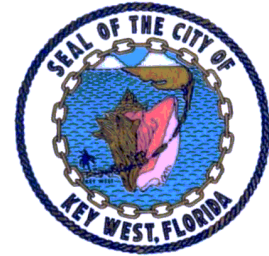


EXECUTIVE SUMMARY



TO: Greg Veliz, City Manager
FROM: John Wilkins, Parking Director
DATE: June 30, 2020
SUBJECT: Purchase 26 Cale CWT parking Paystations

Action Statement:

Purchase 26 CWT Paystations from Cale America, Inc. budgeted in Fiscal year 2019/20 under Section 2-797(4) of the City's purchasing exception ordinance for \$173,890.00. Price includes equipment, initial supply order, shipping and installation.

Background:

The City of Key West needs to replace aging parking paystations. The model selected for this purchase is an updated model that was purchased last year. The updated model includes larger screens which are more visible in bright sunlight. Within the past year parking technicians tested this new model and have been satisfied with the results. Funds were allocated for the purchase of 26 updated paystations in the current fiscal year

There are many benefits with using the same vendor and paystation make and model that are in the best interest of the City of Key West. Our Meter Technicians are manufacturer certified to service Cale CWO paystations without voiding their first-year warranty. Additional certification training for our Meter Technicians will not be required. Our Meter Technicians have in-depth experience with service from Cale America, Inc. and with this particular CWO model. There are only one set of parts and one set of supplies to maintain. The operating and reporting software will be from the same company. The Finance Department will only need to communicate with one vendor for credit card processing and refunds. Parking customers will have a unified experience throughout the city when purchasing parking time. There will be a continuity of data stream for research and evaluation of parking revenue and volume since 2013.

Attached to this Legistar item is a spreadsheet with proposed locations and original purchase dates of the machines we are replacing. These replacement locations may change as needed.

Financial:

The Parking Division is seeking to purchase from Cale America, Inc. per the City's purchasing exception ordinance section 2-797(4). It is our determination that having the Cale CWO updated paystation model streamlines our operation and makes it more economical and efficient to operate. This model is manufactured and sold exclusively by Cale America, Inc.

Budgeted funds for purchase, shipping, initial supplies, and installation are \$173,890.00 from the General Fund Account 001-1206-512-64-00

Funds for operational costs (CWO and Back Office Support) are included in the current proposed budget being presented to the City Commission for approval.

Recommendations:

Purchase 26 CWT Multi-Use Kiosks Paystations with touchscreen display from Cale/Flowbird Group for \$173,890.00 which includes the following expenses: \$3,250.00 for shipping, \$3,250.00 for installation, \$1,250.00 for initial supplies, and \$10,400.00 for lightbar with motion sensor.