



## FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

### 4X4 LOADER BACKHOE WITH CANOPY (STANDARD STICK) SPECIFICATION #24

#### 2018 Caterpillar 416

The Caterpillar 416 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	-- No bid --	-- No bid --	-- No bid --	\$67,486.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

**NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.**

**VEHICLE:** 416

**DEALER:**

Kelly Tractor

**ZONE:**

Western

Northern

Central

Southern

**BASE PRICE:**

-- No bid --

-- No bid --

-- No bid --

\$67,486.00

**Western  
&  
Northern  
&  
Central**

**Southern**

**Order Code**

**Delete Options**

415 <sup>2</sup>

Optional equipment - specify  
MODEL DOWNGRADE TO BASE 415 BACKHOE LOADER W/FREIGHT & PREP ONLY <sup>2</sup>

Optional equipment - specify

Optional equipment - specify

Optional equipment - specify

Optional equipment - specify

Optional equipment - specify

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(\$17,269.00) <sup>2</sup>

**Western  
&  
Northern  
&  
Central**

**Southern**

**Order Code**

**Add Options**

**VEHICLE:** 416  
**DEALER:** Kelly Tractor  
**ZONE:** Western Northern Central Southern  
**BASE PRICE:** -- No bid -- -- No bid -- -- No bid -- \$67,486.00

Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

420 <sup>2</sup>	Optional equipment - specify MODEL UPGRADE TO BASE 420 BACKHOE LOADER W/FREIGHT & PREP ONLY <sup>2</sup>	(\$8,516.00) <sup>2</sup>
420 IT <sup>2</sup>	Optional equipment - specify MODEL UPGRADE TO BASE 420 IT BACKHOE LOADER W/FREIGHT & PREP ONLY <sup>2</sup>	(\$3,406.00) <sup>2</sup>
430 <sup>2</sup>	Optional equipment - specify MODEL UPGRADE TO BASE 430 BACKHOE LOADER W/FREIGHT & PREP ONLY <sup>2</sup>	\$1,735.00 <sup>2</sup>
430 IT <sup>2</sup>	Optional equipment - specify MODEL UPGRADE TO BASE 430 IT BACKHOE LOADER W/FREIGHT & PREP ONLY <sup>2</sup>	\$7,083.00 <sup>2</sup>
450 <sup>2</sup>	Optional equipment - specify MODEL UPGRADE TO BASE 450 BACKHOE LOADER W/FREIGHT & PREP ONLY <sup>2</sup>	\$54,174.00 <sup>2</sup>
	Optional equipment - specify	
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	Optional equipment - specify	
27% DISCOUNT <sup>2</sup>	Optional equipment - specify 27% DISCOUNT OFF LIST PRICE ON CAT MODELS 415-450. 16% DISCOUNT ON ALL CAT WORK TOOLS <sup>2</sup>	
	Temporary tag	
	Transfer existing registration (must provide tag number)	
	New state tag (specify state, county, city, sheriff, etc.)	

**VEHICLE:** 416  
**DEALER:** Kelly Tractor  
**ZONE:** Western Northern Central Southern  
**BASE PRICE:** -- No bid -- -- No bid -- -- No bid -- \$67,486.00

<b>3YR/3000HR PM PKG <sup>2</sup></b>	<b>Maintenance Plan - specify</b> <i>PREVENTATIVE MAINTENANCE FOR 3 YRS OF 3000 HRS AT 500 HR OR 6 MONTH INTERVALS PKG          INCLUDES 6 TOTAL PMS<sup>2</sup></i>	<b>\$6,433.00<sup>2</sup></b>
<b>5YR/5000HR PM PKG <sup>2</sup></b>	<b>Maintenance Plan - specify</b> <i>PREVENTATIVE MAINTENANCE FOR 5 YRS OR 5000 HRS AT 500 HR OR 6 MONTH INTERVALS PKG          INCLUDES 10 TOTAL PMS<sup>2</sup></i>	<b>\$10,924.00<sup>2</sup></b>
	<b>Extended Warrant Plan – specify</b>	
	<b>Extended Warrant Plan – specify</b>	