



SAFE Boats International  
 8800 SW Barney White Rd  
 Bremerton, WA 98312  
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# QUOTE

**GSA Contract GS-07F-0038H**

**Number** TSJRQ1162-01  
**Date** Oct 28, 2013  
**Expiration Date** Jan 28, 2014  
**Salesperson**

Sold To	
<b>Key West Fire Department</b> MICHAEL DAVILA	
<b>Phone</b>	(305) 809-3938
<b>Fax</b>	

Ship To	
<b>Key West Fire Department</b> MICHAEL DAVILA	
<b>Phone</b>	(305) 809-3938
<b>Fax</b>	

Line	GSA	Code	Description	Qty	Price	Ext. Price
1	260-01	229	<b>SAFE 29FT X 10FT T-TOP BOAT</b> STANDARD FEATURES -LENGTH: 29' + O/B BRACKET = 31.6' INSIDE LENGTH: 28' TRANSOM HEIGHT/SHAFT LENGTH: 30" -BEAM: 10 FEET - INSIDE BEAM: 84 INCHES -PERSON CAPACITY: 17 -MAX HP: 600 -DRY WEIGHT: APPROXIMATELY 6,800 LBS. WITHOUT POWER -DRAFT: APPROXIMATELY 30 INCHES WITH AVERAGE LOAD. -MAX WEIGHT CAPACITY, PERSONS, MOTOR, GEAR: 6,032 LBS COLLAR SYSTEM -SAFE XDR-1 EXTREME DUTY REINFORCED COLLAR SYSTEM. PATENTED SOLID POLYETHYLENE (CLOSED CELL FOAM) COLLAR ENCAPSULATED BY A MARINIZED POLYURETHANE MEMBRANE WITH EXTREME RIP-STOP REINFORCEMENT. -STANDARD COLORS INCLUDE: RED, WHITE, BLUE, GREY, ORANGE, PURPLE, BLACK & GREEN. -ANTI-FOULING PAINT ON SIDE PLATES BEHIND COLLARS. -INCLUDES STANDARD IDENTIFICATION COLLAR LETTERING. HULL & DECK -5/16" - 5086 BOTTOM PLATE WITH SAFE BOATS EXCLUSIVE 5 STRINGER SYSTEM WITH ANGLED TRANSVERSE FRAMING ON 12-INCH CENTERS. -DOUBLED KEEL BEACHING PLATE. -SELF BAILING DECKS WITH TWIN 4-INCH DECK SCUPPERS. -NON-SKID DECKS WITH 3M SAFETY WALK. ALL NON SKID EDGES ARE SEALED WITH 3M EDGE SEAL. -LOW PROFILE DIMMABLE LED DECK/WALKWAY LIGHTS. -STEPPED TRANSOM WITH PERFORMANCE SHOE IN BOTTOM PLATE. SIX FULL LENGTH, FULLY WELDED PERFORMANCE STRAKES. -FABRICATED OUTBOARD BRACKET WITH REMOVEABLE QUICK-RELEASE T-HANDLE STYLE CAST BAYWOOD HATCH AND SECURED RETRACTING DIVE LADDER. (REQUIRES 30" MOTORS, ADDS 31" TO LOA) -SACRIFICIAL ZINC ANODE. -PERFORMANCE WINGS BELOW COLLARS. -DUAL AFT LOCKERS WITH FABRICATED LIDS. (VENTED) -PORT & STARBOARD AFT LOCKERS HAVE INDEPENDENT SUB-FLOORS FOR MOUNTING REMOTE ENGINE ITEMS. -BOW STORAGE LOCKER WITH FABRICATED LID. (VENTED) -STACKED SELF-DRAINING ANCHOR LOCKER WITH FABRICATED LID. -ALL LOCKERS VENTS ARE DESIGNED TO REDUCE WATER INTRUSION.	1	\$121,922.01	\$121,922.01

Product improvements and changes in items/features may be made from time to time. See attachments for terms and conditions.

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-ALL OUTSIDE LOCKERS HAVE FABRICATED ALUMINUM ACCESS DOORS.  
 -SIX (6) 10-INCH ALUMINUM CAST WELDED ON CLEATS.  
 -NON-SKID GUNWALE FLANGES.  
 -THREE PIECE AFT, SIDE AND BOW RAIL SYSTEM.  
 -FORE & AFT TOW POSTS WITH TWIN SS CROSS PINS.  
 -HEAVY DUTY MOTOR CAGE/TOW LINE GUIDE.  
 -FABRICATED ALUMINUM LIFE RING MOUNT.  
 -WELD ON BOW EYE WITH SS INSERT.  
 -CUSTOM FABRICATED WELD ON PICKING EYES WITH SS INSERTS.  
 -OVERSIZED RIG TUBES BELOW DECK TO ACCOMMODATE ELECTRICAL AND MECHANICAL RIGGING.  
 -FLARED HIGH VOLUME SCUPPER VALVES KEEP AFT DECK DRY WHILE BACKING DOWN.

FUEL SYSTEM

-FUEL FILL POD WITH SS FILL AND VENT.  
 -250-GALLON FUEL TANK WITH A FORMED BOTTOM. (1/4" - 5086) NO BOTTOM SEAMS. LONGITUDINAL AND TRANSVERSE BAFFLES.  
 -FUEL TANK HAS FULL SIZE ISOLATION AND VIBRATION DAMPENING PLATES ON TANK ENDS TO ISOLATE TANK FROM MOUNTING BRACKETS.  
 -FUEL TANK MOUNTING BRACKETS ARE ISOLATED ON RUBBER MOUNTS FROM HULL STRUCTURE.  
 -DUAL FUEL TANK PICKUPS.  
 -RACOR WATER SEPARATOR WITH SEE-THRU BOWL, PRIMING SYSTEM & SELF VENTING DRAIN. (ONE PER MOTOR) SS SWAGED FITTINGS, WEMA FOR TANK CLEANING, INSPECTION.  
 CONSOLE, T-TOP AND BOLSTER  
 -LAMINATED SAFETY GLASS WINDSHIELD WITH BLOW-OUT RESISTANT GASKET.  
 -50-INCH WIDE CONSOLE WITH SS 3/8-INCH U-BOLTS FOR SECURING PUMP CAN IN FRONT OF CONSOLE.  
 -OHIP - OVERHEAD FOLD-DOWN ELECTRONICS BAR.  
 -RED/WHITE DOME LIGHT ON OVERHEAD. MOVEABLE DAY & NIGHT DROP LIGHT MOUNTED INSIDE CONSOLE. MAY BE PLUGGED INTO 12-VOLT ACCESSORY RECEPTACLE.  
 -FABRICATED ALUMINUM T-TOP WITH RAIN CAPTURE RING AND DOWN SPOUTS TO SELF BAILING DECK.  
 -STAGGERED RADAR POD WITH FLAG MAST. (SET UP TO FLY TWIN OR SINGLE FLAGS)  
 -FULL HEIGHT FRAMED IN BOOTED SAFETY GLASS WINDSHIELD AND SIDE WINDOWS WITH SIDE NOTCHED GRAB HANDLES.  
 -H-SHAPED GRAB HANDLES ON FRONT SIDE OF CONSOLE.  
 -ANGLED THROTTLE CONTROL POD.  
 -46" X 12" UPPER DASH FACE ON CONSOLE (FOR FLUSH MOUNTING ELECTRONICS), NOT USED WITH DELTA SEAT LAYOUT.  
 -ON DASH GRAB HANDLE.  
 -OVER HEAD GRAB RAILS.  
 -TALL STORAGE/SEAT BOLSTER (40 INCHES FROM DECK) WITH FLIP UP SEAT AND THWART SHIP GRAB HANDLE. (CONSOLE HAS BUILT IN FOOT REST)  
 -SEAT BOLSTER HAS LARGE AFT FACING GASKETED ALUMINUM DOORS.  
 RIGGING & ELECTRICAL  
 -ACCESSORY 12-VOLT POWER RECEPTACLES.  
 -FABRICATED TIE BARS TO SECURE ALL WIRING.  
 -SINGLE MARINE GRADE OPTIMA BLUE TOP BATTERY WITH SWITCHES AND BATTERY BOX. BATTERY TIE-DOWNS FABRICATED TO THE DECK.  
 -ALL ELECTRICAL CONNECTIONS ARE SEALED IN MARINE GRADE SHRINK TUBE.  
 -BLUE SEA 360 MARINE GRADE BREAKER SYSTEM, BATTERY SWITCHES, BACK LIGHTING, AND CUSTOM LABELS.  
 -RUNNING LIGHTS.  
 -PORT, STARBOARD AND AFT FLOOD/DECK LIGHTS.  
 -UPGRADED SELF-PARKING INTERMITTENT WINDSHIELD WIPER WITH WASHER SYSTEM.  
 -HYDRAULIC STEERING. (TILT HELM)

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Line	GSA	Code	Description	Qty	Price	Ext. Price
			-TRANSOM RIG TUBES. -TWO (2) FIRE EXTINGUISHERS AND MOUNTS. -COMPASS WITH BACKLIGHTING.			
			MISCELLANEOUS -PERFORM SEA TRIAL AND DOCUMENT MECHANICAL AND PERFORMANCE DATA. (FUEL, LABOR, OIL INCLUDED)			
2	OPEN MARKE T	PRC-10	<b>SAFE 10FT BEAM BOATS PERSONNEL RECOVERY CUTOUT</b>	1	\$3,181.35	\$3,181.35
			PERSONNEL RECOVERY SIDE PLATE AND COLLAR CUTOUTS. FACILITATES PIW RECOVERY. INCLUDES REMOVABLE PORT AND STARBOARD INSERTS FOR USE UNDERWAY.			
3	OPEN MARKE T	RWBK	<b>BLACK RUBBERIZED RAIL WRAP.</b>	1	\$0.00	\$0.00
			BLACK RUBBERIZED RAIL WRAP.			
4	OPEN MARKE T	NSBK	<b>BLACK 3M 710 NON-SKID</b>	1	\$0.00	\$0.00
			BLACK 3M 710 NON-SKID			
5	OPEN MARKE T	RSBK	<b>BLACK RUB-STRAKE</b>	1	\$0.00	\$0.00
			BLACK RUB-STRAKE			
6	OPEN MARKE T	DSBK	<b>BLACK RUBBERIZED DASH SKID</b>	1	\$0.00	\$0.00
			BLACK RUBBERIZED DASH SKID			
7	OPEN MARKE T	CCR	<b>COLLAR COLOR RED</b>	1	\$0.00	\$0.00
			COLLAR COLOR RED			
8	260-01	MM300-30D	<b>DUAL MERCURY 300HP - 30IN SHAFT VERADO OUTBOARDS</b> MERCURY VERADO - TWO (2) (1-R, 1-L) 300XXL & 300CXXL VERADO 4-STROKE (30" SHAFT)	1	\$33,459.19	\$33,459.19
9	260-01	ERV2	<b>MERCURY VERADO TWIN ENGINE RIGGING.</b> VERADO TWIN ENGINE RIGGING. RIGGING INCLUDES: HYDRAULIC POWER STEERING, TIE BAR, SS PROP, DUAL BINNACLE, STEERING WHEEL, SAFETY LANYARD, VESSEL VIEW DIGITAL GAUGE, TWO ADDITIONAL STARTING BATTERIES AND INSTALLATION/LABOR.	1	\$11,343.10	\$11,343.10
10	OPEN MARKE T	SSWS	<b>STAINLESS STEEL STEERING WHEEL.</b>	1	\$78.24	\$78.24
			SCHMIDT STYLE DESTROYER STAINLESS STEEL STEERING WHEEL WITH POWER KNOB.			
11	260-01	SPK-3/4	<b>110VAC SHORE POWER KIT - 3/4 BATTERY SYSTEM</b> 110VAC SHORE POWER KIT-(FOR THREE (3) - FOUR (4) BATTERY SYSTEMS NOT INCLUDING A GENERATOR). KIT INCLUDES: SHORE INLET, BLUE SEA 360 A/C PANEL W/ VOLT METER, GFCI OUTLET W/ COVER, ISOLATION TRANSFORMER, TWO (2) DUAL (2) BANK BATTERY CHARGERS AND 30A 125V 25' SHORE POWER CORD. NECESSARY HARDWARE AND INSTALLATION INCLUDED.	1	\$2,119.32	\$2,119.32
12	260-01	FLIRM324	<b>FLIR M-324 XP, INSTALLED, DISPLAY NOT INCLUDED</b> FLIR M-SERIES M-324 XP - THERMAL IMAGING W/ 24 X 18 DEGREE FIELD OF VIEW, 2X ZOOM, 360 CONTINUOUS PAN, +/- 90 DEGREE TILT AND ERGONOMIC JOYSTICK CONTROL UNIT. SYSTEM REQUIRES 12-24VDC. INCLUDES INSTALLATION AND ASSOCIATED CABLES. DISPLAY WITH VIDEO INPUT REQUIRED FOR VIEWING. DISPLAY IS NOT INCLUDED.	1	\$9,051.18	\$9,051.18

**Displays on Garmin GPSMAP 5012**

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13	OPEN MARKE T	SBI-1220U	<b>UPGRADE SBI-1220 FLIP-UP SEATS (PR) W/ SUSPENSION.</b>  UPGRADE SBI-1220 TT & CC FLIP-UP SEATS W/ SHOCK MITIGATION. (PAIR)	1	\$3,300.00	\$3,300.00
14	OPEN MARKE T	CETT	<b>CANVAS ENCLOSURE FOR T-TOP</b>  FULL CANVAS ENCLSORE FOR T-TOP INCLUDES ROLL UP SIDE AND AFT CURTAINS ENCAPSULATING T-TOP	1	\$2,238.48	\$2,238.48
15	260-01	SSLCCTT	<b>SEAT STORAGE LOCKER IN FRONT OF CONSOLE. (CC/TT)</b>  SEAT STORAGE LOCKER W/ FABRICATED LID IN FRONT OF CONSOLE ON EITHER CENTER CONSOLE OR T-TOP MODELS. LOCKER LID HAS GAS STRUT, SS LATCHES, AND NON-SKID SURFACE. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$1,541.56	\$1,541.56
16	OPEN MARKE T	5012	<b>GARMIN GPSMAP 5012 12.1" TOUCHSCREEN XGA DISPLAY CHARTPLOTTER.</b>  GARMIN GPSMAP 5012 12.1" DIAGONAL SCREEN, NMEA 2000 COMPATIBLE, MULTIFUNCTION DISPLAY, SATELLITE-ENHANCED WORLDWIDE BASEMAP, GARMIN MARINE NETWORK COMPATIBLE, XM WEATHER AND RADIO COMPATIBLE, OPTIONAL REMOTE CONTROL, VGA OUTPUT, VIDEO INPUT	1	\$3,648.82	\$3,648.82
17	OPEN MARKE T	GPT	<b>GARMIN PLASTIC THRU-HULL TRANSDUCER 200/50 KHZ</b>  GARMIN PLASTIC THRU-HULL MOUNT TRANSDUCER WITH DEPTH. 200/50 KHZ. BEAMWIDTH OF 12 DEGREES AT 200 KHZ, 45 DEGREES AT 50 KHZ. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$202.04	\$202.04
18	OPEN MARKE T	GSD 24	<b>GARMIN GSD 24 DIGITAL NETWORK SOUNDER.</b>  GARMIN GSD 24 DIGITAI NETWORK SOUNDER. REQUIRES THRU HULL OR TRANSON MOUNT TRANSDUCER (NOT INCLUDED). INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$691.36	\$691.36
19	OPEN MARKE T	GMR24HD	<b>GARMIN GMR 24 HD 24", 4KW 48NM RADAR DOME.</b>  GARMIN GMR 24 HD 24", 4-KILOWATT HIGH DEFINITION RADAR SCANNER. 3.6 DEGREE BEAMWIDTH AND A 48 NM RANGE. INCLUDES 15M CABLE, NECESSARY HARDWARE AND INSTALLATION.	1	\$2,148.52	\$2,148.52
20	OPEN MARKE T	GMHS	<b>GARMIN MARINE HEADING SENSOR.</b>  GARMIN MARINE HEADING SENSOR. THREE AXIS HEADING SENSOR OUTPUTS NMEA 0183 OR NMEA 2000 DATA. WHEN COUPLED WITH GARMIN RADAR ARRAY ALLOWS FOR MARPA TRACKING OF THE BEARING, COURSE, SPEED AND PREDICTED CLOSEST APPROACH OF UP TO TEN (10) TARGETS.	1	\$912.00	\$912.00
21	OPEN MARKE T	CPI504/S	<b>ICOM IC-M504 VHF RADIO W/ SHAKESPEARE ANTENNA</b>  ICOM IC-M504 SUBMERSIBLE PLUS MARINE VHF WITH CLASS D DSC (FLUSH MOUNTED), EXTERNAL 10WATT VHF SPEAKER, SHAKESPEARE 5' VHF ANTENNA AND S/S RATCHET MOUNT. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$792.92	\$792.92
22	OPEN MARKE T	FPHHPX45 0-B35	<b>FIRE PUMP HALE HPX-450B35 ATTACK MAX FIRE PUMP.</b>  HALE HPX-450-B35 ATTACK MAX FIRE PUMP INSTALLED IN AFT STBD LOCKER, THRU HULL PICK UP, BOW MOUNTED ELKHART SIDEWINDER EXM MONITOR, ANODIZED PUMP HEAD, QUICK CONNECT, PANEL MOUNT JOYSTICK, E4F ACTUATOR, 4" STORZ MNPT ADAPTER, DEWATERING HOSE AND FILTER BASKET, ALL PLUMBING AND INSTALLATION.	1	\$39,883.42	\$39,883.42

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Line	GSA	Code	Description	Qty	Price	Ext. Price
23	OPEN MARKE T	NSO-KWF D5	<b>2.5" HAND LINE CONNECTION POINT WITH LOCKING VALVE AND CAP.</b>  2.5" HAND LINE CONNECTION POINT WITH LOCKING VALVE AND CAP. HAND LINE CONNECTION POINT TO BE INSTALLED FROM A TEE MOUNTED BETWEEN MONITOR AND LOCKER TOP. INCLUDES ELECTRONICALLY CONTROLLED BALL VALVE FOR SHUTTING OFF MONITOR FLOW WHILE HAND LINE IS IN USE, AND ALL NECESSARY HARDWARE AND INSTALLATION.	1	\$3,932.87	\$3,932.87
24	260-01	HPW112/S A40	<b>"WHELEN LOUDHAILER SYSTEM. WPA112, WPA2, SA40."</b>  WHELEN 100WATT LOUDHAILER SYSTEM. INCLUDES WPA112 AMPLIFIER, WPA2 CONTROL HEAD W/ FLUSH MOUNT KIT AND SA40 LOW PROFILE SPEAKER. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$1,145.60	\$1,145.60
25	OPEN MARKE T	NSO-KWF D1	<b>WHELEN MINI EDGE ULTRA FREEDOM LED LIGHTBARS, RED/WHITE</b>  WHELEN FT8CCRRP MINI EDGE ULTRA FREEDOM LINEAR-LED LIGHTBAR, RED/WHITE(CLEAR), MOUNTED ON ARCH POD FACE FOR MAXIMUM 360 DEGREE VISIBILITY. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$1,912.44	\$1,912.44
26	260-01	PK	<b>REINFORCED PUSH KNEES</b>  SBI FABRICATED REINFORCED PUSH KNEES ON METAL BOW WITH 4" D RUBBER. INCLUDES ALL NECESSARY HARDWARE AND INSTALLATION.	1	\$5,831.73	\$5,831.73
27	260-01	SLRCL-100 D	<b>ACR RCL-100D SEARCH LIGHT W/ REMOTE POINT PAD.</b>  ACR RCL-100D REMOTE CONTROL SEARCHLIGHT WITH SINGLE REMOTE POINT PAD. 12VDC, 200,000 CANDELA. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$1,346.72	\$1,346.72
28	260-01	FLDRLED	<b>UPGRADE TO DR LED "KEVIN" 600+ LUMENS LED FLOOD LIGHTS.</b>  UPGRADE FROM STANDARD SBI 55WATT HALOGEN FLOOD LIGHTS TO DR LED "KEVIN" 8001344 600+ LUMENS LED FLOOD LIGHTS. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$507.07	\$507.07
29	OPEN MARKE T	NSO-KWF D6	<b>ADD ONE (1) DR. LED FLOOD LIGHT TO FORWARD T-TOP BROW</b>  ADDITION OF ONE (1) DR. LED "KEVIN" FLOOD LIGHT MOUNTED ON FORWARD BROW, CENTERLINE. INCLUDES DEDICATED ON/OFF SWITCH ON SWITCH PANEL, NECESSARY HARDWARE AND INSTALLATION.	1	\$325.39	\$325.39
30	260-01	DLPRCP	<b>DIVE LADDER PRC PLATFORM</b>  DIVE LADDER PRC PLATFORM WITH LOCKING PINS AND LANYARDS.	1	\$820.26	\$820.26
31	260-01	DLG4	<b>DIVE LADDER SS GARELICK 4-RUNG W/ STORAGE MOUNT.</b>  DIVE LADDER SS GARELICK 4-RUNG WITH MOUNT ON PORT SIDE OF OUTBOARD BRACKET. INCLUDES STORAGE MOUNT WHILE NOT IN USE, NECESSARY HARDWARE AND INSTALLATION.	1	\$423.18	\$423.18
32	260-01	DTH4	<b>4 TANK ROLL-CONTROL DIVE TANK HOLDERS.</b>  FOUR (4) ROLL-CONTROL DIVE TANK HOLDERS MOUNTED ON AFT LOCKERS. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$222.68	\$222.68

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33	OPEN MARKE T	LCK1	<b>CUSTOM FORWARD DECK U-LOCKERS</b>  CUSTOM U-LOCKERS ON FORWARD DECK.	1	\$1,682.00	\$1,682.00
34	260-01	TD-SBI	<b>SBI FABRICATED, LOW PROFILE FOLDING TIE-DOWN.</b> SBI FABRICATED, LOW PROFILE FOLDING TIE-DOWN(EA).  <b>Tie downs to be placed on aft deck for securing a back board/stokes litter. Final placement to be determined with input from customer.</b>	8	\$32.82	\$262.56
35	OPEN MARKE T	UWL2-DX3- BL	<b>U/W LIGHTS (PAIR) DR LED DAVE X3 SURFACE MOUNT - BLUE</b>  DR LED DAVE X3 SURFACE MOUNT UNDERWATER 500+ LUMEN BLUE LED LIGHTS. (PAIR). MULTI-VOLTAGE 12VDC OR 24VDC. INCLUDES NECESSARY HARDWARE AND INSTALLATION.	1	\$464.34	\$464.34
36	260-01	TRL5	<b>TRAILER, 15000 - 29 - 31 HULLS, GALVANIZED</b> TRAILER 15000 - 29' - 31' HULLS. GALVANIZED BUNK TRAILER WITH DISC BRAKES, BOW LADDER, V-STOP AND LED LIGHTING.	1	\$12,849.69	\$12,849.69
37	OPEN MARKE T	NSO	<b>NON-STANDARD OPTION</b>  TWO DAYS OF ACCEPTANCE & SEA TRIALS AT SBI. TRAVEL COSTS FOR 4 PEOPLE, 3 NIGHTS HOTEL & ROUNDTRIP AIRFARE. ALL OTHER EXPENSES ARE SOLE RESPONSIBILITY OF AGENCY UNLESS OTHERWISE SPECIFIED.	1	\$3,500.00	\$3,500.00
38	OPEN MARKE T	TRAVEL	<b>MID BUILD INSPECTION</b>  MID BUILD INSPECTION TRAVEL FOR TWO PERSONS FOR TWO NIGHTS FROM MIAMI TO SEATTLE. INCLUDES AIRFARE AND HOTEL ONLY.  <b>All other associated costs are at the agency expense.</b>	1	\$2,000.00	\$2,000.00
39	OPEN MARKE T	2DFT-SBI	<b>2-DAY FAMILIARIZATION TRAINING, AT SBI.</b>  2-DAY FAMILIARIZATION TRAINING: THIS INTRODUCTORY BOAT OPERATIONS COURSE WILL PROVIDE THE CUSTOMER WITH A BASIC UNDERSTANDING OF THEIR NEW SAFE BOAT, ITS SYSTEMS, AND THE RELEVANT OPERATIONAL CHARACTERISTICS; 1 INSTRUCTOR FOR UP TO 10 STUDENTS.  INCLUDES: -INSTRUCTOR(S) -CLASSROOM/FACILITY -BOAT OPERATIONAL COSTS (LAUNCHING, MOORING, FUEL, ETC.)  NOT INCLUDED: -STUDENT TRAVEL EXPENSES (AIRFARE, HOTEL, MEALS, ETC.). -OEM INSTRUCTORS(CAN BE ADDED FOR AN ADDITIONAL FEE) -SALES TAX	1	\$2,600.00	\$2,600.00
40	260-01	Prep3	<b>SHIPPING PREP/FULL TRANSHIELD COVER OR SHRINK WRAP</b> PREPARATION FOR SHIPPING INCLUDES: 1 DISCONNECT BATTERIES FROM ELECTRICAL SYSTEM. 2 SECURE LOOSE GEAR TO PREVENT SHIFTING DURING SHIPMENT. 3 SECURE BOAT TO TRAILERS. (IF APPLICABLE) 4 SECURE EQUIPMENT (E.G., MOTORS, SPOTLIGHT, ETC.) AS NECESSARY TO PREVENT MOVEMENT DURING SHIPMENT. 5 REMOVE FLAMMABLE LIQUIDS IF REQUIRED TO COMPLY WITH OCEAN TRANSPORTATION REQUIREMENTS. 6 PLACE RADOME AND ANTENNAS IN LOWERED POSITION. 7 ENSURE NO MORE THAN 10 GALLONS FUEL REMAINS IN THE FUEL	1	\$1,359.56	\$1,359.56

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TANKS.  
 8 PLACE BOAT CABIN KEY IN A SECURE "HIDE"  
 9 PROTECTIVE TRANSHIELD APPLICATION OR SHRINK WRAP  
 DEPENDING ON VESSEL TYPE. (COVERS BOAT DOWN TO COLLAR AND  
 OUTBOARD ENGINES IF APPLICABLE)  
 DOES NOT INCLUDE ACTUAL TRANSPORTATION CHARGES

Delivery date will be established prior to acceptance of the Purchase Order.

<b>SubTotal</b>	\$277,699.60
<b>Tax</b>	\$0.00
<b>Shipping</b>	\$9,265.00
<b>Total</b>	<b>\$286,964.60</b>

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SAFE Boats International, LLC

8800 SW ` White Road

Bremerton, WA 98312

Ph 360.674.7161 Fx 360.674.7149

[www.safeboats.com](http://www.safeboats.com)

**GSA CUSTOMER - TERMS & CONDITIONS**

**SAFE GSA CONTRACT NUMBER: GS07F0038H**

The price shown on the attached quote is based on the inclusion of the following terms & conditions. If modifications to these terms are required please request a modified quote.

- 1: **FINAL INSPECTION AND ACCEPTANCE.**
  - a. Boat's Final Inspection & Acceptance: SAFE Boats International (SBI) standard practice is to conduct & complete final inspection and acceptance only at the SAFE Boats International's Bremerton, Washington facilities.
  - b. Acceptance, final invoicing and payment of all outstanding invoices are to be completed prior to boat shipping. Be advised that ownership documents & title are not transferred to the Buyer until all outstanding payments are received in full (please note: possession of these documents may be a criteria for licensing the vessel). Any minor vessel discrepancies or corrections identified at this time will be addressed on a Warranty basis.
  - c. Buyer's representatives are encouraged to be present for the above events.
  - d. SBI will consider under special circumstances, Final Inspection & Acceptance at the Buyer's continental USA designated location. If agreed, an additional fee for SBI personnel travel & accommodation, labor and administration is assessed in addition to the overall vessel price.
  - e. Complimentary Familiarization Training at SBI's Port Orchard Facility: Free two (2) day familiarization training is offered for two (2) Buyer designated personnel prior to Acceptance. (Flights, Transportation, Room and Meals not included).
  - f. Shipping offloading, if required, including but not limited to cranes, hoists, cradles, cleaning, commissioning and launching etc.; is the Buyer's responsibility.

- 2. **PAYMENT TERMS:** Upon approved credit, Net 30 days from date vessel is shipped and departs from SAFE Boats International's Bremerton, Washington facilities.

- 3. **ADDITIONAL PAYMENT DISCOUNTS:**  
 These Additional Discounts are extended to customers for the Base Boat Price component of the vessel price and are not applicable to Options including, but not limited to, electronics, radios & communications equipment, navigation aids, engines, air conditioning & heating. The following offered discounts are mutually exclusive, only one being applicable to any one sale:

- Prompt Payment (20 days after Acceptance at SBI) 1%
- Or
- Progress Payments of:
  - 40% of the total ARO
  - 30% of the total after welding is complete
  - 30% of the total after inspection of the completed boat at the factory

Boat Size	Discount
17-25	3%
26-33	3.75%
34+	4.25%

Or

- Payment of:
  - 100% upon receipt of order





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## VESSEL SHIPPING: TERMS & CONDITIONS

### **Background:**

Unless otherwise agreed, all SAFE Boats International (SBI) constructed vessels are FOB SBI facilities at Port Orchard, Washington. As a courtesy to our customers, SBI will, on a case by case basis, assist the Buyer in facilitating the shipping arrangements of a vessel or group of vessels. This is accomplished via a 3<sup>rd</sup> party shipping company completely independent of SBI. SBI may contract this service outside of the continental United States as well. All these direct shipping cost are in addition to the vessel price and are reimbursable to SBI.

As most are aware, fuel prices and the cost of transport have been on a steady increase for the past 2-3 years. Predicting fuel prices and the cost associated with transporting vessels is difficult. SBI understands our customers need to sometimes include freight with their purchase orders, however when production times as far out as 12-14 months it is difficult to accurately predict fuel prices at the time of shipping. The price included with your quote is an estimate given to SBI by the freight forwarding company and is subject to a fuel surcharge at or before the time of shipment.

### **Alternatives:**

Customers are always welcome to pick-up or source their own means of transporting the vessel(s). The transportation company that SBI utilizes has been shipping our boats for over 10 years without major incident. However there are other companies that will transport vessels.

### **Terms & Conditions:**

If the Buyer elects SBI to assist them in facilitating the shipment of their vessel as specified by the Shipping line item on the Buyer Approved SBI quote, then the Buyer agrees to the following Terms & Conditions.

1. Buyer agrees to reimburse SBI all direct shipping cost.
2. SBI agrees to invoice the Buyer only direct shipping cost without fees or other uplifts.
3. Buyer acknowledges that the Shipping line item of the SBI quote is an estimate only.
4. If actual direct reimbursable shipping cost (#1 & 2), are less than the Shipping line item of the SBI quote (#3); then SBI will either (a) invoice only for the direct actual cost, or (b) if the Buyer has prepaid, SBI will reimburse the difference of the prepaid amount and actual cost.
5. If actual direct reimbursable shipping cost (#1 & 2), are greater than the Shipping line item of the SBI quote (#3); then SBI will invoice and the Buyer pay prior to delivery this additional amount.

6. Funding: The onus is on the Buyer to ensure that sufficient funding is available to cover Shipping cost, including possible increases. If necessary, SBI suggests creating a separate purchase order for transportation and allotting an additional 20% to cover any unforeseen fuel charges.

## State and Local Government Customers

Multiple authorized programs allow state and local governments the eligibility to use GSA Schedules for select purchases, saving taxpayers money. There is no additional fees involved but there is an additional discount. The definitions of the organizations qualified for the use of these purchasing programs is listed at the end of this letter. Please fill in and return the last page by checking the box of the program you will be using and filling out the included table with your organizations information and that of the group that will be processing the order (Usually the same group that issues the Contract or Purchase Order). If you have any questions about whether you qualify or not please let us know and we would be happy to assist you.

### General GSA Guidance

State and local government entities are encouraged to use GSA's Schedule Ordering Procedures to ensure the benefit of receiving the best value from GSA Schedule contractors, but may use whatever established competitive ordering procedures are needed to meet their state and local acquisition regulations.

#### For the Disaster Recovery and Cooperative Purchasing Programs

Ordering activities can include terms and conditions required by state or local statutes, ordinances, regulations, or orders. However, the additional terms and conditions must be included as a part of the Statement of Work (SOW) or the Statement of Objectives (SOO) and must not conflict with the terms and conditions of the GSA Schedule contract. *We can assist you with the incorporation of your required terms and conditions.*

## Available Programs

### Cooperative Purchasing

[GSA Cooperative Purchasing Program Page](#)

State and local government entities may purchase firefighting and rescue equipment, law enforcement and security equipment, marine craft and related equipment, special purpose clothing, and related services from contracts awarded under GSA Federal Supply Schedule 84, Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency/Disaster Response.



The [Cooperative Purchasing Frequently Asked Questions \(FAQs\)](#) provide information as to how the Disaster Recovery Purchasing Program actually works and the benefits it provides to Schedule contractors and state and local entities

## Disaster Recovery Purchasing

[GSA Disaster Recovery Purchasing Program Page](#)

Under the Disaster Recovery Purchasing Program, state and local government entities may purchase a variety of products and services from contracts awarded under GSA Federal Supply Schedules

The [Disaster Recovery Purchasing Frequently Asked Questions \(FAQs\)](#) provide information as to how the Disaster Recovery Purchasing Program actually works and the benefits it provides to Schedule contractors and state and local entities

## Public Health Emergencies Program

[GSA Public Health Emergencies Program Page](#)

When a Public Health Emergency (PHE) is declared, state, local, tribal and territorial governments can now benefit from the speed, savings, and ease of use of the Federal Supply Schedules. These eligible ordering entities are now authorized to access all Federal Supply Schedules for the purchase of supplies and services when expending federal grants funds in response to Public Health Emergencies (PHEs) declared by the Secretary of Health and Human Services under section 319 of the Public Health Services Act, codified at 42 U.S.C. § 247d.

## 1122 Counter-Drug Program

[GSA 1122 Program Page](#)

Section 1122 of the fiscal year 1994 National Defense Authorization Act established the authority for states and units of local government to purchase law enforcement equipment through federal procurement channels, provided that the equipment is used in the performance of counter-drug activities. The "1122 Program" affords state and local governments the opportunity to maximize their use of taxpayer dollars, by taking advantage of the purchasing power of the federal government to receive discounts commensurate with large volume purchases.

The governor of each state participating in the 1122 Program designates a [State Point of Contact \(SPOC\)](#) to administer the state's activities under the program, by validating the counter-drug mission of each



procurement request, and ensuring the availability of funds. Contacting your SPOC is the first step to utilizing this program.

**Please Check The Box Purchasing Program To Be Used:**

- Cooperative Purchasing
- Disaster Recovery Purchasing
- Public Health Emergencies Program
- 1122 Program

	End User	Ordering Agency (Contracting-Financial-PO Generating Authority)
<b>Organization Name</b>		
<b>Address</b>		
<b>POC Title/Name</b>		
<b>Phone</b>		
<b>Email</b>		

**Submitted by:** \_\_\_\_\_

**Authorized Groups:**

“State and local government entities,” as used in this subpart, means the states of the United States, counties, municipalities, cities, towns, townships, tribal governments, public authorities (including public or Indian housing agencies under the United States Housing Act of 1937), school districts, colleges and other institutions of higher education, council of governments (incorporated or not), regional or interstate government entities, or any agency or instrumentality of the preceding entities (including any local educational agency or institution of higher education), and including legislative and judicial departments. The term does not include contractors of, or grantees of, State or local governments.

- (1) “Local educational agency” has the meaning given that term in section 8013 of the Elementary and Secondary Education Act of 1965 (20 U.S.C. 7713).
- (2) “Institution of higher education” has the meaning given that term in section 101(a) of the Higher Education Act of 1965 (20 U.S.C. 1001(a)).
- (3) “Tribal government” means—



  
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- (i) The governing body of any Indian tribe, band, nation, or other organized group or community located in the continental United States (excluding the State of Alaska) that is recognized as eligible for the special programs and services provided by the United States to Indians because of their status as Indians; and
- (ii) Any Alaska Native regional or village corporation established pursuant to the Alaska Native Claims Settlement Act (43 U.S.C. 1601 *et seq.*).

*This does not include contractors or grantees of state or local governments.*





### **GSA and Commercial Limited Warranty**

Warranted use includes Military, Naval, and other non-combat police or law enforcement activity, peacetime duty and other non-combat use.

**HULLS, FUEL TANKS:** Materials and workmanship of commercial use SAFE Boats International Hulls and Fuel tanks are warranted for five (5) years from date of acceptance by the customer.

**SUPERSTRUCTURE:** Materials and workmanship of superstructure of SAFE Boats (which is: any portion of the boat above the deck or attached to the hull, for example; bolsters, lockers, performance wings, capture rings, and all parts permanently integrated into these structures), but not including the bulwarks, are warranted for two (2) years from date of acceptance by the customer.

**COLLAR SYSTEM:** Materials and workmanship of collar systems of SAFE Boats which are installed by SAFE Boats International are warranted for two (2) years from date of acceptance by the customer.

**POWER PLANTS, ELECTRICAL EQUIPMENT, DOORS, WINDOWS, FASTENERS, AND MISCELLANEOUS OTHER SYSTEMS** are warranted by the respective manufacturers of their systems and equipment. The workmanship of the installation of these items is warranted for one (1) year from date of acceptance by the customer.

**ITEMS NOT COVERED BY THIS WARRANTY** are effects and failures due to accident or collision, use of unsuitable parts or add-on items, use of unauthorized parts, alterations and workmanship by other than SAFE Boats International, LLC, shipping damage, neglect, negligence, normal wear and damage due to combat or warfare. Builder's sole obligation under this Warranty shall be to repair any defective material or workmanship covered by this Warranty.

**SPECIFIC ITEMS, WHICH VOID THIS WARRANTY**, include the following when performed without prior authorization by SAFE Boats International, LLC.

- a. Use of non-SAFE Boat parts in warranty repair
- b. Any welding on or of the hull or superstructure
- c. Any alteration to the collar system.
- d. Any work performed on a fuel tank
- e. Permanently attaching any structure to the deck, hull, and/or superstructure other than original equipment parts.
- f. Creating holes, welding, or cutting into/on the deck, superstructure, or collar system.

Any of these actions will void the Warranty of the altered system.



## SAFE Boats International, LLC - Limited Warranty - Continued

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THE WARRANTY GIVEN BY BUILDER SHALL BE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, EXPRESS, IMPLIED, OR STATUTORY. EXCEPT AS SPECIFICALLY PROVIDED HEREIN, NO WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, USAGE OR TRADE OR OTHER WARRANTY SHALL APPLY. Buyer understands that the limitations of Builder's Warranty and of Buyer's remedies are factors in the determination of the contract price. Buyer has chosen to accept these limitations rather than seek additional warranties and remedies at an increased price.

**TIME IS OF THE ESSENCE** in providing notice of Warranty claims. Buyer shall provide timely notice to Builder of each Warranty claim and request for authorization pursuant to this Warranty. Said notice shall provide complete data regarding the defect to Builder to support Builder's determination of Warranty applicability. Timely notice means, "Within 7 days of incident giving rise to the warranty claim, or as soon thereafter as is reasonable under extenuating circumstances." Notice shall be sent to SAFE Boats International, LLC via email to [warranty@safeboats.com](mailto:warranty@safeboats.com). Other means to contact the Warranty Department are telephone 360 674-7161, FAX to 360 674-7149, or mail to SAFE Boats International, LLC, Attention: Warranty Dept., 8800 Barney White Road, Port Orchard, WA 98367.

Builder is not obligated under this Warranty to conduct Warranty repairs outside of SAFE Boats International, LLC manufacturing facilities, nor to pay for the cost of such repairs performed outside the manufacturing facility. If Buyer is unable to deliver the Vessel or Sub-Assembly to Builder's manufacturing facilities for warranty work, the Builder's liability under this Warranty is limited to providing such technical data and instructions as Builder may determine necessary, to support and expedite repairs by Buyer or his designated repair facility in a safe and timely manner. Builder will provide necessary engineering or other technical and training data necessary to effect repairs. It may be possible for the Buyer to contract with Builder to provide the repairs. Determination of this will be made and estimates provided on a case by case basis by SAFE Boats International, LLC to the Buyer as requested.

Under special circumstances in the event of major equipment failure, of the Hull, Fuel Tank, Superstructure or the Collar System the builder may at their discretion provide an appropriate response team or a local firm authorized by the Builder available for repair work at Buyer's facility in a reasonable amount of time. The same response may be available for installation related warranties on a case by case basis, negotiated between SBI and the Buyer. Transportation and lodging and other travel related items are at the Buyer's expense. Buyer is responsible for having the boat available at a suitable repair facility with any special equipment and any required certifications already arranged. If a case is deemed to be a non warranty event after travel and/or an on scene evaluation the Buyer will be responsible for all labor costs as well as travel expenses.

This warranty is not personal to the Buyer, and shall apply for the benefit of any successor of interest, including any assignee of the Buyer.