



## THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

EXHIBIT SUMMARY

**TO:** Bogdan Vitas, City Manager

**Cc:** E. David Fernandez, Asst. City Manager – Operations  
Mark Finigan, Asst. City Manager - Administration

**FROM:** David Hawthorne, Marina Supervisor  
Mark Tait, Marina Manager

**DATE:** July 19th, 2013

**RE:** Key West Mooring Field mooring buoy inspections

### ACTION ITEM

The purpose of this item is to request approval of a 2 year extension to Seamar Divers current contract to inspect the Key West Mooring Field mooring rigs.

### BACKGROUND

Resolution 10-259 awarded Seamar Divers the contract to inspect the Key West Mooring fields mooring rigs for a period of 3 years. The contract began on 09/27/10 and ends on 09/27/13. The contract states that an option for two additional years of inspection may occur if both parties can agree to any additional increase in the cost of the inspections. Seamar Divers says that they would like to pursue the 2 year extension provided for in the contract if the City of Key West agrees to an increase to each inspection in the amount of \$960.00. The contract calls for two inspections a year. The current cost for each inspection is \$4,935 the new cost for each inspection would increase to \$5,895. This is a 19 ½ % increase from what Seamar has been charging for the inspection.

Staff believes that rebidding the contract will cost the marina more than exercising the 2-year option with Seamar Divers. Even with the 19 ½% increase Seamar would still be lower than all other bidders 3 years ago.

08/03/2010

Original Bid Tabulation	Per Inspection
Seamar Divers	\$4,935.00
American Underwater	\$6,873.75
Maritime Resources LLC	\$6,909.00
Industrial Diver Corp	\$19,825.00
Waterfront Property Services LLC	\$62,604.00
Tampa Bay Marine	\$84,600.00

*Key to the Caribbean – Average yearly temperature 77° F.*

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## **OPTIONS**

- The City of Key West can accept Seamar Divers new proposal and extend the contract for two additional years.
- The City of Key West can reject Seamar Divers proposal and rebid the inspection project.

## **ADVANTAGES/DISADVANTAGES**

- Staff expects the inspection costs to be reimbursed by the County Boating Improvement Fund.
- Project will not have to be re- bid probably increasing the cost of service.
- Seamar Divers has been doing a fine job inspecting the moorings.
- A 20% increase has been budgeted for inspections of the mooring field in FY 13/14.

## **FINANCIAL**

The cost of inspections will increase from \$4935.00 per inspection to \$5895.00. The increase to the current inspection is an additional \$960.00 per inspection which occurs two times annually.

## **RECOMMENDATION**

City Marina staff recommends awarding the additional 2 year extension to Seamar Divers and also approve the increase of cost of inspection, Seamar Divers has provided a professional service over the past 3 years. The increase of cost of service is still lower than any competing bidders at time of original contract award and in past competitive bidding.