

City of Key West Key West Historic Seaport

# BIGHT MANAGEMENT BOARD MONTHLY MARKETING UPDATE

Marketing Services Contract | November 2025 |











December 3, 2025

#### **MEMORANDUM**

**TO:** Karen Olson, Deputy Director of Port & Marina Services

**FROM:** Dana Pollitt, Managing Partner, ADEPT

SUBJECT: Key West Bight Mgmt. District Board, November 2025 Monthly Update,

Key West Historic Seaport Marketing Services Contract

This report contains an overview of ADEPT's recent professional marketing activities during November 2025 for the Key West Historic Seaport and the Key West Bight Marina, including our wide variety of marketing efforts promoting the Bight Before Christmas and the 2025 Harbor Walk of Lights and various celebrations and activities.

## Public Relations / Media / Press Clippings

During November, the KWHS marketing team was in Key West at the Historic Seaport on multiple occasions over multiple days, capturing footage, imagery, interviewing tenants and visitors, and assisting the <a href="KeyWestChristmas.org">KeyWestChristmas.org</a> team on logistics and outreach, as well as setting up content for the latest digital and Google ads campaigns.

#### **Newsletter/Email Communications**

This month, we collaborated with Mr. Tom Stroh, the Bight Preservation Board, and KeyWestChristmas.org to create and distribute our annual Holiday press release on the Meltwater Distribution and Tracking Platform, promoting the 20th Annual Lighting of the Harbor Walk of Lights to kick off the 2025 Key West Bight Before Christmas and holiday season. We distributed this press release to thousands of contacts, including relevant travel/tourism/hospitality journalists and reporters, in addition to our local and regional contact database. Please see below on the following pages for a screenshot of the press release.







The following is a snippet/sample of travel reporters who read and clicked on a the press release link provided within the Holiday press release:

Name $ \downarrow $	Sources	Location
The Boston Globe - Washin	_	Washington, D.C., Washingt
The Boston Globe	_	Boston, Massachusetts, Unit
Scott Fais	Funworld	Orlando, Florida, United Stat
Paul Guzzo	Tampa Bay Times	St. Petersburg, Florida, Unit
Miguelangel Piñero	KUVN-TV - Univision Dallas	Miami, Florida, United States
Kyle Lander	Sports Illustrated	United States
Joey Flechas	The Boston Globe	Boston, Massachusetts, Unit
Jenise Fernandez	WPLG-TV Local 10	Pembroke Park, Florida, Uni
Erica Corsano	Citizen Femme	Miami, Florida, United States
Devonta Davis	Tampa Bay Business Journal	Tampa, Florida, United States







#### FOR IMMEDIATE RELEASE

November 25, 2025 Media Contact: Stephanie Rosendorf Diaz Phone: (954) 232-3595

Email: stephanie@adept.co

Key West Celebrates 20th Annual Harbor Walk of Lights at Historic Seaport Community celebration features the Fishing Buoy Tree, Lobster Trap Tree, toy drive kickoff, and special tribute to Jimmy Buffett

KEY WEST, FL — The Key West Historic Seaport will shine brighter than ever as the community celebrates the 20th Annual Key West Harbor Walk of Lights, the signature event of the island's "Bight Before Christmas" Holiday Celebration. The festive displays, honoring the Maritime History of Key West, will illuminate the waterfront through mid-January.



Opening Night — Wednesday, November 26 (Free Event)

#### FIRST LIGHTING — Greene & Elizabeth Street Plaza

Lights On: 6:00 p.m.
Holiday Music: Begins 5:00 p.m. • Feature: 20-foot Fishing Buoy Tree

The evening also marks the kickoff of the Cheryl Cates Toy Drive. Guests may bring a new toy or purchase one onsite from Imagination Station for donation. Children will receive complimentary gift bags from the holiday elves, and Santa and Mrs. Claus will hand out additional surprises.

A special lighting display will honor Jimmy Buffett near his waterfront recording studio, sending love and remembrance to the Buffett family from the heart of Key West.



#### SECOND LIGHTING - Margaret Street Plaza (Old Lands End Village)

Lights On: 7:00 p.m.
 Holiday Music: Begins 6:00 p.m.
 Feature: Original Key West Lobster Trap Tree





Santa and the elves will return with treats for the kids and the amouncement of this year's "Crystal Cates Christmas Giveaway" & Computer Program. More than \$10,000 was contributed by generous local donors, enabling the distribution of \$2 kid-friendly computers to students from Poinciana, Gerald Adams, and Horace O' Bryant Middle School.

#### Community Partners & Acknowledgments

The event is made possible through the support of longtime sponsors including: Key West Express, Half Shell Raw Bar, Boat House Bar & Grill, Lost Reef Adventures, Schooner Appledore, Schooner America 2.0, Schooner Wharf Bar, and Catamaran Echo.

- The dedicated team of holiday elves

- The Lodging Association
  All Animal Clinic, sponsor of the December 4 "Pet Pictures with Santa" fundraiser benefiting the Boys & Girls Club
  Tom Strok, original creator of the Harbor Walk of Lights
  Mike Donovan, donation program creator and coordinator
  Karen Olson (Key West Ports) and the Key West Bight Management District Board for two decades of unwavering support. For the full holiday schedule of waterfront and island-wide events, visit KeyWestChristmas.org.

About Key West Historic Seaport - The Key West Historic Seaport is a twenty-acre facility that has become the go-to destination for those wishing to experience a belief of the old with the new Key West. Key West Historic Seaport is located along the beautiful History Well wisherford at the ends of Front Street, Greene Street, Etizabeth Street, William Street, Managed Street, & Greene.





## **Concert Ticket Contest Giveaway**



As part of Key West Historic Seaport's advertising partnership with USA TODAY TRAVEL, FLORIDA & SOUTHEAST Go Escape 2025, we have selected the upcoming Key West Coffee Butler Amphitheater Concert Ticket Contest Giveaway for Jimmy Buffett's Coral Reefer

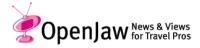
Band taking place on Friday, January 16, 2026. Two lucky guests will be selected to attend the concert, and the winner will be announced on December 15, 2025.







## **Media/Press Clippings**





<u>Florida Keys and Key West Unwrap Festive</u>

<u>Celebrations</u> - "Holiday Lobster Trap Tree Lighting:

November 26 - Honor Key West's deep maritime heritage during the Holiday Lobster Trap Tree Lighting at the Historic Seaport. Decorated with twinkling lights, garland, red ribbons, and 45 lobster traps, this unique Christmas tree has become a beloved tradition in the destination."

# MOMMY POPPINS Mommy Poppins is a family activity website that helps people find things to do with kids.

Thanksgiving Day Weekend 2025 in Miami:

Holiday Lights, Turkey Trots, and More Great

Things To Do - MommyPoppins.com - "Kick off the holidays island-style at the Key West Harbor Walk of

Lights. The Key West Historic Seaport glows with dazzling light displays, festive music, and nautical cheer. Wander along the waterfront as boats, palm trees, and historic landmarks shine in colorful lights reflecting off the water. It's one of the most magical ways to celebrate the season in paradise—and it's completely FREE."

Turtle Cannery Museum - Atlas Obscura, Nov. 2025 - "Located in the bustling Key West Historic Seaport, this small museum tells the story of the city's once-thriving turtle industry, from corralling and slaughtering to the canning of sea turtle meat.





What's Happening in the Florida Keys for the Holidays and

New Years - Travel Pulse, Nov. 25, 2025 - "Holiday Lobster Trap
Tree Lighting (November 26) as Key West's historic maritime
heritage is honored during this event at the Historic Seaport with
twinkling lights, garland, red ribbons and 45 lobster traps."







Key West Harbor Walk of Lights at the Historic
Seaport - Monroe County TDC, Nov. 30, 2025 - "Official lighting of the Key West Harbor Walk of Lights
November 26 @ 6:00 pm - Experience the magic of Key West Holiday Fest! Enjoy festive lights, parades, historic inn tours, holiday markets, and unique island celebrations. Perfect for leisure travelers seeking sun, fun, and seasonal cheer in the beautiful Florida Keys.
Don't miss this unforgettable event!"



A Month of Holiday
Enchantment in Key
West, Florida, U.S.A. Konk Life, Nov. 22, 2025 -

"Highlights include the lighting of the breathtaking Walk of Lights at the Historic Seaport, parades on land and sea, festive tours of historic inns, music and theater happenings, holiday markets, train and trolley sightseeing tours through twinkling neighborhoods, and multiple uniquely Key West New Year's Eve celebrations."

#### **LIST: Holiday Boat Parades in Florida 2025** - WFLA News

Channel 8 (Tampa, FL), Nov. 25, 2025 - "Key West Schooner Wharf Bar Lighted Boat Parade - Festivities begin at 6 p.m. at Schooner Wharf - Parade begins at 8 p.m. at Key West Bight Marina at the Historic Seaport. Boats are encouraged to be decorated to score bragging rights and prizes."

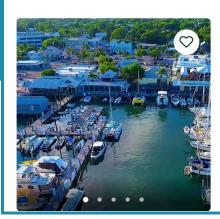








### **The Best Key West Sights & Historical Landmarks**



#### 13. Key West Historic Seaport

4.6 •••• (742)

Points of Interest & Landmarks • Historic Walking Areas



This is a great seaport. You can watch the boats, look at the water. We even saw a manatee here. There are many shops...

See tours

#14 Key West Historic Seaport - Updated November 2025





**Key West Historic Seaport Yelp** 

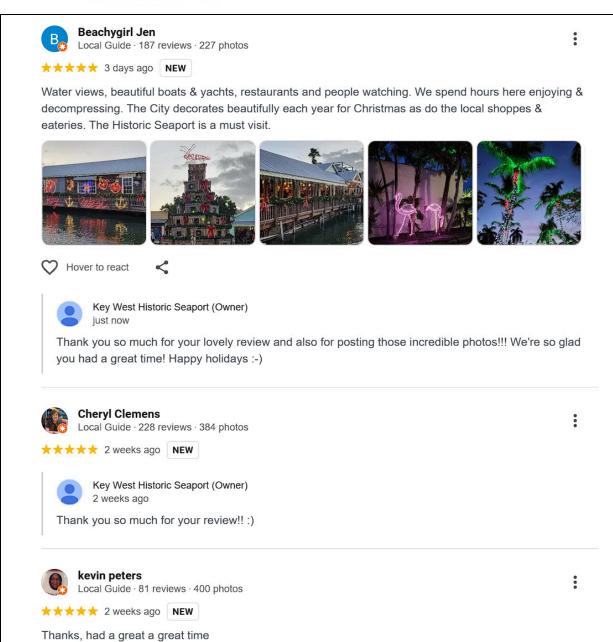
4.7/5 stars, Updated November 2025





## **Recent Google Reviews**









## **Digital Media**

In addition to the current ad running in the USA TODAY TRAVEL, FLORIDA & SOUTHEAST Go Escape 2025-Digital Edition, we are launching our Christmas and New Year Holidays Google Ad Campaign with new creative and messaging to be run throughout the season. We are running responsive display ads.

#### Campaign Types:

#### Google Display

- Targeting Monroe, Miami-Dade, Collier, Lee, Broward Counties
- Set as a cost/impression awareness campaign
- Goal is impressions
   Anticipated impressions: 100,000+

#### Google Performance Max Campaign

- Mixes different media formats and serves on Google Display, YouTube, Maps, Gmail
- Also awareness
- Focuses on Key West geo
   Anticipated impressions: 100,000+

Most creative is set for responsive mode, which uses AI to combine elements (images, headlines, descriptions) into various combinations based on performance factors like engagement. Samples:

#### MAP PROJECT-

Updating Seaport Google Business profile to expand tracking of visitors resulting from campaigns. This will let us measure foot traffic to any Seaport business versus just the office. Changes designation from "marina" to "attraction" with sub categories for marina, restaurant, shopping, museums, attractions, etc.









This will also be updated for Apple Maps, Waze and other navigation systems that feed referring sites such as Yelp.





The following is the creative developed by our team for the Holiday Digital Ad Campaign.











## **Social Media**

Throughout November, ADEPT produced daily content for the Historic Seaport social media accounts with a specific emphasis on marketing the 2025 Harbor Walk of Lights, The Bight Before Christmas, and the various celebrations and festivities taking place throughout the entire Holiday season through the New Year into mid-January.

Please see below for updates for the following social media outlets:

#### **Instagram Stats**

Followers: <u>5,332</u> up from <u>5,261</u> (11/1/2025-12/2/2025)

Posts: 3,601

#### X (f.k.a. Twitter) Stats

Followers: 3,885 up from <u>3,879</u> (11/1/2025-12/2/2025)

#### **Facebook Stats**

Followers: <u>11,476</u> up from <u>10,859</u> (11/1/2025-12/2/2025)

#### YouTube

130 channel subscribers

324 total videos posted to KWHS Channel



Facebook Instagram







#### **Audience Engagement**



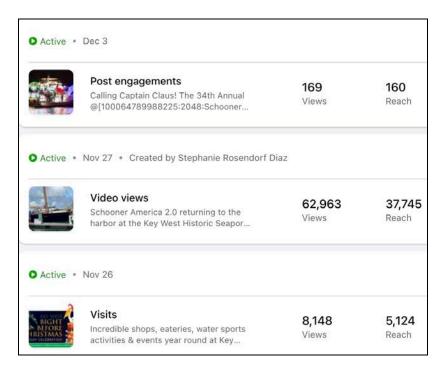


In addition to the aforementioned social media analytics, we are providing a detailed report from our social media management system and scheduling platform, "Sendible". This will be provided as an attachment for your review. Our annual partnership with *Key West Finest* and the *Off Duval Guide* has allowed us to tap into their robust network of followers and contributors to support our daily, weekly, and monthly social media efforts. Key West Finest boasts a broad reach of more than 263,000 followers on Facebook and over 19,000 followers on Instagram. Our annual partnership with Key West Finest also provides our KWHS rack cards in their distribution program at 15 high traffic locations accross town.





The image below represents a few recent Key West Historic Seaport social media posts and reflects each's views and reach.







## **Harbor Walk of Lights Interviews For Social Media**

At this year's lighting of the Harbor Walk of Lights, our team interviewed multiple Historic Seaport guests (including those below from Minnesota and Virginia) and Key West locals who were in attendance for the lighting ceremony. Please see below for a sample of screenshots of those interviews, which we posted live leading up to and following both lighting ceremonies.











## **Cheryl Cates Memorial Toy Drive**

The Lighting of the Harbor Walk of Lights also served as the kickoff to the Cheryl Cates Memorial Toy Drive, and our team was present to take photos while toys were dropped off at various Key West Historic Seaport locations both before and during the kick off of the toy drive.











## **Early November Visit to the Key West Historic Seaport**

In addition to kicking off the 2025 Bight Before Christmas and the Harbor Walk of lights, the Historic Seaport Marketing team visited the Historic Seaport and Bight Marina in the beginning of November. We were able to take pictures and videos across the Historic Seaport of various tenant locations and tenant offerings. This content can be used to share on social media, highlighting the various shops, restaurants, water sports activities, and great backdrops for those looking to sightsee and take in all the KWHS has to offer. Please see below for a sample of the content captured for future use, taken during our multiple visits in November.























## **Website Maintenance & Blog (Historic Seaport)**





In November, we published a blog post about the holiday season being just around the corner and how there's no better place to experience it than at the Key West Historic Seaport. The waterfront will once again sparkle with thousands of twinkling lights, festive décor, and that unmistakable island cheer during the annual Lighting of the Harbor Walk of Lights, which kicks off the variety of Bight Before Christmas celebrations starting from Thanksgiving and lasting all the way through the new year!

Blog Post: <u>2025 Bight Before Christmas Festivities at Key West Historic Seaport Are</u>
Just Around The Corner!

We also continue to communicate with tenants on getting their latest graphics, logos, and promotional items to add to their website pages on the Key West Historic Seaport website. Most recently, we've begun updating the website home page with holiday graphics to celebrate the upcoming holiday season and promote the Lighting of the Harbor Walk of Lights and other Bight Before Christmas festivities at the Key West Historic Seaport.



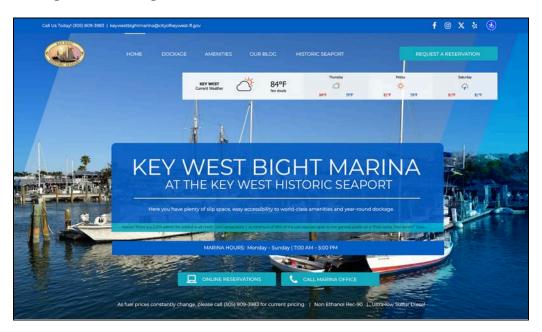


## **Website Maintenance & Blog (Bight Marina)**



Blog Post: <u>2025 Bight Before Christmas Festivities at Key West Historic Seaport Are</u>
<u>Just Around The Corner!</u>

Last month, we published a blog post discussing the upcoming holiday festivities taking place at Key West Historic Seaport and Bight Marina beginning November 26 and lasting through the new year! Along with making additional technical updates to the website, we continually work with City Staff to provide Marina updates on the site. We have begun updating the site with a refresh. Please see the draft below of the home page, which will be up and running in the coming weeks.







## **Television Marketing & Advertising**

In addition to our editorial spots and multiple commercials, we have initiated our holiday television pieces for rotation starting in November through January 10, 2026. See below for the Destination Television (KeyTV) November 2025 Affidavit and Total Spots for the KWHS two television commercials and two editorial spots:

