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Q-466031-45187.845GM

Issued: 09/18/2023

Quote Expiration: 09/30/2023

Estimated Contract Start Date: 12/15/2023

Account Number: 189075

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
1604 N Roosevelt Blvd 1604 N Roosevelt Blvd Key West, FL 33040-7254 USA	Key West Police Dept. - FL PO Box 1409 Key West FL 33041-1409 USA Email:	Griffin McKean Phone: Email: gmckean@axon.com Fax:	Joseph Stockton Phone: 305-809-1035 Email: jstockton@cityofkeywest-fl.gov Fax: (305) 809-1092

Quote Summary

Program Length	49 Months
TOTAL COST	\$139,293.05
ESTIMATED TOTAL W/ TAX	\$139,293.05

Discount Summary

Average Savings Per Year	\$7,178.40
TOTAL SAVINGS	\$29,311.80

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$34,823.27	\$0.00	\$34,823.27
Dec 2024	\$34,823.26	\$0.00	\$34,823.26
Dec 2025	\$34,823.26	\$0.00	\$34,823.26
Dec 2026	\$34,823.26	\$0.00	\$34,823.26
Total	\$139,293.05	\$0.00	\$139,293.05

Quote Unbundled Price: \$168,604.85
 Quote List Price: \$139,293.05
 Quote Subtotal: \$139,293.05

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	10	11		\$26.25	\$26.25	\$2,887.50	\$0.00	\$2,887.50
OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	10	49	\$307.89	\$248.07	\$248.07	\$121,554.30	\$0.00	\$121,554.30
A la Carte Hardware									
74200	TASER 6-BAY DOCK AND CORE	3			\$1,624.35	\$1,624.35	\$4,873.05	\$0.00	\$4,873.05
AB3IMBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$0.00	\$1,638.90
AB3C	AB3 Camera Bundle	10			\$749.00	\$749.00	\$7,490.00	\$0.00	\$7,490.00
A la Carte Warranties									
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	38		\$7.45	\$7.45	\$849.30	\$0.00	\$849.30
Total							\$139,293.05	\$0.00	\$139,293.05

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	11	11/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	10	11/15/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	11	11/15/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/15/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/15/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	10	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20018	TASER BATTERY PACK, TACTICAL	12	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	10	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	20	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	20	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	10	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	10	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	20	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	74200	TASER 6-BAY DOCK AND CORE	1	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	75015	SIGNAL SIDEARM KIT	10	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	11/15/2023
A la Carte	74200	TASER 6-BAY DOCK AND CORE	3	11/15/2023
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	11/15/2024
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2024
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73309	AXON CAMERA REFRESH ONE	10	07/15/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	07/15/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	11/15/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	20	11/15/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	20	11/15/2025
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	20	11/15/2026
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2026
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22175	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2027
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	20	11/15/2027
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73310	AXON CAMERA REFRESH TWO	10	12/15/2027
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	12/15/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20248	TASER 7 EVIDENCE.COM LICENSE	1	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73478	REDACTION ASSISTANT USER LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73618	AXON COMMUNITY REQUEST+ LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73638	STANDARDS ACCESS LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73680	RESPOND DEVICE PLUS LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73682	AUTO TAGGING LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	100	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73739	PERFORMANCE LICENSE	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	12/15/2023	01/14/2028

Services

Bundle	Item	Description	QTY
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	10
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	10

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80464	EXT WARRANTY, CAMERA (TAP)	10	12/15/2023	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80374	EXT WARRANTY, TASER 7 BATTERY PACK	12	11/15/2024	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80395	EXT WARRANTY, TASER 7 HANDLE	10	11/15/2024	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	11/15/2024	01/14/2028
OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	11/15/2024	01/14/2028
A la Carte	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	11/15/2024	01/14/2028

Payment Details

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-on Payment 1	73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	10	\$721.88	\$0.00	\$721.88
Add-on Payment 1	74200	TASER 6-BAY DOCK AND CORE	3	\$1,218.26	\$0.00	\$1,218.26
Add-on Payment 1	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	\$212.32	\$0.00	\$212.32
Add-on Payment 1	AB3C	AB3 Camera Bundle	10	\$1,872.50	\$0.00	\$1,872.50
Add-on Payment 1	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$409.73	\$0.00	\$409.73
Add-on Payment 1	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	10	\$30,388.58	\$0.00	\$30,388.58
Total				\$34,823.27	\$0.00	\$34,823.27

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-on Payment 2	73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	10	\$721.88	\$0.00	\$721.88
Add-on Payment 2	74200	TASER 6-BAY DOCK AND CORE	3	\$1,218.26	\$0.00	\$1,218.26
Add-on Payment 2	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	\$212.32	\$0.00	\$212.32
Add-on Payment 2	AB3C	AB3 Camera Bundle	10	\$1,872.50	\$0.00	\$1,872.50
Add-on Payment 2	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$409.73	\$0.00	\$409.73
Add-on Payment 2	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	10	\$30,388.57	\$0.00	\$30,388.57
Total				\$34,823.26	\$0.00	\$34,823.26

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-on Payment 3	73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	10	\$721.88	\$0.00	\$721.88
Add-on Payment 3	74200	TASER 6-BAY DOCK AND CORE	3	\$1,218.26	\$0.00	\$1,218.26
Add-on Payment 3	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	\$212.32	\$0.00	\$212.32
Add-on Payment 3	AB3C	AB3 Camera Bundle	10	\$1,872.50	\$0.00	\$1,872.50
Add-on Payment 3	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$409.73	\$0.00	\$409.73
Add-on Payment 3	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	10	\$30,388.57	\$0.00	\$30,388.57
Total				\$34,823.26	\$0.00	\$34,823.26

Dec 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Add-on Payment 4	73976	OFFICER SAFETY PLAN 7 PLUS TRUE UP 1	10	\$721.88	\$0.00	\$721.88
Add-on Payment 4	74200	TASER 6-BAY DOCK AND CORE	3	\$1,218.26	\$0.00	\$1,218.26
Add-on Payment 4	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	3	\$212.32	\$0.00	\$212.32
Add-on Payment 4	AB3C	AB3 Camera Bundle	10	\$1,872.50	\$0.00	\$1,872.50
Add-on Payment 4	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$409.73	\$0.00	\$409.73
Add-on Payment 4	OSP7+	OFFICER SAFETY PLAN 7 PLUS (Formerly SKU 73811)	10	\$30,388.57	\$0.00	\$30,388.57
Total				\$34,823.26	\$0.00	\$34,823.26

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



Signature

Sept 21, 2023

Date Signed

9/18/2023

Reviewed for Legal Sufficiency:

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