



THE CITY OF KEY WEST

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Executive Summary

TO: Greg Veliz, City Manager
CC: Steve McAlearney, Engineering Director
FROM: Johnnie Yongue, P.E., Project Manager
DATE: August 14, 2019

SUBJECT: Acceptance of Negotiated Price in Response to RFP 19-008: Post Disaster Traffic Signal Repair

ACTION STATEMENT:

Approve a contract with AGC Electric Inc. for Post Disaster Traffic Signal Repair. AGC Electric, Inc. was the sole respondent for the request for proposals.

BACKGROUND:

The City of Key West solicited proposals for routine and emergency maintenance of traffic signals and street lights throughout the City under Request for Proposal (RFP) 007-18. Traffic signals include both City and Florida Department of Transportation (FDOT) owned signals. FDOT signals required maintenance in accordance with the Traffic Signal Maintenance and Compensation Agreement (TSMCA) between the City and FDOT. Both proposals were rejected on June 25, 2018 due to the high cost of the contract.

The Request for Proposals was re-advertised as RFP 19-008 for post Disaster Traffic Signal Repair. AGC Electric, Inc., who was one of the two proposers in 2018, was the sole proposer for the 2019 RFP.

PURPOSE AND JUSTIFICATION:

At the present time, Keys Energy Services (KEYS) maintains City street lights and City and FDOT owned traffic signals under their current agreement with the City for routine maintenance only. KEYS will not provide appropriate resources to traffic signals in a post-disaster scenario due to higher power restoration priorities, requiring a pre-existing contract with a separate vendor for traffic signal repair to be in place prior to an event.

FINANCIAL ISSUES

Key to the Caribbean - Average yearly temperature 77°

Approval of the contract does not incur direct costs. Scopes of work for repairs will be developed as separate Task Orders. Negotiated prices attached increased 4% from last year's bidding. This is seen to be inline with rising prices of materials and technical components.

RECOMMENDATION

Staff recommends approval of post disaster traffic signal repair contract with AGC Electric, Inc.