



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
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 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-385283-44838.842TM

Issued: 10/04/2022

Quote Expiration: 12/31/2022

Estimated Contract Start Date: 11/01/2022

Account Number: 189075

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
1604 N Roosevelt Blvd 1604 N Roosevelt Blvd Key West, FL 33040-7254 USA	Key West Police Dept. - FL 1604 N Roosevelt Blvd Key West, FL 33040-7254 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ted Megremis Phone: Email: tmegremis@axon.com Fax:	Joseph Stockton Phone: (305) 809-1035 Email: jstockton@cityofkeywest-fl.gov Fax: (305) 809-1092

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$35,297.80</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$35,297.80</b>

### Discount Summary

Average Savings Per Year	\$0.00
<b>TOTAL SAVINGS</b>	<b>\$0.00</b>

### Payment Summary

Date	Subtotal	Tax	Total
Oct 2022	\$35,297.80	\$0.00	\$35,297.80
<b>Total</b>	<b>\$35,297.80</b>	<b>\$0.00</b>	<b>\$35,297.80</b>

Quote List Price: \$35,297.80  
 Quote Subtotal: \$35,297.80

## Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Term	Qty	List Price	Net Price	Subtotal	Tax	Total
<b>Individual Items</b>								
50118	INTERVIEW - MIC - WIRED (STANDARD MIC)		2	\$196.50	\$196.50	\$393.00	\$0.00	\$393.00
50114	INTERVIEW - CAMERA - COVERT SENSOR		2	\$370.00	\$370.00	\$740.00	\$0.00	\$740.00
50218	INTERVIEW - CAMERA - COVERT MAIN UNIT		2	\$595.00	\$595.00	\$1,190.00	\$0.00	\$1,190.00
50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	60m	2	\$1,500.00	\$1,500.00	\$3,000.00	\$0.00	\$3,000.00
50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	60m	2	\$1,750.20	\$1,750.20	\$3,500.40	\$0.00	\$3,500.40
85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)		2	\$2,500.00	\$2,500.00	\$5,000.00	\$0.00	\$5,000.00
50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)		2	\$1,500.00	\$1,500.00	\$3,000.00	\$0.00	\$3,000.00
50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)		2	\$1,750.00	\$1,750.00	\$3,500.00	\$0.00	\$3,500.00
50448	EXT WARRANTY, INTERVIEW ROOM	60m	2	\$1,297.20	\$1,297.20	\$2,594.40	\$0.00	\$2,594.40
50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	60m	2	\$5,940.00	\$5,940.00	\$11,880.00	\$0.00	\$11,880.00
100134	INTERVIEW - COVERT ENCLOSURE – ELECTRICAL OUTLET		2	\$250.00	\$250.00	\$500.00	\$0.00	\$500.00
<b>Total</b>						<b>\$35,297.80</b>	<b>\$0.00</b>	<b>\$35,297.80</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
A la Carte	100134	INTERVIEW - COVERT ENCLOSURE – ELECTRICAL OUTLET	2	10/01/2022
A la Carte	50114	INTERVIEW - CAMERA - COVERT SENSOR	2	10/01/2022
A la Carte	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	2	10/01/2022
A la Carte	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	2	10/01/2022

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	2	11/01/2022	10/31/2027
A la Carte	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	11/01/2022	10/31/2027
A la Carte	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	11/01/2022	10/31/2027
A la Carte	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	11/01/2022	10/31/2027
A la Carte	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	11/01/2022	10/31/2027

### Services

Bundle	Item	Description	QTY
A la Carte	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	2

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	EXT WARRANTY, INTERVIEW ROOM	2	11/01/2022	10/31/2027

## Payment Details

Oct 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100134	INTERVIEW - COVERT ENCLOSURE – ELECTRICAL OUTLET	2	\$500.00	\$0.00	\$500.00
Year 1	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	2	\$3,000.00	\$0.00	\$3,000.00
Year 1	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	2	\$3,000.00	\$0.00	\$3,000.00
Year 1	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$3,500.00	\$0.00	\$3,500.00
Year 1	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$3,500.40	\$0.00	\$3,500.40
Year 1	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	\$11,880.00	\$0.00	\$11,880.00
Year 1	50114	INTERVIEW - CAMERA - COVERT SENSOR	2	\$740.00	\$0.00	\$740.00
Year 1	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	2	\$393.00	\$0.00	\$393.00
Year 1	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	2	\$1,190.00	\$0.00	\$1,190.00
Year 1	50448	EXT WARRANTY, INTERVIEW ROOM	2	\$2,594.40	\$0.00	\$2,594.40
Year 1	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	2	\$5,000.00	\$0.00	\$5,000.00
<b>Total</b>				<b>\$35,297.80</b>	<b>\$0.00</b>	<b>\$35,297.80</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

10/4/2022

