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OBJECTIVE: Seeking the position of City Manager, Key West, Florida.

SUMMARY OF QUALIFICATIONS

- Twenty nine (29) years of goal-oriented experience in executive leadership positions as an officer in the United States Marine Corps; one year plus as City Manager, Syracuse, Utah.
- Dynamic leader of a military base supporting a diverse population of well over 21,000 people providing numerous services including, but not limited to, security/policing, housing, infrastructure development, airport operations, utilities and recreation.
- City Manager serving nearly 25,000 residents and leading 150 plus employees providing the full range of municipal services, including but not limited to public safety, roads, water, sewer, waste management, recreation, and community and economic development.
- Strategic, versatile, visionary thinker, planner and leader.

Organizational Leadership

- Developed numerous partnerships to expand city services at reduced costs. Coordinated the development of the first jobs center in Syracuse which will eventually provide nearly 2M sqft of light industrial manufacturing space and create up to 1200 new jobs.
- Directed a staff of more than 1300 employees and 800 active duty Marines and Sailors providing essential operational support for assigned units and enhanced quality of life for active duty, families and employees.
- Implemented the in sourcing of legal and engineering services saving the city nearly \$100K per year, along with the ancillary benefit of having a higher functioning and more educated staff.
- Led 180 Marines from Kuwait into Iraq providing around the clock Unmanned Aerial Vehicle support to ground combat units which significantly enhanced mission readiness and decreased friendly casualties.
- Acted as the primary liaison between U.S. and allied militaries, U.S. government agencies, and non-governmental organizations for the preparation of contingency responses to natural or manmade disasters in the Caribbean, Central and South America. Led the planning and execution effort for the US military response/support to hurricanes in Nicaragua and Belize and an earthquake in Peru.
- Supervised the military planning and execution of three 10 day President of the United States (POTUS) visits to Hawaii providing POTUS use of base operational and recreational facilities.
- Initiated numerous family support programs in order to provide better and timelier services and information to family members, including parents spread across the country, during multiple overseas deployments.

Energy/Sustainability/Infrastructure Planning

- Initiated a Street Light system overhaul in the city via an Energy Savings Performance Contract (ESPC) that will cut energy use by more than half and drop annual energy costs from \$82K to \$12K at the end of the payback period.
- Transitioned half the police fleet to hybrid vehicles more than doubling the miles per gallon and more than halving fuel costs and carbon emissions.

- Participated as a voting member on the Department of Defense (DoD)- Hawaiian Electric Company Executive Committee in order to develop sustainable energy solutions for DoD and the entire State of Hawaii.
- Initiated an Energy Conservation Program which drove electricity consumption down 7% per year helping the Government save nearly \$8M annually.
- Spearheaded numerous renewable energy projects providing nearly 40 Megawatts of electric power to make Marine Corps Base Hawaii energy self sustaining via renewable energy by 2015.
- Directed the elimination of plastic bags at the point of sale for all retail outlets keeping nearly 5M plastic bags out of the base landfill/waste stream; established a 5 cent per bag fee for paper bags and a 5 cent credit for each reusable bag brought in and used by the customer in order to modify consumer behavior and better support national environmental objectives/goals.
- Coordinated the development of the first historic home conversion to a net zero energy home in the State of Hawaii as well as the entire Navy and Marine Corps; this conversion showcased the Marine Corps' commitment to preserving its history while simultaneously embracing more sustainable energy practices.
- Directed critical infrastructure upgrades, including a \$6M sewer replacement project, \$7M of paving and planned a \$9M waste water treatment/electrical distribution modernization project.
- Developed a strategic Aviation Construction/Support plan looking out to 2018 in support of Navy and Marine Corps aircraft modernization/upgrade plans with total airfield projects nearing \$1B.

Community Development/Outreach

- Developed and supervised the largest public event ever held in Hawaii; 140,000 people attended the 2010 Kaneohe Bay Airshow greatly enhancing the positive image of the Marine Corps in the State of Hawaii.
- Created an extensive legislative outreach program for elected officials at the local, state and federal levels enhancing the relationship between the base and all government entities.
- Built partnerships between the Marine Corps base and numerous government agencies, local businesses and charitable organizations leading towards donation of excess government furniture to local charities and Congressional plus ups and resource enhancement from various departments and agencies.
- Acted as a primary member of the Joint Terrorism Task Force-Honolulu; Honolulu Mayor's Armed Forces Committee; Hawaii State Council of the Interstate Compact on Educational Opportunity for Military Children; all of which greatly improved the Marine Corps' commitment to be a good community partner.
- Developed a Strategic Communications Plan and spoke at numerous community engagement events; including Chambers of Commerce, service and charitable organizations, all of which significantly increased public awareness of the Marine Corps and its missions; in demand speaker on a national scale, traveled across the country speaking on leadership, energy and sustainment.
- Received the 2010 Honua Award from the Blue Planet Foundation for achievements in the renewable energy sector.
- Member of the Chamber of Commerce's Top of Utah Military Affairs Executive Committee.

Financial Management

- Developed numerous partnerships and initiated extensive marketing efforts leading to a 13% rise in city sales tax revenue during the first six months of the fiscal year as compared to the previous fiscal year.
- Initiated new and innovative revenue streams and cut expenses which led to the City's General Fund surplus going from 9% to 14.5% in less than one year; cash on hand up 40% in less than one year.
- Implemented numerous fiscal enhancements that will save the city more than \$100k per annum, such as paying most of the city bills with a cash rewards credit card.

- Marine Corps Base Capital Improvement new construction built or planned for 2008-2016 totals \$1.51B in order to support increased operational requirements of assigned units.
- Supervised the execution of approximately \$136M per year of Congressional Appropriated Funds (APF), providing greater services with a declining budget.
- Developed an on base family housing plan that saved the Government \$25.5M in contractor buyout costs enabling the purchase and development of nearly 200 more homes than the original plan and budget could support.
- Directed the maintenance of \$420M of aircraft and support equipment both at home station and in a combat theater; readiness rates were well above the standard and exceeded all like size units for 13 of 18 months.
- Supervised the management and maintenance of \$40M worth of military equipment at readiness rates well in excess of the standard ensuring the unit was ready to carry out its wartime mission.

Recreation/Food & Hospitality Management

- Increased sales at base retail, recreational and food/hospitality activities more than 8% per year growing to \$110M in last year of command.
- Led the redevelopment of numerous recreation and food/beverage facilities aboard Marine Corps Base Hawaii, including but not limited to, a new driving range and pro shop at the golf course and the addition of a Samuel Adams Grill and Pub which led to greatly increased sales and enhanced services to Marines, Sailors and families.
- Reconfigured the base retail mall center increasing revenue from \$7.7M in 2008 to \$11.2M in 2010, enabling the expansion of the GNC franchise making it the highest grossing GNC in the state.
- Spearheaded a much needed marina expansion and enhancement project nearly doubling the number of available slips with a corresponding increase in revenue.
- Implemented an expansion to the Base Temporary Lodging Facility (hotel), which led to a \$1M increase in sales and a \$400K increase in net profit.

Employment History

City Manager, Syracuse, Utah, 2011-Present

Marine Corps Officer 1982-2011

- 2008-2011, Commander, Marine Corps Base Hawaii, Kaneohe, HI.
- 2005-2008, Deputy Director for Operations, US Southern Command, Miami, FL.
- 2004-2005, Student, Royal College of Defence Studies, London, UK.
- 2003-2004, Chief Planner/Assistant Operations Director of an Aviation unit (2nd MAW) with more than 500 tactical jets and helicopters, Cherry Point, NC.
- 2002-2003, Commander, Unmanned Aerial Squadron 2, providing Intelligence, Surveillance and Reconnaissance to ground combat units totaling more than 30,000 Marines, Cherry Point, NC/Iraq.
- 2000-2002, Executive Officer (Second in Command) of an Aviation Training Squadron (VAQ-129), training more than 100 student aviators annually and maintaining 20 tactical jet aircraft, Whidbey Island, WA.

Education

- King's College London, University of London, MA (with merit), International Studies
- Southern Illinois University, BS, Aviation Management/Business

