



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

To: Patti McLaughlin, City Manager
From: Keith Hernandez, Division Chief of EMS
Date: August 24th, 2021
Reference: Executive Summary - City of Key West EMS Billing Contract Renewal

Action Statement:

This will approve renewing the agreement between the City and Intermedix Billing Company for an additional year, as per the original agreement, beginning Oct 1, 2021. Intermedix provides the billing and collections for the City of Key West Fire Department Emergency Medical Services (EMS).

Background:

The Key West Fire Department began providing EMS transport services on April 1, 2015 generating the need for a billing agency to collect fees for the operations and services provided by the Key West Fire Department. During their time of service, Intermedix Billing Company has provided service at an acceptable level. The current term of the contract expires Oct 1, 2021 and per Article 6, 6.1 of the agreement, provides for two additional one-year renewals upon the same terms and conditions contained in the agreement. If approved, this will be the first of two renewal options exercised.

Purpose and Justification:

Intermedix has provided billing and collection services at an acceptable level. Collection rates are at an expected range and Intermedix continuously works toward providing the City with the best opportunity to collect for services provided. Intermedix is also committed to providing training and assistance to our staff ensuring all patient care reporting is completed quickly and correctly.

Financial Impact:

The City will continue to pay Intermedix a rate of 4.3% of money they collect for all payments except Medicaid which has a flat rate of \$9.00 per claim. The current EMS budget provides for \$51,600 for this service based on an expected collection of \$1.2 million. A favorable collection rate will result in additional funds to the City and additional costs for the service.

LC30326E LS3M W3X



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

Recommendations:

The City of Key West Fire Departments recommends the approval of the contract renewal between the City of Key West and Intermedix Billing for EMS services, pursuant to terms and conditions outlined in the contract for one additional year beginning October 1, 2021.

Keith Hernandez, Division Chief of EMS

Key West Fire Department

1600 N. Roosevelt Blvd.

Key West Florida, 33040

Office 305-809-3796

Fax 305-294-6423

Khernandez@cityofkeywest-fl.gov

Serving the Southernmost City

LD303RUE LS3M W3X