

## Timothy Carter

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**From:** James Bouquet  
**Sent:** Wednesday, May 10, 2017 7:41 AM  
**To:** Andrew Toppino  
**Cc:** Timothy Carter; Cheri Smith; Janet Muccino; Richard J. Toppino; Greg Veliz  
**Subject:** RE: ITB 17-014 Mobilization

Received – Thanks Andrew

**From:** Andrew Toppino [mailto:ajtoppino@gmail.com]  
**Sent:** Wednesday, May 10, 2017 7:30 AM  
**To:** James Bouquet <jbouquet@cityofkeywest-fl.gov>  
**Cc:** Timothy Carter <tcarter@cityofkeywest-fl.gov>; Cheri Smith <csmith@cityofkeywest-fl.gov>; Janet Muccino <jmuccino@cityofkeywest-fl.gov>; Richard J. Toppino <richardjtoppino@aol.com>; Greg Veliz <gveliz@cityofkeywest-fl.gov>  
**Subject:** Re: ITB 17-014 Mobilization

Jim,

As stated in my last email, the mobilization item includes hard mobilization costs (Miami based crew), maintenance of traffic, insurances, administrative expenses, project management, scheduling and supplementary conditions associated with the work. The majority of this work will require substantial planning and oversight. Additionally, since we were more than half the cost of the next lowest bidder, I think that overall the pricing was more than fair.

If you are looking for a numerical breakdown of the mobilization cost. See below.

Total Mobilization Fee: \$300/Thousand

Actual Mobilization (travel, fuel, housing, etc): \$140/Thousand

Maintenance of Traffic: \$50.00/Thousand

Insurances: \$10.00/Thousand

Administrative Expenses: \$25.00/Thousand

Project Management:\$50.00/Thousand

Scheduling: \$10.00/Thousand

Supplementary Conditions: \$15.00/Thousand

Thanks!

On Tue, May 9, 2017 at 3:07 PM, James Bouquet <[jbouquet@cityofkeywest-fl.gov](mailto:jbouquet@cityofkeywest-fl.gov)> wrote:

Andrew:

Please provide a breakdown of the mobilization cost as requested by Tim. We need to be prepared to justify this cost to City Commission and a breakdown will provide me that information.

Jim

**From:** Andrew Toppino [mailto:[ajtoppino@gmail.com](mailto:ajtoppino@gmail.com)]  
**Sent:** Tuesday, May 09, 2017 1:53 PM  
**To:** Timothy Carter <[tcarter@cityofkeywest-fl.gov](mailto:tcarter@cityofkeywest-fl.gov)>  
**Cc:** Cheri Smith <[csmith@cityofkeywest-fl.gov](mailto:csmith@cityofkeywest-fl.gov)>; James Bouquet <[jbouquet@cityofkeywest-fl.gov](mailto:jbouquet@cityofkeywest-fl.gov)>; Janet Muccino <[jmuccino@cityofkeywest-fl.gov](mailto:jmuccino@cityofkeywest-fl.gov)>; Richard J. Toppino <[richardjtoppino@aol.com](mailto:richardjtoppino@aol.com)>  
**Subject:** Re: ITB 17-014 Mobilization

Tim,

Good afternoon. The mobilization item includes hard mobilization costs (Miami based crew), maintenance of traffic, insurances, administrative expenses, project management, scheduling and supplementary conditions associated with the work. The majority of this work will require substantial planning and oversight. Additionally, since we were more than half the cost of the next lowest bidder, I think that overall the pricing was more than fair.

Let me know if you need any additional information.

Thanks!

On Tue, May 9, 2017 at 1:28 PM, Timothy Carter <[tcarter@cityofkeywest-fl.gov](mailto:tcarter@cityofkeywest-fl.gov)> wrote:

Hi Andrew,

We want to request a breakdown of your mobilization costs on ITB 17-014 Striping, Pavement Markings, & Roadway Signage. The mobilization bid was \$300 for every \$1000, or 30%. That seems excessively high and we would like some clarification.

Thanks, Tim

Tim Carter

Special Projects Designer

City of Key West Engineering

Office: [305-809-3964](tel:305-809-3964)



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**Andrew Toppino**  
Estimator

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