



**WASTE MANAGEMENT OF  
THE FLORIDA KEYS, INC.**

125 Toppino Industrial Dr.  
Rockland Key, FL 33040  
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June 14, 2021

John Paul Castro Utilities Director  
City of Key West

Reference: Commercial Recycling

JP, regarding on going conversations concerning commercial recycling Waste Management offers the following. As you know during initial conversations Waste Management asked for a recycling processing and transportation fee of \$11.80 per yard. We took into consideration changing markets and the residential increase of \$1.70 per home that will be applied to the recycling costs of processing and transportation.

After much consideration Waste Management is reducing the ask to \$5.50 per yard as a processing and transportation fee. This still provides a financial advantage for commercial customers to recycle. Please confirm receipt of this update. We look forward to further discussions.

Respectfully

Greg Sullivan

A handwritten signature in black ink that reads 'Greg Sullivan'. The signature is written in a cursive style.

Sr. District Manager

CC: Mayor, City Commissioners, City Attorney, Patti McLauchlin, Todd Stoughton