

Lake County Contract 17-0606G Modification August 2, 2019

Brand	Discount off List Price	Hourly Rate for Repair Service	Stocking Distrutor?
5.11	20%	N/A	Yes
3M Company	15%	N/A	No
Able Sho Me	10%	N/A	No
Action	25%	\$ 50.00	No
AH Stock	10%	\$ 37.00	No
AJAX	10%	\$ 34.00	Min Order \$50
Alcolite	10%	\$ 40.00	No
All American Fire Hose	10%	\$ 50.00	No
Arctic Compressors	10%	\$ 60.00	No
Amerex	Net Plus 20%	\$ 42.50	Yes
American Firewear	15%	\$ 30.00	Yes
Anchor Industries	10%	\$ 60.00	No
Angus	20%	\$ 48.00	Yes
Ansul Foams	15%	\$ 35.00	Yes
B & B Enterprises	15%	\$ 35.00	No
Black Diamond	15%	\$ 25.00	Yes
Blackinton Badges	10%	\$ 16.00	No
Boston Leather	20%	\$ 22.50	Yes
Bullard	20%	\$ 32.50	Yes
CET Pumps	15%	\$ 40.00	No
Chemguard	10%	N/A	Yes
Circul Air	List	\$ 23.00	No
CMC Rescue	10%	\$ 15.00	Yes
Code 3	20%	\$ 58.00	No
Collins Dynamics (ROM CORP)	22%	\$ 51.50	No
Cosmas	15%	\$ 55.00	No
Council Tools	20%	\$ 44.00	No
CrewBoss	20%	\$ 25.00	Yes
Cutter's Edge	15%	\$ 55.00	No
Decon Systems (Saunaray)	List	\$ 70.00	No
Diamond Wipes (Hero Wipes)	5%	N/A	Yes
Dicke Tool	15%	\$ 44.00	No

Dragonfire (Jscott Solutions)	20%	\$	27.00	Yes
DuPont	5%	\$	60.00	No
Edison	20%	\$	22.00	No
Edwards and Cromwell	10%	\$	46.00	No
Edwards MFG	10%	\$	22.50	No
Elbeco	10%	\$	20.00	Yes
Elkhart Brass	20%	\$	36.00	Yes
Energizer	10%	N/A		Yes
Ergodyne	20%	N/A		Yes
ESS	20%	\$	22.00	Yes
Euramco (Ram Fan)	15%	\$	55.00	Yes
EVAC Systems	5%	\$	50.00	No
Federal Signal Corp	20%	\$	35.00	No
Fire Innovations	10%	N/A		No
Firecom	5%	\$	50.00	No
Firecraft Gas Detection (Sensit)	5%	\$	45.00	No
Firecraft Gloves	10%	\$	15.00	Yes
FireDex	10%	\$	35.00	Yes
Fire-Dex (TecGen 51)	10%	\$	35.00	Yes
Firehooks Unlimited	5%	\$	25.00	Yes
FireQuip	20%	\$	35.00	Yes
Fire Research (FRC)	15%	N/A		No
Fire Wipes	5%	N/A		Yes
Flamefighter	20%	\$	41.50	No
Fold a Tank	20%	\$	36.00	No
FoxFire	10%	\$	40.00	No
FoxFury	10%	\$	40.00	No
Gemtor	20%	\$	28.00	Min Order \$75
Georgia Steel & Chemical Company	10%	N/A		Yes
Glassmaster Wehr	15%	\$	22.00	No
Frace Industries	List	\$	45.00	No
Groves / Ready Rack	List	\$	70.00	No
Hale Fire Pumps	List	\$	45.00	No
Hammerhead (Gear Keeper)	15%	\$	12.00	Yes

Hannay Reels	10%	\$	30.00	No
Harrington	25%	\$	22.00	No
Hebert	List	\$	55.00	No
HexArmor	15%	N/A		Yes
Homeland 6	10%	\$	25.00	No
Honeywell - PPE	10%	\$	45.00	No
Honeywell Helmets & Parts	20%	\$	37.00	Yes
Honeywell Pro Warrington	20%	\$	40.00	Yes
Hot Shields	5%	\$	20.50	No
Humat	List	\$	20.00	No
Hurst	5%	\$	85.00	Yes
Hurst Service - per set	\$	750.00	N/A	Yes
Hurst Service - parts	5%	\$	85.00	Yes
Husky	25%	\$	45.00	No
Hydra Shield	12%	\$	31.00	No
Industrial Scientific - accessories	List	\$	105.00	No
Industrial Scientific - monitors	10%	\$	105.00	Yes
Justrite	20%	\$	22.00	No
Kappler	20%	\$	35.00	No
Kochek	25%	\$	20.00	Yes
Koehler MFG Co	20%	\$	25.00	Yes
Kussmall	10%	\$	55.00	No
Lakeland	10%	\$	25.00	No
Leader Fans	15%	\$	65.00	No
Leatherhead Tools	20%	\$	25.00	Yes
Lightning X	10%	\$	15.50	No
Lions Uniforms	20%	\$	35.00	No
Little Giant	5%	N/A		Yes
Mag Instruments	10%	\$	35.00	No
Majestic Hoods	20%	\$	20.00	Yes
Majestic Hoods - GORE	5%	\$	20.00	Yes
Matex	15%	\$	30.00	No
Morning Pride	25%	\$	20.00	No
Natale (Circled)	15%	\$	35.00	No

National Foam	10%	N/A		Yes
National River Supply (NRS)	10%	\$	60.00	No
North American Fire Hose	List	\$	30.00	No
Nupla	15%	\$	35.00	No
OHD	List	\$	85.00	No
Pacific Helmets	10%	\$	26.00	No
Pacific Reflex	15%	\$	40.00	No
Paul Conway Shields	10%	\$	5.00	No
Pelican	List plus 10%	\$	50.00	Yes
Performance Advantage Company	10%	\$	26.00	Yes
Petzl	20%	\$	38.00	Yes
PGI Protexall	5%	\$	40.00	No
Pigeon Mountain Industries	10%	\$	25.00	No
Plastix Plus	List	\$	30.00	Yes
Point Blank	Per NASPO	\$	55.00	No
Protective Industrial Products (PIP)	10%	\$	55.00	No
R&B Fabricators	10%	\$	35.00	No
Radians	10%	\$	40.00	No
RAE Systems	5%	\$	70.00	No
Ranger Rubber	15%	\$	25.00	No
Redback Boots	20%	\$	24.00	Yes
Rescue 42	5%	\$	63.00	Yes
Rice Hydro Co	10%	\$	65.00	No
RIT Safety Solutions	10%	\$	38.00	No
SCBAS	15%	\$	55.00	No
Scott Safety - gas detection	5%	\$	90.00	Yes
Scott Safety - compressor	5%	\$	90.00	No
Scott Safety - compressor parts	5%	\$	90.00	Yes
Scott Safety - NFPA SCBA	15%	\$	85.00	Yes
Scott Safety - NON-NFPA SCBA	15%	\$	85.00	Yes
Scott Safety - Thermal Imagers	5%	\$	85.00	Yes
Scott Safety - Thermal Imager Parts	List	\$	85.00	Yes
Seek Thermal	5%	\$	45.00	Yes
Sensible Mounts	15%	\$	55.00	No

Shelby Wolverine	10%	\$	20.00	No
Silent Partners	List	N/A		Yes
Simulaid	5%	\$	60.00	No
South Park	20%	\$	45.00	No
Statpacks	10%	\$	25.00	No
Sterling Rope	15%	\$	22.00	Yes
Streamlight	15%	\$	55.00	Yes
Supervac	15%	\$	45.00	No
Target Solutions	List	N/A		Yes
Task Force Tips	20%	\$	45.00	Yes
Tele-lite	5%	\$	55.00	No
Team Equipment	List	N/A		No
Tempest Fans	15%	\$	37.00	No
Thorogood Boots	15%	\$	37.00	No
TNT Tools	10%	\$	55.00	No
Topps	List plus 10%	\$	35.00	No
Tru-Spec	10%	N/A		Yes
True North (Dragon Wear)	10%	\$	30.00	No
Turtle Plastics	List	\$	35.00	No
Tyco	10%	\$	35.00	Yes
UltraTec	15%	N/A		No
Underwater Kinetics	List	\$	35.00	No
Veridian - PPE	25%	\$	35.00	Yes
Veridian - gloves, hoods, accessories	5%	\$	35.00	Yes
Vetter	List	\$	70.00	No
Waterous	List	\$	45.00	No
We Cut the Glass (Rhyno)	5%	\$	60.00	Yes
Weldon	25%	\$	33.00	No
Whelen Engineering	15%	\$	45.00	No
Workrite	10%	\$	30.00	Yes
Williams Foam	List	N/A		No
Yates	5%	\$	37.00	No
Zephyr	List	\$	35.00	No
Ziamatic / ZICO	List	\$	35.00	Yes