

**Key West Bight/Ferry Terminal
Year to Year Revenue Comparison
Monthly – September 2022/2023**

| | <u>September 2022</u> | <u>September 2023</u> |
|-----------------------|-----------------------|-----------------------|
| KW Bight | \$ 809,662.10 | \$ 866,083.78 |
| Ferry Terminal | <u>\$ 124,553.09</u> | <u>\$ 127,723.60</u> |
| Grand Total | \$ 934,215.19 | \$ 993,807.38 |

Revenue Detail

Key West Bight:

| | |
|-------------------|------|
| Transient Dockage | +14% |
| Dinghy Dockage | -16% |
| Retail Sales | -7% |
| Parking | +1% |
| Fuel | +12% |

Ferry Terminal:

| | |
|----------------|------|
| Passenger Fees | +5% |
| Security Fees | +42% |
| Parking | +52% |
| Fuel | -6% |

Updated 10/5/2023

**FY 2023 Annual Budget Comparison to
August Actual Year-to-Date Revenue**

| <u>Key West Bight</u> | <u>Annual Budget</u> | <u>Year-to-Date Actual</u> | <u>92% Lapsed % Achieved</u> |
|-----------------------------|--------------------------|--------------------------------|----------------------------------|
| Charges for Services | \$11,988,898 | \$9,472,400.09 | 79% |
| Fines & Forfeits | \$ 12,000 | \$ 92,562.50 | 813% |
| Misc. Revenues | \$ 4,703,205 | \$ 5,029,223.88 | 107% |

A detailed financial report follows.

REVENUE DETAIL

SEPTEMBER 2023

KEY WEST BIGHT

TRANSIENT DOCKAGE

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$62,973.18 | \$71,512.83 |
| Percent Change: | 14% | |

DINGHY DOCKAGE

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$12,898.44 | \$10,878.35 |
| Percent Change: | -16% | |

RETAIL SALES

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$1,328.12 | \$1,235.07 |
| Percent Change: | -7% | |

PARKING

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$155,171.96 | \$157,282.62 |
| Percent Change: | 1% | |

FUEL

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$86,948.29 | \$97,254.32 |
| Percent Change: | 12% | |

FERRY TERMINAL

PASSENGER FEES

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$17,809.14 | \$18,712.20 |
| Percent Change: | 5% | |

SECURITY FEES

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$1,678.16 | \$2,378.22 |
| Percent Change: | 42% | |

PARKING

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$8,875.03 | \$13,532.56 |
| Percent Change: | 52% | |

FUEL

| | <u>Sep-22</u> | <u>Sep-23</u> |
|------------------------|---------------|---------------|
| | \$68,238.13 | \$64,377.27 |
| Percent Change: | -6% | |

Updated 10/5/2023