

### C Dock

#### Current Slip Mix

|       | # Nights | % Occupancy | Annual Revenue | Classification |
|-------|----------|-------------|----------------|----------------|
| C 01  | 365      | 100.00%     | \$9,900        | Commercial     |
| C 02  | 365      | 100.00%     | \$8,589        | Commercial     |
| C 03  | 365      | 100.00%     | \$11,210       | Commercial     |
| C 04  | 365      | 100.00%     | \$13,464       | Commercial     |
| C 05  | 365      | 100.00%     | \$12,069       | Commercial     |
| C 06  | 365      | 100.00%     | \$14,814       | Commercial     |
| C 07  | 365      | 100.00%     | \$13,835       | Commercial     |
| C10   | 365      | 100.00%     | \$32,244       | Commercial     |
| C 017 | 365      | 100.00%     | \$14,191       | Commercial     |
| C 018 | 365      | 100.00%     | \$16,452       | Commercial     |

**\$146,768**

Commercial 11

#### Proposed Slip Mix

|       | # Nights | % Occupancy | Annual Revenue | Classification |
|-------|----------|-------------|----------------|----------------|
| C 01  | 365      | 100.00%     | \$9,900        | Commercial     |
| C 02  | 365      | 100.00%     | \$8,589        | Commercial     |
| C 03  | 365      | 100.00%     | \$11,210       | Commercial     |
| C 04  | 365      | 100.00%     | \$13,464       | Commercial     |
| C 05  | 365      | 100.00%     | \$12,069       | Commercial     |
| C 06  | 365      | 100.00%     | \$14,814       | Commercial     |
| C 07  | 365      | 100.00%     | \$6,817        | Commercial     |
| C10   | 365      | 100.00%     | \$32,244       | Commercial     |
| C 017 | 365      | 100.00%     | \$14,191       | Commercial     |
| C 018 | 365      | 100.00%     | \$16,452       | Commercial     |

**\$139,750**

**Differences**

**(\$7,018)**