

**Donald J. Lee, Jr.**

**Chief of Police**



**Key West**

**POLICE DEPARTMENT**

**TO:** Mr. Bob Vitas, City Manager

**FROM:** Donald J. Lee Jr., Chief of Police

**DATE:** December 17, 2013

**RE:** Authorize the purchase of 6 Marked and 3 Unmarked Ford Police Interceptor SUV Utility Vehicles from Garber Fleet Sales and Duval Ford Fleet Sales. Authorize the purchase of 2 Ford F-250 Diesel Pickup Trucks from Alan Jay Ford Fleet Sales for a total cost of \$340,782.00

**Action Statement:**

Authorize the purchase of 6 Marked Ford Interceptor SUV's at a unit/vehicle cost of \$29,594 (\$177,564), from Garber Fleet sales and 3 Unmarked Ford Interceptor SUV's at a unit/vehicle cost of \$29,234 (\$87,702) from Duval Ford Fleet Sales. Authorize the purchase of 2 Ford F-250XL 4WD Diesel Crew Cab Pickup Trucks at a unit/vehicle cost of \$37,758 (\$75,516) for a total purchase cost of \$340,782.00. These purchases are made pursuant to City Ordinance Section 2-797(3).

**Background:**

The Key West Police Department was originally budgeted in this fiscal year (FY13/14) for 9 Ford Fusion Hybrid Vehicles and 1 Ford Police Interceptor SUV to replace 2006 Ford Explorer Marked and Unmarked Police Vehicles. After re-assessing our vehicle requirements/capabilities and meeting with the City Manager and the Key West Transportation Committee, it was determined that our requirements were better suited for the Ford Police Interceptor SUV in lieu of the Fusion Hybrid. The Ford Fusion Hybrid is not a "police platform" and is not built to absorb the rigorous requirements of police service. The Hybrid does not have the payload capacity of a SUV needed for personnel and equipment, and has no reliability/maintenance history with the city. The Interceptor SUV is a police specific vehicle, E-85 Flex Fuel compliant and is powered by an economical ford eco-boost V-6 engine.

The Ford F-250 Diesel Pickup Truck has been in use by the Marine and Mounted Unit since 2006 and has proven reliable and durable for pulling the departments boat and horse trailers. These trucks will be replacing gas powered vehicles. The Police Department is committed to the Cities sustainability goals and plans to integrate hybrid vehicles for civilian uses.

On October 19<sup>th</sup>, 2011 the City of Jacksonville, Florida published an invitation to bid for Police Vehicles. On November 3, 2011 the City of Jacksonville, after a competitive process, selected Garber Fleet Sales to provide



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police Ford Sedan and Utility SUV Police Interceptors to their city. On November 21<sup>th</sup>, 2013 the general government awards committee voted to approve the second renewal option of the contract making it valid thru December 11, 2014. The City of Jacksonville has extended cooperative purchasing to other government agencies in section 10, General Conditions of the attached City of Jacksonville solicitation.

The cooperative purchasing language specifically allows for the bidder to “make his bid available to all City agencies and departments, bi-City agencies, in-City fire departments and municipalities, the bid process he submits in accordance with the bid terms and conditions, should any said department or agency wish to buy under this bid proposal”.

While the options requested by the Key West Police Department were not included in the City Of Jacksonville solicitation, a comparison of the cost of these options between the Garber Fleet quote, the State of Florida Contract and Florida Sheriff’s Association bid resulted in the Garber quote coming in lower than the unit pricing in the Florida State Contract or the Florida Sheriff’s bid for the (6) Marked Police Vehicles. The Duval Ford quote from the Florida Sheriff’s bid for the (3) Unmarked police vehicles came in Lower than the City of Jacksonville and State Contract bids. The Alan Jay Ford quote from the Florida Sheriff’s bid (Southern Region) was lowest for the F-250 Trucks. (See below)

Marked Police Utility SUV:

<u>Garber Quote</u>	<u>Sheriff’s Bid Quote</u>	<u>State Contract Quote</u>
\$29,594.00	\$32,522.00	\$32,921.00

Unmarked Police Utility SUV:

<u>Garber Quote</u>	<u>Sheriff’s Bid Quote</u>	<u>State Contract Quote</u>
\$29,504.00	\$29,234.00	\$31,046.00

Ford F-250XL Diesel 4WD Crew Cab

<u>Sheriff’s Bid Quote (S Region)</u>	<u>Sherif’s Bid Quote (W Region)</u>	<u>Alan Jay Ford NJPA Quote</u>
\$37,758.00	\$37,883.00	\$37,785.00

These (11) vehicles will be marked and unmarked police units assigned to various Administrative functions. The Trucks will be assigned to the Marine Unit. The Office of Law Enforcement Standards (OLES) and the National Institute of Standards and Technology develop equipment standards based on laboratory evaluation of commercially available products. Police vehicles are part of the equipment tested annually by the State of Michigan Department of State Police. A comprehensive evaluation is completed on the vehicles that meet the standards established by OLES. The 2014 Police Ford Interceptor SUV meets the OLES standards.

As in fiscal year 12/13, the use of the Ford Police Interceptor package has proven to be reliable and mechanically superior to non-police specific vehicles. The 2014 Interceptor All Wheel Drive SUV is a new platform designed to replace the existing Ford Explorer in police service. Unlike the Explorer or the Fusion



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Hybrid, this vehicle is designed specifically to meet the complete spectrum of law enforcement duties and is expected to perform well in all categories.

Based upon the above data and evaluation, standard equipment, 5 star NHSTA frontal crash test rating, fail safe cooling systems, electrical and ergonomic improvements to the new platform, dealer relationship, city maintenance history on the Ford Interceptor SUV and the manufacturers commitment to Law Enforcement, the Fleet Services Division of the City of Key West recommends the 2014 Ford Police Interceptor AWD Utility SUV.

**Purpose and Justification:**

The vehicles described are necessary to maintain proper function of essential components of the Police Department. These vehicles are replacing 2006 Ford Explorers and Ford Pickup Trucks that have surpassed their useful service life due to their age and high mileage. The purchase of these vehicles complies with Infrastructure Goal #4 (Long term sustainability of the City's hard assets) of the City's Strategic Plan.

Vehicle Specifications and cost are as follows: (6) Marked Ford Police Utility SUV Interceptor, All Wheel Drive, 29,594.00 per vehicle. (3) Unmarked Ford Police Utility SUV Interceptor, All Wheel Drive, \$29,234.00 per vehicle. 2 Ford F-250XL 4WD Diesel Crew Cab Pickup Truck, \$37,758.00 per vehicle for total cost of \$340,782.00.

**Financial Impact:**

The original budget for all vehicles (9 Ford Fusion Hybrid, 1 Ford Police Interceptor SUV, 2 Ford F-250 Pickup Trucks) was \$341,326.00. Due to the change in vehicle specifications from the Ford Fusion Hybrid to all Ford Police Interceptors and the Ford F-250's from 2WD Gas to 4WD Diesel, the per unit cost increased. Therefore, one less vehicle(11 instead of 12) originally budgeted will be purchased this year. The total cost will be \$544.00 under budget.

**Options:**

One option is to purchase the vehicles from Garber Fleet Sales, via City of Jacksonville bid # SC-0288-12, Duval and Alan Jay Ford Fleet Sales via Florida Sheriff's Bid Award 13-21-0904 in compliance with city ordinance 2-797(3). This option would allow for the City of Key West to purchase the needed vehicles according to the exact specifications required and at the lowest cost to the City of Key West. The purchase of these vehicles provides important tools for public safety, worker efficiency and delivery of professional police service to the community. The local Ford Dealer, Duncan Ford declined to offer a bid for these vehicles. (See Attached e-mail).



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Another option is to forgo the purchase of the vehicles. This would result in an increasing lack of functionality from using seven and eight year old high mileage vehicles, as well as increased public safety risks and increased cost to maintain a fleet past its useful service life.

**Recommendation:** The Key West Police Department recommends the purchase of these vehicles.



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