




MEMORANDUM

Date: October 12, 2023

To: Honorable Mayor and Commissioners

Via: Albert P. Childress 
City Manager

From: Sean T. Brandenburg
Chief of Police

Subject: Authorize the Key West Police Department to purchase thirteen (13) Fleet 3 in-car camera systems and related equipment and software from Axon Enterprises, pursuant to Key West Code of Ordinances, Sections 2-844 (a) – Brand Name, 2-797 (1)(b) and (1)(c) – Sole Source, and 2-797 (4)(b) – Best Interest. In a total amount of \$153,199.80, to be paid in equal installments of \$30,639.96 per year, for a period of five years. Authorize the City Manager or designee to execute necessary documents, upon consent of the City Attorney; authorizing any necessary budget transfers or adjustments; providing for an effective date.

Introduction

The Key West Police Department is requesting authorization to purchase thirteen (13) Fleet 3 in-car camera systems and related equipment and software from Axon Enterprises, pursuant to Key West Code of Ordinances, Sections 2-844 (a) – Brand Name, 2-797 (1)(b) and (1)(c) – Sole Source, and 2-797 (4)(b) – Best Interest. In a total amount of \$153,199.80, to be paid in equal installments of \$30,639.96 per year, for a period of five years.

Background

The City of Key West has a Technology Replacement Plan in place to ensure all technology at the various city locations is kept up to date. One of the goals of the plan is replacing hardware infrastructure that has met or exceeded technical obsolescence.

The Key West Police Department is still utilizing Coban Technologies (Safefleet) systems in 13 vehicles, which have far exceeded the end of their useful and reliable service life and are all out of warranty. The Coban Technologies (Safefleet) systems are unable to be warrantied any longer due

to their age. During FY22/23 we purchased 20 Axon Fleet 2 in-car camera systems and they have exceeded our expectations. By purchasing another 13 systems this year we will have all our fleet changed from the far outdated Coban systems to the superior Axon Fleet in-car camera systems. The Axon Fleet 3 in-car camera system is compatible with the Tasers, and body worn cameras we utilize. This will allow there to be one repository for all electronic evidence collected across these devices.

Procurement

Funding for this purchase has been approved in our FY23/24 budget, in account #101-2101-521-6400, Machinery and Equipment. The total amount of this purchase will be \$153,199.80, to be paid in equal installments of \$30,639.96 per year, for a period of five years.

Five-year Payment Plan:

- Year 1 \$30,639.96
- Year 2 \$30,639.96
- Year 3 \$30,639.96
- Year 4 \$30,639.96
- Year 5 \$30,639.96

Recommendation

The Key West Police Department recommends this purchase of (13) Fleet 3 in-car camera systems. This will ensure all patrol vehicles are equipped with the Axon camera system and eliminate the use of the outdated Coban systems.

Exhibits:

Exhibit A – Axon Quote

Exhibit B – Axon Master Services and Purchasing Agreement

Exhibit C – Axon Sole Source Justification Letter