

TIM SCHEIN

Maximum Points	Category	Firm		
		Meehan	Capital City	Gray Robinson
20	Experience of Firm * Experience of firm with similar clients * Past accomplishments with similar clients * References	20	20	20
20	Qualifications and Availability of "Core Team" * Qualifications for "core team" members * Availability of "core team" members Methodologies * Proposed methods for identifying funding opportunities * Lobbying and advocacy strategies for securing State funds through legislation and State grant opportunities	20	20	20
10	Location Consideration and How It Impacts Effective Communication Between the CITY, Consultant and Key State Contacts * Location of the firm and key "Core team" members * Approach to maintaining good communication/coordination with clients	16	17	20
5	Scheduling * Willingness to meet with CITY time requirements * Recent, current and projected workload of the firm	5	5	5
5	Knowledge/Understanding of the CITY and Projects * Understanding of the City's governmental process * Understanding of the City's projects	2	2	5
20	Cost * Fees and cost basis	10	20	18

\$96,000
 \$63,000
 \$72,000
 \$66,000

66 84.3 91.8 81.5
 70 98 93