



PROPOSAL

K.B. Industries, Inc.
4600 140th Ave. N., Ste 200
Clearwater, FL 33762
(T) 727.723.3300 § (F) 727.723.3600
Website: www.kbius.com

Date: December 10, 2018

Proposal #: 18444

Install Date: TBD

KBI Contact: Jamie Cabral

KBI Contact Number: (727) 723-3300

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| CLIENT/OWNER: Attn: Richard Sarver City of Key West, FL 604 Simonton Street Key West, FL 33040 Phone: (305) 809-3757 Email: rsarver@cityofkeywest-fl.gov | PROJECT: Flexi-Pave 4,000 sq ft |
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SCOPE OF WORK:

- KBI to supply 4000sf of Mahogany Flexi-Pave.
- Order consists of 334 rock, 334 black rubber and 84 pails of Sandstone Binder.
- Applicable to Flexi-Pave product only - recycled tire granule size may vary from samples and products submittals by as much as 1/8" in diameter.
- All base/sub-grade material and preparation to be provided and performed by others per KBI's specifications. KBI does not warranty any base/sub-grade work which is performed by others. This includes ADA grading. Warranty is subject to KBI installation acceptance standards.

| Line # | Square Feet | Product | Color | Description | Unit Price | Total |
|--------|-------------|------------------------|----------|------------------------------|------------|--------------|
| 1 | | | | KBI Flexi®-Pave Installation | \$ | \$ - |
| 2 | 4,000 | HD2000 | Mahogany | KBI Flexi®-Pave Material | \$ 6.50 | \$ 26,000.00 |
| 3 | - | Freight* | | | \$ - | \$ 5,400.00 |
| 4 | 1 | Corporate Mobilization | | | \$ - | |

Upon acceptance of this proposal with your signature below, it is acknowledged you have read the Product Specification Sheet for the KBI Flexi®-Process product quoted in this proposal.

| | |
|--------------------|---------------------|
| Installation/Labor | \$ - |
| Materials | \$ 26,000.00 |
| Mobilization | \$ - |
| Sub-Total | \$ 26,000.00 |
| *Freight | \$ 5,400.00 |
| Grand Total | \$ 31,400.00 |

Signature _____ Title _____

Printed Name: _____ Date: _____

PAYMENT TERMS & PROPOSAL NOTES

1. Payment Terms
STANDARD: 100% of the total due upon placement of the order. *To ensure timely delivery and adherence to predetermined job scheduling customer prefers that K.B. Industries, Inc. handles freight and associated logistics for customer's orders. K.B. Industries, Inc. reserves the right to apply 1.5% monthly interest late fee on unpaid balances outside of invoice terms.

2. Warranty
100% of Proposal/Contract MUST be PAID IN FULL prior to KBI issuing warranty. "KBI's porous paving products carry a 1 year material warranty. Extended warranties are available with the addition of a maintenance program. (see product specification for additional details)"

3. Ground Work/Base Prep
If ground work is being performed or other materials are being supplied or installed by others prior to KBI's work, it is agreed between all parties that KBI reserves the right to charge an additional rate, up to a maximum of \$2,000/daily for KBI's down time, should the aforementioned is not satisfactory before the installation of KBI Flexi®-Process materials.

4. Proposal & Freight Rates
This Proposal is valid for 90-days (excluding freight rates, which are valid for 30-days and are subject to change) from the date of this Proposal.



Tires recycled on this project.

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