



Eduardo Herrera <eherrera@keywestcity.com>

Bid Request - City of Key West

Eduardo Herrera <eherrera@keywestcity.com>
To: rquintero5210 <rquintero5210@yahoo.com>

Tue, Mar 19, 2013 at 3:41 PM

Raul, (Sorry it sent without all of the figures)

We're looking to purchase 11 Ford vehicles and as per our local city ordinance, would like to extend the opportunity to match the pricing for the award.

As the local Ford dealer, you have the option to match the lowest price for each vehicle (listed).

- (1) 2013 Ford F-250 4x2 Regular Cab, Pwr Wind/Locks, Spray-on bed liner, tow package. (\$19,236 each)
- (3) 2013 Ford F-250 4x2 Crew Cab, Spray-on bed liner, tow package (\$22,141 each)
- (1) 2013 Ford F-150 Regular Cab, Pwr Wind/Locks, Spray-on bed liner, tow package (\$16,011 each)
- (2) 2013 Ford Escape (Base Model) (\$18,247 each)
- (4) 2013 Ford Fusion (Base Model) (\$16,667 each)

Please let me know if you would like to participate. If you could please respond back promptly it would be greatly appreciated.

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Contacted Raul Quintero from Duncan Ford on 3/21/2013 via phone and Raul verbally declined to bid, stating difficulties competing with State/Sheriff Contract pricing. EH