complied with the applicable provisions of Chapter 620, Florida Statutes. For additional information on these requirements, please contact the Florida Secretary of State's Office, Division of Corporations, 800.755.5111 (<http://www.dos.state.fl.us>).

1.31 PRIME CONTRACTOR

The vendor awarded the contract shall act as the prime contractor for all required items and services and shall assume full responsibility for the procurement and maintenance of such items or services. The vendor shall be considered the sole point of contact with regard to all stipulations, including payment of all charges and meeting all requirements of this ITB. All subcontractors will be subject to advance review by the County in regards to competency and security concerns. After the award of the contract *no change in subcontractors will be made without the consent of the County.* The vendor shall be responsible for all insurance, permits, licenses, and related matters for any and all sub-contractors. Even if the subcontractor is self-insured, the County may require the contractor to provide any insurance certificates required by the work to be performed.

1.32 FORCE MAJEURE

The parties will exercise every reasonable effort to meet their respective obligations hereunder, but shall not be liable for delays resulting from force majeure or other causes beyond their reasonable control, including, but not limited to, compliance with any Government law or regulation, acts of nature, acts or omissions of the other party, Government acts or omissions, fires, strikes, national disasters, wars, riots, transportation problems and/or any other cause whatsoever beyond the reasonable control of the parties. Any such cause will extend the performance of the delayed obligation to the extent of the delay so incurred.

1.33 OTHER AGENCIES

With the consent of the vendor, other agencies may make purchases in accordance with the contract. Such purchases shall be governed by the same terms and conditions as stated herein with the exception of the change in agency name.

1.34 NO CLAIM FOR DAMAGES

No claim for damages or any claim other than for an extension of time shall be made or asserted against the County because of any delays. No interruption, interference, inefficiency, suspension, or delay in the commencement or progress of the Work shall relieve the vendor of duty to perform, or give rise to any right to damages or additional compensation from the County. The vendor's sole remedy shall be the right to seek an extension to the contract time. However, this provision shall not preclude recovery of damages by the vendor for hindrances or delays due solely to fraud, bad faith, or active interference on the part of the County.

1.35 TRUTH IN NEGOTIATION CERTIFICATE

For all lump-sum or cost-plus fixed fee agreements exceeding \$150,000, the firm awarded the agreement must execute a truth in negotiation certificate stating that the wage rates and other factual unit costs are accurate, complete and current, at the time of contracting. Any agreement requiring this certificate shall contain a provision that the original agreement price and any additions shall be adjusted to exclude any significant sums by which the owner determines the agreement price was increased due to *inaccurate, incomplete, or non-current wage rates and other factual unit costs.* All such agreement adjustments shall be made within one (1) year following the end of the contract. Execution of this Agreement constitutes execution of the Truth in Negotiation Certificate.

Section 2.1: Purpose

The purpose of this solicitation is to establish a term and supply contract for the purchase of equipment, supplies and services as needed for the Department of Public Safety, Fire Services Division in conjunction with the County's needs.

This is an indefinite quantity contract with no guarantee goods or services will be required. The County does not guarantee a minimum or maximum dollar amount to be expended on any contract(s) resulting from this Invitation to Bid.

Section 2.2: Designated Procurement Representative

Questions concerning any portion of this solicitation shall be directed in writing [fax and e-mail accepted] to the below named individual who shall be the official point of contact for this solicitation. Questions should be submitted before the pre-bid/ proposal meeting and at least seven (7) days before the closing date.

Roseann Johnson, CPM, CPPB, Contracting Officer
Lake County BCC
Office of Procurement Services
315 W. Main Street, Room 416
PO BOX 7800
Tavares, FL 32778-7800

Phone : 352.343.9839
Fax : 352.343.9473,
E-mail : rjohnson@co.lake.fl.us

No answers given in response to questions submitted shall be binding upon this solicitation unless released in writing as an addendum to the solicitation by the Lake County Department of Procurement Services.

Section 2.3: Method of Award

As the best interest of the County may require, the County reserves the right to make award(s) by individual item, group of items, all or none, or a combination thereof; with one or more suppliers; to reject any and all offers or waive any minor irregularity or technicality in bids received.

A primary, secondary and third vendor may be awarded contracts per line item. The Department of Public Safety may require special quotes and contact all vendors under contract if discounts and pricing structures are equal or if stocking issues are concerns.

Section 2.4 Pre-Bid/ Pre-Proposal Conference/ Site Visits

Not applicable

Section 2.5: Contract Term

This contract shall commence on the first calendar day of the month succeeding approval of the contract by the Board of County Commissioners, or designee, unless otherwise stipulated in the Notice of Award Letter which is distributed by the County's Department of Procurement Services; and contingent upon the completion and submittal of all required pre-award documents. The performance period of the contract shall remain in effect for twelve (12) months, and then the contract will remain in effect until completion of the expressed and/or implied warranty period. The contract prices resultant from this solicitation shall prevail for the full duration of the initial contract term unless otherwise indicated elsewhere in this document.

Section 2.6: Options to Renew and Associated Price Adjustment

Prior to, or upon completion, of the initial term of this contract, the County shall have the option to renew this contract for an additional four (4) year(s) period on a year-by-year basis. Prior to completion of each exercised contract term, the County may consider an adjustment to hourly labor rates based on changes as published by the U.S. Department of Labor, Bureau of Labor Statistics (<http://www.bls.gov>), Wage, Earnings and Benefits Calculators for services. It is the vendor's responsibility to request any pricing adjustment under this provision. For any adjustment to commence on the first day of any exercised option period, the vendor's request for adjustment should be submitted prior to expiration of the then current contract term. The vendor adjustment request must clearly substantiate the requested increase. The request for adjustment should not be in excess of the relevant pricing index change. If no adjustment request is received from the vendor, the County will assume that the vendor has agreed that the optional term may be exercised without pricing adjustment. Any adjustment request received after the commencement of a new option period shall not be considered.

The County shall have the same option to renew this contract on parts on a year-to-year basis provided the vendor will maintain the original contract discount(s) or can give an increase in the discount offered for parts through the duration of the contract including all other additional periods from manufacturer's published price list(s).

The County reserves the right to reject any price adjustments submitted by the vendor and/or to not exercise any otherwise available option period based on such price adjustments. Continuation of the contract beyond the initial period, and any option subsequently exercised, is a County prerogative, and not a right of the vendor. This prerogative will be exercised only when such continuation is clearly in the best interest of the County. Should the vendor decline the County's right to exercise the option period, the County shall consider the vendor in de fault.

Section 2.7: Payment

The vendor(s) shall submit an invoice(s) to the County user department(s) after a purchase or service has been completed, whether the specific item(s) were picked up by authorized County personnel or delivered to the site by the vendor. In addition to the general invoice requirements set forth below, the invoices shall reference the corresponding delivery ticket number or packing slip number that was signed by an authorized representative of the County user department at the time the items were delivered and accepted. Submittal of these periodic invoices shall not

exceed thirty (30) calendar days from the delivery of the items. Under no circumstances shall the invoices be submitted to the County in advance of the delivery and acceptance of the items.

All invoices shall contain the contract and/or purchase order number, date and location of delivery or service, and confirmation of acceptance of the goods or services by the appropriate County representative. Failure to submit invoices in the proscribed manner will delay payment, and the vendor may be considered in default of contract and its contract may be terminated. Payments shall be tendered in accordance with the Florida Prompt Payment Act, Chapter 218, part VII, Florida Statutes.

Section 2.8: Insurance

Each vendor shall include in its solicitation response package proof of insurance capabilities, including but not limited to, the following requirements: [This does not mean that the vendor must have the coverage prior to submittal, but, that the coverage must be purchased and in place prior to a purchase order or contract being executed by the County.]

A certificate of insurance indicating that the awarded vendor has coverage in accordance with the requirements of this section shall be furnished by the vendor to the Contracting Officer within five (5) working days of such request and before any work begins.

The vendor shall provide and maintain at all times during the term of any contract, without cost or expense to the County, policies of insurance insuring the contractor against any and all claims, demands or causes of action whatsoever, for injuries received or damage to property relating to the performance of duties, services and/or obligations of the vendor under the terms and provisions of the contract.

Such policies of insurance shall insure the vendor in accordance with the following minimum limits:

General Liability insurance on forms no more restrictive than the latest edition of the Commercial General Liability policy (CG 00 01 or CG 00 02) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

Each Occurrence/General Aggregate	\$500,000
Products-Completed Operations	\$500,000
Personal & Adv. Injury	\$500,000
Fire Damage	\$50,000
Medical Expense	\$5,000
Contractual Liability	\$300,000

Automobile liability insurance, including owned, non-owned, and hired autos with the following minimum limits and coverage:

Combined Single Limit	\$300,000
or	

Bodily Injury (per person)	\$100,000 (per accident)
Property Damage	\$100,000

Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Florida Statute, Chapter 440, and/or any other applicable law requiring workers' compensation (Federal, maritime, etc). If not required by law to maintain workers compensation insurance, the contractor must provide a notarized statement that if he or she is injured; he or she will not hold the County responsible for any payment or compensation.

Professional liability and/or specialty insurance (medical malpractice, engineers, architect, consultant, environmental, pollution, errors and omissions, etc.) insurance as applicable, with minimum limits of \$500,000 and annual aggregate of \$1,000,000.

Garage Keepers liability

Loss of use

Certificate(s) of Insurance

Lake County, A Political Subdivision of the State of Florida, And the Board of County Commissioners, shall be named as additional insured as their interest may appear on the general liability policy

Certificate(s) of insurance shall provide for a minimum of thirty (30) days prior written notice to the County of any change or cancellation of the required insurance.

Certificate(s) of insurance shall identify the contract number, in the Description of Operations section of the Certificate.

Certificate holder shall be:

LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA,
AND THE BOARD OF COUNTY COMMISSIONERS.
P.O. BOX 7800
TAVARES, FL 32778-7800

The contractor shall be responsible for subcontractors and their insurance.

All deductibles or self-insured retention shall appear on the certificate(s) and shall be subject to approval by the County. At the option of the County, the insurer shall reduce or eliminate such deductible or self-insured retention; or the contractor shall be required to procure a bond guaranteeing payment of losses and related claims expenses.

All insurance companies must be authorized to transact business in the State of Florida.

The County shall be exempt from, and in no way liable for, any sums of money, which may represent a deductible in any insurance policy. The payment of such deductible shall be the sole responsibility of the vendor and/or subcontractor providing such insurance.

Failure to obtain and maintain such insurance as set out above will be considered a breach of contract and may result in termination of the contract for default.

Neither approval by the County of any insurance supplied by the vendor, nor a failure to disapprove that insurance, shall relieve the vendor of full responsibility of liability, damages, and accidents as set forth herein.

Section 2.9: Bonding Requirements

Not applicable

Section 2.10: Delivery Requirements

The F.O.B. point for any part ordered as a result of this solicitation shall be **F.O.B.: DESTINATION – INSIDE DELIVERY**. The title for each item will pass from the contractor to the County only after the County receives AND accepts each item. Delivery will not be complete until the County has accepted each item. Delivery to a common carrier shall not constitute delivery to the County. Any transportation dispute shall be between the contractor and the carrier. The County will not consider any bid or proposal showing a F.O.B. point other than F.O.B.: Destination – Inside Delivery.

Deliveries shall be made within ten (10) working days on orders for stock. Deliveries for emergency orders shall be within forty-eight (48) hours. No stock deliveries will be accepted on Saturdays, Sundays, or County Holidays.

The vendor shall enclose a complete packing slip or delivery ticket with any items to be delivered in conjunction with this solicitation. The packing slip shall be attached to the shipping carton(s) which contain the items and shall be made available to the County's authorized representative during delivery. The packing slip or delivery ticket shall include, at a minimum, the following information: purchase order number; date of order; a complete listing of items being delivered; and back-order quantities and estimated delivery of back- orders if applicable.

All service work shall be performed in accordance with good commercial practice. The work schedule and completion dates shall be adhered to by the vendor(s); except in such cases where the completion date will be delayed due to acts of God, strikes, or other causes beyond the control of the vendor. In these cases, the vendor shall notify the County of the delays in advance of the original completion so that a revised delivery schedule can be appropriately considered by the County.

Should the vendor(s) to whom the contract(s) is awarded fail to complete the work within the number of days stated in its offer, it is hereby agreed and understood that the County reserves the authority to cancel the contract with the vendor and to secure the services of another vendor to complete the work. If the County exercises this authority, the County shall be responsible for

reimbursing the vendor for work which was completed and found acceptable to the County in accordance with the contract specifications. The County may, at its option, demand payment from the vendor, through an invoice or credit memo, for any additional costs over and beyond the original contract price which were incurred by the County as a result of having to secure the services of another vendor. If the incumbent vendor fails to honor this invoice or credit memo, the County may terminate the contract for default.

Section 2.11: Acceptance of Goods and/or Services

The product (s) delivered as a result of an award from the solicitation shall remain the property of the contractor, and services rendered under the contract will not be deemed complete until a physical inspection and actual usage of the product (s) and/or service(s) is (are) accepted by the County and shall be in compliance with the terms herein, fully in accord with the specifications and of the highest quality.

Any product(s) and/or service(s) procured as a result of this solicitation may be tested for compliance with specifications. In the event that the product and/or service is found to be defective or does not conform to the specifications, the County reserves the right to terminate the contract and return product to the seller at the seller's expense. The County will not be responsible to pay for any product or service that does not conform to the contract specifications.

Any defective product or service or any product or service not delivered or performed by the date specified in the purchase order or contract, may be procured by the County on the open market, and any increase in cost may be charged against the awarded contractor. Any cost incurred by the County in any re-procurement plus any increased product or service cost shall be withheld from any monies owed to the contractor by the County for any contract or financial obligation.

Section 2.12: Warranty Requirements

The vendor agrees that, unless expressly stated otherwise in the bid or proposal, the product and/or service furnished as a result of an award from this solicitation shall be covered by the most favorable commercial warranty the vendor gives to any customer for comparable quantities of products and/or services and the rights and remedies provide herein are in addition to and do not limit any right afforded to the County by any other provision of this solicitation.

In addition to the standard warranty, it is hereby agreed and understood that all repairs and replacements parts supplied by the vendor shall be warranted for a minimum period of ninety (90) calendar days after the repairs and/or parts have been received and accepted by the County.

Section 2.13: Preparation of Solicitation Response**2.13.1 Delivery of Solicitation Responses**

Unless a package is delivered by the vendor in person, all incoming mail from the U.S. Postal Service and any package delivered by a third party delivery organization (Fed-X, UPS, DHL, private courier, etc) will be opened for security and contamination inspection by the Lake County Clerk of the Circuit Court Mail Receiving Center in an off-site secure controlled facility

prior to delivery to any Lake County Government facility, which includes the Lake County Department of Procurement Services.

To be considered for an award, a bid or proposal must be received and accepted in the Procurement Services Office prior to the date and time established within the solicitation. Allow sufficient time for transportation and inspection.

Each package shall be clearly marked with the applicable solicitation number and title. Ensure that your bid or proposal is securely sealed in an opaque envelope/ package to provide confidentiality of the bid or proposal prior to the solicitation closing.

If you plan on submitting your bid or proposal **IN PERSON**, please bring it to:

LAKE COUNTY PROCUREMENT SERVICES
315 W. MAIN STREET
4TH FLOOR, ROOM 416
TAVARES, FLORIDA

If you submit your bid or proposal by the **UNITED STATES POSTAL SERVICE, (USPS)** please mail it to:

LAKE COUNTY PROCUREMENT SERVICES
PO BOX 7800
TAVARES, FL 32778-7800

If you submit your bid or proposal by a **THIRD PARTY CARRIER** such as Fed-X, UPS, or a private courier, please send it to:

LAKE COUNTY PROCUREMENT SERVICES
MAIL RECEIVING CENTER
416 W. MAIN STREET
TAVARES, FL 32778

Facsimile (fax) or electronic submissions (e-mail) will not be accepted.

2.13.2 Completion Requirements for Invitation to Bid

The original bid and two (2) complete copies of the bid submitted by the vendor shall be sealed and delivered to the Department of Procurement Services no later than the official closing date and time. Any bid received after this time will not be considered and will be returned unopened to the submitter. The County is not liable or responsible for any costs incurred by any Bidder in responding to this ITB including, without limitation, costs for product and/or service demonstrations if requested.

When you submit your ITB, you are making a binding offer to the County and are agreeing to all

of the terms and conditions in this Invitation to Bid. Use only the form(s) provided in this document. If you make any change to the content or format of any form, the County may disqualify your offer. All information shall be legible and either written in ink or typewritten/printed. If you make a correction or change on any document, the person signing the bid proposal must initial the change. The bid shall be manually signed in **BLUE INK** by an official authorized to legally bind the Bidder to its provisions.

COMPLETION OF BID PACKAGE: The vendor shall complete all required entries in Section 4 of the bid form such as, but not limited to pricing pages, signature, certifications, references, and acknowledgement of any solicitation addenda. The vendor shall submit the entire solicitation with all Section 4 entries completed in the number of copies specified and to the address specified in provision 2.13.1 of this solicitation. The vendor shall also submit any supporting documents (to include proof of insurability and provision of bid bonds as required), samples, and/or descriptive literature required by any of the provisions in Section 2 of the solicitation in a separate sealed envelope / package marked "Literature for Bid (Number).\" Do not indicate bid prices on literature.

Specific Completion Directions:

- i. Pricing shall be completed by discount percentage off price lists as well as hourly rates for repair and service
- ii. Initial and date in **BLUE INK** the appropriate space(s) for each addendum you received for this ITB
- iii. Insert any prompt payment discount that you will offer. Note payment is NET 30 DAYS otherwise.
- iv. Complete all certifications included within Section 4 of the solicitation.
- v. Complete the reference information sheets (include at least three references) contained within the solicitation.
- vi. Complete the vendor information, and sign the bid (IN BLUE INK) in the spaces provided in Section 4 of the solicitation.
- vii. If insurance is required, submit either a certificate of insurance, or evidence of insurability, that is in compliance with the stated insurance requirements.

Section 2.14 Use by Other County Departments

Although this solicitation is specific to a County Department, it is hereby agreed and understood that any County department or agency may avail itself of this contract and purchase any and all items specified herein from the vendor(s) at the contract price(s) established herein. Under these circumstances, a contract modification shall be issued by the County identifying the requirements of the additional County department(s).

Section 2.15 Catalogs

The vendor shall submit three (3) copies of the current manufacturer's price list(s) and catalog(s) with the initial offer. Note: CD's are acceptable. Failure to meet this requirement may result in your offer being rejected. These documents shall be in effect at the commencement of the

contract and shall remain in effect for the life of the contract; unless price escalations are specifically allowable in accordance with this contract. Discounts offered will be evaluated against these price lists and catalogs in order to determine the vendor to whom award may be made pursuant to Section 2.3 herein entitled "Method of Award".

Upon request, the vendor shall provide additional sets of the manufacturer's product catalogs and price lists at no additional cost to the County.

Section 2.16 Deletion of County Facilities

Although this solicitation identifies specific facilities to be serviced, it is hereby agreed and understood that any County department or agency may delete service for any facility(s) when such service is no longer required during the contract period; upon fourteen (14) calendar day's written notice to the vendor.

Section 2.17 Hourly Rates

The hourly rate quoted shall be deemed to provide full compensation to the vendor for labor, equipment use, travel time, and any other element of cost or price. This rate is assumed to be at straight-time for all labor, except as otherwise noted. The vendor shall comply with minimum wage standards, and/or any other wage standards specifically set forth in this solicitation and resultant contract, and any other applicable laws of the State of Florida. If overtime is allowable under this contract, it will be covered under a separate item in the special clauses.

Section 2.18 Transition Period

It is hereby agreed and understood that this contract may be extended for an additional thirty (30) day transitional period(s) after the stated expiration date of the contract including any contract extensions exercised under the initially established option period terms of the contract. During this transitional period the vendor agrees to continue the same or a reduced level (if such reduction is mutually agreed to and appropriately documented) of service to the County at the same prices while the new contract, also in force, is being mobilized. If the vendor is supplying equipment in conjunction with this contract, the vendor agrees to retain the equipment at the designated County premise for an additional thirty (30) calendar days after the current expiration of the Contract; at which time the equipment shall be removed from the premises. The vendor shall be allowed to invoice the affected County department for this additional period on a pro-rated basis.

Section 2.19 Wage Rates

Under this contract, the wage rate paid to all laborers, mechanics and apprentices employed by the vendor for the work under the contract, shall not be less than the prevailing wage rates for similar classifications of work as established by the Federal Government and enforced by the U.S. Department of Labor, Wages and Hours Division, and Florida's Minimum Wage requirements in Article X, Section 24 (f) of the Florida Constitution and enforced by the Florida Legislature by statute or the state Agency For Workforce Innovation by rule, whichever is higher.

Section 2.20 Recycled Content

This solicitation calls for the purchase of items that specify and require a stated degree of recycled material content. Vendors are required to submit, with their initial offer, a written certification attesting that the products or items offered by the vendor contain the minimum percentage of post-consumer recovered material as defined by the United States Environmental Protection Agency (EPA), or, for commodities not so covered, the minimum percentage of post-consumer recovered materials established by other cognizant regulatory agencies.

Recycling definitions:

For purposes of this solicitation, the following definitions shall apply:

- a. **"Recovered Materials"** shall be defined as any waste material or by-products that have been recovered or diverted from solid waste.
- b. **"Recycled Product"** shall be defined as any product which is in whole or in part composed of recovered materials.
- c. **"Recyclable Product"** shall be defined as the ability of a product and its packaging to be reused, reconditioned for use, or recycled through existing recycling collection programs.
- d. **"Waste Reducing Products"** shall be defined as any product which will result in less waste generated due to its use rather than another product designed to serve the same function with a greater waste generation rate. This shall include, but not be limited to those products that can be reused, refilled or have a longer life expectancy and contain a lesser amount of toxic constituents.

Section 2.21 Risk of Loss

The vendor assumes the risk of loss of damage to the County's property during possession of such property by the vendor, and until delivery to, and acceptance of, that property to the County. The vendor shall immediately repair, replace or make good on the loss or damage without cost to the County, whether the loss or damage results from acts or omissions (negligent or not) of the vendor or a third party.

Section 2.22 Additional Brands may be Added

Although this solicitation and resultant contract identifies specific brands to be purchased, it is hereby understood and agreed that additional brands for the same basic item may be added to this contract at the option of the County. If the pricing proposed by the vendor for the additional brands is considered to be fair and reasonable, then award may be made to the vendor through the issuance of a modification to the contract.

The incumbent vendor(s) has/have no exclusive right to provide these additional brand(s). The County may determine to obtain similarly structured pricing inputs from other vendors in

response to situations where incumbent vendors do not provide for fair and reasonable pricing or for other reasons at the County's sole discretion.

Section 2.23 Compliance with Federal Standards

All items to be purchased under this contract shall be in accordance with all governmental standards, to include, but not be limited to, those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA).

Section 2.24 Demonstration of Equipment may be Required during Evaluation

After receipt of offers by the County, the vendors may be required to demonstrate their specifically offered equipment to cognizant County personnel, at no separate cost. The purpose of this demonstration is to observe the equipment in an operational environment and to verify its capability, suitability, and adaptability in conjunction with the performance requirements stipulated in this solicitation. If a demonstration is required, the County will notify the vendor of such in writing and will specify the date, time and location of the demonstration. If the vendor fails to perform the demonstration on the specified date stipulated in the notice, the County may elect to reject that vendor's offer, or to re-schedule the demonstration, whichever action is determined to be in the best interests of the County. The County shall be the sole judge of the acceptability of the equipment in conformance with the specifications and its decision shall be final.

The equipment used for the demonstration shall be the same as the manufacturer's model identified in the vendor's offer. Accordingly, the equipment used in the demonstration shall create an express warranty that the actual equipment to be provided by the vendor during the contract period shall conform to the equipment used in the demonstration. The vendor shall be required to provide adequate restitution to the County, in the manner prescribed by the County, if this warranty is violated during the term of the contract.

Section 2.25 Repair and Parts Manuals to be Provided

The vendor shall supply the County with a minimum of one (1) comprehensive repair and parts manual which identify the component parts, and which describe the appropriate process for repairing the equipment purchased by the County in conjunction with this solicitation. The manuals shall be supplied prior to, or upon, delivery of the equipment. Final payment shall be withheld until such time as these manuals are received by the County.

Section 2.26 Rebates and Special Promotions

All rebates and special promotions offered by a manufacturer during the term of the contract shall be passed on by the vendor(s) to the County. It shall be the responsibility of the vendor to notify the County of such rebates and/or special promotions during the contract period.

Special promotions shall be offered by the vendor(s) to the County provided that the new price charged for the item(s) is lower than would otherwise be available through the contract. It is

understood that these special promotions may be of a limited duration. At the end of such promotion, the standard contract price shall prevail.

Section 2.27 Training Courses to be Provided

The vendor shall provide an intensive training program to County employees regarding the use of the products or services supplied by the vendor in conjunction with this solicitation. The vendor shall bear all costs of registration fees and manuals and texts, or other instructional materials associated with the required training.

Section 2.28 Training Manuals to be Provided

The vendor shall supply the county with a minimum of one (1) comprehensive training manual which describe the appropriate use of the equipment purchased by the County in conjunction with this solicitation. The manuals shall be supplied prior to, or upon, delivery of the equipment. Final payment shall be withheld until such time as these manuals are received by the County.

It is the intent of the County to establish a contract for our annual requirements for fire equipment and parts and/or services for the County's Public Safety Department, Fire Rescue Division.

Used, recycled, or remanufactured parts shall be used only if the using department ordering approves such parts.

Emergency/Disaster deliveries may be required during non business hours. A contact person and telephone number shall be submitted with your bid.

The successful bidder(s) must possess all special hand tools and special equipment recommended by the equipment and part manufacturer(s) to effectively and efficiently make repairs. The successful bidder(s) must abide by OSHA requirements and the staff assigned to the County's projects shall be ASE or factory certified.

The vendor(s) shall be required to submit a written estimate on each prospective project under this contract before a work order for that specific project is issued. The estimate must reflect the regular hourly wages for each classification represented in this contract, and the percentage discounts or mark-ups for materials and equipment that were quoted by the vendor on its initial offer or the most current contract pricing. The estimate shall be itemized by the number of work hours per classification, and by the cost of materials and equipment. Lump sum estimates shall not be accepted. The County reserves the right to award the project based on the lowest written estimate, or to reject all estimates when such action is determined to be in the best interests of the County, and obtain the required services from another source of supply.

Unless otherwise stated in this solicitation the vendor shall furnish all labor, material and equipment necessary for satisfactory contract performance. When not specifically identified in the technical specifications, such materials and equipment shall be of a suitable type and grade for the purpose. All material, workmanship, and equipment shall be subject to the inspection and approval of the Public Safety Department.

It is a vendor responsibility to ensure that the County has received the latest version of any MSDS required by 29 CFR 1910.1200 with the first shipment of any hazardous material. Also, at any time the content of an MSDS is revised, the vendor shall promptly provide a new MSDS to the County with the new information relevant to the specific material.

The County's authorized representative shall generate and issue a Work Order for each project to be performed under the contract resulting from this solicitation. The Work Order shall include the location, description and plans, if necessary, covering the scope of work to be completed. The Work Order shall also include a cost estimate calculated by the County for the work listed on the Work Order. This estimate shall be based on the unit or other pricing established in the basic contract. For purposes of identification and payment, the Work Order shall be numbered and dated. The preliminary Work Order describing the description of work and cost estimates shall be issued to the vendor(s) which have been qualified to perform work under this solicitation and resulting contract. The vendor(s) shall be required to supply the County's authorized representative with a written price offer within a time frame specified by the County. If multiple

vendors are solicited, the County shall select the lowest price offer; provided that the price does not exceed the dollar estimate calculated by the County. If a single vendor is solicited, the price offer shall be evaluated and, if appropriate, accepted; provided that the price does not exceed the dollar estimate calculated by the County. The selected vendor's name shall then be entered on the Work Order and that order will then be issued to the vendor. The Work Order shall also direct the vendor to commence work on a certain day and it shall specify the amount of time allotted for completion of work covered by the Work Order. All work covered by a Work Order shall constitute a Contract Schedule.

The vendor shall be required to furnish price lists (printed or microfiche) upon request from the Public Safety Department at no charge. This price list shall provide descriptive literature, technical data and service information for items awarded. Time of delivery for these lists shall be mutually agreed upon by the vendor and the County.

Delivery Site Locations:

Department of Public Safety
Fleet Maintenance
25028 Kirkwood Avenue
Astatula, Fl 34705

Department of Public Safety
Fire Station No. 20
37711 SR 19
Umatilla, Fl 32784

Department of Public Safety
315 W Main St
Suite 411
Tavares, Fl 32778

ITB TITLE: FIRE EQUIPMENT AND SUPPLIES

NOTES:

- Lake County is exempt from all taxes (Federal, State, and Local). Pricing should be less all taxes. A Tax Exemption Certificate will be furnished upon request.
- The vendor shall not alter or amend any of the information (including, but not limited to stated units of measure, item description, or quantity) stated in the Pricing Section. If any quantities are stated in the pricing section as being “estimated” quantities, vendors are advised to review the “Estimated Quantities” clause contained in Section 1 of this solicitation.
- Each price offered in your bid shall be a firm-fixed price, exclusive of any tax. Any bid containing a modifying or “escalator” clause not specifically allowed for under the solicitation will not be considered.
- All pricing shall be F.O.B. Destination unless otherwise specified in this solicitation document
- All pricing submitted shall remain valid for a 90 day period. By signing and submitting a response to this solicitation, the vendor has specifically agreed to this condition.

ITEM DESCRIPTION

(Note: Not in alphabetical order)

1. **3M COMPANY**

Discount from current price list 15 %
 Price List No. _____ Date of Price List _____
 Warranty Standard Factory
 Stocking Distributor? Yes, ___ No X
 Lead time: 2-3 wks ARO
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A
 Name/Telephone/Cell/Beeper of Emergency Contact
DAN Winfrey (813) 767-5120
 Have you supplied the required Catalogs and List Price Sheets? YES ___ NO X

2. **ABLE SHQ ME**

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

3. **ACTION**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

4. **AH STOCK**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

5. **AIM**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

6. **AJAX**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

7. **AKRON BRASS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No _____

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

8. **ALLEN SYSTEMS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

9. **ALOCOLITE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Warranty _____
 Stocking Distributor? Yes ___ No X
 Lead time: _____
 Hourly rate for repair and service \$ _____ (per hour)
 Minimum order (if any) \$ _____
 Handling fee if less than minimum order \$ _____
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES X NO

10. AMEREX

Discount from current price list 20 % OVER Cost / No list Price Published

Price List No. _____ Date of Price List _____

Warranty Standard factory

Stocking Distributor? Yes X No ___

Lead time: 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ 0

Name/Telephone/Cell/Beeper of Emergency Contact _____

Don Winfrey

Have you supplied the required Catalogs and List Price Sheets? X YES ___ NO

11. AMERICAN FIREWEAR

Discount from current price list _____ %

Price List No. _____ Date of Price List 2006

Warranty Standard factory

Stocking Distributor? Yes ___ No X

Lead time: 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Minimum order (if any) \$ N/A
Handling fee if less than minimum order \$ N/A
Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5720
Have you supplied the required Catalogs and List Price Sheets? YES NO

12. AMERICAN LAFRANCE

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

13. ANGUS

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

14. **ANSUL FOAMS**

Discount from current price list 10 %

Price List No. _____ Date of Price List _____

Warranty Standard factory

Stocking Distributor? Yes No _____

Lead time: Stock / 1-2 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

15. **APPLECROFT**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

16. **B & B ENTERPRISES**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

17. **BIO SYSTEMS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

18. **BLACKINTON BADGES**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

19. **BOUTON CO**

Discount from current price list 10 %

Price List No. _____ Date of Price List No Published List Pricing

Warranty Standard factory

Stocking Distributor? Yes No _____

Lead time: Stock

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

20. **BULLARD**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

21. **CARNS & BROTHER**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

22. **CALIFORNIA MOUNTAIN**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

23. **CAST PRODUCTS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

24. **CHARKATE**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

25. **CHUBB (FOAM)**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

26.

CHURCHVILLE

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

27.

CIRCULAR AIR

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

28. **CODE 3**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

29. **COLLIN AXES**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

30. **COLLINS DYNAMICS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

31. **COUNCIL TOOLS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

32. **CUTTERS EDGE**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

33

CW NEILSEN

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

34

GORMAN RUPP PUMPS

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

35. **DARLEY & CO**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

36. **DAVID CLARK**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

37. **DB SMITH INDIAN TANKS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____

Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

38.

DICKE TOOL

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

39.

DREXEL

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

40. **DUO SAFETY**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

41. **EDISON**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES _____ NO

42. **EDWARDS AND CROMWELL**

Discount from current price list 5 %

Price List No. _____ Date of Price List Nov 1, 2006

Warranty Standard factory

Stocking Distributor? Yes _____ No X

Lead time: 1-2 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? X YES _____ NO

43. **EDWARDS MFG**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No X

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES X NO

44. **ELKHART BRASS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

45. **ETI EMERGENCY TECHNOLOGY**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

46. **EXTENDA LITE**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

47

FEDERAL SIGNAL CORP

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

48.

FIRE HOOKS UNLIMITED

Discount from current price list 5 %

Price List No. _____ Date of Price List 2006

Warranty Standard factory

Stocking Distributor? Yes _____ No

Lead time: 2-4 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact _____

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

49. **FIREDEX**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

50. **FIRE POWER**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

51. **FIREQUIP**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

SECTION 4 - PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

52. **FOLD A TANK**

Discount from current price list 5 %

Price List No. _____ Date of Price List 1-1-07

Warranty Standard Factory

Stocking Distributor? Yes _____ No

Lead time: 1-2 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

53. **GEMTOR**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

54. **GLASSMASTER WEHR**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

55. **GLOBE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

56. **GLOVE CORP**

Discount from current price list list %

Price List No. _____ Date of Price List No published list Pricing

Warranty Standard factory

Stocking Distributor? Yes No _____

Lead time: Stock / 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfay 813-752-8770

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

57. **HALE FIRE PUMPS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

58. **HANNAY REELS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

59. **HARRINGTON**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

60. **HAZARD CONTROL**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

61. **HEBERT**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

62. **HOLMATRO**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

63. **HUMAT**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? YES NO

64. **HUSKY**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? YES NO

65. **HYDRA SHIELD**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

66. **IMPERIAL HOSE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

67. **IOWA AMERICAN**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

68. **JANESVILLE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES _____ NO

69. **JUSTRITE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

70. **JV MFG**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

71. **K TOOL MFG**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

72. **KAPPLER**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No ___
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES _____ NO

73. **KENDALL PRODUCTS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

74. **KOCHEK**

Discount from current price list 10 %
Price List No. _____ Date of Price List 2006
Warranty Standard warranty
Stocking Distributor? Yes ___ No

SECTION 4 - PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: 1-2 WKS ARO
Hourly rate for repair and service \$ N/A (per hour)
Minimum order (if any) \$ N/A
Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

75. **KOEHLER MFG CO** (Bright Star)

Discount from current price list 10 %
Price List No. 6/06 Date of Price List N/A
Warranty Standard warranty
Stocking Distributor? Yes No

Lead time: 1 WKS ARO
Hourly rate for repair and service \$ N/A (per hour)
Minimum order (if any) \$ N/A
Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

76. **KUSSMAUL**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

77. **KWIK RAZE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

78. **LACROSSE BOOTS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

79. **LIFE LINERS**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

80.

LIONS UNIFORMS

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

81.

LOUIS PRYER

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

82. **LOWELL**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

83. **MAG INSTRUMENTS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

84. **MANN AXE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

85. **MARS SIGNAL LIGHT**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

86. **MCPRODUCTS**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____
 Warranty _____
 Stocking Distributor? Yes ___ No
 Lead time: _____
 Hourly rate for repair and service \$ _____ (per hour)
 Minimum order (if any) \$ _____
 Handling fee if less than minimum order \$ _____
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

87. MILWAUKEE STRAP - R+B Manf.

Discount from current price list LIST %
 Price List No. 11 Date of Price List 1-1-07
 Warranty Standard Factory
 Stocking Distributor? Yes ___ No
 Lead time: 1-2 wks ARO
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

88. MORAN (FLASH)

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____
 Warranty _____
 Stocking Distributor? Yes ___ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

89. MORNING PRIDE

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

90. MSA

Discount from current price list 10 %
Price List No. Vol 11-#2 Date of Price List 1/1/2007
Warranty Standard factory
Stocking Distributor? Yes No _____
Lead time: Stock / 1-3 wks ARO
Hourly rate for repair and service \$ N/A (per hour)
Minimum order (if any) \$ N/A
Handling fee if less than minimum order \$ N/A

* NO SCBA'S *

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

91. **NATALE (CIRCLE D)**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

92. **NATIONAL FIRE HOSE**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

93. **NOVA**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____
 Warranty _____
 Stocking Distributor? Yes _____ No
 Lead time: _____
 Hourly rate for repair and service \$ _____ (per hour)
 Minimum order (if any) \$ _____
 Handling fee if less than minimum order \$ _____
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

94. **NUPLA**

Discount from current price list 4.5% %
 Price List No. _____ Date of Price List _____
 Warranty Standard Factory
 Stocking Distributor? Yes _____ No
 Lead time: _____
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

95. **PACIFIC REFLEX**

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____
 Warranty _____
 Stocking Distributor? Yes _____ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

96. **PARATECH**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

97. **PARTNER**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

98. PAUL CONWAY SHIELDS

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

99. PELICAN

Discount from current price list 10 %

Price List No. _____ Date of Price List _____

Warranty Standard Factory

Stocking Distributor? Yes, _____ No

Lead time: 1-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

100. PGI PROTEXALL

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____
Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

101

PHOENIX

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____
Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

102

PIERCE

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

103. **PIGEON MOUNTAIN INDUSTRIES**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

104. **PLANO**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES _____ NO

105. **R & B FABRICATORS**

Discount from current price list 45T %

Price List No. 11 Date of Price List 1-1-07

Warranty Standard Factory

Stocking Distributor? Yes _____ No X

Lead time: 1

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

DAN Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? X YES _____ NO

106. **RANGER RUBBER**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No X

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES X NO

107. **RAWHIDE FIREHOSE**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

108.

REDHEAD BRASS

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

109.

REFLEXITE

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

110. **RICE HYDRO CO.**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

111. **SCBAS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

112. **SCOTT AVIATION**

Discount from current price list _____ %

Price List No. _____ Date of Price List 2007

Warranty Standard Factory

Stocking Distributor? Yes No _____

Lead time: Stock / 2-6 Wks ARD

Hourly rate for repair and service \$ \$65- (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

30% off list SCBA's
Compressor (List)
Portable Instruments
12% off list
Accessories 21%
Thermal Imagers
12%

113. **SECURITEX**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

114. **SENSIBLE MOUNTS**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

115. **SERVUS BOOTS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

116. **SHELBY WOLVERINE**

Discount from current price list 10 %
Price List No. _____ Date of Price List 3-1-06
Warranty Standard Factory
Stocking Distributor? Yes No _____

SECTION 4 - PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: Stock / 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

117. SNAPTITE

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

118. SNORKEL

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

119. **SOUTH PARK**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

120. **SIGNAL VEHICLE PRODUCTS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

121. **CLASS ONE (SPAN INSTRUMENTS)**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

122.

SPUMIFER

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

123.

SUPERVAC

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

124. **TNT TOOLS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

125. **TASK FORCE TIPS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

126. THOROGOOD BOOTS

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

127. STREAMLIGHT

Discount from current price list 20 %

Price List No. _____ Date of Price List 3/06

Warranty Standard Factory

Stocking Distributor? Yes No _____

Lead time: Stock / 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

128. SUPER FLAMEFIGHTER

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

129.

SUPERIOR PNEUMATIC

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

130.

TASKMASTER

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

131. **TEAM EQUIPMENT**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

132. **TELELITE**

Discount from current price list 10 %
Price List No. _____ Date of Price List 2006
Warranty Standard
Stocking Distributor? Yes No _____
Lead time: 2-3 wks ARO
Hourly rate for repair and service \$ N/A (per hour)
Minimum order (if any) \$ N/A
Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

133. **TEMPEST FANS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

134. **TOMAR**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

135. **TOPPS**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____
 Warranty _____
 Stocking Distributor? Yes ___ No
 Lead time: _____
 Hourly rate for repair and service \$ _____ (per hour)
 Minimum order (if any) \$ _____
 Handling fee if less than minimum order \$ _____
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

136. **TURTLE PLASTICS**

Discount from current price list 0 % list
 Price List No. _____ Date of Price List _____
 Warranty Standard warranty
 Stocking Distributor? Yes ___ No
 Lead time: 2-4 wks ARO
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A
 Name/Telephone/Cell/Beeper of Emergency Contact _____

Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

137. **UNDERWATER KINETICS**

Discount from current price list _____ %
 Price List No. _____ Date of Price List _____
 Warranty Standard warranty
 Stocking Distributor? Yes ___ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

138. **UNITY LIGHTS**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

139. **VANNER**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

140. **VETTER**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

141. **WARRINGTON PRO**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

142. **WATEROUS**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

143. **WELDON**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

144. **WHELEN ENGINEERING**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

145. **WILL BURT**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

146. **WINCO GENERATORS**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes _____ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

147. **WINDSOL**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

148. **WILLIAMS FOAM**

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes _____ No

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

149. **WORDEN**

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

150. **ZEPHYR**

Discount from current price list _____ %
Price List No. _____ Date of Price List _____
Warranty _____
Stocking Distributor? Yes ___ No
Lead time: _____
Hourly rate for repair and service \$ _____ (per hour)
Minimum order (if any) \$ _____
Handling fee if less than minimum order \$ _____
Name/Telephone/Cell/Beeper of Emergency Contact _____

Have you supplied the required Catalogs and List Price Sheets? ___ YES NO

151. **ZIAMATIC (ZICO)**

Discount from current price list 15 %
Price List No. _____ Date of Price List 2007
Warranty Standard Factory
Stocking Distributor? Yes ___ No

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Lead time: _____

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

152. **ZICO** (ZIAMATIC)

Discount from current price list 15 %

Price List No. _____ Date of Price List 2007

Warranty Standard Warranty

Stocking Distributor? Yes No

Lead time: 2-4 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

Replacement parts, repair and service not previously noted that your firm may wish to bid (attach additional sheets if necessary).

Part/Repair/Service Scott Bidding: Resqtec

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty Standard Factory

Stocking Distributor? Yes No

Lead time: _____

Hourly rate for repair and service \$ 165 (per hour)

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Michael Hunter 813-404-9260

Have you supplied the required Catalogs and List Price Sheets? YES NO

Will your firm accept Visa? Yes No

ACKNOWLEDGEMENT OF ADDENDA

INSTRUCTIONS: Complete Part I or Part II, whichever applies

Part I:

The bidder must list below the dates of issue for each addendum received in connection with this ITB:

Addendum #1, Dated: _____

Addendum #2, Dated: _____

Addendum #3, Dated: _____

Addendum #4, Dated: _____

Part II:

No Addendum was received in connection with this ITB.

NO-RESPONSE REPLY

If any vendor does not want to respond to this solicitation at this time, or, would like to be removed from the Lake County's Vendor List, please mark the appropriate space below, complete the Vendor Information and Signature section on the following page, and return this and the following page only.

Not interested at this time; keep our firm on Lake County's Vendors List for future solicitations for this product / service

Please remove our firm from Lake County's Vendor's List for this product / service.

By Signing This Bid the Bidder Attests and Certifies That:

1. It satisfies all legal requirements (as an entity) to do business with the County.
2. The undersigned vendor acknowledges that award of a contract may be contingent upon a determination by the County that the vendor has the capacity and capability to successfully perform the contract.
3. The bidder hereby certifies that it understands all requirements of this solicitation, and that the undersigned individual is duly authorized to execute this bid document and any contract(s) and/or other transactions required by award of this solicitation.

Additional Certifications Requiring Completion:

Purchasing Agreements with Other Government Agencies

This section is optional and will not affect contract award. If Lake County awarded you the proposed contract, would you sell under the same terms and conditions, for the same price, to other governmental agencies in the State of Florida? Each governmental agency desiring to accept to utilize this contract shall be responsible for its own purchases and shall be liable only for materials or services ordered and received by it. Yes No (Check one)

Certification Regarding Felony Conviction

Has any officer, director, or executive of the bidding entity been convicted of a felony during the past ten (10) years? Yes No (Check one)

Conflict of Interest Disclosure Certification

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same services, and is in all respects fair and without collusion or fraud.

Exceptions: _____

General Vendor Information and Proposal Signature:	
Firm Name:	<u>Pao - Am Safety</u>
Street Address:	<u>2400 Airport Rd Plant City FL 33563</u>
Mailing Address (if different):	_____
Telephone No.:	<u>813-752-8770</u>
Fax No.:	<u>813-752-8778</u>
E-mail:	<u>DCWINFREY@Verizon.net</u>
FEIN No.:	<u>25-1421246</u>
Prompt Payment Terms:	_____ % _____ days, net <u>30</u>
Signature:	<u>Mary Cook</u> Date: <u>1-16-07</u>
Print Name:	<u>MARY COOK</u> Title: <u>Customer Service</u>

Award of Contract by the County: (Official Use Only)	
By signature below, the County confirms award to the above-identified vendor under the above identified solicitation. A separate purchase order will be generated by the County to support the contract.	
Vendor awarded as:	
<input type="checkbox"/> Sole vendor	<input checked="" type="checkbox"/> Pre-qualified pool vendor based on price
<input type="checkbox"/> Pre-qualified pool vendor (spot bid)	<input type="checkbox"/> Primary vendor for items: _____
<input type="checkbox"/> Secondary vendor for items: _____	<input type="checkbox"/> Other status: _____
Signature of authorized County official: <u>Roseann Johnson</u> Date: <u>March 8, 2007</u>	
Printed name: <u>Roseann Johnson</u> Title: <u>Sr. Contracting officer</u>	
Purchase Order Number assigned to this contract for billing purposes: <u>NA</u>	

Listing of Attachments to Solicitation
(Items in bold are to be submitted with Technical Proposal)

Reference Form

REFERENCE FORM
ITB# 06-048

#1 Agency	Opcoala County
Address	707 Sawdust Trail
City, State, ZIP	Kissimmee FL 34744
Contact Person	Brian McCrea
Telephone	407-343-6964
Date(s) of Service	2004 - Current
Type of Service	Sales of Fire Equipment
Comments:	

#1 Agency	City of Hialeah
Address	83 E 5 th Street
City, State, ZIP	Hialeah FL 33010
Contact Person	Chief Cano
Telephone	305-883-6907
Date(s) of Service	2003 - Current
Type of Service	Sale of Fire Equipment
Comments:	

#1 Agency	Blountstown Fire Dept.
Address	17202 N.W. Angle Street
City, State, ZIP	Blountstown FL 32424
Contact Person	Chief Ben Hall
Telephone	6850-674-5600
Date(s) of Service	2004 - Current
Type of Service	Sales of Fire Equipment
Comments:	

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Alliance Fire and Rescue

Discount from current price list 10 %

Price List No. _____ Date of Price List 2006

Warranty 1yr from receipt of shipment

Stocking Distributor? Yes No _____

Lead time: _____

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

Black Diamond Boots

Discount from current price list 25 % over cost

Price List No. _____ Date of Price List _____

Warranty Factory Warranty

Stocking Distributor? Yes No _____

Lead time: Stock / 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? _____ YES NO

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Dupont Personal Protection

Discount from current price list 0 %
 Price List No. _____ Date of Price List _____
 Warranty Factory Warranty
 Stocking Distributor? Yes ___ No X
 Lead time: 2-5 wks ARO
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A
 Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? X YES ___ NO

Unifire
 Discount from current price list 20 %
 Price List No. _____ Date of Price List 1-1-06
 Warranty 1yr
 Stocking Distributor? Yes X No ___
 Lead time: 2-4 wks ARO
 Hourly rate for repair and service \$ 65.00 (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A
 Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? X YES ___ NO

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Rescue Technology

Discount from current price list 5 %

Price List No. _____ Date of Price List 2007

Warranty Standard Factory

Stocking Distributor? Yes No _____

Lead time: 4-6 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

Key Fire Hose
Discount from current price list 20 % over cost

Price List No. _____ Date of Price List _____

Warranty 3-10 yrs

Stocking Distributor? Yes No _____

Lead time: 4-6 wks

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES _____ NO

SECTION 4 - PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

Res of Tec (Rescue Tools)

Discount from current price list List %

Price List No. _____ Date of Price List 2007

Warranty Standard Factory

Stocking Distributor? Yes No

Lead time: 2-4 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

Alliance Fire & Rescue

Discount from current price list 15 %

Price List No. _____ Date of Price List 2006

Warranty Standard Factory

Stocking Distributor? Yes No

Lead time: 2-3 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES NO

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

PGI

Discount from current price list 10 %
 Price List No. _____ Date of Price List 2006
 Warranty Standard Factory
 Stocking Distributor? Yes X No _____
 Lead time: Stock / 1-5 wks ARO
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? X YES _____ NO

FIRE Hooks Unlimited

Discount from current price list List %
 Price List No. _____ Date of Price List 2006
 Warranty Standard Factory
 Stocking Distributor? Yes _____ No X
 Lead time: 2-6 wks ARO
 Hourly rate for repair and service \$ N/A (per hour)
 Minimum order (if any) \$ N/A
 Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact
Dan Winfrey 813-767-5120
 Have you supplied the required Catalogs and List Price Sheets? X YES _____ NO

SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 06-048

GF Protection

Discount from current price list 10 %

Price List No. _____ Date of Price List 2006

Warranty Standard Factory

Stocking Distributor? Yes ___ No

Lead time: 1-4 wks ARO

Hourly rate for repair and service \$ N/A (per hour)

Minimum order (if any) \$ N/A

Handling fee if less than minimum order \$ N/A

Name/Telephone/Cell/Beeper of Emergency Contact

DAN Winfrey 813-767-5120

Have you supplied the required Catalogs and List Price Sheets? YES ___ NO

Discount from current price list _____ %

Price List No. _____ Date of Price List _____

Warranty _____

Stocking Distributor? Yes ___ No ___

Lead time: _____

Hourly rate for repair and service \$ _____ (per hour)

Minimum order (if any) \$ _____

Handling fee if less than minimum order \$ _____

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? _____ YES ___ NO

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
3 M Company			15.00%				14-21	PRO-AM
Able Sho Me	2006B CD	06/01/06 CD	25% Mark up from net 21.00%	\$25 \$100	\$65 \$80	\$10 Drop \$20	14-28 28	TEN 8 NAFECO
Action		01/01/06	35.00%	\$25	\$65		14-42	TEN 8
AH Stock		01/01/05 01/31/03	10.00% 5.00%	\$25	\$65		14-28 21	TEN 8 MUNICIPAL
Aim		01/01/06	5.00%				21-28	MUNICIPAL
Ajax	2005A CD	01/01/05 CD	15.00% 11.00%	\$50 \$100	\$65 \$80	\$20	14 28	TEN 8 NAFECO
Akron Brass	V8.0 CD CD	01/01/06 CD	43%-10% Parts 33.00% 40% Prod. 10% Parts	\$100	\$65 \$80	\$20	14-56 14 1-45	TEN 8 NAFECO MUNICIPAL
Alocolite	CD	05/01/06 CD 01/05/06	15.00% 9.00% 12.00%	\$100	\$65 \$80	\$20	14 28	TEN 8 NAFECO MUNICIPAL
Amerex	CD	01/01/06 CD	25% OVER NET 14.00% COST + 20%	\$25 \$100	\$65 \$80	\$20	14 28 14-21	TEN 8 NAFECO PRO-AM

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
American Firewear		01/01/07 01/01/06 01/01/06	46.00% 20.00% 0.00%				14-28 1/45 14-21	FISHER SCIENTIFIC MUNICIPAL PRO-AM
Angus	MUNICIPAL	01/01/06	40.00%		\$65		28-42	TEN 8
Ansul Foams	CD	CD	12.00% 10.00%	\$100	\$80	\$20	28 1-14	NAFECO PRO-AM
Bio Systems	CD	CD	8.00%	\$100	\$80	\$20	28	NAFECO
Blackington Badges	CD	CD 01/01/06	18.00% 25.00%		\$80		28 14-42	NAFECO MUNICIPAL
Bouton Co.		01/01/06	25% OVER NET 10.00%	24 UNITS	\$65		14 1-14	TEN 8 PRO-AM
Bullard		02/01/07 02/01/06	33% Helmets 17% Therm. Imag.	\$100 \$100		Helmets & Acc Therm. Imagin	7-20 7-20	HALL MARK HALL MARK
Carns & Brother		07/01/06 07/01/06	25.00% 20.00%	\$25	\$65		14-28 1-30	TEN 8 MUNICIPAL

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
California Mountain	125	07/01/06 7/1/2006	5.00% 10.00%	\$25	\$65		14-28 1-45	TEN 8 MUNICIPAL
Cast Products	V06.02 CD CD	04/01/06 CD 01/01/06	45.00% 21.00% 5.00%	\$25 \$100	\$65 \$80	\$20	14 28	TEN 8 NAFECO MUNICIPAL
Churchville		11/01/04	10.00%		\$65		14-28	TEN 8
Circul Air	CD	01/01/02 CD	5.00% 1.00%	\$100	\$65 \$80	\$100	14-28 28-42	TEN 8 NAFECO
Code 3	CD	06/01/06 CD	33% 10% PARTS 12.00%	\$100	\$65 \$80	\$20	14-42 28	TEN 8 NAFECO
Collins Dynamics		06/01/06 06/01/06	10.00% 5.00%		\$65		14-42	TEN 8 MUNICIPAL
Council Tools	CD CD	01/01/06 CD	35.00% 21.00% 5.00%	\$25 \$100	\$65 \$80	\$100	14-28 14 14-21	TEN 8 NAFECO MUNICIPAL
Cutter's Edge		04/01/06 04/01/06	5.00% 10.00%	\$25	\$65		112-16 14-28	FISHER SCIENTIFIC TEN 8
CW Neilsen		04/14/06	25.00%				1-45	MUNICIPAL
Darley & Co.	241	01/01/06	5.00%		\$65		14-28	TEN 8
David Clark		10/01/05	10.00%		\$65		14	TEN 8

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Duo Safety	106	01/01/07	23.00%	\$100		\$25	14-21	FISHER SCIENTIFIC
		01/01/06	10.00%		\$65		14	TEN 8
			8.00%	\$100	\$80	\$20	28	NAFECO
		01/01/06	5.00%				14-28	MUNICIPAL
Edison		01/01/06	25.00%		\$65		14	TEN 8
		01/01/06	COST + 20%				1-7	MUNICIPAL
Edwards and Cromwell		12/01/06	17.00%	\$25		\$25	7-14	FISHER SCIENTIFIC
		11/01/06	5.00%				7-14	PRO-AM
Edwards Mfg		01/01/05	10.00%		\$65		14	TEN 8
Elkhart Brass	C-3 CD	07/03/06	40.00%	\$50	\$65		14-42	TEN 8
		CD	33.00%	\$100	\$80	\$20	28	NAFECO
		07/03/06	35.00%				1-45	MUNICIPAL
ETI Emergency Technology		01/01/06	20.00%				1-14	MUNICIPAL
Extenda Lite (GFE Mfg)		09/01/06	30.00%		\$65		14	TEN 8
			33.00%	\$100	\$80	\$20	28	NAFECO
		01/01/06	10.00%				1-21	MUNICIPAL
Federal Signal Corp	2006	01/01/06	34.00%		\$65		14-42	TEN 8
		01/01/07	25.00%				1/45	MUNICIPAL

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Fire Hooks Unlimited		01/01/06	5.00%		\$65		14-28	TEN 8
		03/01/06	10.00%			1/45	MUNICIPAL	
		01/01/06	5.00%			14-28	PRO-AM	
Firedex		01/01/07	33.00%				14-28	FISHER SCIENTIFIC
		01/01/06	22.00%	\$25	\$65		14-56	TEN 8
Firequip		02/01/06	20% OVER NET		\$55		14-42	TEN 8
		02/01/06	COST + 20%			MUNICIPAL		
Fold A Tank		01/01/07	29.00%				21-24	FISHER SCIENTIFIC
		01/01/06	22.00%		\$65		14-42	TEN 8
		01/01/07	21.00%	\$100	\$80	\$20	28	NAFECO
		01/01/07	10.00%					MUNICIPAL
		01/01/07	5.00%				7-14	PRO-AM
Gemtor (formerly Atlas)	CD		13.00%	\$25	\$65		14	TEN 8
		CD	8.00%	\$100	\$80	\$20	28	NAFECO
		07/01/04	12.00%				1-14	MUNICIPAL
Glassmaster Wehr	CD	01/01/06	15.00%	\$25	\$65		14	TEN 8
		CD	8.00%	\$100	\$80	\$20	28	NAFECO
		03/01/05	10.00%				1-14	MUNICIPAL
Glove Corp	2006	06/15/06	FIRST COL. % PRICING LIST		\$65		14-42	TEN 8
							1-21	PRO-AM
Hale Fire Pumps	PARTS	01/20/06	CASE	\$25	\$65		14-42	TEN 8
	CD	CD	11.00%	\$100	\$80	\$20	14	NAFECO
		01/01/07	15.00%				1-14	MUNICIPAL
Hannay Reels	CD	01/01/06	13.00%		\$65		14-28	TEN 8
		CD	9.00%	\$100	\$80	\$20	28	NAFECO
		01/01/06	5.00%					MUNICIPAL

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Harrington		09/01/05	38.00%		\$65		14-28	TEN 8
	CD	CD	22.00%	\$100	\$80	\$20	28	NAFECO
Hazard Control	HCTQ3403	07/27/06	10.00%		\$65		14	TEN 8
	CD	CD	7.00%	\$100	\$80	\$20	28	NAFECO
Hebert		01/01/06	25% OVER NET COST + 20%		\$65		14	TEN 8 MUNICIPAL
		12/01/05				14-21		
Holmatro			10.00%	\$25	\$65		14-42	TEN 8
Humat		10/01/05	2.00%		\$65		14-28	TEN 8 MUNICIPAL
		10/01/05	0.00%			21-28		
Husky		01/01/06	22.00%		\$65		21	TEN 8
Hydra Shield		01/01/06	10.00%	\$25	\$65		28	TEN 8
Janesville	CD	CD	21.00%	\$100	\$80	\$20	1-60	NAFECO MUNICIPAL
		01/01/06	24.00%				1-75	
Justrite		0608	40.00%				7-14	FISHER SCIENTIFIC NAFECO
	CD	CD	7.00%	\$100	\$80	\$20	28	
K Tool Manufacturing		01/01/03	10.00%				14	TEN 8
Kappler		02/05/07	40.00%	1 Case			7-14	FISHER SCIENTIFIC

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Kochek	CD	09/01/06	46% Hardware 49% Hose				21-45	FISHER SCIENTIFIC
		04/01/06	40.00%				14-42	TEN 8
		CD	22.00%	\$100	\$65	\$20	28	NAFECO
		04/01/06	20.00%					MUNICIPAL
		01/01/06	10.00%				7-14	PRO-AM
Koehler Mfg Co (BrightStar)	BSID303	10/25/06	40.00%	\$150			7-14	FISHER SCIENTIFIC
		05/01/06	10.00%		\$65		28	TEN 8
		06/01/06	10.00%				1-30	MUNICIPAL
		06/01/06	10.00%				1-7	PRO-AM
Kussmaul	113	02/01/06	5.00%		\$65		14	TEN 8
		01/01/07	2.00%					MUNICIPAL
Kwik Raze	CD	01/01/06	22.00%	\$50	\$65		14-42	TEN 8
		06/01/06	5.00%				1-30	MUNICIPAL
Lifeliners		12/01/04	Net + 25%		\$65		14	TEN 8
Lions Uniforms	CD	CD	22.00%	\$100	\$80	\$20	1-60	NAFECO
		02/01/06	30.00%				1-30	MUNICIPAL
Lowell		01/01/05	25% OVER Cost		\$65		14-28	TEN 8
Mag Instruments		01/01/95	25% OVER Cost		\$65		14-28	TEN 8
		10/1/2001	COST + 20%				1-30	MUNICIPAL

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
McProducts		01/01/06	25.00% COST + 20%		\$65		14 1-21	TEN 8 MUNICIPAL
Fabricators)	10 R& B 11	01/01/06 01/01/07	WHOLESALE LIST -R&b MANF.	\$50	\$65	\$3	14-28 7-14	TEN 8 PRO-AM
Morning Pride		01/01/07	51% Clothing 35% Helmets				70-100 Clothing/30-45 Helmets	FISHER SCIENTIFIC
MSA	5555-293 VOL. 11-#2	04/01/06 07/01/06 01/01/07	17% Inst. Only 15.00% 10.00%	\$25	\$60		7-14 14-42 7-21	FISHER SCIENTIFIC TEN 8 PRO-AM
Natale (Circle D)	CD	01/01/06 CD 1/1/2007	15.00% 7.00% 15.00%	\$100	\$65 \$80	\$20	14 28	TEN 8 NAFECO MUNICIPAL
National Fire Hose		03/01/06	25.00%				1-120	MUNICIPAL
Nova	2006 1ST	05/01/06	20% OVER NET		\$65		14-28	TEN 8
Nupla	PN1001006-501070 CD	01/01/07 01/01/06 CD 07/01/05	40.00% 35.00% 11.00% 25.00% LIST	Std. Pkg. \$100 NET \$100	\$65 \$80	\$60	7-14 14 30 1-30	FISHER SCIENTIFIC TEN 8 NAFECO MUNICIPAL PRO-AM

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	
Pacific Reflex		01/01/05	25% OVER NET COST + 20%	SEE PRICE LIST	\$65		14-28	TEN 8 MUNICIPAL
Paratech		01/01/07	10.00%	\$25	\$120		14-42	TEAM EQUIPMENT
		08/01/05	15.00%		\$65		14	TEN 8
		02/01/05	10.00%					MUNICIPAL
Partner		01/01/06	15.00%	\$25	\$70		7	TEAM EQUIPMENT
		08/01/05	15.00%		\$65		14-28	TEN 8
	CD	CD	6.00%	\$100	\$80	\$20	28	NAFECO
		04/15/06	10.00%				14-28	MUNICIPAL
Paul Conway Shields		05/01/06	0.00%				28-42	MUNICIPAL
Pelican	VOLUME DISCOUNT	01/01/06	0.00%		\$65		14	TEN 8
	CD	CD	3.00%	\$100	\$80	\$20	28	NAFECO
		01/01/07	35.00%				1-30	MUNICIPAL
			10.00%				7-21	PRO-AM
PGI Protexall	CD	CD	12.00%	\$100	\$80	\$20	28	NAFECO
Pierce		01/01/06	10.00%	\$25	\$85		14-56	TEN 8
Pigeon Mountain Industries	2006	07/01/06	5.00%	\$25	\$65		14-28	TEN 8

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
R & B Fabricators	CAT 10	01/01/07	20.00%	\$50		\$3	14-21	FISHER SCIENTIFIC
		01/01/06	WHOLESALE	\$50	\$65	\$3	14-28	TEN 8
	11	01/01/07	COST + 20%				1-30	MUNICIPAL
		01/01/07	LIST				7-14	PRO-AM
Ranger Rubber	CD	01/01/07	27.00%				7-14	FISHER SCIENTIFIC
		01/01/06	25.00%		\$65		14-28	TEN 8
	CD	CD	8.00%	\$100	\$80	\$20	28	NAFECO
		01/01/06	COST + 20%				14-21	MUNICIPAL
Redhead Brass	CD	05/08/06	10-40% QUNTY. BREAK PRICING		\$65		14-42	TEN 8
		CD	12.00%	\$100	\$80	\$20	28	NAFECO
		05/08/06	25.00%				1-30	MUNICIPAL
Rice Hydro		01/01/06	25.00%		\$65		14	TEN 8
		01/01/06	5.00%				14-21	MUNICIPAL
SCBAS		01/01/07	31%SCBA's 22%Accesories				7-45	FISHER SCIENTIFIC
		01/01/06	20.00%					TEN 8
Scott Aviation		01/01/07	10% Camera 3% Accessories				7-45	FISHER SCIENTIFIC
		1/1/2007	SCBA's 30%, Comp. List, Port. Instr. 12% Accessories 21%, Therm. Imagers 12%		\$65		1-48	PRO-AM
Scott Health & Safety Instruments		1/1/2007	15.00%				7-45	FISHER SCIENTIFIC
Sensible Mounts		01/01/06	16.00%	\$25	\$65		14	TEN 8
Servus Boots		01/01/07	27.00%				7-14	FISHER SCIENTIFIC
		01/01/06	25.00%		\$65		14-28	TEN 8
	CD	CD	8.00%	\$100	\$80	\$20	28	NAFECO

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Shelby Wolverine	CD	CD	12.00%	\$100	\$80	\$20	28	NAFECO MUNICIPAL PRO-AM
		01/01/07 03/01/06	COST + 20% 10.00%				1-21	
Snaptite		03/01/06	28.00%	\$25	\$65		14-56	TEN 8 MUNICIPAL
		03/01/06	20.00%					
South Park	106 OEM CD	01/01/06	25% OVER NET	\$80	\$65 \$100	\$20	14-42	TEN 8 NAFECO MUNICIPAL
		CD 01/01/07	12.00% COST + 20%				28	
Signal Vehicle Products (Formerly Southern Veh. Prod.)		01/01/06	25.00%		\$65		14-42	TEN 8 MUNICIPAL
		10/01/03	20.00%				14-28	
Class One (Span Instruments)	CD	01/01/06	22.00%	\$25	\$65		14-42	TEN 8 MUNICIPAL
		09/01/05	20.00%				1-21	
Spumifier		06/01/03	20.00%				14-28	MUNICIPAL
StreamLight	CD	01/01/07	50.00%	400 PROD/\$50 PART \$100	\$65 \$80	\$20	7-14	FISHER SCIENTIFIC TEN 8 NAFECO MUNICIPAL PRO-AM
		01/01/06	40.00%				14-28	
		CD	12.00%				28	
		01/01/06	40.00%				1-21	
		03/01/06	20.00%				1-21	
Super FlameFighter	CD	02/01/06	25.00%	\$100	\$65 \$80	\$20	14	TEN 8 NAFECO MUNICIPAL
		CD	12.00%				28	
		02/01/06	15.00%				14-21	

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Supervac	CD	CD	11.00%	\$100	\$80	\$20	28	NAFECO MUNICIPAL TEN 8
		01/01/06	10.00%					
		01/01/06	22.00%	\$25	\$65		14-28	
T N T Tools		09/11/06	5.00%				14-21	FISHER SCIENTIFIC TEN 8 MUNICIPAL
		01/01/06	25% OVER NET		\$65		14-28	
		01/01/06	0.00%				14-21	
Task Force Tips	CD	06/01/05	11.00%		\$65		14-42	TEN 8 NAFECO MUNICIPAL
		CD	7.00%	\$100	\$80	\$20	28	
		06/01/05	10.00%				14-28	
Taskmaster		01/01/05	25% OVER COST		\$65		14	TEN 8
Team Equipment	CD	01/01/07	5.00%	\$25	\$70		7	TEAM EQUIPMENT TEN 8 NAFECO MUNICIPAL
		08/01/05	15.00%		\$65		14-28	
		CD	8.00%	\$100	\$80	\$20	28	
		04/01/06	5.00%				14-28	
TeleLite		10/01/06	10.00%				7-21	FISHER SCIENTIFIC TEN 8 MUNICIPAL PRO-AM
		04/01/06	10.00%		\$65		14-42	
		08/01/05	20.00%				14-28	
		01/01/06	10.00%				14-21	
Tempest Fans	CD	01/01/06	26.00%	\$50			7-14	FISHER SCIENTIFIC TEN 8 NAFECO MUNICIPAL
		01/01/06	22.00%	\$25	\$65		14-28	
		CD	8.00%	\$100	\$80	\$20	28	
		01/01/06	25.00%				1-30	
Thorogood Boots	CD	01/01/05	25% OVER NET		\$65		14	TEN 8 NAFECO MUNICIPAL
		CD	12.00%	\$100	\$80	\$20	28	
		02/14/06	5.00%				1-21	

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Tomar	CD	05/01/06	22.00%	\$25	\$65		14-28	TEN 8
		CD	12.00%	\$100	\$80	\$20	28	NAFECO
		05/01/06	20.00%				14-28	MUNICIPAL
Topps	CD	CD	12.00%	\$100	\$80	\$20	28	NAFECO
		02/01/06	COST + 20%				14-21	MUNICIPAL
Turtle Plastics	CD	01/01/06	10.00%				7-14	FISHER SCIENTIFIC
		01/01/07	0.00%		\$70		14	TEAM EQUIPMENT
		01/01/06	10.00%				14	TEN 8
		CD	6.00%	\$100	\$80	\$20	28	NAFECO
		02/01/06	0.00%				1-21	MUNICIPAL
			0.00%				14-28	PRO-AM
Underwater Kinetics	CD	01/01/06	25.00%		\$65		14-28	TEN 8
		CD	12.00%	\$100	\$80	\$20	28	NAFECO
		01/01/06	20.00%				14-21	MUNICIPAL
Vanner		07/01/00	15.00%		\$65		14-28	TEN 8
Warrington Pro		01/01/07	27.00%				7-14	FISHER SCIENTIFIC
Waterous	CD	01/01/06	25% PARTS ONLY		\$65		14-42	TEN 8
		CD	12.00%	\$100	\$80	\$20	28	NAFECO
		01/01/06	15.00%					MUNICIPAL
Weldon		06/06/05	25.00%	\$100	\$65	\$25	14-28	TEN 8
		01/01/06	10.00%					MUNICIPAL
Whelen Engineering		01/01/06	25.00%	\$25	\$65		14-42	TEN 8
		01/01/07	25.00%				1-30	MUNICIPAL
Will Burt		04/01/05	8.00%	\$25	\$65		28	TEN 8
Winco Generators	CD	01/01/07	17% + Frght for Lrg. Sets				7-14	FISHER SCIENTIFIC
		CD	8.00%	\$100	\$80		28	NAFECO
		01/01/06	5.00%			\$20	14-21	MUNICIPAL

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
Windsol		01/01/06	0.00%				1-21	MUNICIPAL
Williams Foam		03/01/05	25% OVER COST		\$65		14-42	TEN 8
Worden		04/01/05	25% OVER COST		\$65		14-28	TEN 8
		01/16/06	20.00%			14-21	MUNICIPAL	
Zephyr		03/15/01	0.00%				14-21	MUNICIPAL
Ziamatic		01/01/07	29.00%	\$25		\$5	14-21	FISHER SCIENTIFIC
		01/01/06	25.00%	\$25	\$65		14	TEN 8
	CD	CD	8.00%	\$100	\$80	\$20	28	NAFECO
		01/01/07	20.00%				1-21	MUNICIPAL
		01/01/07	15.00%				14-28	PRO-AM
Zico		01/01/06	25.00%	\$25	\$65		14	TEN 8
	CD	CD	8.00%	\$100	\$80	\$20	28	NAFECO
		01/01/07	20.00%					MUNICIPAL
		01/01/07	15.00%				14-28	PRO-AM

Equipment	Price List	List Date	Discount	Minimum Order	Service (Hourly)	Handling Fee	Lead Time In days	Contractor
FIRECOM		Jan-06	15.00%		\$65		14	TEN 8
FIRE RESEARCH		6/15/2005	15.00%				14-28	TEN 8
THOROGOOD/WEINBRENNER SHOE CO.		01/01/06	20% ABOVE COST				14-28	TEN 8
SCOTT/RESQTEC					\$65			PRO-AM
ALLIANCE FIRE AND RESCUE		1/1/2006	10.00%					PRO-AM
BLACK DIAMOND BOOTS			Cost + 25%				1-21	PRO-AM
DUPONT PERSONAL PROTECTION			0.00%				14-35	PRO-AM
UNIFIRE		1/1/2006	20.00%		\$65		14-28	PRO-AM
RESCUE TECHNOLOGY		1/1/2007	5.00%					PRO-AM
KEY FIRE HOSE			20% OVER COST				28-42	PRO-AM
RES Q TECH (RESCUE TOOLS)		1/1/2007	LIST				14-28	PRO-AM
ALLIANCE FIRE AND RESCUE		1/1/2006	15.00%				14-56	PRO-AM
PGI		1/1/2006	10.00%				1-35	PRO-AM
FIRE HOOKS UNLIMITED		1/1/2006	LIST				14-42	PRO-AM
GF PROTECTION		1/1/2006	10.00%				7-28	PRO-AM

EQUIPMENT NOT BID

ALLEN SYSTEMS
AMERICAN LAFRANCE
APPLECROFT
B&B ENTERPRISES
CHARKATE
CHUBB (NAT'L FOAM)
COLLINS AXES (DIV. OF MANN EDGE)
DB SMITH INDIAN TANKS
DICKE TOOL
DREXEL
FIRE POWER
GLOBE
IMPERIAL HOSE
JV MANUFACTURING
KENDALL PRODUCTS
LACROSSE BOOTS
LOUIS PRYER
MANN AXE
MARS SIGNAL LIGHT
MORAN FLASH
PHOENIX USA
PLANO
RAWHIDE FIREHOUSE
REFLEXITE
SECURITEX
SNORKEL
SUPERIOR PNEUMATIC
UNITY LIGHTS
VETTER
ZIPNUT

