

BID AWARD ANNOUNCEMENT

15-23-0904

Effective Dates:

October 1, 2015 – September 30, 2016

**POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES,
TRUCKS & VANS**

***Participating Sheriffs Offices & Local Governmental
Agencies of the State of Florida***

Coordinated By

**The
Florida Sheriffs Association
& Florida Association of Counties**



MEMO



FLORIDA SHERIFFS ASSOCIATION

P. O. Box 12519 • Tallahassee, FL 32317-2519
PHONE (850) 877-2165 • FAX (850) 878-8665
WEB SITE: www.flsheriffs.org

DATE: October 1, 2015

TO: **ALL PROSPECTIVE PARTICIPANTS**

FROM: Steve Casey	Peggy Goff	Drew Terpak	Annette Grissom
Executive Director	Deputy Executive Director	Business Operations Manager	Cooperative Bid Coordinator

RE: **POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS**
BID NO.: 15-23-0904

We are pleased to announce that the Florida Sheriffs Association and the Florida Association of Counties has successfully conducted its 23rd statewide competitive bid for vehicles which includes police rated, administrative, motorcycles, utility vehicles, trucks & vans. **This contract is effective beginning October 1, 2015 through September 30, 2016, as long as vehicles are available through fleet.**

Bids will be extended and guaranteed to any and all units of local governments/political subdivisions including but not limited to county, local county board of public instruction, municipalities and/or police agencies, other local public or public safety agencies or authorities within the State of Florida, and the state universities and colleges. In addition, bids will be extended and guaranteed to any other entities approved by manufacturers to participate in this contract. The participating agencies cannot guarantee any order other than those ordered through each individual agency.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at FLEET@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

ORDERING INSTRUCTIONS

1. Contact the awarded dealership listed in the zone from which you wish to purchase and advise them of your interest to purchase from **Bid No. 15-23-0904**. They will assist you with the placement of your order and answer any questions you may have regarding the

vehicles purchased through this program. **You can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase. However, you may purchase from any awarded dealer within any zone (additional delivery fees may apply).**

Agencies ordering a Ford, General Motors, Chrysler, or Toyota product, please be advised that you must use the appropriate FIN Code/FAN Code for the Florida Sheriffs Association in order to obtain the manufacturer's concessions. Also, you must use your FIN Code/FAN Code as a secondary number. For further assistance call the Fleet Customer Information Center for your appropriate manufacturer.

Manufacturer	Type Code	FSA Code	Fleet Center Contact Numbers
Ford	FIN Code	QE065	1-800-34-FLEET (1-800-343-5338)
General Motors	FAN Code	917872	1-800-FLEET OP (1-800-353-3867)
Chrysler	FAN Code	48830	1-800-999-FLEET (1-800-999-3533)
Toyota	FIN Code	GE159	1-800-732-2798

2. **YOU MUST send a copy of the original purchase order (including FSA's Contract No. 15-23-0904) submitted to the participating dealer electronically to: COOP@flsheriffs.org**
3. **Basic information required on all purchase orders** is listed in this Bid Award Announcement. Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. **NOTE:** The agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time.

Purchasers are reminded that the issuance of a purchase order does not in itself guarantee the placement of an order.

4. All Cooperative Contracts include an administrative fee of .0075 or three quarters of one percent. The base price and all add options are inclusive of the administrative fee.
 - **POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS** – Dealers ARE to include a three quarters of one percent (.0075) administrative fee in their base bid prices and their quotes and pricing for all additional equipment items (add options), excluding any state regulated fees including tags. The three quarters of one percent (.0075) will be incorporated into and made a part of the total invoice amount and shall not be treated or added as a separate line item. Fees are based on the total invoice cost of the new vehicle or equipment and excluding trade-ins. Trade-ins and other exchanges will not reduce or impact the fee calculation. No Other administrative fee(s) will be applicable to any transaction relative to the contract.
5. In order to ensure quality service for our user agencies, we are requesting that you notify the Florida Sheriffs Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at FLEET@flsheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.
6. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

1 = Western zone dealer	3 = Central zone dealer
2 = Northern zone dealer	4 = Southern zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the northern and southern zones, their add/delete options for both zones will be represented by a "2" superscript.

Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.

IMPORTANT NOTE: The manufacturers produce limited quantities of certain vehicles and orders are processed on a first come first serve basis and limited by the manufacturing plants capacity during any given model year. **We are advising all agencies to place their orders for police rated vehicles as soon as possible to ensure delivery of product.**



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

1/2 TON PICKUP TRUCK - 4X2 SPECIFICATION #45

2016 Ford F-150 (F1C)

The Ford F-150 (F1C) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$18,438.00	\$18,403.00	\$18,430.00	\$18,598.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (F1C)			
DEALER:	Hub City Ford	Duval Ford	Don Reid Ford	Don Reid Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$18,438.00	\$18,403.00	\$18,430.00	<u>\$18,598.00</u>

Order Code	Delete Options	Western	Northern	Central & Southern
	AM/FM stereo radio	NA	NA	NA
	Air conditioning	NA	NA	NA
	Full size spare tire and rim	NA	NA	NA

Order Code	Add Options	Western	Northern	Central & Southern
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Please refer to the Emergency Vehicle Lighting Specifications for lightbar descriptions and the awarded dealer pricing.

99P ¹	Engine upgrade - specify	\$794.00 ¹	\$1,594.00 ²	\$1,594.00 ³
99F ²	2.7L V6 ECOBOOST ¹			
99F ³	5.0L V8 with Flex-Fuel Capability ²			
	5.0L V-8 ³			
99F ¹	Engine upgrade - specify	\$1,594.00 ¹	\$794.00 ²	\$794.00 ³
99P ²	5.0L V-8 ¹			
99P ³	2.7L V6 EcoBoost® with Auto Start/Stop Technology System. (iceboats payload package 622 req. 53A Trailer Tow Pkg.) For 99G 3.5L V6 EcoBoost® (NA 122" WB) use \$1994 ²			
	2.7 ECO BOOST ³			
68G ¹	Bi-fuel model - specify	\$314.00 ¹	\$314.00 ²	\$12,995.00 ³
68G ²	REQ 5.0L V-8 ENG ¹			
	CNG/Propane Gaseous Engine Prep Pack (req. 99F 5.0L V8 engine) – Late Availability ²			
	REQUIRES 5.0L V-8 ³			
68G ¹	CNG model - specify	\$314.00 ¹	\$314.00 ²	\$12,995.00
68G ²	REQ 5.0L V-8 ENG ¹			
	CNG/Propane Gaseous Engine Prep Pack (req. 99F 5.0L V8 engine) – Late Availability ²			
CNG ¹	CNG conversion (discuss with dealer)	\$12,996.00 ¹	\$12,450.00 ²	\$12,995.00
CNG ²	REQ 5.0L V-8 ENG ¹			
	Requires 68G \$314 and 99F \$1594. Bifuel/dedicated 24 GGE system. ²			
LPG ¹	LPG conversion (discuss with dealer)	\$12,996.00 ¹	NA	NA
	REQ 5.0L V-8 ENG ¹			
	Battery, 650 cca or greater	NA	NA	NA
	Dual batteries	NA	NA	NA
627-99F-XL6-53A ¹	7,700 lbs. GVWR	\$3,889.00 ¹	\$1,499.00 ²	\$3,589.00 ³
627 ²	REQ 99F-5.0L V8 ENG & XL6 LIMITED SLIP & 53A TRAILER TOW PKG ¹			
627 ³	Increases GVWR to 7600 lbs. on XL and 7850 lbs. on XLT for improved payload and towing. Not available with: 2.7L V6 EcoBoost engine (99P), 122" WB on XL and XLT, 145" WB on XL, XLT, XL/XLT Chrome Appearance Package (86A, 86B), XL/XLT Sport Appearance Package (861, 862) Requires: Trailer Tow Package (53A) required when ordered with 5.0L Engine (99F), Max Trailer Tow Package			

VEHICLE:	F-150 (F1C)			
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(53C) required when ordered with 3.5L EcoBoost® Engine (99G) Includes: 3.73 Electronic-locking rear axle, 9.75" gear set, LT245/70R17E BSW all-terrain tires (A/T) (T7C) (XL only), LT275/65R18C OWL all-terrain tires (A/T) (T8C) (XLT), Upgraded springs and auxiliary transmission oil cooler, XL: 17" Silver Steel Heavy-Duty Payload Pkg. wheels (64W), XLT: 18" Silver Aluminum Heavy-Duty Payload Pkg. wheels (64H) Optional Equipment: XL: 18" Silver Aluminum Heavy-Duty Payload Pkg. wheels (64H)(LT275/65R18C OWL all-terrain tires (A/T) (T8C) are included with the Unique 18" Aluminum wheels (64H)) USE \$1694 FOR XLT²

REQUIRES 8 FOOT BED ³

67T ¹	Electric brake controller	\$274.00 ¹	\$274.00 ²	\$274.00 ³
67T ²	Integrated Trailer Brake Controller (req. 53B Class IV Trailer Hitch or 53A Trailer Tow Pkg.; incl. with 53C Max Trailer Tow Pkg. ²			
67T ³				
	Traction control	Std	Std ²	Std
	AdvanceTrac w/RSC (RollStabilityControlTM) ²			
XL6-XL9 ¹	Limited slip differential	\$569.00 ¹	\$469.00 ²	\$569.00 ³
XL9 ²	3.55 Electronic Locking axle ratio. NA with trailer tow package (53A). Use XL6 3.73 Electronic Locking axle ratio with 53A \$569. Use XL3 3.31 Electronic Locking axle ratio with 2.7L eco boost engine for \$419 or XL6 \$569. For 5.0L V8 engine use XL3 \$419 or XL9 w/Trailer Tow package 53A. For 141" wheel base and 3.5L V6 eco boost engine use XL5 3.15 Elocking axle ratio \$419 or XL9. XL6 is included in 627 payload package. ²			
XL6 ³				
101A-300A ¹	Manufacturer's model upgrade package (specify pkg. bid)	\$1,304.00 ¹	\$5,299.00 ²	\$5,299.00
F1C.300A ²	101A XL UPGRADE PKG 300A XLT PKG (\$5,299.00) ¹			
	F150 XLT Model WITH 300a PACKAGE: EXTERIOR: BoxLink (includes four (4) premium locking cleats), Bumper,Front-Chrome with Body-color Fascia, BumperRear-Chrome . FogLamps, Grille-chrome Chrome Surround and Black Mesh Insert, mirrors, Sideview-Manual-folding,Power Glass with Black Skull Caps, Perimeter Anti-Theft Alarm, SecuriCode Keyless Entry Keypad, Driver's Side, Wheels-17"Silver Painted Aluminum INTERIOR/COMFORT: AC-Chrome Ring w/Obsidian Vanes, AM/FM Single-CD, Carpet-w/FloorMats, Compass, Cruise Control, Delayed Accessory Power, Illuminated Entry, MyKey, Power Locks with Flip Key and Integrated Key, Transmitter Keyless Entry (incl. Auto lock) Power Tailgate Lock, Power Windows (Front/Rear)-One-touch, Rear Window with Fixed Privacy Glass, Scuff Plates ?Cloth40/20/40 lumbar ,Armrest w/storage, SYNC® 4.2"LCD Display in CenterStack, ApplinkTM,— One(1)Smart Charging USB port, Visors Mirrors, ²			
CG ¹	Seat trim upgrade - specify	NC ¹	NC ²	NC ³
CG ²	CLOTH SEATS ¹			
	40/20/40 Cloth, included in upgrade package 300a ²			
	CLOTH ³			
85A ¹	Power windows/door locks	\$969.00 ¹	\$969.00 ²	\$969.00 ³
85A ²	XL POWER EQUIPMENT GROUP (85A) Availability: Included on XL Mid (101a/300a) Opt. XL Base Includes: Autolamp - Auto On/Off Headlamps with Rainlamp Windshield Wipers Daytime Running Lamps (DRL) (On/Off Cluster Controllable) (when the non-controllable 942 Daytime Running Lamps (DRL) option is selected, it will replace the controllable DRL) Manual-folding, Dual Power Glass Sideview Mirrors with Black Skull Caps Illuminated Entry MyKey® Owner Controls Feature Perimeter Alarm Power Locks with Flip Key and Integrated Key Transmitter keyless-entry (includes Autolock) Power Tailgate Lock Power Windows (front on Regular Cab) ²			
85A ³				
50S ¹	Speed control	\$224.00 ¹	\$224.00 ²	\$224.00 ³
50S ²	Included in model upgrade packages 101a, 300a ²			
50S ³				
	Tilt steering wheel	Std	Std	Std

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	Passenger dome lamp	Std	Std	NA
	Bucket seats in lieu of bench seat	Std	NA	\$294.00
168 ¹	Carpet in lieu of rubber floor covering	\$144.00 ¹	\$144.00 ²	\$94.00 ³
168 ²	<i>Color-coordinated Carpet w/Carpeted Matching Floor Mats, included in XLT</i>			
168 ³	<i>300a</i> ²			
47R ¹	Floor mats	\$94.00 ¹	\$94.00 ²	\$74.00
47R ²	<i>All-Weather Rubber Floor Mats (req. 168 Color-coordinated Carpet w/Carpeted Matching Floor Mats)</i> ²			
924 ¹	Deep tinted glass	\$99.00 ¹	\$99.00 ²	\$395.00
924 ²	<i>Rear window, Fixed Privacy Glass with 57Q Defroster, Included with 300a. NA with 101a package. For dealer added tint add \$185</i> ²			
435 ²	Sliding rear window	NA	NA ²	\$449.00 ³
435 ³	<i>Power-Sliding Rear Window with Privacy Glass and Defroster (57q) only available with Supercab and Crewcab configurations.</i> ²			
58B ¹	AM/FM radio with single CD	\$289.00 ¹	\$289.00 ²	\$289.00 ³
58B ²	<i>Included in upgrade packages</i> ²			
58B ³				
	On-Star	NA	NA	NA
58C ¹	Satellite radio	\$484.00 ¹	\$484.00 ²	NA
58C ²	<i>Single-CD w/SiriusXM Satellite Radio With 300A use \$194</i> ²			
AK-KF ¹	Additional Key(s) or Key Fob(s) when applicable	\$296.00 ¹	\$300.00 ²	\$250.00 ³
3K ²	<i>Use \$76 for simple fleet key, Included with RFC</i> ²			
DLR ³				
	Side air bags	Std	Std	Std
WB-141 ¹	Long bed in lieu of short bed	\$299.00 ¹	Incl. ²	\$299.00
8 BOX ²	<i>Included in F1C.141 model upgrade with 141 inch wheelbase frame.</i> ²			
LHP=6" ¹	Left-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	\$696.00 ¹	\$495.00 ²	\$495.00
LSL ²	<i>For Go-Light remote operated spot light add \$649 includes bed mounted Pole in lieu of roof mount.</i> ²			
L & RHP=6" ¹	Left & right-hand pillar mounted 6" spotlight with clear halogen bulb, dealer installed	\$969.00 ¹	\$796.00 ²	\$495.00
2SL ²	<i>For Go-Light remote operated spot light add \$649 includes bed mounted Pole in lieu of roof mount.</i> ²			
VVST ¹	Vent visors - stick-on style	\$144.00 ¹	\$160.00 ²	\$200.00
VV ²				
RSFS ¹	Rainshields - flange style	\$144.00 ¹	\$160.00 ²	\$200.00
RS ²				
BUG ¹	Bug shield	\$396.00 ¹	\$195.00 ²	\$395.00
BS ²				

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54M-54Y ¹ 54M ² DLR ³	Trailer tow mirrors <i>Manual-folding, Manually Telescoping, Manual Glass Trailer Tow Mirrors with Black Skull Caps (NA with 998 3.5L V6 Ti-VCT engine, 85A XL Power Equipment Group or 122" WB; req. 53A Trailer Tow Pkg. or 53C Max Trailer Tow Pkg.) 54Y (\$394 xl or \$274 with XLT 300a)/59s (\$174): Manual-folding, Manually Telescoping, Power Glass Trailer Tow Mirrors with Heat, Turn Signal, High-Intensity LED Security Approach Lamps, LED Side-mirror Spotlights and Black Skull Caps (NA with 998 3.5L V6 Ti-VCT engine or 122" WB; req. 85A XL Power Equipment Group and 53A Trailer Tow Pkg. or 53C Max Trailer Tow Pkg.)²</i>	\$394.00 ¹	\$89.00 ²	\$394.00 ³
WGG ¹ WGG ² WGG ³	Wrap-around grille guard <i>Required with Winch 8kw at \$1295²</i>	\$1,696.00 ¹	\$1,296.00 ²	\$1,295.00 ³
ATB ¹ TBX ²	Aluminum tool box <i>Single Lid Locking²</i> WEATHER GUARD TOOL BOX 795.00 ³	\$474.00 ¹	\$395.00 ²	\$550.00 ³
96P ¹ 96P ² 96P ³	Bedliner <i>Plastic drop in bed liner with tailgate protector. Rubber bed mat add \$160²</i>	\$279.00 ¹	\$349.00 ²	\$349.00 ³
96W ¹ 96W ² 96W ³	Spray-on bedliner (Rhino, Line-X or approved equivalent) <i>For Heavy Duty dealer installed Line-x brand use \$550.00.²</i>	\$474.00 ¹	\$494.00 ²	\$474.00 ³
	Tow hooks	NA	NA	NA
53B ¹ HD TOW ² 53A ³	Class IV hitch and ball <i>INC 2" BALL PIN & CLIP¹</i> <i>Includes (53b) Class IV Trailer Hitch (incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver), draw bar, pin clip, 2 inch ball, and plug.²</i>	\$192.00 ¹	\$659.00 ²	\$894.00 ³
8LB-W ¹ 8KW ²	8,000 lb. winch with remote <i>Requires WGG, Warn or equal²</i>	\$1,696.00 ¹	\$1,295.00 ²	\$1,695.00
53A ¹ 53A ² 53A ³	Heavy duty towing package up to 5,000 lbs. with appropriate hitch <i>INC 2" BALL CLIP & CLIP¹</i> <i>Trailer Tow Package – XL Base: incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver, upgraded front stabilizer bar, auxiliary transmission oil cooler; (Pro Trailer Backup Assist (47E) is optional on XL Base ADD \$394 (47E requires 76C and 85A); 998 3.5L V6 Ti-VCT incl. Engine Oil Cooler. FOR XLT MODEL UPGRADE 47E and 76C are required plus ADD \$395.²</i>	\$596.00 ¹	\$494.00 ²	\$894.00 ³
53C-99G ¹ 53C ² 53A/99F ³	Heavy duty towing package up to 7,200 lbs. with appropriate hitch <i>REQ UPGRADE ENG (3.5L ECOBOOST ENG)¹</i> <i>Max Trailer Tow Package (req. 3.5L V6 EcoBoost®) – XL Base: incl. Smart Trailer Tow Connector, 4-pin/7-pin wiring, Class IV trailer hitch receiver, upgraded front stabilizer bar, auxiliary transmission oil cooler (Pro Trailer Backup Assist (47E) is optional on XL Base ADD \$394 (47E requires 76C and 85A), MAX TRAILER TOW PACKAGE (53C) Not available with: 2.7L V6 EcoBoost® Payload Pkg. (622) Requires: 3.5L EcoBoost® Engine (99G) Includes: 3.55 Electronic-locking rear axle (axle is changed to 3.73 Electronic-locking differential if ordered with Heavy-Duty Payload Pkg. (627; use \$694)) 4-pin/7-pin wiring harness Auxiliary transmission oil cooler Class IV trailer hitch receiver Smart Trailer Tow Connector (standard on Lariat and higher) Integrated Trailer Brake Controller Upgraded front stabilizer bar Upgraded rear bumper. Includes pin clip and plug. FOR XLT MODEL UPGRADE 47E and 76C are required plus ADD \$395.²</i>	\$3,089.00 ¹	\$794.00 ²	\$2,289.00 ³

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FTC ¹ FTC ²	Fiberglass tonneau cover (painted to match) <i>For Retrax Brand locking retractable cover use \$1396, for rollnlock brand use \$1496.</i> ²	\$1,696.00 ¹	\$1,495.00 ²	\$1,495.00
FCHT ¹ FCHT ²	Fiberglass cab high topper with front, side and rear windows (painted to match) <i>Add \$395 for side access windows</i> ²	\$1,896.00 ¹	\$1,695.00 ²	\$1,895.00
942 ¹ 942 ² 942 ³	Daytime running lights <i>Daytime Running Lamps (DRL) (when selected with 85A Power Equipment Group, the non-controllable 942 Daytime Running Lamps (DRL) replace Daytime Running Lamps (DRL) (On/Off Cluster Controllable))</i> ²	\$44.00 ¹	\$44.00 ²	\$44.00 ³
NFT ¹ N2 ²	Immobilize daytime running lights Nitrogen filled tires including spare tire	NA \$199.00 ¹	Std \$225.00 ²	NA \$200.00
STC ¹ SKCOMPAK ²	Full size spare tire and rim Midbox body option Steel truck cap <i>SpaceKap - 8' Compak (Transferable Service Body). Body can be placed in any 8' truck bed. Easily transferable. Also available for 6' truck bed. Add Contractor Bin Pkg for \$1,335. Add Service Pkg for \$2,985.</i> ²	Std NA \$7,996.00 ¹	Incl. NA \$8,545.00 ²	Std NA \$3,995.00
CSHR ¹ CS ²	Cab shield headache rack (protects back of cab) <i>Add \$300 for beacon plates left and right.</i> ²	\$696.00 ¹	\$595.00 ²	\$1,295.00
PR-EMB ¹ PRPU ²	Pipe rack w/expanded metal basket over cab (for pickup bed) Pipe rack w/expanded metal basket over cab (for utility body)	\$1,896.00 ¹	\$1,796.00 ²	\$1,695.00
SLRS ¹ SLR ²	Single ladder rack side mounted (specify street or curbside)	NA \$1,396.00 ¹	NA \$1,196.00 ²	NA \$1,495.00
153 ¹ 153 ² 153 ³	Front license bracket	NC ¹	NC ²	NC ³
85H ¹ 85H ² 85H ³	Backup alarm, factory installed	\$99.00 ¹	\$124.00 ²	\$124.00 ³
BAD ¹ BUA ²	Backup alarm, dealer installed <i>Whelen, Ecco included in Long wheel base optional model upgrade.</i> ²	\$179.00 ¹	\$150.00 ²	\$100.00
76C ¹ 76c ² 76C ³	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle)- factory installed <i>REQ POWER WINDOW & DOOR LOCKS</i> ¹ <i>FOR Pro Trailer Backup Assist (47E):req. Rear View Camera (76C), 85A Power Equipment Group and 53B Class IV Trailer Hitch, 53A Trailer Tow Package or 53C Max Trailer Tow Package.) Add \$394 • Provides added driver convenience and awareness when backing a hitched conventional trailer by allowing the driver to "steer the trailer" instead of steering the truck • Activated and operated by the control knob located on the instrument panel below the 4x4 rotary control switch (if equipped) • Works in conjunction with EPAS, rearview camera and center stack screens • Includes a tailgate LED to aid in nighttime trailer hook-up • Store and recall up to 10 different conventional trailers • System is limited to 5mph and is overridden when the driver turns the steering wheel • Available with any of the Trailer Tow Packages</i>	\$249.00 ¹	\$249.00 ²	\$1,219.00 ³

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BUC ¹ BUC ² BUC ³	Backup camera with 3.5" LCD (rear mounted camera to provide wide angle field of vision at rear of vehicle) - dealer installed	NA ¹	\$695.00 ²	\$795.00 ³
F1C.141 ² DLR ³	Optional equipment - specify <i>F150 Model upgrade including long 141 inch wheelbase and 8 Foot Pick up Bed. Deletes 6.5 ft bed. Required with HD payload upgrade. Includes Ecco Bua.</i> ² AMBER LED LIFGT BAR ³	NA	\$585.00 ²	\$1,795.00 ³
LG12 ² DLR ³	Optional equipment - specify <i>Thieman 1200 Liftgate Series</i> ² BECON ³	NA	\$2,700.00 ²	\$495.00 ³
LTS ² DLR ³	Optional equipment - specify <i>Havis laptop stand universal. For inverter add \$400</i> ² LAP TOP STAND ³	NA	\$695.00 ²	\$695.00 ³
RPO ² DLR ³	Optional equipment - specify <i>Any factory option not listed within specification is eligible for the discount amount indicated as a credit per item off the manufacturer's current MSRP schedule per fleet.ford.com</i> ² SIDE TOOL BOX ³	NA	(\$1.00) ²	\$495.00 ³
RFC ² DLR ³	Optional equipment - specify <i>Regional freight charge per vehicle for alternative zone purchasing per section 3.54 paragraph A, item 1b. Per terms and specifications 1.14, pre-delivery service inspection and all delivery requirements, plus additional fleet simple key included. Not applicable when agency is domiciled in same zone as the base award. Amount is calculated via statistical algorithm utilizing trending market sales data and median variable freight costs within certain statistical mileage data points within the state of Florida. Any dollar volume credit to this unit cost, where applicable, is derived per section 3.55</i> ² RPLL AND LOCK ³	NA	\$395.00 ²	\$1,695.00 ³
LRPH ¹ LABOR ² DLR ³	Labor rate per hour <i>Labor rate per hour. Refer to Emergency lighting price submission for schedule. See dealer quote for itemization. Includes professional EVT certified installation, wire loom, connectors, prep kit and consultation</i> ²	\$89.00 ¹	\$145.00 ²	\$85.00 ³
TEMP TAG ¹ TEMP ² DLR ³	Temporary tag	\$36.00 ¹	\$6.00 ²	\$35.00 ³
TER ¹ TX ² DLR ³	Transfer existing registration (must provide tag number) <i>Per Florida Statute 320.08, A dealer can only charge the purchaser the actual fees authorized by statute for title and registration transfers. These will be the fees charged by the county tax collector's office for transferring title and registrations. Overcharging of these fees without refunding the overcharge is unlawful and could result in disciplinary action against the dealer's license. The dealer is responsible for refunding the overcharged amount to the purchaser. Private tag agency fees cannot be included in the category of title and registration fees: DHSMV Procedure TL-10. [TL-10: http://www3.flhsmv.gov/DMV/Proc/TL/TL-10.PDF]</i> ²	\$100.00 ¹	\$85.00 ²	\$150.00 ³
NST ¹ TAG ² LR ³	New state tag (specify state, county, city, sheriff, etc.) <i>Per Florida Statute 320.08, A dealer can only charge the purchaser the actual fees authorized by statute for title and registration transfers. These will be the fees charged by the county tax collector's office for transferring title and registrations. Overcharging of these fees without refunding the overcharge is unlawful and could result in disciplinary action against the dealer's license. The dealer is responsible for refunding the overcharged amount to the purchaser. Private tag agency fees cannot be included in the category of title and registration fees: DHSMV Procedure TL-10.</i>	\$165.00 ¹	\$130.00 ²	\$250.00 ³

VEHICLE:	F-150 (F1C)			
DEALER:	Hub City Ford	Duval Ford	Don Reid Ford	Don Reid Ford
ZONE:	Western	Northern	Central	Southern
BASE PRICE:	\$18,438.00	\$18,403.00	\$18,430.00	\$18,598.00

[TL-10:<http://www3.flhsmv.gov/DMV/Proc/TL/TL-10.PDF>] ⁴

MPP575 ²	Maintenance Plan - specify 5 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ²	NA	\$1,860.00 ²	
MPP675 ²	Maintenance Plan - specify 6 Year 75,000 mile Premium Maintenance Plan. 15 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ²	NA	\$1,905.00 ²	
MPP610 ²	Maintenance Plan - specify 6 Year 100,000 mile Premium Maintenance Plan. 20 service visits at 5000 mile intervals for vehicles with Gas Engine, zero deductible. ²	NA	\$2,400.00 ²	
6/100 ¹ CB575 ² ESP ³	Warranty - specify POWERTRAIN CARE WITH (0) DEDUCTIBLES ¹ 5 Yr 75,000 mile zero deductible BASECare plan. 5 Yr 100,000 mile zero deductible use \$2000. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP April 2015 Pricing Guide For Emergency Application Add \$605 surcharge ² POWERTRAIN CARE 6/100 0 DED ³	\$1,740.00 ¹	\$1,475.00 ²	\$1,740.00 ³
6/100 ¹ CE575 ² ESP ³	Warranty - specify BASE CARE WITH (0) DEDUCTIBLES ¹ 5 Yr 75,000 mile zero deductible EXTRACare plan. 5 Yr 100,000 mile zero deductible use \$2425. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP April 2015 Pricing Guide. For Emergency Application Add \$555 surcharge ² BASE CARE 6/100 0 DED ³	\$2,130.00 ¹	\$1,710.00 ²	\$2,130.00 ³
6/100 ¹ CP575 ² ESP ³	Warranty - specify EXTRA CARE WITH (0) DEDUCTIBLES ¹ 5 Yr 75,000 mile zero deductible PREMIUMCare plan. 5 Yr 100,000 mile zero deductible use \$3330. Complete pricing schedule available upon request. Prices quoted per FordMoCo Florida Retail ESP April 2015 Pricing Guide. For Emergency Application Add \$505 surcharge ² EXTRA CARE 6/100 0 DED ³	\$2,585.00 ¹	\$2,400.00 ²	\$2,585.00 ³