

City of Key West
RFP-007-13
Request for Proposals for Professional Auditing Services

Firm	Technical Qualifications			Staff Experience & Qualifications				Fees Aggregated			Other	
	Required Material Proposal Format Complied With?	Mandatory Elements Complied With?	Ability to Meet Standards? (1)	Firm's Experience (2)	Previous Experience With City of Key West?	Hours Required to Complete Audit?	Firm's Personnel?	Staff Assigned to Engagement?	Annual for 3 Yrs (3)	Average Hourly Rate - 3 yrs	Annual for 5 Yrs (5)	Location of Firm
Alberni Caballero & Co.	Yes	Yes	Yes	Local Firm w/ - Some similar local Government experience	No	900	6 -Partners, 12 - Professional Acct Staff =18	2-Partners, Mgr, Spr, & Staff	\$ 326,000.00	\$ 120.74	\$ 562,800.00	Coral Gables, Fl
Carr, Riggs & Ingram, LLC	Yes	Yes	Yes	National Firm w/ -Extensive local government experience	Yes - Lease audits, special engagmt	1041 avg	Fla Division: 12 - Partners , 57 - Professional Acct Staff =69	4- Partners, 1 - Subcontractor, 2 - Mgrs, Srs, & Staff (TBD)	\$ 342,000.00	\$ 109.51	\$ 584,000.00	Tampa/Gaines ville & Key West, Fl (sub)
Cherry Bekaert, LLP	Yes	Yes	Yes	National Firm w/ -Extensive local government experience	City - No, Monroe County - Yes	1100	850 Employees Nationwide, FL - 225 employees, 4 - Offices	3-Partner,1- Mgr, 5- Sr/Spvr, & Staff	\$ 417,000.00	\$ 126.36	\$ (5)	Tampa/Coral Gables, Fl
Clifton Larson Allen LLP	Yes	Yes	Yes	National Firm w/ -Extensive local government experience	City - No, Key West Housing - Yes	734	3,600 Professionals, 90 Offices across U.S. Fl- 6 offices, 189 - Professionals	3 -Partners, 1 Mgr, 1 -Sr, & Staff	\$ 324,900.00	\$ 147.55	\$ (5)	Lakeland, Fl
& Company, PLLC	Yes	Yes	Yes	Local Firm w/ - Some similar local Government experience	No	1353 avg	3 -Partners, 17 - Professional Staff =20	1 -Partner, 1 -Mgr, 1 -Sr/Spvr, & 2 -Staff	\$ 411,000.00	\$ 101.26	\$ 718,500.00	Miami, Fl
Keefe McCullough & Co LLP	Yes	Yes	Yes	Local Firm w/ - Substantial similar local Government experience.	Yes -Performed city audit last five years.City awarded GFOA excellence in Fincial Reporting	1100	9 -Partners , 60 - Professional Acct Staff =70	2-Partners, Mgr, & Staff	\$ 354,000.00	\$ 107.27	\$ 600,000.00	Ft Lauderdale, Fl
Marcum LLP	Yes	Yes	Yes	National Firm w/ -Extensive local government experience	City - No, FCAA - Yes	850	Fla Division: 21 - Partners , 164 - Professional Acct Staff =185	1 Spr, staff, 4- Partners & Mgr	\$ 381,500.00	\$ 149.61	\$ 655,500.00	Miami, Fl
Nowlen Holt & Miner PA	Yes	Yes	Yes	Local Firm w/ - Some similar local Government experience	No	740	5 -Partners , 5 - Professional Acct Staff =10	3 -Partners,2 - Mgrs, 1 -Srs, & 1- Staff	\$ 293,800.00	\$ 132.34	\$ 499,500.00	West Palm Beach, Fl

Note (1): Demonstrated audit approach.

Note (2): Firm's experience on similar engagements

Note (3): Represent annual audit fees for FY 2013, FY 2014 & FY 2015 .

Note (4): Fees are "all inclusive", i.e, includes "out-of-pocket" expenses (lodging, meals, etc).

Note (5): Could not ascertain year 4 and 5 costs