



Ian Willis <iwillis@keywestcity.com>

Data Domain

Bob Palmisano <bpalmisano@modcomp.com>
To: Ian Willis <iwillis@keywestcity.com>

Wed, Sep 5, 2012 at 5:07 PM

Thanks for the heads up. I do understand and I wish I could compete on pricing, but I can't provide special registration pricing since it's already registered. Let me know if there's any projects I can engage early on and provide great pricing.

From: Ian Willis [mailto:iwillis@keywestcity.com]
Sent: Wednesday, September 05, 2012 5:00 PM
To: Bob Palmisano
Subject: Re: Data Domain

We are quoting through multiple vendors, yes.

Ian Willis
Network Administrator
City of Key West
www.keywestcity.com
305-809-3920

On Wed, Sep 5, 2012 at 4:43 PM, Bob Palmisano <bpalmisano@modcomp.com> wrote:

Are you already working with a partner on this?

From: Ian Willis [mailto:iwillis@keywestcity.com]
Sent: Tuesday, September 04, 2012 3:29 PM
To: Bob Palmisano
Cc: David Monroe
Subject: Data Domain

Hi Bob,

We are seeking quotes for October 2012.

First up is our Data Domain Project.

We want a quote for:

EMC DD640	PC-NA120V-6	1
Impl DD0 Shelf QS	PS-BAS-DD00	1
Enhanced System Supp	M-ENHHWDD-01	1
Enhanced Software Supp	M-ENHSWDD-01	1
Boost DD640	L-BST-640	1
NIC GBE LP PCIe TX 2-port	C-1G-L2PC	1

In our discussion with EMC, it was discussed that we would receive dramatic discounts on the Networker software with the purchase of the Data Domain.

We will need to know the pricing for Networker as well.

Thanks,

Ian Willis
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