



MEMORANDUM

Date: June 4, 2025

To: Honorable Mayor and Commissioners

Via: Brian L. Barroso
City Manager

CC: Christina Bervaldi
Director of Finance

From: Lucas Torres-Bull
Procurement Manager

Subject: **File ID 25-3925– Approval of staff’s recommendation to award the contract for Phase One Southernmost Seawall Project, in response to ITB #25-010, to BDI Marine Contractors, LLC based on the proposed cost not to exceed \$946,266.00; Authorizing the City Manager, or their designee, to negotiate and execute the Agreement and all related documents, subject to the consent of the City Attorney**

Introduction

City staff respectfully submits for your consideration and approval the recommendation to award a construction contract to BDI Marine Contractors, LLC, the lowest responsive and responsible bidder, pursuant to Invitation to Bid (ITB) No. 25-010. This solicitation was issued in accordance with the City’s procurement policies to secure the services of a qualified construction firm for the successful execution of Phase One of the Southernmost Seawall Project.

Background

On April 5, 2025, the City of Key West formally issued Invitation to Bid (ITB) No. 25-010, inviting submissions from qualified and experienced construction firms to provide services for the Southernmost Seawall Project. The solicitation was publicly advertised through the City’s established procurement platforms and remained open for forty-six (46) calendar days, allowing ample opportunity for interested firms to thoroughly review the project specifications, prepare comprehensive proposals, and submit competitive bids.

At the close of the solicitation period, the City Clerk’s Office conducted a public bid opening on May 21,

2025, at 3:00 p.m. EDT. A total of eight (8) proposals were received from the following firms:

1. BDI Marine Contractors
2. Bella Construction of Key West
3. Coral Construction Company
4. General Asphalt
5. Island Villa Construction
6. LPS Contracting
7. Marino Construction Group
8. YC Group

After a comprehensive assessment, BDI Marine Contractors, LLC was determined to be the lowest responsive and responsible bidder. The firm's submission was fully compliant with all ITB requirements and demonstrated the necessary experience, financial stability, and technical capability to successfully complete the scope of work as specified in the solicitation document.

Cost

The total contract value is capped at an amount not to exceed \$946,266.00, in accordance with the approved funding allocation for this initiative. This project is designated as Capital Improvement Project (CIP) No. IS19002402 and is financed through the Fund 101 – Infrastructure Surtax, under Department 190 – Non-Departmental.

Recommendation

Based on the comprehensive evaluation of all bids received in response to Invitation to Bid (ITB) No. 25-010, City staff respectfully recommends that the Mayor and City Commission authorize the award of the construction contract to BDI Marine Contractors, LLC, identified as the lowest responsive and responsible bidder. The firm has demonstrated full compliance with the solicitation requirements and possesses the requisite experience, technical expertise, and financial stability necessary to successfully execute Phase One of the Southernmost Seawall Project.

The total contract amount is not to exceed \$946,266.00, aligning with the City's approved budget under Capital Improvement Project (CIP) No. IS19002402, funded through Fund 101 – Infrastructure Surtax, Department 190 – Non-Departmental.

Awarding this contract to BDI Marine Contractors, LLC will ensure timely commencement and efficient completion of this critical infrastructure project, advancing the City's commitment to coastal resiliency and asset protection. Staff therefore recommends approval to proceed with contract execution in accordance with City procurement policies and applicable regulations.

Attachments:

Resolution

Cover Memorandum

Original RFQ

Proposals Submitted:

1. BDI Marine Contractors, LLC
2. Bella Construction of Key West
3. Coral Construction Company
4. General Asphalt Co., LLC
5. Island Villa Construction, LLC
6. LPS Contracting
7. Marino Construction Group

8. YC Group, LLC