



MEMORANDUM

Date: November 5, 2025

To: Honorable Mayor and Commissioners

Via: Brian L. Barroso
City Manager

From: Matt Willman
Utilities Director

Subject: **Procurement of Six (6) Submersible Pumps for the Stormwater Pump Stations, in the amount of \$797,376.00, from PSI Technologies, Inc.; Pursuant to City of Key West Code of Ordinances Section 2-797(1) Sole Source Procurement; Authorize a Budget Transfer Within the Stormwater Fund; and Authorize the City Manager to Execute Necessary Documents Upon Consent of the City Attorney. (File ID 25-4665)**

Introduction

This resolution will authorize the procurement of six (6) MWI SEA316 stainless steel submersible electric pumps to be installed in stormwater pump stations, in the amount of \$797,376.00, from PSI Technologies, Inc., pursuant to City of Key West Code of Ordinances Section 2-797(1) sole source procurement. MWI Pumps is the only manufacturer and sole source for the MWI SEA316 stainless steel submersible electric pump and discharge cans. PSI Technologies, Inc., is MWI Pumps the Dade and Monroe Counties authorized representative for distribution and repair of MWI SEA316 stainless steel submersible electric pumps.

Background

The City of Key West operates and maintains five stormwater pump stations that are designed to be equipped with two submersible pumps. The second pump serves as a backup pump and as the peak flow supplement pump for use during tropical storms and hurricanes.

Currently, two stations are operating with only one pump, and the pumps in the other stations are nearing the end of useful life and will need to be replaced this year. The estimated delivery time for purchase of a MWI stainless steel submersible electric pump is 34 weeks. Purchase of the MWI SEA316 stainless steel submersible electric pumps is necessary to keep the stormwater pump stations in operation when pumps are being repaired, or replacement is necessary.

MWI SEA316 stainless steel submersible electric pumps are made specifically to fit into the stormwater stations pump bases, and are manufactured and repaired in Deerfield Beach, Florida, which allows for the repair of pumps to occur locally, thereby reducing shipment cost and time.

Procurement

Pursuant to City of Key West Code of Ordinances, Section 2-797(1), when the department head makes a written determination and the purchasing agent verifies that there is only one source for the commodity and the cost exceeds \$50,000.00, the city commission may authorize the sole source procurement.

Funds to purchase six MWI SEA316 stainless steel submersible electric pumps are retained in renewal & replacement stormwater utility fund 4023803-5384600. A budget transfer within the stormwater fund will be necessary.

Recommendation

The City Manager's Office recommends the Mayor and City Commission approve procurement of six (6) MWI SEA316 stainless steel submersible electric pumps to be installed in the stormwater pump stations, in the amount of \$797,376.00, from PSI Technologies, Inc., pursuant to City of Key West Code of Ordinances Section 2-797(1) sole source procurement; authorize a budget transfer within the stormwater utility fund; and authorize the City Manager to execute necessary documents upon consent of the City Attorney.