

		Year 1		
ANTICIPATED REVENUE	Note	Transports	Collection Per Transport	
	Note 1	4593	\$ 327.75	
PAYROLL EXPENSES		Quantity	Each	
Firefighter Base Salary	Note 2	15	\$ 43,379.00	
Holiday Pay		15	\$ 1,012.97	
Fire Incentive		15	\$ 867.58	
Paramedic Patch Pay		15	\$ 4,337.90	
Clothing Allowance		15	\$ 1,020.00	
Medicare / Social Security		15	\$ 3,794.21	
Health and Life Insurance		15	\$ 11,775.00	
Pension		15	\$ 14,879.24	
TOTAL FIREMEDIC BENEFITS PACKAGE		15	\$ 81,065.89	
EMS Chief Base Salary		1	\$ 75,000.00	
Medicare / Social Security		1	\$ 5,737.50	
Health and Life Insurance		1	\$ 11,775.00	
Pension		1	\$ 22,500.00	
TOTAL EMS CHIEF BENEFITS PACKAGE		1	\$ 115,012.50	
TOTAL PAYROLL EXPENSES		16	\$ 196,078.39	
OPERATING EXPENSES				
Medical Director	Note 3	1	\$ 20,000.00	
Medical Director Liability Ins		1	\$ 10,000.00	
Billing Company	Note 5	0.05	\$ 1,505,355.75	
Training CEU's	Note 6	15	\$ 100.00	
Medical Supplies		4593	\$ 22.80	
Monitor Annual Service Agreement		5	\$ 1,000.00	
Report Software Service Agreement		1		
CIP for Ambulance Replacement	Note 7	5	\$ 30,000.00	
CIP for Medical Equipment Replacement	Note 8	5	\$ 6,500.00	
TIP for Reporting Hardware Replacement	Note 9	5	\$ 1,000.00	
Repair and Maintenance on Rescues	Note 10	5	\$ 5,000.00	
Fuel	Note 11			
Licensure with DOH		1	\$ 750.00	
TOTAL OPERATING EXPENSES				
Total Expenses				
Net Total				

Note 1 Based on the current transport rates sul
Note 2 Based on the total salary with benefits s
Note 3 This number is completely arbitrary and
Note 5 This number is based on a standard 5%
Note 6 This number was calculated using our c
Note 7 The figure is based on the replacement
Note 8 This is a rough figure and will depend o

Note 9 Typical use of ruggedized laptops for EI
Note 10 This number was also very arbitrary as
Note 11 The current licensure fee for ALS with tl

	Year 2			Year 3	
Total Expected Revenue	Based on 3% call volume / Transport increase and 3% COLA for salary increase			Based on 3% call volume / and 3% COLA for sa	
\$ 1,505,355.75	4,731	\$ 327.75	\$ 1,550,516.42	4,873	\$ 327.75
Total	Quantity	Each	Total	Quantity	Each
\$ 650,685.00	15	\$ 44,680.37	\$ 670,205.55	15	\$ 46,020.78
\$ 15,194.57	15	\$ 1,043.36	\$ 15,650.40	15	\$ 1,074.66
\$ 13,013.70	15	\$ 893.61	\$ 13,404.11	15	\$ 920.42
\$ 65,068.50	15	\$ 4,468.04	\$ 67,020.56	15	\$ 4,602.08
\$ 15,300.00	15	\$ 1,020.00	\$ 15,300.00	15	\$ 1,020.00
\$ 56,913.08	15	\$ 3,908.03	\$ 58,620.47	15	\$ 4,025.27
\$ 176,625.00	15	\$ 11,775.00	\$ 176,625.00	15	\$ 11,775.00
\$ 223,188.53	15	\$ 15,325.61	\$ 229,884.19	15	\$ 15,785.38
\$ 1,215,988.37	15	\$ 83,114.02	\$ 1,246,710.27	15	\$ 85,223.59
\$ 75,000.00	1	\$ 77,250.00	\$ 77,250.00	1	\$ 79,567.50
\$ 5,737.50	1	\$ 5,909.63	\$ 5,909.63	1	\$ 6,086.91
\$ 11,775.00	1	\$ 11,775.00	\$ 11,775.00	1	\$ 11,775.00
\$ 22,500.00	1	\$ 23,175.00	\$ 23,175.00	1	\$ 23,870.25
\$ 115,012.50	1	\$ 118,109.63	\$ 118,109.63	1	\$ 121,299.66
\$ 1,331,000.87	16	\$ 201,223.64	\$ 1,364,819.90	16	\$ 206,523.25
\$ 20,000.00	1	\$ 20,000.00	\$ 20,000.00	1	\$ 20,000.00
\$ 10,000.00	1		\$ 10,300.00	1	
\$ 75,267.79	0.05	\$ 1,550,516.42	\$ 77,525.82	0.05	\$ 1,597,031.92
\$ 1,500.00	15	\$ 100.00	\$ 1,500.00	15	\$ 100.00
\$ 104,720.40	4,731	\$ 23.48	\$ 111,097.87	4,873	\$ 24.19
\$ 5,000.00	5	\$ 1,000.00	\$ 5,000.00	5	\$ 1,000.00
\$ 10,000.00	1		\$ 10,300.00	1	
\$ 150,000.00	5	\$ 30,000.00	\$ 150,000.00	5	\$ 30,000.00
\$ 32,500.00	5	\$ 6,500.00	\$ 32,500.00	5	\$ 6,500.00
\$ 5,000.00	5	\$ 1,000.00	\$ 5,000.00	5	\$ 1,000.00
\$ 25,000.00	5	\$ 5,150.00	\$ 25,750.00	5	\$ 5,304.50
\$ 15,000.00			\$ 15,450.00		
\$ 750.00	1	\$ 750.00	\$ 750.00	1	\$ 750.00
\$ 454,738.19			\$ 465,173.69		
\$ 1,785,739.06			\$ 1,829,993.59		
\$ (280,383.31)			\$ (279,477.17)		

mitted by CARES as well as the per transport collection average submitted by CARES. The trans submitted for a new hire Firefighter EMT with a 10% bump for Paramedic Patch Pay and an additic I will depend on how you employ the Medical Director. This number could be substantially lower de s structured fee paid to the billing agency. Lower rates can be negotiated, but I do recommend y department's medical supply budget and divided by the total number of transports; thus giving a pe of 5 ambulances in 6 years with \$150,000 being the current price and an increase of 3% per year n what type of equipment you purchase. However, the primary items needed by all EMS agencies

MS field reporting will last no longer than 4 years.

you will have a decreased need for repairs the first two years they are in service, if you purchase r
he state is done every other year and with 5 ambulance permits, the total will be \$1,500

	Year 4			Year 5	
Transport increase Salary increase	Based on 3% call volume / Transport increase and 3% COLA for salary increase			Based on 3% call volume increase and 3% COLA for salary increase	
\$ 1,597,031.92	5,019	\$ 327.75	\$ 1,644,942.87	5,169	\$ 327.75
Total	Quantity	Each	Total	Quantity	Each
\$ 690,311.72	15	\$ 47,401.40	\$ 711,021.07	15	\$ 48,823.45
\$ 16,119.92	15	\$ 1,106.90	\$ 16,603.51	15	\$ 1,140.11
\$ 13,806.23	15	\$ 948.03	\$ 14,220.42	15	\$ 976.47
\$ 69,031.17	15	\$ 4,740.14	\$ 71,102.11	15	\$ 4,882.34
\$ 15,300.00	15	\$ 1,020.00	\$ 15,300.00	15	\$ 1,020.00
\$ 60,379.08	15	\$ 4,146.03	\$ 62,190.45	15	\$ 4,270.41
\$ 176,625.00	15	\$ 11,775.00	\$ 176,625.00	15	\$ 11,775.00
\$ 236,780.71	15	\$ 16,258.94	\$ 243,884.13	15	\$ 16,746.71
\$ 1,278,353.83	15	\$ 87,396.45	\$ 1,310,946.70	15	\$ 89,634.49
\$ 79,567.50	1	\$ 81,954.53	\$ 81,954.53	1	\$ 84,413.16
\$ 6,086.91	1	\$ 6,269.52	\$ 6,269.52	1	\$ 6,457.61
\$ 11,775.00	1	\$ 11,775.00	\$ 11,775.00	1	\$ 11,775.00
\$ 23,870.25	1	\$ 24,586.36	\$ 24,586.36	1	25323.94823
\$ 121,299.66	1	\$ 124,585.40	\$ 124,585.40	1	127969.7158
\$ 1,399,653.50	16	\$ 211,981.85	\$ 1,435,532.10	16	217604.2056
\$ 20,000.00	1	\$ 20,000.00	\$ 20,000.00	1	\$ 20,000.00
\$ 10,609.00	1		\$ 10,927.27	1	
\$ 79,851.60	0.05	\$ 1,644,942.87	\$ 82,247.14	0.05	\$ 1,694,291.16
\$ 1,500.00	15	\$ 100.00	\$ 1,500.00	15	\$ 100.00
\$ 117,863.73	5,019	\$ 24.91	\$ 125,041.63	5,169	\$ 25.66
\$ 5,000.00	5	\$ 1,000.00	\$ 5,000.00	5	\$ 1,000.00
\$ 10,609.00	1		\$ 10,927.27	1	
\$ 150,000.00	5	\$ 30,000.00	\$ 150,000.00	5	\$ 30,000.00
\$ 32,500.00	5	\$ 6,500.00	\$ 32,500.00	5	\$ 6,500.00
\$ 5,000.00	5	\$ 1,000.00	\$ 5,000.00	5	\$ 1,000.00
\$ 26,522.50	5	\$ 5,463.64	\$ 27,318.18	5	\$ 5,627.54
\$ 15,913.50			\$ 16,390.91		
\$ 750.00	1	\$ 750.00	\$ 750.00	1	\$ 750.00
\$ 476,119.33			\$ 487,602.40		
\$ 1,875,772.82			\$ 1,923,134.50		
\$ (278,740.91)			\$ (278,191.63)		

Transport rate is estimated with a 3% increase per year
Annual 3% COLA per year
Depending on whether the city covers this or he/she obtains it
You seriously look at similar size agencies first
or transport figure.

These figures were calculated with an estimated 7 year replacement time frame

new vehicles. If you purchase used trucks, the current number could drastically increase.

ie / Transport
ary increase
\$ 1,694,291.16
Total
\$ 732,351.70
\$ 17,101.62
\$ 14,647.03
\$ 73,235.17
\$ 15,300.00
\$ 64,056.17
\$ 176,625.00
\$ 251,200.66
\$ 1,344,517.35
\$ 84,413.16
\$ 6,457.61
\$ 11,775.00
\$ 25,323.95
\$ 127,969.72
\$ 1,472,487.06
\$ 20,000.00
\$ 11,255.09
\$ 84,714.56
\$ 1,500.00
\$ 132,656.67
\$ 5,000.00
\$ 11,255.09
\$ 150,000.00
\$ 32,500.00
\$ 5,000.00
\$ 28,137.72
\$ 16,882.63
\$ 750.00
\$ 499,651.76
\$ 1,972,138.82
\$ (277,847.66)