

Motor Vehicles (25100000-23-STC)

Price Quote Form (PQF)

(STATE AGENCIES MUST ALSO SUBMIT FORM MP6301)

Updated 3/5/2024

Awarded Contractor Information

Contractor Name:	TROPICAL FORD			
Street Address:	9900 S. ORANGE BLOSSOM TRAIL			
City, State, Zip:	ORLANDO, FL 32837			
Contact Person:	JEREMY SWAIN	Title:	FLEET MANAGER	
Original Quote Date:	11/14/2025	Revised Quote Date:	12/29/2025	Est. Delivery:
Phone #s:	407-851-3800 EXT. 305		Secondary:	180-365
Email Address:	WORKTRUCKS@TROPICALFORD.COM			
Fax #:	407-856-8345			
Contractor's Purchase Order #:				

Requesting Customer Information

Agency/Eligible User Name:	CITY OF KEY WEST			
Contact Person:	JACK BURNS	Title:	TRANSIT SUPPORT MANAGER	
Phone #s:	(305)-809-3825		Secondary:	
Email Address:	JACK.BURNS@CITYOFKEYWEST-FL.GOV			
Fax #:				
Secondary Contact for Customer (Optional)				
Contact Person:		Title:		
Phone #s:	Primary:		Secondary:	
Email Address:				
Fax #:				

INFORMATION IN THIS SECTION MUST MATCH THE INFORMATION ON THE AWARDED COST SHEET.

UNSPSC Commodity Code	Group	Sub-Group	Line Number
25101507	GROUP 5	SUB-GROUP B	14
Brand	Model	Cost Plus % (#.##%)	
FORD	F-150	3.65%	
MOTOR VEHICLE			
COST PLUS % MUST BE EQUAL TO OR LESS THAN THE COST PLUS % SHOWN ON THE AWARDED COST SHEET.			
Motor Vehicle Description	Cost (per unit)	Cost Plus %	Total Customer Price
2026 F-150 CREW CAB XLT 4X4 5.5' SHORT BOX 145" WHEELBASE (W3L)	\$48,836.72	3.65%	\$ 50,619.26
Non-standard accessories, components, equipment, features, parts, etc. that are attached to or provided with the vehicle when it is shipped from the Manufacturer:			
TOTAL COST: Motor Vehicle (per unit)			\$ 50,619.26

OEM OPTIONS

COST PLUS % MUST BE EQUAL TO OR LESS THAN THE COST PLUS % SHOWN ON THE AWARDED COST SHEET.

OEM Option Description	Manufacturer/Brand	Cost (per unit)	Customer Price (per unit)	Quantity (per Motor Vehicle)	Total Customer Price
OXFORD WHITE (YZ)	FORD	\$0.00	\$ -	1	\$ -
CLOTH 40/20/40 SEATING SURFACE (MS)	FORD	\$0.00	\$ -	1	\$ -
5.0L V8 / AUTOMATIC TRANSMISSION (995/44G)	FORD	\$2,130.00	\$ 2,207.75	1	\$ 2,207.75
HIGH XLT TRIM PACKAGE (302A)	FORD	\$6,671.00	\$ 6,914.49	1	\$ 6,914.49
POWER EQUIPMENT GROUP (STANDARD)	FORD	\$0.00	\$ -	1	\$ -
REVERSE CAMERA (STANDARD)	FORD	\$0.00	\$ -	1	\$ -
TRAILER TOW PACKAGE (INC. BRAKE CONTROLLER) (53T)	FORD	\$919.00	\$ 952.54	1	\$ 952.54
SPRAY IN BEDLINER (96W)	FORD	\$569.00	\$ 589.77	1	\$ 589.77
ALL WEATHER MATS (47R)	FORD	\$182.00	\$ 188.64	1	\$ 188.64
FRONT LICENSE PLATE BRACKET (153)	FORD	\$0.00	\$ -	1	\$ -
CARPETE DELETE (NOT AVAILABLE)		\$ -	\$ -		\$ -
UPFITTER SWITCHES (NOT AVAILABLE)		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
FACTORY UPFITTER SWITCHES ONLY AVAILABLE ON TREMOR AND RAPTOR F-150		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
FACTORY CARPET DELETE ON F-150 NOT OPTIONAL ON HIGHER TRIM LEVELS LIKE SD TRUCKS OFFER		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
		\$ -	\$ -		\$ -
TOTAL COST: OEM Options (per Motor Vehicle)			\$ 10,853.19		

NON-OEM OPTIONS

COST PLUS % MUST BE EQUAL TO OR LESS THAN THE COST PLUS % SHOWN ON THE AWARDED COST SHEET.

TOTAL COST: Non-OEM Options (per Motor Vehicle)

BODY TRANSFER AND 3rd PARTY BODY INSTALLATIONS

Body Transfer and 3rd Party Body Installations Description	Manufacturer/Brand	Customer Price (per unit)	Quantity (per Motor Vehicle)	Total Customer Price
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
TOTAL COST: Body Transfer and 3rd Party Body Installations (per Motor Vehicle)				\$ -
Customer Order Total with Cost % Applied Where Applicable				\$ 67,978.30
Total Vehicles Quoted (with the same OEM and Non-OEM Options)				1
GRAND TOTAL				\$ 67,978.30

TOTAL COST: Body Transfer and 3rd Party Body Installations (per Motor Vehicle)

Customer Order Total with Cost % Applied Where Applicable

Total Vehicles Quoted (with the same OEM and Non-OEM Options)

GRAND TOTAL

	\$ 67,978.30
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**Contractor
Comments:**

Customer Comments:

***UNSPSC = United Nations Standard Products and Services Commodity Code. Refer to the Discount Sheet for the code(s) applicable to each Group and Sub-Group.**