



Pricing Proposal
Quotation #: 27546428
Created On: 5/19/2026
Valid Until: 6/1/2026

FL-City of Key West

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Cisco EA Sales Consultant

Cody Fithian

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All Prices are in US Dollar (USD)

Product	Qty	Retail	Your Price	Total
1 Security EA3.0-Duo Advantage edition (formerly Access) Cisco Systems - Part#: E3S-DUO-ADV Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2026 - 5/31/2027 Note: True Forward pricing per unit per year: \$49.59	400	\$68.40	\$44.53	\$17,812.00
2 Security EA 3.0 Cisco Secure Access DNS Essentials Cisco Systems - Part#: E3S-SA-DNSESS Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2026 - 5/31/2027 Note: True Forward pricing per unit per year: \$18.99	330	\$43.66	\$16.37	\$5,402.10
3 Cisco Support Standard for Sec Access DNS ESS + SPA ESS Cisco Systems - Part#: E3-CX-DNESPE-T2SC1 Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2026 - 5/31/2027 Note: True Forward pricing per unit per year: \$940.12. Note: Cisco prices support for Secure Access (E3-CX-DNESPE-T2SC1) proportional to the quantity being licensed, billed at an annual rate. Extended per unit price for Secure Access Support is \$0.21.	1	\$2,161.20	\$812.80	\$812.80
4 Security EA3.0-Duo Advantage edition (formerly Access) Cisco Systems - Part#: E3S-DUO-ADV Contract Name: NASPO Data Communications Contract #: AR3227	400	\$68.40	\$44.53	\$17,812.00

Subcontract #: 43220000-NASPO-19-ACS

Coverage Term: 6/1/2027 - 5/31/2028

5	Security EA 3.0 Cisco Secure Access DNS Essentials Cisco Systems - Part#: E3S-SA-DNSESS Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2027 - 5/31/2028	330	\$43.66	\$16.37	\$5,402.10
6	Cisco Support Standard for Sec Access DNS ESS + SPA ESS Cisco Systems - Part#: E3-CX-DNESPE-T2SC1 Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2027 - 5/31/2028	1	\$2,161.20	\$812.80	\$812.80
7	Security EA3.0-Duo Advantage edition (formerly Access) Cisco Systems - Part#: E3S-DUO-ADV Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2028 - 5/31/2029	400	\$68.40	\$44.53	\$17,812.00
8	Security EA 3.0 Cisco Secure Access DNS Essentials Cisco Systems - Part#: E3S-SA-DNSESS Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2028 - 5/31/2029	330	\$43.66	\$16.37	\$5,402.10
9	Cisco Support Standard for Sec Access DNS ESS + SPA ESS Cisco Systems - Part#: E3-CX-DNESPE-T2SC1 Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2028 - 5/31/2029	1	\$2,161.20	\$812.80	\$812.80
10	Security EA3.0-Duo Advantage edition (formerly Access) Cisco Systems - Part#: E3S-DUO-ADV Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2029 - 5/31/2030	400	\$68.40	\$44.53	\$17,812.00
11	Security EA 3.0 Cisco Secure Access DNS Essentials Cisco Systems - Part#: E3S-SA-DNSESS Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2029 - 5/31/2030	330	\$43.66	\$16.37	\$5,402.10

12	Cisco Support Standard for Sec Access DNS ESS + SPA ESS Cisco Systems - Part#: E3-CX-DNESPE-T2SC1 Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2029 - 5/31/2030	1	\$2,161.20	\$812.80	\$812.80
13	Security EA3.0-Duo Advantage edition (formerly Access) Cisco Systems - Part#: E3S-DUO-ADV Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2030 - 5/31/2031	400	\$68.40	\$44.53	\$17,812.00
14	Security EA 3.0 Cisco Secure Access DNS Essentials Cisco Systems - Part#: E3S-SA-DNSESS Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2030 - 5/31/2031	330	\$43.66	\$16.37	\$5,402.10
15	Cisco Support Standard for Sec Access DNS ESS + SPA ESS Cisco Systems - Part#: E3-CX-DNESPE-T2SC1 Contract Name: NASPO Data Communications Contract #: AR3227 Subcontract #: 43220000-NASPO-19-ACS Coverage Term: 6/1/2030 - 5/31/2031	1	\$2,161.20	\$812.80	\$812.80
				Subtotal	\$120,134.50
				Total	\$120,134.50

Additional Comments

In addition, as of February 17, 2025, Cisco no longer requires documented customer acceptance of the EA end user program terms. By submitting a purchase order for this quote, you agree to be bound by the terms found at [Cisco Enterprise Agreement Terms and Conditions](#) **Due to ongoing global component shortages affecting memory, storage, and other critical hardware, OEMs have implemented updated policies allowing for price adjustments up until the time of shipment. Accordingly, quoted prices and lead times are subject to change prior to shipment. We remain committed to keeping you informed of any changes and will communicate promptly as updates occur.**

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

[Cisco's Terms and Conditions](#) apply to all hardware, software, cloud services, subscriptions, technical support and maintenance included in a Cisco offer.

Invoicing Schedule Must be Listed on PO in Order to Process. By purchasing year 1, customer commits to the following schedule:

- Year 1 payment of \$24,026.90 due Net30
- Year 2 payment of \$24,026.90 due 6/1/2027
- Year 3 payment of \$24,026.90 due 6/1/2028
- Year 4 payment of \$24,026.90 due 6/1/2029

Year 5 payment of \$24,026.90 due 6/1/20230

Please note: this pricing assumes a 6/1/2026 EA start-date resulting in calculated residual value (credits) totaling \$9,609.00; if start-date changes, pricing is subject to change. Residual value is deducted from the total extended price at the per unit level. This pricing reflects annualized Cisco EA 3.0 payment terms.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.