

## SOLE SOURCE MEMO – MOBILE CONNECTIVITY TRAILER

**TO:** Lt. Matthew Haley  
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**SUBJECT:** Sole Source Justification for Pelsue’s Mobile Connectivity Trailer (MCT)

### BACKGROUND:

The purpose of this memo is to justify the selection of Pelsue’s Mobile Connectivity Trailer (MCT) as the sole source for Key West Police Department. The MCT is a specialized solution in a fiberglass trailer form factor that is designed to provide robust and reliable mobile connectivity in various environments.

### UNIQUE FEATURES OF PELSUE’S MCT

Pelsue’s MCT offers several key features that distinguish it from other alternatives:

1. **Mobile Command Center:** The MCT has a 7’ x 9’ interior that is designed as a mobile workspace to shelter the occupant(s) from the elements and provide a climate-controlled command center.
2. **Versatility:** The MCT is designed to be easily transportable and deployable in diverse environments, providing connectivity in challenging and remote locations.
3. **Ruggedness & Durability:** The MCT is built to withstand harsh conditions, making it suitable for use in emergencies, disaster response, and other demanding situations.
4. **Scalability:** The MCT is scalable to meet varying bandwidth and coverage requirements, ensuring flexibility during deployments based on specific needs.
5. **Integrated Technology:** Pelsue’s MCT incorporates cutting-edge network technology for rapid deployment and efficient network setup, reducing downtime and enhancing operational efficiency.

### LIMITED ALTERNATIVES:

Although there are other cell-on-wheels available, Pelsue’s MCT is the only product that offers the network connectivity solution required in a rugged fiberglass trailer form factor with an interior designed as a workspace. Competing products lack the combination of ruggedness, ease of use, and an interior workspace that the MCT provides.