

EVALUATOR: Neil [Signature] 8/4/11

RFP# 006-11 Tennis Professional Services

August 4, 2011

PROPOSER: FINDLAY ISLAND

PROPOSER: DTW

PROPOSER: KEYS TENNIS CLEMMONT

1

2

5

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	10	30	300
Annual Proposal Cost to the City	5	25	125
Experience in all areas of tennis facility maintenance	10	20	200
Experience in business management, tennis specific marketing and sales, and business accounting	9	15	135
Experience in all aspects of directing tournaments	9	10	89
TOTAL			845

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	8	30	240
Annual Proposal Cost to the City	6	25	150
Experience in all areas of tennis facility maintenance	9	20	180
Experience in business management, tennis specific marketing and sales, and business accounting	10	15	150
Experience in all aspects of directing tournaments	10	10	100
TOTAL			820

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	4	30	120
Annual Proposal Cost to the City	10	25	250
Experience in all areas of tennis facility maintenance	4	20	80
Experience in business management, tennis specific marketing and sales, and business accounting	7	15	105
Experience in all aspects of directing tournaments	8	10	80
TOTAL			585

3 2445
PROPOSER: PARADISE

4 2215
PROPOSER: SIMPSON

2025
PROPOSER: _____

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	6	30	180
Annual Proposal Cost to the City	8	25	225
Experience in all areas of tennis facility maintenance	6	20	120
Experience in business management, tennis specific marketing and sales, and business accounting	9	15	135
Experience in all aspects of directing tournaments	8	10	80
TOTAL			740

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	6	30	180
Annual Proposal Cost to the City	9	25	225
Experience in all areas of tennis facility maintenance	7	20	140
Experience in business management, tennis specific marketing and sales, and business accounting	8	15	120
Experience in all aspects of directing tournaments	7	10	70
TOTAL			760

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience		30	0
Annual Proposal Cost to the City		25	0
Experience in all areas of tennis facility maintenance		20	0
Experience in business management, tennis specific marketing and sales, and business accounting		15	0
Experience in all aspects of directing tournaments		10	0
TOTAL			0

2195

2055

735

EVALUATOR: FRANK KABERNA

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1ST MTG SEPT - COMM

August 4, 2011

PROPOSER: PARADISE

PROPOSER: DJW

PROPOSER: FINDLAY

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	8	30	240
Annual Proposal Cost to the City	7	25	175
Experience in all areas of tennis facility maintenance	5	20	100
Experience in business management, tennis specific marketing and sales, and business accounting	5	15	75
Experience in all aspects of directing tournaments	10	10	100
TOTAL			690

2195
3

PROPOSER: SIMPSON

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	7	30	210
Annual Proposal Cost to the City	6	25	150
Experience in all areas of tennis facility maintenance	5	20	100
Experience in business management, tennis specific marketing and sales, and business accounting	2	15	30
Experience in all aspects of directing tournaments	10	10	100
TOTAL			590

2215
2

PROPOSER: CLERMONT / KERRY FERNANDES

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	10	30	300
Annual Proposal Cost to the City	1	25	25
Experience in all areas of tennis facility maintenance	10	20	200
Experience in business management, tennis specific marketing and sales, and business accounting	10	15	150
Experience in all aspects of directing tournaments	10	10	100
TOTAL			775

2445
1

PROPOSER: _____

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	8	30	240
Annual Proposal Cost to the City	3	25	75
Experience in all areas of tennis facility maintenance	5	20	100
Experience in business management, tennis specific marketing and sales, and business accounting	5	15	75
Experience in all aspects of directing tournaments	10	10	100
TOTAL			590

2055
4

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	6	30	180
Annual Proposal Cost to the City	6	25	150
Experience in all areas of tennis facility maintenance	3	20	60
Experience in business management, tennis specific marketing and sales, and business accounting	5	15	75
Experience in all aspects of directing tournaments	10	10	100
TOTAL			565

2025
5

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience		30	0
Annual Proposal Cost to the City		25	0
Experience in all areas of tennis facility maintenance		20	0
Experience in business management, tennis specific marketing and sales, and business accounting		15	0
Experience in all aspects of directing tournaments		10	0
TOTAL			0

EVALUATOR: RANDY STERLING

RFP# 006-11 Tennis Professional Services

August 4, 2011

PROPOSER: DJW

PROPOSER: ISLAND CITY TENNIS

PROPOSER: NANCY SIMPSON

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	9	30	0
Annual Proposal Cost to the City	7	25	0
Experience in all areas of tennis facility maintenance	8	20	0
Experience in business management, tennis specific marketing and sales, and business accounting	8	15	0
Experience in all aspects of directing tournaments	8	10	0
TOTAL			805

6 820

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	10	30	0
Annual Proposal Cost to the City	6	25	0
Experience in all areas of tennis facility maintenance	9	20	0
Experience in business management, tennis specific marketing and sales, and business accounting	8	15	0
Experience in all aspects of directing tournaments	7	10	0
TOTAL			820

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	8	30	0
Annual Proposal Cost to the City	10	25	0
Experience in all areas of tennis facility maintenance	7	20	0
Experience in business management, tennis specific marketing and sales, and business accounting	7	15	0
Experience in all aspects of directing tournaments	7	10	0
TOTAL			730

PROPOSER: KEYS TENNIS

PROPOSER: PARADISE TENNIS

PROPOSER: _____

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	8	30	0
Annual Proposal Cost to the City	8	25	0
Experience in all areas of tennis facility maintenance	8	20	0
Experience in business management, tennis specific marketing and sales, and business accounting	8	15	0
Experience in all aspects of directing tournaments	8	10	0
TOTAL			825

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience	8	30	0
Annual Proposal Cost to the City	8	25	0
Experience in all areas of tennis facility maintenance	8	20	0
Experience in business management, tennis specific marketing and sales, and business accounting	8	15	0
Experience in all aspects of directing tournaments	7	10	0
TOTAL			790

Criterion	A Points (1-10)	B Weight	Subtotal (A+B)
Demonstrated Tennis Professional Experience		30	0
Annual Proposal Cost to the City		25	0
Experience in all areas of tennis facility maintenance		20	0
Experience in business management, tennis specific marketing and sales, and business accounting		15	0
Experience in all aspects of directing tournaments		10	0
TOTAL			