

Amanda Arencibia

From: Keri O'Brien
Sent: Wednesday, July 17, 2024 9:07 AM
To: Amanda Arencibia
Subject: Fw: [EXTERNAL] Liveboard Pricing

From: linda krieg <lindamkrieg@yahoo.com>
Sent: Wednesday, July 17, 2024 8:46 AM
To: Keri O'Brien <kobrien@cityofkeywest-fl.gov>
Cc: Garrison Boat Owners <garrisonresidents@gmail.com>; Samuel Kaufman <skaufman@cityofkeywest-fl.gov>
Subject: [EXTERNAL] Liveboard Pricing

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello Keri,

I work a double shift on Wednesdays, so won't be able to attend the workshop today. Are you able to raise a few points?

- 1.) Can someone provide the current pricing structure for Commercial, Transient, Recreational and the city's Mooring Field?
- 2.) Can someone provide the proposed pricing structure during the same timeframe as for Liveboards for the above categories?
- 3.) Trying to come up with Fair Market Value by comparing for-profit marina long-term leases with essentially not-for-profit municipal long-term liveboard leases is not scientifically sound. The two simply cannot be compared--one is a slip; the other is someone's home.

It's my understanding that the only local marina offering long-term liveboard slips is Safe Harbor, which is at \$20+ something/foot. It is the only marina that could be very roughly compared to the City Marina. Since they're in it to make money, the liveboard rate at the City Marina should be less -- about what it is now!

(By comparison, Naples, FL's municipal marina charges \$20/foot for Transients. It's one of the most expensive cities in the state, yet it offers fair pricing.)
- 4.) With all long-term liveboards possibly having to pay the proposed highest rate, the resulting income will be much higher much faster. That means that the rate could be lowered significantly, and the City would still reach its goal in its timeframe.
- 5.) If my dockage doubles, I will be paying 60% of my take-home pay for housing. It is more than double what any financial adviser would tell you it should be.
- 6.) City personnel are not protecting worker housing. To the contrary. When I finally signed a long-term liveboard lease last fall, I had to sign an addendum noting that should I ever vacate this slip, it will be recategorized as Transient. That means that worker housing will go away eventually.

The City Marina at Garrison Bight is one of the last bastions of affordable housing, and it's being obliterated. Folks, it's imperative to keep what's left -- nothing is required -- no discussion, no permits, no municipal bonds -- just sound and fair reasoning.

Thanks,
Linda Krieg