



## MEMORANDUM

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Date: November 14, 2024

To: Honorable Mayor and Commissioners

Via: Todd Stoughton  
Interim City Manager

From: Keith W. Hernandez  
EMS Chief, KWFD

Subject: LifePak 15 & Accessories Purchase

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### **Introduction**

The Key West Fire Department proposes the purchase of two (2) LifePak 15 Monitor/Defibrillator and accessories, from Stryker for \$87,496.38, pursuant to the City of Key West code of Ordinance, Section a – 797 (1) Sole Source Procurement and Section 2-844 (a) (b) (Brand Name).

### **Background**

The Key West Fire Department has equipped all our front-line ambulances with a cardiac monitoring system. Our goal is to provide the best and highest level of pre-hospital care for our residents and visitors.

KWFD has utilized the LifePak 15 brand since the inception of the ALS transport service and is extremely pleased with the performance and patient care capabilities of the equipment.

The addition of (2) LifePak 15 monitors will supplement and outfit our fourth rescue and special events/detail rescue in rotation.

## **Procurement**

- Staff have evaluated and identified Stryker/Physio Control as the continued leader in the industry and the desired brand.
- LIFEPAK is the most durable monitor/defib on the market with shock absorbing handle, dual layer screen, and bumpers on the corners, and are built to last in a rough EMS world.
- LIFEPAK has the largest screen on the market, which makes it easy to see by all caregivers, across the ambulance or scene.
- All our first responders have been trained on and know the LIFEPAK products.
- LIFEPAK connects with AEDs, Lucas devices, and tablets in our fleet.
- All our LIFEPAK equipment will be on the same service plan.

The total cost to purchase (2) LifePak 15 Monitor/Defibrillator and accessories, from Stryker is \$87,496.38. This amount has been adopted in the FY 2024-2025 budget in the Infrastructure Surtax/EMS account 101-2601-526-6400.

## **Recommendation**

KWFD recommends the City Commission approves the purchase of (2) LifePak 15 Cardiac Monitor/Defibrillator Systems and accessories in the amount of \$87,496.38 and ensure the compatibility of all our lifesaving equipment and maintain the level of service for the City of Key West Fire Department.