



## EXECUTIVE SUMMARY

**DATE:** November 29, 2010  
**TO:** Jim Scholl, City Manager  
**FROM:** Michael Davila, Division Chief of Operations  
**SUBJECT:** Executive Summary – Purchase of ten (10) SCBA

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### PROJECT

The Fire Department proposed, and was allocated \$40,000.00 in FY 10-11 to replace 10 Scott AP75 2.2, dual EBSS, PASS equipped SCBA (Self Contained Breathing Apparatus) damaged through normal use. This purchase will be through the 101-2201 Cost Center and is listed in the 10-11 budget as FD 1002 in account code 64. We solicited quotes from Pro-Am Safety and Fisher Scientific as the two authorized Scott dealers in south Florida, and GSA Advantage as a Municipal Government Agency authorized to use GSA to purchase safety equipment. We found the ProAm Safety quote of \$37,835.00 as the lowest. ProAm also added ten (10) face pieces, a potential cost of \$2652.00, for free. The ProAm quote is in accordance with the Lake County Contract #CT070811E5. This contract allows other municipalities to purchase Scott SCBA at an agreed upon 30% discount, and is pursuant to Key West City Code of Ordinances Sec.2-797(3)

*Purchases and acquisitions under contracts of federal government and the state or its political subdivisions. All purchases of commodities or contractual services under the provisions of local, state and federal purchasing contracts shall be exempt from the competitive procurement requirements, provided that the following criteria are all satisfied:*

a. The terms and conditions of the original contract by the federal, state or local government, other than the city, are satisfactory to the city and such terms and conditions are expressly extended to other municipalities pursuant to the bid documents or by the original successful bidder.

**b. The purchasing agent has performed an informal solicitation to determine if the prices of the original contract are fair and reasonable and to ensure local vendors have an opportunity to compete.**

**c. The city commission authorizes such procurement when the cost of the commodities or contractual services exceeds \$20,000.00.**

The Department proposes buying ten (10) SCBA for the following reasons:

- Scott SCBAs have been used by the Key West Fire Department as our airway protection in dangerous breathing environments.

- The AP75 2.2 is compatible with current AP50 2.2 SCBA used by the KWFD.
- 2009 annual inspection found deficient units requiring repair with an associated cost of \$9869.56. We can estimate similar costs this year with the normal wear and tear which comes with fighting fire.
- By adding ten (10) SCBA units to the pool, some of the older, and more damaged units can be retired from service, reducing the repair costs.
- The three quotes for ten (10) Scott air packs are as follows:

1. ProAm Safety	\$37,835.00
2. Fisher Scientific	\$38,894.10
3. GSA, Scott Technologies	\$39,441.70

### **OPTIONS:**

- Purchase the ten (10) Scott SCBA from ProAm Safety
- Delay purchase and make repairs to current units to maintain sufficient number of air packs to operate safely

### **ADVANTAGES:**

The new SCBA will provide enough air packs to allow retiring older units in need of expensive repairs. The new AP75 air packs will be the next generation of Scott air packs, with newly designed safety features, but are completely compatible with the older AP50 units on some of the trucks. We currently have about half of our units as the AP 50 and the other half are AP75. The older units in disrepair can be retired saving repair costs associated with the upkeep of worn units.

### **DISADVANTAGES:**

- No apparent disadvantages present themselves.

### **FINANCIAL IMPACT:**

\$ 40,000.00 was allocated in the Infrastructure 101-2201 Fund for the FY 10-11 budget for this purchase. The purchase costs will reduce the repair costs associated with keeping current units in safe operation. The repair costs were \$9869.56 in 2009.

### **RECOMMENDATION:**

The Key West Fire Department recommends the purchase of the ten (10) Scott AP75 2.2 with dual EBSS and PASS from ProAm Safety at a cost of \$37,835.00. ProAm has agreed to add ten (10) face pieces at no cost to the City potentially saving us \$2652.00 above the already lowest quote price.