



June 26, 2019

Rogelio Hernandez
Transit Manager
5701 College Rd
Key West, FL 33040

Reference: Luminator INFOtransit, Sole Source Offering

Dear Rogelio,

This letter is intended to provide information regarding Luminator INFOtransit systems market channel and explanation for sole source justification.

Luminator Mass Transit located in Plano, Texas is a division of Luminator Technology Group. Luminator is the sole manufacturer of the Luminator INFOtransit passenger information system and spare parts. Luminator is the sole source status based on the following justifications:

- All systems are configured to meet the specific customer requirements and require Luminator trained factory production personnel to properly assemble and test the system
- Luminator's software is proprietary and any revisions or updates are carefully managed and tested under our CMM Level 2 compliance and testing procedures.
- All of Luminator's field technicians are trained to the latest test procedures and troubleshooting methods ensuring proper deployment steps are followed.
- Luminator provides pre and post deployment training to ensure proper setup and configuration of system is achieved.
- Our repair facility is based in Plano, Texas and is the only factory authorized repair center.
- All parts supplied for repair meet Luminator's design and quality standards.
- All repairs are conducted with genuine parts ensuring proper product life and safety standards are met.

If you have any questions regarding this matter please feel free to contact me at 972-897-7592

Sincerely,

A handwritten signature in cursive script that reads 'Daniel Kelleher'.

Daniel Kelleher
Vice President of Sales and Customer Support