



April 18, 2012

CITY OF KEY WEST
C/O CH2M HILL
PO BOX 1409
KEY WEST FL 33041

Attention: Mr. Arnold (Ricky) Collins

Reference: Request for Quote
Sole Source documentation

Mr. Collins,

All parts are provided and many exclusively manufactured by Ashbrook the Original Equipment Manufacturer of your equipment. Ashbrook Simon-Hartley Operations L.P. is the Original Equipment Manufacturer of the Klampress®, Winklepress®, and Aquabelt®. Thus, we are the sole source provider for O.E.M. replacement parts.

Ashbrook continues to develop and bring technology to our industry. Due to the sensitive nature of Ashbrook's technology our equipment and most replacement parts are either proprietary or patented, as each is designed specifically for your equipment, the application, and expected use; therefore, others cannot legally manufacture our equipment or offer Ashbrook replacement parts.

Constant investment in research and development, a commitment to quality, and improving our new equipment and our equipment currently in operation around the world, allows Ashbrook to bring the latest developments in technology to our industry and clients. This includes patented or proprietary items such as chicanes, wedge adjustments, cylinders, hydraulic systems, bearing housings, rollers, steering and tension systems, and so on. An illustration of this commitment is our quality assurance program; Ashbrook is the only manufacturer within our specific industry which is certified to ISO 9001 quality standards.

Thank you for requesting this information and the opportunity to fully explain our commitment. If you have any questions I can be reached 1-800-547-7273 or direct line 281-985-4404.

Sincerely,

ASHBROOK SIMON – HARTLEY OPERATIONS, L.P.

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