



November 14, 2014

City of Key West  
525 Angela Street  
Key West, Florida 33040

Reference: Water Test ITB # 12-006  
Resolution No. 12-034 and Resolution No. 12-043

Dear Sir or Madam:

Flowers Chemical Laboratories Incorporated (FCL) has been pleased to provide the analytical and sampling requirements for the Key West Bight Marina and the City Marina at Garrison Bight since 2008. The current ITB # 12-006 was for a period of three (3) years with the option to renew up to two (2) years.

At this time, Flowers Chemical Laboratories Incorporated is requesting to renew ITB # 12-006 (Resolution No. 12-034 and Resolution No. 12-043) for the next two (2) years until December 31, 2016 at the existing terms and prices.

Thank you for the opportunity to serve the City of Key West. The staff at FCL looks forward to a favorable response from the city. Should you need to reach me for any questions concerning this bid or FCL, I can be reached at (407) 339-5984, ext 219.

Sincerely,

Dr. Jefferson S. Flowers, PhD  
President / Technical Director  
Flowers Chemical Laboratories Incorporated