

November 12, 2015

Mr. Norman Whitaker  
General Manager  
Transportation Services  
627 Palm Ave  
Key West, FL 33040

Dear Norman,

I prepared the following price quote for your next bus order off the LYNX (FL Consortium) contract 14-C09. The specifications are based on your previous specifications for both sizes. Prices include applicable PPI 1413 price escalation as per the contract. Please reference the attached price summary dated November 12, 2015 for complete details.

Gillig is pleased to quote the following:

<b><u>29' LOW FLOOR BRT DIESEL</u></b>	<b><u>\$441,231.00 ea.</u></b>
<b><u>35' LOW FLOOR BRT DIESEL</u></b>	<b><u>\$451,741.00 ea.</u></b>

Pricing is valid for 30 days and is FOB Key West, FL. Prices exclude any taxes and license fees. Final production schedule will be determined upon receipt of purchase order.

We thank you very much for this opportunity and appreciate the further commitment to Gillig and our products. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Butch Sibley  
Regional Sales Manager  
Gillig LLC  
510-589-9430  
[bsibley@gillig.com](mailto:bsibley@gillig.com)

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