

# EXECUTIVE SUMMARY



**TO:** Jim Scholl, City Manager

**COPIES:** David Fernandez, Assistant City Manager  
Mark Finigan, Assistant City Manager  
Greg Veliz, Director Community Services  
Rod Delostrinos, Deputy Director Community Services

**FROM:** Eduardo Herrera, Fleet Manager – Community Services

**DATE:** January 20, 2011

**SUBJECT: Purchase of a used Terex utilities aerial boom truck**

## **Action statement:**

This resolution authorizes the purchase of a used Terex Utilities LT38 aerial boom truck mounted to a 2005 Ford F-550 4x4 chassis (VIN# 1FDAF57P25EC67598) in the amount of \$39,000.00, from Ring Power Corp. pursuant to City of Key West Code of Ordinances, Subdivision II, Competitive Bidding, Section 2-797-(4)(b), waiving a purchase from the competitive bid requirements for the best interests of the City.

## **Strategic Plan/Business Plan:**

The FMT department routinely services a variety of facilities and locations throughout the city that often require working in an elevated fashion, such as exterior light fixtures, scoreboard equipment, roof mounted A/C systems, and a variety of other items that would normally require the coordination with other departments to use lifting equipment or carrying a variety of ladders to reach these heights. The purchase of this aerial boom truck would increase productivity while simultaneously decreasing employee risk and liability to the city, by allowing staff to setup and work much faster and with a greater safety factor.

## **Background:**

The City Commission reviewed and approved a \$40,000 line item to the Fiscal Year 2011 FMT budget to purchase a used aerial boom truck. Boom trucks with similar features and capacities as the used truck we are proposing can exceed \$80,000-\$100,000 dollars when purchased new.

Staff outlined a minimum requirement guideline and set out to locate used trucks within our region that fit the criteria. A variety of dealers and vendors were contacted as well as extensive internet searches for equipment that met these criteria. The field of available options was narrowed down to a handful of locations in South / Southwestern Florida. Staff then visited these locations to inspect the vehicles, their service records, and test the vehicles for a final comparison. The vehicle being proposed (Terex Utilities LT38) was the best of the available options by a wide margin. Other vehicles within the price range had a host of issues and problems that required substantial investment and repairs in order to bring them into an operating condition. The recommended vehicle required minor repairs that the dealer agreed to perform prior to purchase, which would provide the city with a fully operational vehicle at the time of purchase.

### **Purpose and Justification:**

Increasing demand for the maintenance and installation of raised or elevated equipment and fixtures have put a mounting strain on staffs ability to operate quickly and efficiently. The addition of this vehicle to our fleet would greatly increase efficiency and safety.

### **Options:**

- 1) The City Commission could approve the purchase of the used Terex Utilities LT38 Aerial Boom Truck (2005 Ford F-550 4x4 Chassis – VIN# 1FDAF57P25EC67598) in the amount of \$39,000.00 providing the staff with much needed equipment to support ongoing and future maintenance efforts.
- 2) The commission could decline to approve the purchase. This option would result in staff having to coordinate with external agencies or other city departments to service some of our facilities and equipment.

### **Financial Impact:**

The vehicle purchase was budgeted for FY 2011 in the amount of \$40,000.00, the actual purchase cost will be \$39,000.00. Staff feels that the long term use of the vehicle will also result in improved efficiency reducing overall costs of operation.

### **Recommendation:**

Staff recommends the City Commission select option 1, approve the purchase of the used Terex Utilities LT38 Aerial Boom from Ring Power Corp in the amount of \$39,000.00.