



*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

# Technical Proposal- Package No. 1



***Inland Construction & Engineering, Inc.***

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**PACKAGE NO. 1 - TECHNICAL PROPOSAL**

For Design/Build Project  
TRUMAN ANNEX / NOAA SEAWALL  
KEY WEST, FLORIDA  
RFP 004-17

NAME OF PROPOSER: Inland Construction and Engineering, Inc.

ADDRESS OF PROPOSER: 309 E. 11th Street, Panama City, FL 32401

TO: City of Key West

Gentlemen:

The signer of this affidavit guarantees the truth and accuracy of all statements and information submitted herein in support of its proposal to furnish design, furnish all materials, equipment, and labor, and to perform all work in accordance with the Request for Proposal (RFP) and in accordance with the design criteria, contract, general and supplementary conditions included within the RFP entitled "Request for Proposal for Design/Build of Truman Annex / NOAA Seawall."

The undersigned hereby authorizes and requests any public official, engineer, architect, surety company, bank depository, material or equipment manufacturer or distributor or any person, firm or corporation to furnish any pertinent information requested by the City or its representatives deemed necessary to verify the statements made, information submitted, or regarding the standing and general reputation of the applicant.

The undersigned has not been disqualified by any public agency in Florida except as is explained as follows:

N/A

The undersigned further affirms that, if false information is furnished in support of its bid proposal, it can and will be prosecuted to the fullest extent of the law for perjury.

Inland Construction and Engineering, Inc.

Name of Organization

Sworn to and subscribed before  
me this 1st day of March, 2017

BY: George M. Hobbs  
President

Notary Public-State of Florida

Title of Person Signing  
(If Corporation, Affix Seal)

My commission expires 3-20-17

(Printed, typed, or stamped  
commissioned name of notary public)  
**CRYSTAL J DEESE**  
MY COMMISSION # FF905863  
EXPIRES March 20, 2017  
NotaryOfAmerica.com

Personally known X

Or Produced identification \_\_\_\_\_

(Type of identification)

**Part I – Technical Statement - Qualifications**

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1. Legal Name, Address, and Telephone Number:

Inland Construction and Engineering, Inc.

309 E. 11th Street, Panama City, FL 32401 850-872-2129

2. Check one: Corporation ; Partnership ; Individual

3. If a Corporation, State:

Date of Incorporation: October 7, 1994

State in which Incorporated: Florida

Name and Title of Principal Officers

Date of Assuming Position

George M. Hobbs, President

October 7, 1994

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

If an Out-of-State Corporation, currently authorized to do business in Florida, give date of such authorization.

4. If Partnership:

Date of Organization: \_\_\_\_\_

Nature of Partnership (General, Limited, or Association):

Name and Address of Partners:

Age of Partners

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

5. If an Individual, State – Name and Address of Owner:

\_\_\_\_\_

\_\_\_\_\_

6. Enumerate State, County, or other Public Agencies in which your organization is qualified to perform work by some means of prequalification:

Agency	Trade in Which Qualified	Expiration Date	Approved Amount
See Attached			

7. Describe your organizational structure, including the number of permanent employees engaged in cost estimating, purchasing, expediting, detailing, and architecture, engineering, field supervision, field engineering, and layout:

See Attached

(Use extension sheet if necessary)  
(Include copies of Licenses/Certifications)

8. How many years has your organization been authorized to do business in Florida? 22 years
9. Has any officer or partner of your organization ever been an officer or partner of some other organization that failed to complete a construction contract? No. If within the last five (5) years, state name of individual, other organization, and reason therefore:  
N/A
10. Has any officer or partner of your organization ever failed to complete a construction contract handled in his own name? No. If within the last five (5) years, state name of individual, name of owner, and reason therefore:  
N/A
11. Has your organization, or any officer or partner thereof, ever been party to any criminal litigation as a result of construction methods, costs, etc? No.

If yes, state case number, case name, and provide pertinent details, including judgment:

N/A

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(Attach extension sheet if necessary)

12. Has your organization, or any officer or partner thereof, ever been party to any civil litigation as result of construction methods, costs, etc? No.

If yes, state case number, case name, and provide pertinent details, including judgment:

N/A

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(Attach extension sheet if necessary)

13. Provide description of Design/Build Project Team:

- 13a. Constructor:

Legal Name, Address, and Telephone Number:

Inland Construction and Engineering, Inc.

309 E 11th Street, Panama City, FL 32401 850-872-2129

Check one: Corporation ; Partnership ; Individual

If a Corporation, State:

Date of Incorporation: October 7, 1994

State in which Incorporated: Florida

Name and Title of Principal Officers

Date of Assuming Position

George M. Hobbs

October 7, 1994

If an Out-of-State Corporation, currently authorized to do business in Florida, give date of such authorization.

If Partnership:

Date of Organization: \_\_\_\_\_

Nature of Partnership (General, Limited, or Association):

Name and Address of Partners:

Age of Partnership

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

13b: Designer:

Legal Name, Address, and Telephone Number:

G. M. Hill Engineering, Inc.

9640 Sunbeam Center Dr., Jacksonville, FL 32257 904-280-8244

Check one: Corporation ; Partnership \_\_\_\_\_; Individual \_\_\_\_\_

If a Corporation, State:

Date of Incorporation: \_\_\_\_\_

State in which Incorporated: \_\_\_\_\_

Name and Title of Principal Officers

Date of Assuming Position

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

If an Out-of-State Corporation, currently authorized to do business in Florida, give date of such authorization.

If Partnership:

Date of Organization: \_\_\_\_\_

Nature of Partnership (General, Limited, or Association):

Name and Address of Partners:

Age of Partnership

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13c: Major Subcontractor(s):

Legal Name, Address, and Telephone Number:

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Check one: Corporation \_\_\_\_\_; Partnership \_\_\_\_\_; Individual \_\_\_\_\_

If a Corporation, State:

Date of Incorporation: \_\_\_\_\_

State in which Incorporated: \_\_\_\_\_

Name and Title of Principal Officers

Date of Assuming Position

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If an Out-of-State Corporation, currently authorized to do business in Florida, give date of such authorization.

If Partnership:

Date of Organization: \_\_\_\_\_

Nature of Partnership (General, Limited, or Association):

Name and Address of Partners:

Age of Partnership

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14. List all Architects, Engineers, and Surveyors to be used for the Project.  
(Submit proof of license or certification.)

Name	Address	License Number
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

15. Identify Project Manager by name and state qualifications and experience:

Constructor:

Sam W. Stone (See Attached Resume)

Design Firm:

Gina M. Hill (See Attached Resume)

Major Subcontractor:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_











6. Statement on firm familiarity with local conditions:

Inland Construction has performed many past projects in the Monroe County /  
Florida Keys area. We have personnel and project leadership within the  
project area who are available upon award.

7. List other projects firm has constructed or has under construction in the Florida Keys/Monroe County:

Heritage Trail Span Bridge Replacement over Kemp Channel, Monroe County  
Florida Dept. of Env. Protection, CN0157, \$1,643,000

8. Statement on experience in providing design/build services in Florida:

See Attached

9. Statement on corporate safety program, safety record, and OSHA violations, including handling of violators, for both Proposer and Subcontractors.

See Attached



*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

## **Public Agencies Qualified to Perform Work**

City of Panama City

Volusia County School District, Florida

Seminole County Public Schools

Lee County Southwest Florida

South Florida Water Management District

Escambia County, Florida

Bay District School Board

Florida Department of Environmental Protection

City of Pensacola

Walton County School District

FDOT Small Business Certification



# City of Panama City

## Business Tax Receipt Occupational

**10/1/2016 to 9/30/2017**

Issue Date: 8/24/2016

License #: 100118

### Description of Business

Contractor - General Certified

### Charge Description

General Contractor - Certified

### Charge Amount

\$200.00

**Total Remitted: \$200.00**

### Business Address

309 E 11TH ST

### Business Name

Inland Construction and Engineering Inc.

### Owner Name

George Michael Hobbs JR

### State License Number

CGC062855

**POST THIS LICENSE IN A CONSPICUOUS  
PLACE IN YOUR BUSINESS LOCATION**

**NOT TRANSFERABLE FROM LOCATION SHOWN ABOVE**

Inland Construction and Engineering Inc.  
George Michael Hobbs JR  
309 E 11th St  
PANAMA CITY, FL 32401

Greg Brudnicki

Mayor

T.D. Hachmeister

City Clerk

X Renewal

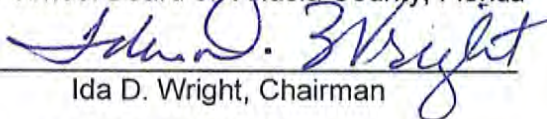
Previous certificate –  
individual project: \$4,023,328.  
total projects: \$40,000,000.



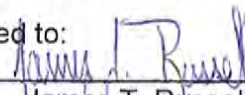
**CERTIFICATE OF PREQUALIFICATION**  
**VOLUSIA COUNTY SCHOOL DISTRICT, FLORIDA**

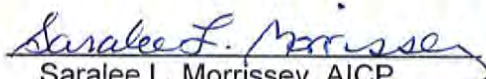
This will certify that the School Board of Volusia County, Florida in duly authorized session on **March 15, 2016** has prequalified **INLAND CONSTRUCTION & ENGINEERING, INC., 309 East 11<sup>th</sup> Street, Panama City, Florida, 32401**, on prime contracts and/or to negotiate a contract for construction associated with extensive repair, alteration, remodeling, renovation or improvements of any existing educational facility, but not expansion of the facility, in Volusia County. This firm is prequalified to bid on any individual **roofing** project, the cost of which does not exceed **\$20,000,000**. Total dollar value of projects under contract with the Volusia County School system, at any one time, shall not exceed **\$50,000,000**. The expiration date of this certificate is **March 15, 2017**, unless either extended by or terminated by the School Board in duly authorized session. In prequalifying said applicant, the laws of the State of Florida and the rules and regulations of The State Board of Education and The School Board of Volusia County, Florida, have been observed.

The School Board of Volusia County, Florida

  
\_\_\_\_\_  
Ida D. Wright, Chairman

Attested to:

  
\_\_\_\_\_  
James T. Russell  
Superintendent of Schools

  
Saralee L. Morrissey, AICP  
Director

Facilities Planning Recommendation  
X Approve       Deny

*SEMINOLE COUNTY PUBLIC SCHOOLS*  
*CERTIFICATE OF CONTRACTOR PREQUALIFICATION*



*This certifies that the School Board of Seminole County, Florida in duly authorized session, has prequalified your firm to bid on contracts at a maximum amount as indicated below for a period of one year.*

*This certificate becomes effective as indicated and expires one year after this date, unless either extended by or terminated by the School Board in duly authorized session. In prequalifying said applicant, the laws of the State of Florida and the rules and Regulation of the State Board of Education and the School Board of Seminole County, Florida, have been observed. It is your responsibility to maintain up-to-date contact information with SCPS for future project notification.*

*Inland Construction & Engineering, Inc.*

<i>Effective Date:</i>	<i>2/2/2016</i>
<i>Construction Type:</i>	<i>CGC</i>
<i>Maximum Amount Approved to Bid:</i>	<i>\$20 MILLION</i>

*Tina Calderone*  
*Chairman, The School Board*  
*of Seminole County, Florida*

*Walt Griffin, Ed. D.*  
*Superintendent, Seminole County Public Schools*

**BUSINESS TAX RECEIPT  
ESCAMBIA COUNTY, FL**

**JANET HOLLEY, CFC**  
Tax Collector

**THIS BUSINESS TAX RECEIPT EXPIRES  
SEPTEMBER 30, 2017**

**THE ISSUANCE OF THIS RECEIPT DOES  
NOT ENSURE COMPETENCY**

**2016 / 2017**

**HOLDER IS HEREBY AUTHORIZED TO ENGAGE IN  
THE BUSINESS, PROFESSION, OR OCCUPATION OF**

**Paid 08/29/2016 Receipt # 141-16-00167892 26.25**

**GENERAL CONTRACTOR  
ESCAMBIA COUNTY**

ACC NO 682233 GROUP TYPE 30102 TOTAL 26.25

**INLAND CONSTRUCTION & ENGINEERING INC  
309 E 11TH ST  
PANAMA CITY BEACH, FL 32401**

This business tax receipt is in addition to and not in lieu of any other license required by law or municipal ordinance and is subject to regulations of zoning, health, contractor licensing, and other lawful authority.

**OWNER: HOBBS GEORGE M JR**

**DETACH BEFORE DISPLAYING RECEIPT**



**Janet Holley, CFC  
ESCAMBIA COUNTY TAX COLLECTOR  
Post Office Box 1312  
Pensacola, FL 32591  
Phone: 850-438-6500  
ectc@EscambiaTaxCollector.com  
EscambiaTaxCollector.com**

**IMPORTANT INFORMATION  
ABOUT YOUR BUSINESS  
TAX RECEIPT**

The law requires this business tax receipt to be displayed conspicuously at the place of business in such a manner that it can be open to the view of the public and subject to inspection by all duly authorized officers of the County.

A business tax receipt is in addition to and not in lieu of any other license required by law or municipal ordinance and is subject to regulations of zoning, health, contractor licensing, and any other lawful authority.

All business tax receipts expire September 30 of each year.

**BUSINESS TAX RECEIPT  
ESCAMBIA COUNTY, FL**

**JANET HOLLEY, CFC**  
Tax Collector

**THIS BUSINESS TAX RECEIPT EXPIRES  
SEPTEMBER 30, 2017**

**THE ISSUANCE OF THIS RECEIPT DOES  
NOT ENSURE COMPETENCY**

**2016 / 2017**

**HOLDER IS HEREBY AUTHORIZED TO ENGAGE IN  
THE BUSINESS, PROFESSION, OR OCCUPATION OF**

**Paid 08/18/2016 Receipt # 105-16-00158907 26.25**

**ROOFING CONTRACTOR  
ESCAMBIA COUNTY**

ACC NO 682237 GROUP TYPE 30140 TOTAL 26.25

**INLAND CONSTRUCTION & ENGINEERING INC  
309 E 11TH ST  
PANAMA CITY BEACH, FL 32401**

This business tax receipt is in addition to and not in lieu of any other license required by law or municipal ordinance and is subject to regulations of zoning, health, contractor licensing, and other lawful authority.

**OWNER: HOBBS GEORGE M JR**



**WILLIAM V. HUSFELT, III**  
**SUPERINTENDENT**

1311 Balboa Avenue  
Panama City, Florida  
32401

(850) 767-4100

Hearing Impaired Access

(800) 955-8770 Voice

(800) 955-8771 TDD

[www.bay.k12.fl.us](http://www.bay.k12.fl.us)

Board Members:

Jerry Register  
District 1

Ginger Littleton  
District 2

Joe Wayne Walker  
District 3

Ryan Neves  
District 4

Steve Moss  
District 5

December 14, 2016

Mr. Chad Bruckschen  
Inland Construction & Engineering, Inc  
309 E. 11th St  
Panama City, FL 32401

Dear Mr. Bruckschen:

The Bay District School Board approved your application for new/renewal prequalification status at their regular meeting on December 13, 2016. This prequalification authorizes you to bid on Bay District Schools' projects for the following type of work:

General Contractor  
Roofing  
Site Work

This approval permits you to have under contract with Bay District Schools a single project up to \$30,000,000 and a maximum amount under contract of \$50,000,000. This prequalification status expires on December 31, 2017.

Sincerely,

A handwritten signature in blue ink that reads "John L. Bozarth".

John L. Bozarth, AIA  
Director of Facilities

REC'D  
JAN 03 2017



## Florida Department of Environmental Protection

Marjory Stoneman Douglas Building  
3900 Commonwealth Boulevard  
Tallahassee, Florida 32399-3000

Rick Scott  
Governor

Carlos Lopez-Cantera  
Lt. Governor

Jonathan P. Steverson  
Secretary

October 7, 2016  
George Hobbs  
Inland Construction and Engineering, Inc.  
309 East 11<sup>th</sup> Street  
Panama City, FL 32401  
Phone: 850-872-2129  
Email: crystal@icecontractor.com

RE: Pre-Qualification Package

Hello:

The pre-qualification as of October 7, 2016 for Inland Construction and Engineering, Inc. is hereby acknowledged. This pre-qualification approves Inland Construction and Engineering, Inc. to bid on the Bureau's construction projects requiring your State license until August 31, 2018.

Please feel free to contact me at (850) 245-2781 with any questions or concerns you may have.

Sincerely,

A handwritten signature in red ink, appearing to read "Mae Roth".

Mae Roth, FCCM  
Government Operations Consultant II  
Bureau of Design and Construction  
Florida Department of Environmental Protection  
Phone: 850-245-2781 - Office



*Florida Department of Transportation*

RICK SCOTT  
GOVERNOR

605 Suwannee Street  
Tallahassee, FL 32399-0450

JIM BOXOLD  
SECRETARY

April 12, 2016

INLAND CONSTRUCTION AND ENGINEERING, INC.  
309 EAST 11TH ST  
PANAMA CITY FL 32401

RE: CERTIFICATE OF QUALIFICATION

Dear Sir/Madam:

The Department of Transportation has qualified your company for the type of work indicated below. Unless your company is notified otherwise, this Certificate of Qualification will expire 6/30/2017. However, the new application is due 4/30/2017.

In accordance with S.337.14 (1) F.S. your next application must be filed within (4) months of the ending date of the applicant's audited annual financial statements.

If your company's maximum capacity has been revised, you can access it by logging into the Contractor Prequalification Application System via the following link:

<https://www3.dot.state.fl.us/ContractorPreQualification/>

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

**FDOT APPROVED WORK CLASSES:**

CATHODIC PROTECTION, DRAINAGE, GRADING, GRASSING, SEEDING AND SODDING, INTERMEDIATE BRIDGES, MINOR BRIDGES, R&R INTERMEDIATE BRIDGES ("R&R" IS REPAIR AND REHABILITATE), R&R MAJOR BRIDGE - BRIDGES OF CONVENTIONAL CONSTRUCTION WHICH ARE OVER A WATER OPENING OF 1,000 FEET OR MORE, R&R MINOR BRIDGES, BRIDGE FENDERING SYSTEMS, PILE DRIVING, EXISTING PILE REMOVAL, RIP RAP, BEDDING STONE AND DRIVING STEEL SHEET PILE.

You may apply for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 14-22.0041(3), Florida Administrative Code (F.A.C.), by accessing your most recently approved application as shown above and choosing "Update" instead of "View." If certification in additional classes of work is desired, documentation is needed to show that your company has done such work with your own forces and equipment or that experience was gained with another contractor and that you have the necessary equipment for each additional class of work requested.

INLAND CONSTRUCTION AND ENGINEERING, INC.  
April 12, 2016  
Page Two

All prequalified contractors are required by Section 14-22.006(3), F.A.C., to certify their work underway monthly in order to adjust maximum bidding capacity to available bidding capacity. You can find the link to this report at the website shown above.

Sincerely,

**Alan D Autry**

Alan Autry, Manager  
Contracts Administration Office

Digitally signed by Alan D Autry  
DN: c=US, o=IdenTrust ACES Business Representative,  
ou=FLORIDA DEPARTMENT OF TRANSPORTATION,  
cn=Alan D Autry,  
0.9.2342.19200300.100.1.1=A01097C0000014DE2B7391E  
00004776  
Date: 2016.04.12 13:23:26 -0400

AA:cj





*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

# Resumes

**MICHAEL HOBBS, JR.**  
318 Massalina Drive  
Panama City, Florida 32401  
(850) 527-1167

1994 – Present

*President, Inland Construction & Equipment, Inc.*  
Panama City, Florida

As President of Inland Construction & Equipment, Mr. Hobbs, Jr. reviews projects and selects for bids, verifies project estimates, reviews contract representations and certifications, reviews payment and performance bonds, and company financial information. Negotiates contracts, approves applications for payment, reviews progress schedules and subcontracts for lower-tier subcontractors. Conducts day-to-day business operations and development.

1993 – 1999

*Vice President/Project Manager, Gulf Group, Inc.*  
Panama City, Florida

Negotiate contracts, modifications and change orders for federal construction contracts. Oversee programs from Quality Control, Accident Prevention, Environmental Protection, and Estimating.

Projects Manager:

- : ESTEX Flume – US Army Corps of Engineers District, Vicksburg, Mississippi
- : Storm Water Treatment Area II – South Florida Water Management District, Palm Beach County, Florida
- : Forest Highway 13 – US Department of Agriculture Liberty County, Florida
- : Seminole Rest Canaveral National Seashore – National Park Service, Oak Hill, Florida
- : Hammond Highway & Bridge Complex – US Army Corps of Engineers District, New Orleans, Louisiana
- : C-130 Assault Landing Strip – US Army Corps of Engineers District, Savannah, Georgia
- : Road & Bridge Construction – US Department of Transportation Sanibel Island, Florida
- : Colonial National Parkway Project – US Department of Transportation, Williamsburg, Virginia
- : Restore Barrow Pits and Nonpoint Pollution Sources Eglin AFB US Army Corps of Engineers District, Mobile
- : Emergency Storm Water Runoff – US Department of Agriculture Destin, Florida

: Renovate Student Quarters Buildings 1432, 1433 & 1434  
US Department of the Air Force, Maxwell AFB, Alabama  
: Sanitary Sewer Rehabilitation – US Army Corps of Engineers  
District, Mobile. MacDill AFB, Florida  
: Insitu Landfarming/UST-18 – US Department of the Navy  
Naval Air Station Pensacola, Florida  
: Seawall Repairs @ USCG Station Pensacola  
USCG Facilities & Design Atlantic. NAS Pensacola, Florida  
: Environmental Restoration Kissimmee River Structures 83/84A  
US Army Corps of Engineers District, Jacksonville  
Highlands County, Florida

1988 – 1993      *Heavy Construction Foreman*, Gulf Construction Group, Inc.  
Panama City, Florida

1985 – 1988      *Laborer*, Hobbs Construction & Development, Inc.  
Panama City, Florida

1983 – 1985      *Deck Hand*, Bay City Fleet  
Panama City, Florida

Education:      Gulf Coast Community College  
Associate of Science Degrees  
Building Construction  
Marine Transportation

Certifications:      USACOE – Construction Quality Management for Contractors  
OSHA 10-HR Construction Safety Certification  
HAZMAT Supervisor Certification  
Lead Abatement Technician  
First Aid/CPR Certification  
500 TN Captains License

## GINA M. HILL, P.E.

Principal /Structural Engineer



### Education:

B.S., Civil Engineering/Pure Mathematics  
Florida State University,  
Tallahassee, FL. 1988

### Minority Certifications:

- 8(a)
- Small Disadvantage Business
- Woman-Owned Small Business
- Disadvantage Women-Owned Minority Business

### Professional Affiliations:

- American Institute of Steel Construction (AISC)
- Board of Directors, NEFL—Florida Structural Engineers Association (FSEA)
- American Concrete Institute (ACI)
- Board of Directors, NEFL—Society of American Military Engineers (SAME)

### Contact Information:

9640 Sunbeam Center Drive  
Suite 1  
Jacksonville, FL 32257  
904.280.8244  
GinaHill@gmhillengineering.com

**G.M. HILL**  
ENGINEERING, INC.

Ms. Hill is the Owner/Senior Structural Engineer with over twenty-eight years of experience in the analysis and design of building, bridge, and highway structures. She has prepared design packages for numerous projects that have included structural analysis, design specifications, cost estimation, project management, quality control and client coordination. She has extensive experience with rehabilitation and renovations of existing facilities, churches, commercial facilities, private residences and government/federal facilities and marine waterfront structures. Her experience also includes renovations of existing building structures, bulkheads, retaining walls, structural inspections and building assessments.

### Select Projects:

- **Main Street Bridge over Halifax River Repairs, FDOT District 5, Volusia County, FL** - Project included the repair of the superstructure, substructure, pedestal and gear replacements for bascule bridge with a steel plate girder main channel span and AASHTO girder approach spans. Repairs consisted of replacing portions of the concrete hand-railing, sidewalk and slab and diaphragms, in addition to applying a protective zinc coating on the AASHTO girder beams and replacing bearing devices. Substructure repairs consisted of cathodic protection jackets for the pre-stressed concrete piles and developed a sacrificial zinc anode protective pile jacket system. Ms. Hill's responsibilities included: Initial site investigations to determine quantity and extent of damage to the existing superstructure and substructure; Design of the repairs to the slab, diaphragms, and pedestal under the rack and pinion for the gears; Prepared the preliminary and final design to determine the amount of zinc anodes required based on the amount of damage to each pile; Preparation of plans; Performed post design services including shop drawing reviews, field inspections and as-built plans.
- **Tactical Vehicle Integration Facility, Naval Support Activity, Panama City, FL** - Project Manager/Engineer of Record – for the development of all construction drawings, specifications and associated documents for the construction of a two-story, conditioned, 4200-square foot pre-engineered metal building on 1-acre site. Also included was the construction administration phase to review shop drawings submittals, respond to questions during construction and perform periodic site visits during construction. Managed the design of Architectural, Structural, MEP, Civil, Geotechnical and Survey disciplines. The delivery method for this project was design/build \$1.5M
- **JTA Skyway Infrastructure Assessment, JTA, Jacksonville, FL** - Senior Structural Engineer – Project included structural assessment of the complete JTA Skyway system including bridge structures and stations to identify short, mid and long term structural and/or serviceability issues. Provided structural engineering inspection of all Skyways stations, identified and documented maintenance and repair items to ensure overall structural integrity and serviceability of the Skyway.
- **Consolidated Maintenance and Warehouse Facility for the Jacksonville Aviation Authority, Jacksonville, FL**-structural engineer for the design of a 37,000 SF vehicle maintenance facilities, warehouse, conference spaces and administrative offices. The design consists of load bearing concrete tilt wall panels, structural steel frames supporting bar joist and metal deck bearing on shallow foundations.
- **USACE Fleet Readiness Center Hangar 124 NAS Jacksonville, FL**-structural engineer to analyze and provide construction documents for an existing structural steel historic aircraft hangar due to renovations to the existing bay lighting and 400 Hz Converter Replacement and extension of a 150' (2) ton crane. This project utilized the design/build delivery method. \$1M
- **Jacksonville Sheriff's Office Marine Terminal Facility, City of Jacksonville, Jacksonville, FL** - provided structural engineering and construction administration, reviewed structural submittals. The new 2-story facility was designed using concrete, steel cmu, pre-engineered steel joist and joist girders, metal deck and pre-cast hollow core planks and reinforcing.



## INLAND CONSTRUCTION & ENGINEERING, INC.

### **SAM W. STONE** **GENERAL MANAGER**

Mr. Stone has **19 years of progressive experience in marine and heavy civil construction** for clients including NAVFAC, the US Army Corps of Engineers, the US Coast Guard, the US Air Force, as well as state and local public and private clients. Currently the General Manager for the past seven years with Inland Construction & Engineering, Inc., Mr. Stone also has experience as a Site Superintendent, Quality Control Manager, Vice President.

### **EDUCATION**

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B.S./Commerce & Business Administration/University of Alabama/1993

### **LICENSE/CERTIFICATIONS**

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Florida Certified General Contractors License: CGC061444  
Army Corps of Engineers – Construction Quality Management for Contractors  
Regis Engineering Solutions - Nuclear Density Testing  
Army Corps of Engineers – Airfield Paving Certificate of Training  
Storm Water Quality Inspector - State of Florida  
Advanced First Aid/CPR

### **RELEVANT EXPERIENCE**

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#### **J & N Pile and Deck Repair, Military Ocean Terminal Sunny Point**

**Completion: 2013, Substantially Complete**

##### **Project Manager**

US Army Corps of Engineers – Wilmington District - \$11,519,585.30  
Demolish 900 existing concrete pile jackets, installation of 70 structural Cathodic protection pile jackets with anodes, installation of 1730 non-structural Cathodic Protection pile jackets with anodes, perform 3,000 square feet of concrete spall repairs to underside of wharf deck, topside of wharf deck, pile bents and pile caps. Perform epoxy injection in excess of 100 linear feet to existing concrete pile cap beams.

#### **Design/Build Pier Victor Repairs, U.S. Naval Station Guantanamo Bay, Cuba**

**Completion: 2013, Substantially Complete**

##### **Project Manager**

NAVFAC Southeast - \$3,715,000  
Demolish 5 existing concrete pile jackets, installation of 77 epoxy filled fiberglass pile jackets, install 13 structural cementitious pile jackets, perform concrete spall repairs to 90 additional concrete pilings, concrete spall repair to existing pier in excess of 2,000 square feet, spall repairs to fascia beams, concrete curb, mooring foundations, bent caps and under deck. Pour in place reinforced concrete bulkhead approximately 80 linear feet long using marine grade concrete (5,000 PSI).

#### **Breakwater Replacement**

**Completion: 2011**

##### **Project Manager**

Beaufort County, North Carolina  
US Army Corps of Engineers District, Wilmington - \$2,991,075.87  
Demolish and replace timber breakwater system to include installation of 74,000 linear feet of permanent timber piling and 115,000 board feet of new timber breakwater. Submitted a Value Engineering Change Proposal (VECP) that was approved and saved the Government in excess of \$24,000.



**INLAND CONSTRUCTION & ENGINEERING, INC.**

**SAM W. STONE**  
**GENERAL MANAGER**

**RELEVANT EXPERIENCE (CONTINUED)**

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**B-Stand Liquid Hydrogen Barge Dock Restoration, NASA Stennis Space Center**

**Completion: 2011**

**Project Manager**

National Aeronautics and Space Administration - \$423,255.83

Install 21 structural pile jacket systems to reinforce deteriorated steel "H" pilings supporting a liquid hydrogen concrete dock. Removal of existing marine growth and corrosion using a 10,000 PSI pressure washer, installation of reinforcing steel cages around pilings, placement of fiberglass pile jackets and pumping of cementitious concrete grout. Pile jackets were installed two feet below the existing mud line to the underside of the concrete dock.

**Home Porting Fast Response Cutters**

**Completion: 2011**

**Project Manager**

Coast Guard Station Miami, Florida

US Coast Guard Facilities Construction & Design Center Atlantic - \$1,282,282

Remove and replace existing Coast Guard cutter mooring bollards, foam filled fenders, concrete pavements, pile caps and cleats. Install 48 auger cast concrete pilings 14" diameter to support 12 new cutter mooring bollards, install 34 foam filled fenders. Work completed in five phases.

**ADDITIONAL PROJECTS:**

**Highway 87 Bridge Repairs – Santa Rosa County, Florida**

**Florida Department of Transportation District Three - \$587,187.87**

Install 35 structural cathodic protection pile jacket systems from existing mud line to the bottom of the pile caps.

**Posten Bayou Bridge Repair – Panama City, Florida**

**Florida Department of Transportation District Three ~ \$373,083.00**

Install 13 non-structural cathodic protection pile jacket systems from three feet below the existing mud line to the base of the pile bents. Perform epoxy injection to existing pile cap beams, perform crack injection to 4 pilings, and conduct epoxy grout spall repairs to concrete barriers.

**Bridge Repairs & Replace Bridge Fender System, Manatee County, Florida**

**Florida Department of Transportation District One - \$1,963,030.00**

Remove and replacement of bridge fender system, clearance gauges and navigational lighting, underwater debris removal, install reinforce plastic marine lumber for fender system and polymeric piles for fender system.



**INLAND CONSTRUCTION & ENGINEERING, INC.**

**SAM W. STONE**  
**GENERAL MANAGER**

**WORK EXPERIENCE**

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2006 – Present	<i>General Manager/Senior Project Manager/Quality Control Manager</i> Inland Construction & Engineering, Inc., Panama City, Florida
2003 – 2006	<i>Vice President</i> Gulf Group, Inc., Panama City, Florida
2001 – 2003	<i>Project Superintendent/Quality Control Manager</i> Gulf Group, Inc., Panama City, Florida
2001	<i>Project Superintendent/Quality Control Manager</i> Inland Equipment Services, Inc., Panama City, Florida
1999 – 2001	<i>Project Superintendent</i> Gulf Group, Inc., Panama City, Florida
1995 – 1999	<i>Project Superintendent</i> Phoenix Construction Services, Inc., Lynn Haven, Florida
1994 – 1995	<i>Heavy Equipment Sales &amp; Service</i> Tractor and Equipment Company, Birmingham, Alabama

**AREAS OF EXPERTISE:**

- :Heavy Civil Site Work Construction
- :Water Control Structures
- :Storm Water Treatment Areas
- :Airfield Construction
- :Advance Waste Water Treatment Plants
- :Heavy Concrete Construction
- :Marine Construction
- :Foundation Construction
- :Pile Driving & Bridge Construction
- :Mechanical & Utility Construction

**Thomas Kyle Vandergriff**

*Roofing Project Manager/Superintendent*

*Mr. Vandergriff has ten years of experience as a roofing project Manager and superintendent for clients including NAVFAC, the Federal Bureau of Prisons, the US Coast Guard, the US Air Force, as well as state and local public and private clients.*

**EDUCATION**

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A.S./Construction Management/Gulf Coast Community College/2006

A.S/Civil Engineering/Gulf Coast Community College/2006

**LICENSE/CERTIFICATIONS**

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USACE/NAVFAC CQM Certification

OSHA 30 Hour Certification

Certified Roofing Contractor, State of Florida, CCC1329321

Hydro-Stop Roofing Certification

CertianTEED Roofing Certification

Versico Roofing Certification

Englert Inc Roofing Certification

Duro-Last Roofing Certification

GAF Roofing Certification

First Aid/CPR/AED

**RELEVANT EXPERIENCE**

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**Roof Replacements, Main Post Office, Vehicle Maintenance Facility & Port Station – Columbus, Ohio**

**Completion: 2014**

**Roofing Project Manager**

US Postal Service - \$3,918,549

Remove 248,250 square feet of existing Duro-Last PVC single ply roof system and replace with Versico 80 Mil single ply PVC roofing system. Install 220 new roof drains, overflow drains and piping on/in an active/occupied five story main post office and vehicle maintenance facility. Remove existing roof ballast and 30,000 square feet of existing EPDM single ply roofing system and replace with Versico 80 Mil single ply PVC roofing system. Install 17 new roof drains and piping on the active/occupied port station building.

**Replace Roof Hanger 01 – Coast Guard Aviation Training Center Mobile, Alabama**

**Completion: 2014**

**Roofing Project Manager/Superintendent**

HSCG82-10-D-PMVA36 / Task Order No: HSCG82-14-J-PAT008



US Coast Guard Civil Engineering Unit, Miami - \$399,019.44

Remove modified bitumen roofing and install 65,000 square feet of liquid applied cool roofing (Hydro-Stop) on active flight line for Hanger 1.

**Replace Roof, Federal Correctional Institute – FCI Marianna, Florida**

**Completion: 2013**

**Roofing Project Manager/Superintendent**

Federal Bureau of Prisons - \$842,900

Remove mechanically fastened single ply roofing system and install 50,000 square feet of fully adhered PVC roofing system along with installation of new coping metal. Work performed on four occupied prisoner housing buildings with adherence to employee background investigations and strict work activity requirements.

**Roof Replacement A. Crawford Mosley High School – Panama City, Florida**

**Completion: 2013**

**Roofing Project Manager/Superintendent**

Bay County District Schools - \$1,048,228.99

Install 185,000 square feet of Duro-Last 50 Mil PVC single ply roofing system. Install 30,000 square feet of Hydro-Stop roof coating/liquid applied membrane. Remove and replace gutters and downspouts. All work completed on an occupied/active High School.

**Roof Replacement Phase 4 – FCC Butner, North Carolina**

**Completion: 2013**

**Roofing Project Manager/Superintendent**

Federal Bureau of Prisons - \$1,050,935.67

Remove 60,000 square feet of foam, built-up and light weight concrete roofing system and install 60,000 square feet of modified bitumen roofing system on five active/occupied prison buildings, including new roof drains, metal coping and flashing.

**Roof Replacement, Gulf Strike Team Hanger & Warehouse – Coast Guard Aviation Training Center, Mobile, Alabama**

**Completion: 2013**

**Roofing Project Manager/Superintendent**

US Coast Guard Civil Engineering Unit, Miami - \$412,205.61

Remove existing aluminum metal roofing system and replace 50,000 square feet of roof with structural purlins, insulation, standing seam metal roofing, gutters and downspouts.

**Roof Replacement B128, B129, B132 & B134 – West Palm Beach, Florida**

**Completion: 2012**

**Roofing Project Manager/Superintendent**

South Florida Water Management District - \$2,011,664

Remove and replace 100,000 square feet deteriorated roofing systems and structural purlins on four operational buildings, install permanent fall protection systems, install new electrical and mechanical systems, gutters and downspouts .

**Replace Public Works Building – Coast Guard Sector Atlantic Beach, North Carolina**

**Completion: 2012**

**Roofing Project Manager/Superintendent**

US Coast Guard Civil Engineering Unit, Cleveland - \$886,000

Construct new public works building (roofing) to include installation of new metal roof trusses, metal roofing system with gutters, downspouts and ventilation fans.

**Roof Replacement Building 464 – Offutt Air Force Base, Nebraska**

**Completion: 2011**

**Roofing Project Manager/Superintendent**

US Department of the Air Force/55<sup>th</sup> Contracting Squadron - \$335,622

Perform roofing repairs on building to include the removal of existing roofing materials, insulation, install roof trusses and replace 30,000 square feet of roofing with new Thermoplastic Membrane Roofing (TPO).

**Roofing Project Repairs – Coast Guard Air Station New Orleans, Louisiana**

**Completion: 2010**

**Roofing Project Manager/Superintendent**

US Coast Guard Civil Engineering Unit, Miami - \$672,175

Remove existing roof top air conditioning systems and replace. Preparation of roof decks on the public works building and line shack building along active flight line and install 20,000 square feet of Hydro-Stop liquid applied acrylic roofing systems.

**Construct Covered Moorings – Coast Guard Station Freeport, Texas**

**Completion: 2009**

**Roofing Project Manager/Superintendent**

US Coast Guard Civil Engineering Unit, Miami - \$800,670

Erect new vessel covered mooring over water in the boat basin. Install trusses and metal roofing system with gutters and downspouts.

**ReRoof Fourteen Station Housing Units – Coast Guard Sector Sault Ste. Marie, Michigan**

**Completion: 2008**

**Roofing Project Manager/Superintendent**

US Coast Guard Civil Engineering Unit, Cleveland - \$447,941.87

Remove and replace asphalt shingles and roof decking on fourteen (14) occupied housing units. Work required phasing to accommodate occupants. Remove tongue and grooved wood decking, ice/dam, 30# felt and metal flashing. Install new 30 year asphalt shingles.

**Roof Main Station Buildings – Coast Guard Sector Sault Ste. Marie, Michigan**

**Completion: 2008**

**Roofing Project Manager/Superintendent**

US Coast Guard Civil Engineering Unit, Cleveland - \$473,438

Remove and replace roofing systems on four (4) active main station buildings. Replace existing roof drains, install five new roof drains, tapered insulation (crickets) to allow for positive roof drainage. Work was phased to accommodate daily operational routine for active duty coast guard station personnel.

**Roof Buildings 2270 & 517 – Corry Naval Station Pensacola, Florida**

**Completion: 2007**

**Roofing Project Manager/Superintendent**

Department of the Navy/CH2M Hill Constructors, Inc. - \$449,889.42

Repair historic buildings damaged during Hurricane Ivan. Installation of steel roof support system, removal and replacement of brick wall section, removal and replacement of built up membrane roof systems.

# KYLE J. BORDELON

kyleb@icecontractor.com  
850-630-7945

## EXPERIENCE

December 2015 – Present

Inland Construction and Engineering, Inc.  
Panama City, FL

### Project Manager

Manage and direct daily operations to include oversight of project management, supervisors, and personnel; research, acquire, and estimate proposals for competitive, fixed-priced, set-aside, sole source solicitations and requests for proposals/quotations; implement, compose and administer all contracts and purchase orders with contractors and vendors; review and process all submittals and approvals, coordinate and submit all payment requisitions; formulate and negotiate change orders; coordinate, develop, and update production schedules; develop, implement, and update project budgets for all active contracts; review daily quality control reports for completeness and accuracy on all projects; maintain a deficiency tracking system for all features of work and advise personnel on corrective measures; and maintain as-built drawings. Projects where I have fulfilled these responsibilities and authorities include;

- Cathodic Protection and Bridge Rehabilitation (Charlotte and Lee County, FL)  
District Six, Florida Department of Transportation, \$2,080,080
- Kemp Channel Historic Bridge Span Replacement (Florida Keys Overseas Heritage Trail)  
Florida Department of Environmental Protection, \$1,623,000
- Military Ocean Terminal Pile Repairs (Sunny Point, NC)  
Wilmington District, U. S. Army Corps of Engineers, \$2,400,000
- Cathodic Protection and Bridge Repairs at Skyway Fishing Pier (Tampa, FL)  
District Seven, Florida Department of Transportation, \$4,300,000

September 2003 – December 2015

Gulf Group, Inc.  
Panama City, FL

### Project Manager

- Watson Landings Dry Boat Storage Facility (Panama City, FL)  
Watson Landings, LLC, \$2,500,000
- Seepage Control Project, Item 616-L / 543-L (Francis and Greenville, MS)  
Vicksburg District, U. S. Army Corps of Engineers, \$1,240,000
- Sardis Lake Dam Pervious Concrete Reconstruction (Sardis, MS)  
Vicksburg District, U. S. Army Corps of Engineers, \$1,688,000
- Grenada Dam Drainage Replacement (Grenada, MS)  
Vicksburg District, U. S. Army Corps of Engineers, \$648,000
- Repair Water Infrastructure, Jacksonville Air National Guard Base (Jacksonville, FL)  
125<sup>th</sup> Fighter Wing, National Guard Bureau, \$2,608,889
- Levee Restoration and Rehabilitation, Item 9A-1 (Texarkana, AR)  
Vicksburg District, U. S. Army Corps of Engineers, \$1,481,952
- Grade Clear Zone, Airfield Facility (Robins Air Force Base, GA)  
78<sup>th</sup> Civil Engineering Squadron, U. S. Air Force, \$2,087,000
- Breakwater Repairs at Atlantic Harbor of Refuge (Sea Level, NC)  
Savannah District, U. S. Army Corps of Engineers, \$877,286
- Box Culvert Grade Control Structure (Greenwood, MS)  
Vicksburg District, U. S. Army Corps of Engineers, \$940,170
- Levy Lake Wetland Restoration Project (Gainesville, FL)  
U. S. Department of Agriculture, Natural Resources Conservation Service, \$2,037,243
- Stormwater Treatment Area 2, Cell 4 Expansion Project (Fort Lauderdale, FL)  
South Florida Water Management District, \$18,688,458
- Stormwater Treatment Areas 3/4 & 5 (Southbay, FL)  
South Florida Water Management District, \$6,384,397 & \$4,179,123

### **Assistant Project Manager**

- Kissimmee River Environmental Restoration (Sebring, FL)  
Jacksonville District, U. S. Army Corps of Engineers, \$9,331,313
- Repair Hangar Loop Dr. [Drainage and Pavement] (MacDill, AFB)  
Chugach Management Group, U. S. Air Force, \$2,798,713
- Mazoue Ditch Drainage Improvements, Phase I (Harahan, LA)  
Capitol Drainage Department, Jefferson Parish Public Works

### **Quality Control System Manager**

- Hurricane Protection, 17<sup>th</sup> Street Outfall Canal (New Orleans, LA)  
New Orleans District, U. S. Army Corps of Engineers, \$6,092,792

April 2001 – February 2004            U. S. Air Force Reserves

### **Officer Candidate Program, Detachment 305**

- 2002 – 2003    IG for Cadet Corps, Barksdale AFB
- 2001 – 2002    Honor Guard Commander, Det 305 Ruston, LA
- 2001            Completed Officer Field Training, Lackland AFB

### **EDUCATION**

- 2012                    Gulf Coast State College  
**Continuing Education for Contractor License**
- 2011                    Florida State Fire College  
**Fire Fighter I Standards**
- 2009                    Penn State University  
**Post-Baccalaureate Certificate, Geospatial Intelligence Systems**
- 1999–2003            Louisiana Tech University  
**Bachelor of Science, Applied and Natural Sciences**

### **LICENSE AND CERTIFICATIONS**

#### **Florida Department of Business & Professional Regulation Construction Industry Licensing Board**

Licensed Certified General Contractor  
- License Number: CGC1516209

#### **U.S.A.C.E./NAVFAC Engineering Command/Naval Sea Logistics Center**

Contractor Appraisal Support System (CCASS)  
Contractor Performance Assessment Reporting System (CPARS)  
Quality Management for Contractors Certification

#### **Chase Environmental Group, Inc.**

Hazardous Waste and Operations Training  
- 29 CFR 1910.120(e)(3)(i)

#### **U. S. Department of Homeland Security Transportation Security Administration**

Transportation Worker Identification Credential (TWIC)

### **SKILLS**

USACE NAVFAC RMS/QCS, Wide Area Workflow, iRAPT, Primavera,  
FastTrack 10 Scheduler, Microsoft Project, Timberline, QuickBooks,  
Microsoft Office (Word, Excel, Power Point, Outlook), Adobe Acrobat DC

# KENNETH B. BERRY

## EXPERIENCE

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2002 – Present      Inland Construction and Engineering, Inc.      Panama City, FL

### *Project Superintendent / Site Safety Officer*

Project: Levy Lake Wetland Restoration      Contract Amount: \$2,037,243.74  
Natural Resources Conservation Service  
Micanopy, FL

Supervise construction activities, material deliveries, assist in pay request and change orders, and insure that work is completed on time in accordance with plans and specifications

- Constructed 14,000 lf of levee and 2,500 lf of canals, installed 11 cast-in-place water control structures with CMP outlets, and bank stabilization with rip-rap.

### *Project Superintendent*

Project: S65A Erosion Repair      Contract Amount: \$2,976,697.00  
South Florida Water Management District  
Kissimee River, FL

Supervise construction activities, material deliveries, assist in pay request and change orders, and insure that work is completed on time in accordance with plans and specifications

- Repaired slopes, placed rip-rap, drove fender piling upstream and downstream of Structure.

### *Project Superintendent*

Project: STA ¾ Enhancement      Contract Amount \$6,384,397.07  
South Florida Water Management District  
Palm Beach County, FL

- Supervise construction activities, material deliveries, assist in pay request and change orders, and insure that work is completed on time in accordance with plans and specifications
- Excavation of 4.5 miles of canals, six concrete box culverts, three small pump stations and six headwall water control structures with electronically controlled slide gates.

### *Project Superintendent / Site Safety Officer*

Project: Channel Slope Repairs  
U.S. Department of Agriculture  
Covington, Louisiana

- Supervise construction activities, material deliveries, assist in pay request and change orders, and insure that work is completed on time in accordance with plans and specifications.
- Project included the installation of a steel sheet piling, excavation and backfill, installation of storm drainage riser pipes, placement of stone protection rip rap, erosion control matting, and sodding.

***Assistant Project Superintendent / Quality Control Manger***

Project: C-130 Assault Landing Strip

U.S. Army Corps of Engineers District

Savannah Dobbins ARB, Georgia

- Assisted supervisor in construction activities, material deliveries, assist in pay request and change order, and insure that work is completed on time in accordance with plans and specifications.
- Project included the construction of a new concrete landing strip, installation of storm drainage piping, sitework, excavation, creating of haul roads (temporary)]

***Assistant Project Superintendent / Quality Control Manager***

Project: Structure 84A, Kissimmee River Ecosystem Restoration

U.S. Army Corps of Engineers District

Jacksonville, FL

- Assisted supervisor in construction activities, material deliveries, assist in pay request and change order, and insure that work is completed on time in accordance with plans and specifications.
- Project included concrete pile driving, construction of a gated water control structure, excavations, placement of stone protection rip rap.

**EDUCATION**

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1967-1971	Long County High School	Ludowici, Ga
1976-1978	Saint Leo College	Ft. Stewart, Ga

**CERTIFICATES AND TRAINING**

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- Communications
- Engineering Equipment Operator
- CDL Qualified
- Record Keeping
- Equipment Maintenance
- Supervisory Skills
- Customer Service
- General Office Procedures

**Donald Edward Clay**  
120 S.W. 20<sup>th</sup> Terrace  
Okeechobee, Florida

2006 – Present

*Assistant Superintendent*  
Inland Construction & Equipment, Inc.  
Panama City, Florida  
:Bridge Repair on bridges;130103 & 130104  
FDOT-E1L10 Manatee County, Florida  
Jeffery Dale Young Bridges  
:Construct New ANT Pier  
USCG Station Corpus Christi, Texas  
USCG Civil Engineering Unit - Miami  
:Construct Waesche Avenue Bridge  
USCG Yard Baltimore, Maryland  
USCG Civil Engineering Unit - Cleveland  
:Construct Boat Ramp & Pier  
USCG Station New Orleans, Louisiana  
USCG Civil Engineering Unit – Miami  
:Channel Slope Repairs  
Covington, Louisiana  
US Department of Agriculture/NRCS  
:Channel Slope Repairs  
Houma, Louisiana  
US Department of Agriculture/NRCS

2000 – 2006

*Assistant Superintendent*  
Gulf Group, Inc.  
Panama City, Florida  
  
:Hanger Loop Drive  
MacDill AFB, Florida  
US Army Corps of Engineers District, Jacksonville  
:Runway Construction  
Tyndall AFB, Florida  
US Army Corps of Engineers District, Mobile  
:Structure 84A Construction  
Kissimmee River Ecosystem Restoration  
US Army Corps of Engineers District, Jacksonville  
:Big Escambia Creek Restoration, Section 206  
Century, Florida & Flomaton, Alabama  
US Army Corps of Engineers District, Mobile

1997 - 2000

*Crane Operator/Foreman*  
Gulf Group, Inc.



:Franklin Lock & Spillway  
Fort Myers, Florida  
US Army Corps of Engineers District, Jacksonville  
:Storm Water Treatment Area II  
Palm Beach County, Florida

**Certifications**

USACOE Construction Quality Management for Contractors  
Certified Crane Operator - 35 TN to 150 TN (Hydraulic/Crawler)  
OSHA 30 Hr. Construction Safety  
Advanced First Aid/CPR

*Inland Construction & Engineering, Inc.*

***Heavy and Marine Construction Capabilities  
Statement***



Inland Construction & Engineering, Inc.  
309 East 11<sup>th</sup> Street  
Panama City, Florida 32401  
(850) 872-2129 Phone / (850) 872-0532 Fax  
Website: [icecontractor.com](http://icecontractor.com)

**Introductions:**

Inland Construction & Equipment, Inc. – 8(a) Gradute, HUBZone, and Small Disadvantaged Business  
G. M. Hill Engineering, Inc. – Design/Build Team Member  
City of Key West, FL

**Capabilities:**

- Heavy Construction
- Design/Build
- New Construction
- Renovations/Repairs
- Building Construction
- Marine Construction
- Underground Utilities
- Waste Water Treatment Plants
- Roofing Contractor
- Airfield Construction
- Demolition
- Force Protection
- ID/IQ Contracting

**Bonding, Etc:**

- 10 Million Single / 20 Million Aggregate
- Full Workers Compensation / Harbors and Longshoremen

**Key Personnel:**

- Mike Hobbs, Jr. – President
- Sam Stone – General Manager / Chief Estimator
- Kyle Bordelon – Project Manager / Estimator
- Billy Cahoon – Superintendent
- Kenneth Berry – Superintendent
- 4 Additional Project Superintendents

**Experience:**

- Design/Build – includes buildings, bridges, marine facilities, runways, taxiways, aprons to include airfield concrete, asphalt, runway lighting, wash rack (Phase I & Phase II)
- Building Construction – Building 531 at Tyndall AFB for CH2M Hill Constructors, Dental & Logistics Offices for US Coast Guard St. Petersburg, Florida
- Renovations/Repairs – multiple building renovation projects throughout the Southeastern United States.
- Roofing Construction – roofing contracts for U.S. Coast Guard & Department of the Air Force in Florida, Mississippi, Texas, Louisiana, Nebraska and Michigan

- Underground Utilities – fiber optics, communication cabling, electrical, water, sewer, storm drainage, and fire hydrants
- Heavy Construction – roadways, bridges, water control structures, site work, and concrete placement
- Marine Construction – concrete piles, steel sheet piles, steel pipe piles, pile encapsulation, cofferdams, marina's, bulkheads, and diving capabilities
- Demolition – multiple demolition projects including emergency hurricane demolition and debris removal contracts for the U.S. Coast Guard
- Force Protection – multiple force protection contracts for the U.S. Coast Guard at various facilities
- ID/IQ Contracting – ID/IQ contracts for the U.S. Coast Guard Civil Engineering Unit, Miami and RMACC District 8 (HUBZone) Participant

#### Equipment:

- Excavators & Long Reach Excavators
- Front End Loaders & Backhoes
- Dump Trucks, Off Road Dump Trucks, & Long Body Dump Trucks
- Dozers
- Crawler & Truck Cranes
- Barges, Tug Boats, Work Boats
- Pile Driving Equipment, Impact & Vibratory Hammers
- Low Boy Heavy Equipment Hauling Trucks
- Vibratory Compaction Equipment (Rollers) & Water Trucks
- Pipe Laying Equipment, Trench Boxes, Laser Pipe Levels
- Saw Cutting Machines

#### Scheduling:

- Primavera P6
- AEC FastTrack Schedule 10
- SureTrac
- Microsoft Project
- Critical Path Methodology

#### Estimating:

- e4Clicks (RS Means)
- Unit Price Estimates

#### Environmental, Health & Safety:

- Experience Modification Rate (EMR) of .85
- Safety Certificate of Merit for Fiscal Year 2010 – Army Engineer District, Wilmington
- Superior Safety Award 2<sup>nd</sup> Quarter 2005 – Army Engineer District, Mobile
- Superior Safety Award 2<sup>nd</sup> Quarter 2004 – Army Engineer District, Mobile
- Full time Safety Director with a B.S. Degree in Safety and Environmental Management
- OSHA 30-Hour certification for construction
- HAZWOPER certification

#### Quality Control Management:

- Three phase quality control program – preparatory, initial, and follow-up inspections
- All project managers and project superintendents have been certified US Army Corps of Engineers Construction Quality Management for Contractors

#### Strategic Subcontract Alliances:

- Pettibone Concrete Construction – Kevin Pettibone (850) 527-5345
- Dive Team – Nate Bipes (850) 630-2419
- G. M. Hill Engineering, Inc. - Gina Hill (904) 280-8244

#### References:

- Complete list of references available on our website at <http://www.icecontractor.com>

#### Summary:

Since 1994 Inland has a proven track record of success and we look forward to the opportunity to provide quality construction and management services to CEU Miami.

#### Enclosures:

- Letter of Appreciation – Department of the Air Force for Avon Park Air Force Range, Florida
- Letter of Appreciation – US Coast Guard Civil Engineering Unit, Cleveland
- Letter of Appreciation – CH2M Hill Constructors, Inc. for Design/Build at Eglin Air Force Base, Florida
- Safety Certificate of Merit – Army Engineer District, Wilmington Fiscal Year 2010
- Superior Safety Award – Army Engineer District, Mobile 2<sup>nd</sup> Quarter 2005
- Superior Safety Award – Army Engineer District, Mobile 2<sup>nd</sup> Quarter 2004
- Bonding Letter – Brown Insurance Services, Inc.
- Resumes – Mike Hobbs, Jr., Chad Bruckschen, Duane Capps, Sam Stone, and Gene Lowe, Sr.

**Bridge Repairs Charlotte & Lee County, Florida**

Florida Department of Transportation District One (Prime Contractor)

Contract No: E1047

Contract Amount: \$2,080,080.05

Performance Period: 160 Days (2/10/2016 – 8/1/2016)

POC: Megan Croft, Contracts Specialist (863) 519-2559

Project work includes installation of cathodic protection pile jacket systems, epoxy crack injection, cast-in-place concrete, rip rap installation, repair and replace existing timber fender systems and pilings, pile cap demolition and repairs.

**Design/Build Shipping Channel Range Lights, Matagorda, Texas**

US Coast Guard Civil Engineering Unit – Miami (Prime Contractor)

Contract No: HSCG82-10-D-PMVA36 / Task Order No. HSCG82-16-J-PMV034

Contract Amount: \$786,868

Performance Period: 180 Days (10/29/2015 – 4/28/2016)

POC: Ada Hoggard, Contracting Officer, 305-278-6729

Remove and replace existing Aids to Navigation (ATON) structures. Design, fabricate and install two new ATON structures at Matagorda Ship Channel and Colorado River West Jetty Entrance.

**Center Wharf Pile and Deck Repairs Military Ocean Terminal Sunny Point (MOTSU), North Carolina**

US Army Corps of Engineers Wilmington District (Prime Contractor)

Contract No: W912PM-14-C-0014

Contract Amount: \$3,741,696

Performance Period: 540 Days (9/8/14 – 7/8/2016)

POC: Dennis Lynch Administrative Contracting Officer, USACE, 910-251-4642

Work included underwater video inspection of existing piling conditions. Install 600 new fiberglass pile jackets with cathodic protection and anticorrosion anodes, install concrete grout. Perform select concrete deck spall repairs on topside, pile caps, and under pier decking. Work performed at the Military Ocean Terminal Sunny Point (MOTSU), Brunswick County, North Carolina. This is our second award in same location.

**Sunshine Skyway Fishing Pier at St. Petersburg, Florida**

Florida Department of Transportation (Prime Contractor)

Contract No: E7K13

Contract Amount: \$5,076,079.79

Performance Period: 455 Days (2/9/2015 – 5/10/2016)

POC: Jonathan Gill, Project Administrator (727) 512-5204

Perform concrete spall repairs on pile caps, beams, underdeck, topside, concrete railings and cathodic protection pile jackets on 110 concrete piles. Zinc metalizing for concrete beams and pile caps, replace 1,400 linear feet of expansion joint and concrete guard rail replacement.

**Heritage Trail Span Replacements over Kemp Channel, Monroe County, Florida**

Florida Department of Environmental Protection/Gulf Group, Inc. (Subcontractor)

Contract No: CN157

Contract Amount: \$1,643,000

Performance Period: 320 Days (4/14/2015 – 1/14/2016)

POC: Kyle Bordelon, Project Manager (850) 785-0592

Demolition of concrete bridge abutments and install new concrete abutments, two 31' reinforced concrete pedestrian bridges, one 93' span structural steel pedestrian bridge, new FDOT aluminum hand railings, infill panels, milling and repaving of asphalt bridge decking and new lighting.

**Waterfront Repairs Savannah, Georgia**

Axeon Specialty Products, LLC (Prime Contractor)

Purchase Order No: 4501400739

Contract Amount: \$775,000

Performance Period: 270 Days (11/4/2015 – 8/3/2016)

POC: Wil Burley, Project Manager (856) 284-6273

Repair steel sheet pile bulkhead penetrations, install 73 new cathodic protection anodes, fabricate and install 3 new access wall ladders, replace timber wales and hardware, clean and coat 5,000 square feet of bulkhead wall, install timber mooring dolphins, repair spalled concrete wharf deck and install shoreline protection rip rap.

**Bridge Repairs over Boca Chica – Monroe County, Florida**

Florida Department of Transportation District 6, Miami Operations (Prime Contractor)

Contract No: T6368

Contract Amount: \$619,196.95

Performance Period: 9/24/2014 – 3/10/2015

POC: Jacki Hart, 954-775-6949

Bridge repairs to include 26 Structural Cathodic Protection Pile Jackets, substructure and superstructure bridge repairs, crack injection, methacrylate deck sealer, class V finish and striping.

**Jack Island Preserve Bridge Repairs**

Florida Department of Environmental Protection

Contract No. CN-168 (Prime Contractor)

Contract Amount; \$439,439.00

Performance Period: 180 Days (7/22/14 – 1/17/14)

POC: Patrick Vicknair, PM 772-267-0409

Replace bridge decking on 360' bridge, cathodic protection pile jackets, FDOT Hand railing, Spall Repairs

**Ponce Inlet Jetty Light, Daytona Beach, Florida**

US Coast Guard Civil Engineering Unit, Miami (Prime Contractor)

Contract No: HSCG82-14-B-PMV097 (Prime Contractor)

Contract Amount: \$335,723.00

Performance Period: 120 Days (5/6/14 – 10/2/2014)

POC: Sandra Thibodeau, Contracting Officer, 305-278-6731

Install new aides to navigation structure on the ponce inlet jetty structure.

**Install Impressed Current Cathodic Protection Systems – Gulf Intracoastal Waterway, Texas**

US Army Corps of Engineers District, Galveston (Prime Contractor)

Contract No: W9126G-13-C-0072

Contract Amount: \$1,172,000.00

Performance Period: 150 Days (10/29/2013 – 3/27/2014)

POC: Scott Bertram, Contract Specialist, 409-766-3940

Remove existing failed ICCP. Install new impressed current cathodic protection (ICCP) system, tubular anodes on existing lock control structures, install new electrical service.

**Remove & Replace Bridge Fender System – Manatee County, Florida**

Florida Department of Transportation District 1, Sarasota Operations (Prime Contractor)

Contract No: E1L10

Contract Amount: \$1,963,030.00

Performance Period: 3/22/2013 – 5/20/2014)

POC: Ella Rice, Contract Specialist, 863-519-2567

Bridge repairs to include removal and replacement of bridge fender systems, clearance gauges and navigational lighting on SR93 (I-75). Bridge fender system includes installation of new plastic marine lumber reinforced and non-reinforced, installation of polymeric pilings and underwater debris removal.

**Design/Build Acoustic Test Facility Pier – US Naval Support Activity Panama City, Florida**

US Department of the Navy & ACT, Inc. (Subcontractor)

Contract No: N69450-13-C-6084 Subcontract No: 13-189-01

Contract Amount: 1,161,500.00

Performance Period: 270 Days (03/23/13 – 12/23/2013)

POC: Teresa Gelormini, Project Manager, 850-932-9775

Demolition of existing metal building, concrete pier and pilings. Dredging for new pier construction, drive in place 12 pre-stressed concrete pilings (18"x60'), install pre-stressed concrete beams, deck panels and pour in place 5" pier covering. Erect new pre-engineered metal building, hoist track system, sheet pilings for foundation stabilization and new acoustic test linear by divers.

**Santa Rosa SR-87 Bridge Repair – Santa Rosa County, Florida**

Florida Department of Transportation District 3, Milton Operations (Prime Contractor)

Contract No: E3K82

Contract Amount: \$733,090.55

Performance Period: 6/3/2013 – 11/29/2013

POC: Jack Harrison, 850-981-2738

Bridge repairs to include 35 Structural Cathodic Protection Pile Jackets.

**Posten Bayou SR 368 Bridge Repair – Bay County, Florida**

Florida Department of Transportation District 3, Panama City Operations (Prime Contractor)

Contract No: E3K81



Contract Amount: \$358,865.18  
Performance Period: 3/28/2013 – 7/25/2013  
POC: Sarah Perkins, 850-596-5264

Bridge repairs to include 13 Non-Structural Cathodic Protection Pile Jackets, substructure and superstructure bridge repairs, crack injection, methacrylate monomer deck sealer, expansion joint replacement, class V finish and striping.

**SR 528 over St. Johns River Bridge – Brevard County, Florida**

Florida Department of Transportation District 5, Brevard Operations (Prime Contractor)  
Contract No: E5R91  
Contract Amount: \$310,650.44  
Performance Period: 6/4/2013 – 1/13/14  
POC: Robert Martens 321-634-6097

Bridge repairs to include 98 Pile Jackets.

**Rehabilitate Five Offshore ATON Structures – St. Joseph's Bay, Florida**

US Coast Guard Civil Engineering Unit, Miami (Prime Contractor)  
Contract No: HSCG82-12-J-PMV359 RMACC ID/IQ Task Order (Prime Contractor)  
Contract Amount: \$524,649.82  
Performance Period: 165 Days (12/17/2012 – 6/21/2013)  
POC: Sandra Thibodeau, Contracting Officer, 305-278-6731

Rehab five ATON structures to include superstructure, landings, ladders, railings and navigation equipment. Install fiberglass pipe pile jackets and epoxy grout for all five structures.

**Design/Build Pier Victor Repairs – US Naval Base Guantanamo Bay, Cuba**

US Department of the Navy & TolTest, Inc. (Subcontractor)  
Contract No: N69450-08-D-1283, Task Order #0008, Subcontract No: P005925  
Contract Amount: \$3,715,000.00  
Performance Period: 410 Days (11/1/2011 – 4/1/2013)  
POC: Nick Nemire, Project Manager, 419-794-3556

Perform dive inspection of affected areas of deterioration; develop scope of work, plans and specifications. Install steel sheet pile replacement and encapsulation, install fiberglass pile jackets on concrete pilings, perform concrete piling spall repairs, concrete deck repairs on topside, under deck, and curbing. Install new 4" PVC water supply under pier with new gate valves, expansion couplers and backflow preventers, remove and replace timber fenders and timber dolphin pilings. Pour in place concrete bulkhead wall at pier abutment. Clean and paint all mooring hardware (cleats, bits & bollards) and remove deteriorated paint and repaint pier topside curbs.

**J & N Pile and Deck Repairs Military Ocean Terminal Sunny Point (MOTSU), North Carolina**

US Army Corps of Engineers Wilmington District (Prime Contractor)  
Contract No: W912PM-11-C-0008  
Contract Amount: \$11,519,585.30  
Performance Period: 910 Days (10/1/2011 – 8/5/2014)  
POC: Paul Sadowski, Administrative Contracting Officer, USACE, 910-251-4464

Work included underwater video inspection of existing piling conditions. Demolish 1700 existing concrete pile jackets and remove debris. Install 1955 new fiberglass pile jackets with cathodic protection and anticorrosion anodes, install cementitious concrete grout. Perform select concrete deck spall repairs on topside, pile caps, and under pier decking. Work performed at the Military Ocean Terminal Sunny Point (MOTSU), Brunswick County, North Carolina. Inland received a contract modification \$1,237,947.00 to add additional pilings and pile caps for repairs with pile jackets.

**North/South Pier Power USCG Station Portsmouth, Virginia**

US Coast Guard Civil Engineering Unit – Cleveland (Prime Contractor)

Contract No: HSCG83-11-C-PCT236

Contract Amount: \$1,706,136.32

Performance Period: 156 Days (10/1/2011 – 6/15/2012)

POC: Verona Wolfe, Contracting Officer, USCG CEU Cleveland, 216-902-6265

Remove existing failed power transforms and cabling. Install three new transformers, run new electrical conduit and cabling in concrete pier. Work performed at US Coast Guard Station Portsmouth, Virginia. A contract modification was added to install additional electrical duct bank and electrical repairs on the south pier.

**Waterfront Repairs at USCG Sector Atlantic Beach, North Carolina**

US Coast Guard Civil Engineering Unit – Cleveland (Prime Contractor)

Contract No: HSCG83-11-C-PCU094

Contract Amount: \$994,727.41

Performance Period: 180 Days (7/14/2011 - 1/14/2011)

POC: Verona Wolfe, Contracting Officer, USCG CEU Cleveland, 206-902-6265

Major items of work include Area A: Install rip rap bank and shore protection to stabilize retaining wall and fill in sinkholes. Area B: replace six dock fenders, repairs to dock equipment, repair concrete dock curb, repair compressed air service, provide new receptacles for welding equipment, provide bollards at electrical shore ties, and replace the boat haul out timber fender system. Area C: repair water main leak by replacing existing 4" service pipe with new service pipe and fittings. Modification issued to remove and replace a fifteen timber pile dolphin cluster.

**Construct Floating Dock & Boat Ramp USCG Station Freeport, Texas**

US Coast Guard Civil Engineering Unit – Miami (Prime Contractor)

Contract No: HSCG82-10-D-PMVA36/Task Order: HSCG82-11-J-PMV140

Contract Amount: \$231,457.00

Performance Period: 120 Days (7/11/2011 – 11/08/2011)

POC: Lesia Moyer, Contracting Officer, USCG CEU Miami, 305-278-6725

Construct new 40' floating dock secured by two 14" concrete pre-stressed pilings, install aluminum access gangway, extend concrete boat ramp with pre-cast concrete slabs supported by two new driven in place 14" concrete pre-stressed pilings and concrete pile cap at Coast Guard Station Freeport, Texas.

**Pascagoula Channel "A" Range Front Light Demolition USCG Sector Mobile, Alabama**

US Coast Guard Civil Engineering Unit – Miami (Prime Contractor)

Contract No: HSCG82-11-C-PMV147

Contract Amount: \$94,106.75

Performance Period: 13 Days (5/25/2011 – 6/8/2011) Completed 6/6/2011

POC: Odalys McGee, Contracting Officer, USCG CEU Miami, 305-278-6727

Mobilize marine barge and 250 ton crane to Greenwood Island, Mississippi and demolish existing steel pipe navigational range light "A" and dispose of.

**Construct B-Stand Liquid Hydrogen (LH) Barge Dock Restoration Phase 1**

NASA John C. Stennis Space Center, Mississippi (Prime Contractor)

Contract No: NNS11AA48C

Contract Amount: \$423,255.83

Performance Period: 170 Days (5/8/2011 – 11/17/2011) **Completed 8/8/2011**

POC: Dale Sewell, NASA COTR, 228-688-2642

Perform structural restoration of selected steel H-piles supporting the B-Stand Liquid Hydrogen Barge Dock. Clean pilings of marine growth, install fiberglass pile jackets, and install two part epoxy grout for pile encapsulation for twenty one steel H-piles. Field modification issued to install structural bolts, nuts & washers to each piling to allow grout to adhere to piles. *Project completed three months ahead of schedule.*

**Dredge Vessel Moorings & Boat Basin USCG Sector Mobile, Alabama**

US Coast Guard Civil Engineering Unit – Miami (Prime Contractor)

Contract No: HSCG82-10-C-PMVA69

Contract Amount: \$1,059,174.00

Performance Period: 120 Days (10/18/2010 – 2/16/2011)

POC: Ada Hoggard, USCG Civil Engineering Unit – Miami, 305-278-6724

Perform pre-hydrographic survey of planned dredge area, perform mechanical dredging of approximately 9,000 cubic yards of material, mix with 10% fly ash, transport to landfill for disposal. Conduct a post-hydrographic survey for verification of dredge material removed.

**Homeporting Fast Response Cutters (FRC) USCG Base Support Unit Miami Beach, Florida**

US Coast Guard Facilities Design & Construction Center Atlantic (Subcontractor)

Contract No: DTCG47-02-D-3EFK11, Task Order No: HSCG47-10-J-A11054

Subcontract No: 12542-054-INLAND-2279-JS

Contract Amount: \$1,282,282.00

Performance Period: 270 Days (7/26/2010 – 6/25/2011)

POC: Jay Graven, Tesoro Tetra Tech, 757-518-8491

Remove and replace existing Coast Guard cutter mooring bollards, foam filled fenders, concrete pavements, pile caps, and cleats. Install forty eight (48) auger cast pilings 14" diameter to support twelve (12) new cutter mooring bollards, install 34 foam filled fenders. Work is schedule in five phases to accommodate delivery of new fast response cutters by the US Coast Guard.

**Regional Multiple Award Construction Contract (RMAcc – District 8)**

US Coast Guard Civil Engineering Unit – Oakland/Miami (Prime Contractor)

Contract No: HSCG88-09-R-623066

Contract Amount: \$70 Million Total Order Limit

Performance Period: 1 Year Base, 6 Years Option

POC: Odalys McGee, USCG Civil Engineering Unit – Miami, 305-278-6727

Indefinite Delivery/Indefinite Quantity (ID/IQ) to perform standard construction, design/build, performance-based construction, design-bid-build contracts for general construction, marine construction, demolition, and historical restoration, construction, repairs, and alterations for the Department of Homeland Security (DHS) in Coast Guard District Eight.

**Breakwater Replacement – Belhaven, North Carolina**

US Army Engineer District Wilmington, North Carolina (Prime Contractor)

Contract No: W912HN-10-C-0001

Contract Amount: \$2,991,075.87

Performance Period: 375 Days (2/10/2010 – 3/14/2011) **Completed 1/5/2011**

POC: Dennis Lynch, Administrative Contracting Officer, (910) 251-4642

Mobilize marine barge, crane, and pile driving equipment to Belhaven, North Carolina to perform existing timber breakwaters demolition and disposal. Drive in place 74,000 linear feet of new permanent timber piling and 115,000 board feet of new timber breakwater and demobilize. Inland submitted a Value Engineering Change Proposal (VECP) for installing timber piles using a variation in method, VECP was accepted providing a cost savings in excess of \$24,000 to the Government. Inland was awarded a Certificate of Merit for Zero Lost Time Accidents by the US Army Corps of Engineers Wilmington District. Inland was issued a contract modification to install an additional 100 wall feet of breakwater at each location extending closer to the shoreline.

**Construct New ANT Pier USCG Station Corpus Christi, Texas**

US Coast Guard Civil Engineering Unit – Miami (Prime Contractor)

Contract No: HSCG82-09-C-3WCA20

Contract Amount: \$741,736.00

Performance Period: 180 Days (7/27/2009 – 1/27/2009) **Completed 11/30/2009**

POC: Ada Hoggard, USCG Civil Engineering Unit – Miami (305) 278-6728

Demolish existing cutter pier, construct new ANT Pier by driving thirty four (34) concrete piles (14"x14"x65') and forty six (46) wood fender piles and timber dolphins, setting wood stringers, and placing wood decking. Demolish and replace pier approaches, install pier hardware, install new electrical service to pier. *Completed this project two months ahead of schedule.*

**Design/Build Mud Island Front & Rear Range Lights USCG ANT Philadelphia, Pennsylvania**

US Coast Guard Civil Engineering Unit – Cleveland (Prime Contractor)

Contract No: HSCG83-09-C-3WQ053

Contract Amount: \$815,667.02

Performance Period: 120 Days (4/22/2009 – 8/22/2009)

POC: Laurie Walker, USCG Civil Engineering Unit – Cleveland (216) 902-6110

Redesign new range light tower, build new three steel pipe pile support range light, boat landing, tower, deck, grating, derrick and solar panel. Fabricate, deliver, and erect second range light tower at Fort Mifflin in the Delaware River. *Redesign provided a cost savings to the USCG in excess of \$300,000.*

**Construct Covered Moorings USCG Station Freeport, Texas**

US Coast Guard Civil Engineering Unit – Miami (Prime Contractor)

Contract No: HSCG82-08-C-3WCA31

Contract Amount: \$800,670.00

Performance Period: 270 Days (8/15/2008 – 5/29/2009)

POC: Sherry Dague, USCG Civil Engineering Unit – Miami (305) 278-6721

Install new concrete floating dock. Drive five (5) concrete pilings to support floating dock. Breakout and replace concrete slab on grades for fuel farm, and support buildings. Erect three new pre-engineered metal buildings with one over water for housing Coast Guard Cutters. Pour in place new concrete duct bank for electrical upgrades.



*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

# Safety Program and Records

Christopher J. Rubel, MD, MRO.  
AAMRO #040908500  
APCA-DC, P.O. Box 56000  
St. Petersburg, FL, 33732-6000  
800-468-7447

Fred Montoya, Administrator



**NOTE to USCG or Employer:**  
If this form appears to be modified,  
altered in anyway or is photo-copied  
please call APCA at 800-468-7447  
to verify authenticity.

Form A-719-PO3 (Rev 10/16/09)  
All other editions obsolete

## APCA DRUG CONSORTIUM

### Program Membership Letter Of Compliance

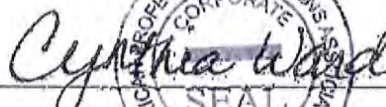
This certificate may be presented to USCG or EMPLOYER as proof of periodic testing compliancy, as proof of compliancy with random drug testing regulation or as proof of negative drug test results for pre-employment purposes,

**The named individual meets the indicated requirements.**

*Not valid if more than one box is checked*

**Billy Cahoon**  
**Inland Construction & Equipment Inc.**  
**309 E 11th St.**  
**Panama City, FL 32401**

Member ID: 89791

  
Authorized signature by direction of MRO  
Cynthia Ward

Cynthia Ward

Quest Diagnostics, 10101 Renner Blvd., Lenexa, KS, 66219

The individual listed on this document did undergo and pass the chemical test for dangerous drugs required for Pre-employment and/or Periodic (licensing) and as authorized by either 46 CFR 16.210, 16.220, 16.230, 16.240 or 16.250 on the date indicated. This indicates membership in APCA and Inactive membership in the Consortium administered by APCA. **For employment purposes activating APCA Consortium membership is required and may be accomplished by calling 800-468-7447.**

TEST DATE: \_\_\_\_\_

The individual listed on this document passed a Pre-employment or Periodic test for dangerous drugs as required by 46 CFR 16.210 or 16.220 within the previous six months, with no subsequent positive drug tests or test refusals during the remainder of the six month period. This mariner is an Active Member of the APCA Consortium as of the below date. **Continuing Active membership must be confirmed by employers or prospective employers through APCA at 800-468-7447.**

ACTIVATION DATE: \_\_\_\_\_

The individual listed on this document has been subject to an APCA random testing program required by 46 CFR 16.230 for at least 60 days of the previous 185 days, and did not fail or refuse any subsequent tests for dangerous drugs required by this part. **Active membership may be confirmed through APCA at 800-468-7447.**

ISSUE DATE: **08/12/2015**



## WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
AL	.11	1,784	2,422	638	0	26,850	0	0
FL	.12	25,464	38,158	12,694	0	30,100	873	873
GA	.11	3,985	5,044	1,059	0	34,500	0	0
LA	.10	0	0	0	0	40,250	0	0
MD	.11	0	0	0	0	31,800	0	0
MS	.11	20	29	9	0	30,300	0	0
NE	.11	0	0	0	0	28,200	0	0
NC	.10	28,105	35,576	7,471	0	36,150	16,310	16,310
TX	.11	302	503	201	0	27,600	0	0

(A) Wt	(B)	(C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses
.11		59,660	81,732	22,072	0	32,893	11,871	11,871

	Primary Losses	Stabilizing Value	Ratable Excess	Totals
Actual	(I) 11,871	$C * (1 - A) + G$ 85,990	(A) * (F) 0	(J) 97,861
Expected	(E) 22,072	$C * (1 - A) + G$ 85,990	(A) * (C) 6,563	(K) 114,625
	ARAP	FLARAP	SARAP	MAARAP
Factors	1.00	1.00		(J) / (K) .85

**REVISED RATING**

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED.

THE ARAP FACTOR SHOWN IS FOR THOSE STATES CONTAINED ON THIS RATING THAT HAVE APPROVED THE ARAP PROGRAM AND IS CALCULATED BASED ON THE STATE WITH THE HIGHEST APPROVED MAXIMUM ARAP SURCHARGE. THE MAXIMUM ARAP SURCHARGE MAY VARY BY STATE. PLEASE REFER TO EACH STATE'S APPROVED RULES FOR THE APPLICABLE MAXIMUM ARAP SURCHARGE.

RATING REVISED TO REFLECT APPROVED RATING VALUES





# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

01-ALABAMA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5474	2.05	.28	2,268	46	13					
9812	ADDITIONAL PREMIUM			0	0					
<b>Policy Total:</b>			<b>2,268</b>	<b>Subject Premium:</b>	<b>279</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

01-ALABAMA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5474	2.05	.28	8,901	182	51					
9812	ADDITIONAL PREMIUM			0	0					
<b>Policy Total:</b>			<b>8,901</b>	<b>Subject Premium:</b>	<b>965</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

01-ALABAMA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5474	2.05	.28	2,476	51	14					
5551	5.98	.26	33,692	2,015	524					
6217	2.72	.28	4,701	128	36					
9812	ADDITIONAL PREMIUM			0	0					
<b>Policy Total:</b>			<b>40,869</b>	<b>Subject Premium:</b>	<b>15,901</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

F Employers Liability Loss

# Limited Loss



## WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

09-FLORIDA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
0930	ADDITIONAL PREMIUM			0	0					
5222	3.64	.33	4,971	181	60					
5474	3.80	.33	9,600	365	120					
5606	.64	.33	456,256	2,920	964					
6006	5.42	.34	31,862	1,727	587					
6217	2.61	.33	4,251	111	37					
6229	2.51	.33	4,920	123	41					
8227	2.22	.31	17,047	378	117					
8810	.09	.43	181,140	163	70					
9765	WORKPLACE SAFETY C			-119	-40					
9812	ADDITIONAL PREMIUM			0	0					
9841	DRUG FREE CREDIT			-292	-98					
<b>Policy Total:</b>			<b>710,047</b>	<b>Subject Premium:</b>	<b>18,085</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

09-FLORIDA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
0042	3.35	.41	7,669	257	105	555106880	06	F	727	727
0930	ADDITIONAL PREMIUM			0	0					
5213	3.81	.33	63,290	2,411	796					
5222	3.64	.33	138,338	5,036	1,662					
5222U	7.53	.33	52,272	3,936	1,299					
5403	3.34	.33	64,528	2,155	711					
5474	3.80	.33	61,004	2,318	765					
5606	.64	.33	614,350	3,932	1,298					
6217	2.61	.33	63,720	1,663	549					
8227	2.22	.31	6,714	149	46					
8810	.09	.43	168,756	152	65					
9765	WORKPLACE SAFETY C			-440	-146					
9812	ADDITIONAL PREMIUM			0	0					
9841	DRUG FREE CREDIT			-1,078	-357					
<b>Policy Total:</b>			<b>1,240,641</b>	<b>Subject Premium:</b>	<b>66,212</b>	<b>Total Act Inc Losses:</b>			<b>727</b>	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

F Employers Liability Loss

# Limited Loss



# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

09-FLORIDA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
0042	3.35	.41	6,762	227	93	555142813	06	F	146	146
5102	3.09	.33	992	31	10					
5213	3.81	.33	2,469	94	31					
5221	2.54	.37	49,302	1,252	463					
5222	3.64	.33	32,819	1,195	394					
5222U	7.53	.33	1,781	134	44					
5403	3.34	.33	18,217	608	201					
5474	3.80	.33	39,566	1,504	496					
5506	2.77	.31	2,406	67	21					
5551	5.56	.31	5,006	278	86					
5606	.64	.33	590,016	3,776	1,246					
6006	5.42	.34	9,432	511	174					
6204	4.48	.33	432	19	6					
6217	2.61	.33	68,729	1,794	592					
8227	2.22	.31	62,105	1,379	427					
8810	.09	.43	153,793	138	59					
9765	WORKPLACE SAFETY C			-260	-87					
9812	ADDITIONAL PREMIUM			0	0					
9841	DRUG FREE CREDIT			-637	-213					
<b>Policy Total:</b>				<b>1,043,827</b>	<b>Subject Premium:</b>	<b>40,967</b>	<b>Total Act Inc Losses:</b>			<b>146</b>

10-GEORGIA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5551	14.02	.21	35,974	5,044	1,059					
9812	ADDITIONAL PREMIUM			0	0					
<b>Policy Total:</b>				<b>35,974</b>	<b>Subject Premium:</b>	<b>24,487</b>	<b>Total Act Inc Losses:</b>			<b>0</b>

17-LOUISIANA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111	NO EXPOSURE UNIT R			0	0					
<b>Policy Total:</b>				<b>0</b>	<b>Subject Premium:</b>	<b>0</b>	<b>Total Act Inc Losses:</b>			<b>0</b>

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# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

17-LOUISIANA Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
Policy Total:				Subject Premium: 0	0	Total Act Inc Losses:			0	

17-LOUISIANA Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
Policy Total:				Subject Premium: 0	0	Total Act Inc Losses:			0	

19-MARYLAND Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
Policy Total:				Subject Premium: 0	0	Total Act Inc Losses:			0	

19-MARYLAND Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
Policy Total:				Subject Premium: 0	0	Total Act Inc Losses:			0	

19-MARYLAND Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
Policy Total:				Subject Premium: 0	0	Total Act Inc Losses:			0	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

F Fm Involvers Liability Loss

# Limited Loss



# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

23-MISSISSIPPI

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>0</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

23-MISSISSIPPI

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
6217	2.31	.28	378	9	3					
9841			DRUG FREE CREDIT	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>27</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

23-MISSISSIPPI

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	3.27	.28	648	21	6					
9812			ADDITIONAL PREMIUM	0	0					
9841			DRUG FREE CREDIT	-1	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>84</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

26-NEBRASKA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>0</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

26-NEBRASKA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>0</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

F Financial Responsibility Loss

# Limited Loss

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# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

26-NEBRASKA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
1111			NO EXPOSURE UNIT R	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>0</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

32-NORTH CAROLINA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2012 Exp Date: 04/15/2013

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
0930			ADDITIONAL PREMIUM	0	0	555084291	06	F	6,716	6,716
5213	3.00	.21	166,750	5,003	1,051	555060106	09	F	9,594	9,594
5213U	5.40	.21	258,161	13,941	2,928					
5403	2.73	.21	210	6	1					
9812			ADDITIONAL PREMIUM	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>107,399</b>	<b>Total Act Inc Losses:</b>			<b>16,310</b>	

32-NORTH CAROLINA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
0930			ADDITIONAL PREMIUM	0	0					
5213U	5.40	.21	120,637	6,514	1,368					
6217	2.56	.21	47,272	1,210	254					
9812			ADDITIONAL PREMIUM	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>37,896</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

32-NORTH CAROLINA

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5213U	5.40	.21	143,435	7,745	1,626					
5403	2.73	.21	4,557	124	26					
5474	3.01	.21	34,314	1,033	217					
9812			ADDITIONAL PREMIUM	0	0					
<b>Policy Total:</b>				<b>Subject Premium:</b>	<b>44,241</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

F Employers Liability Loss

# Limited Loss

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# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Risk ID: 913291980

Rating Effective Date: 04/15/2016

Production Date: 12/05/2015

State: INTERSTATE

42-TEXAS

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 15172 Policy No. WC005865831 Eff Date: 04/15/2013 Exp Date: 04/15/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5474	1.56	.40	14,436	225	90					
<b>Policy Total:</b>			<b>14,436</b>	<b>Subject Premium:</b>	<b>1,452</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

42-TEXAS

Firm ID: Firm Name: INLAND CONSTRUCTION AND EQUIPMENT INC

Carrier: 13102 Policy No. WC005865831 Eff Date: 04/15/2014 Exp Date: 04/15/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5474	1.56	.40	17,812	278	111					
<b>Policy Total:</b>			<b>17,812</b>	<b>Subject Premium:</b>	<b>1,674</b>	<b>Total Act Inc Losses:</b>			<b>0</b>	

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D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

F Employers Liability Loss

# Limited Loss



**US Army Corps  
of Engineers®**  
Wilmington District

# U.S. Army Corps of Engineers Wilmington District



## Certificate of Merit

PRESENTED TO THE EMPLOYEES OF

### Inland Construction and Equipment, Inc.

FOR SERVICE DURING

FY 10 for Contract No. W912HN-10-C-0001

Breakwater Replacement, Belhaven  
Beaufort, North Carolina

### WITHOUT A LOST WORKDAY INJURY

THIS EXCELLENT RECORD RESULTED FROM THE COOPERATION OF ALL EMPLOYEES IN FOLLOWING THE DISTRICT'S SAFETY PROGRAM AND IN OBSERVING THE SAFETY REGULATIONS PRESCRIBED THEREIN.

23 March 2011  
DATE

SAW FORM 356-B, REVISED 8 JAN 01



*Jefferson M. Ryscavage*  
Jefferson M. Ryscavage  
Colonel, U.S. Army  
District Commander



*Celebrate Safety*



**MOBILE DISTRICT**  
CONSTRUCTION DIVISION

2<sup>nd</sup> Quarter, FY 2005

# **SUPERIOR SAFETY AWARD**

PRESENTED TO

**INLAND EQUIPMENT SERVICES, INC.  
GULF GROUP JOINT VENTURE**

FOR SUSTAINED SUPERIOR PERFORMANCE IN CONSTRUCTION SAFETY. YOU ARE  
RECOGNIZED BY THE U.S. ARMY CORPS OF ENGINEERS, MOBILE DISTRICT, AS THE  
SOUTH ALABAMA CIVIL WORKS RESIDENT OFFICE SAFE CONTRACTOR OF THE QUARTER  
FOR THE 2<sup>nd</sup> QUARTER, FY 2005 IN THE CONUS LARGE CONTRACTOR CATEGORY.

*Donald E. Simpson*

**DONALD E. SIMPSON, P.E.**  
Resident Engineer

*J. C. Hill Jr.*

**JOSEPH C. HILL JR., P.E.**  
Chairperson, Safety Review Board

*Celebrate Safety*



**MOBILE DISTRICT**  
CONSTRUCTION DIVISION

2<sup>nd</sup> Quarter, FY 2004

# **SUPERIOR SAFETY AWARD**

PRESENTED TO

## **INLAND EQUIPMENT SERVICES/GULF GROUP**

FOR SUSTAINED SUPERIOR PERFORMANCE IN CONSTRUCTION SAFETY. YOU ARE RECOGNIZED BY THE U.S. ARMY CORPS OF ENGINEERS, MOBILE DISTRICT, AS THE SOUTH ALABAMA CIVIL WORKS RESIDENT OFFICE SAFE CONTRACTOR OF THE QUARTER FOR THE 1<sup>ST</sup> QUARTER, FY 2004 IN THE CONUS LARGE CONTRACTOR CATEGORY.

*Donald E. Simpson*  
**DONALD E. SIMPSON**  
Resident Engineer

*Stacy L. Turner*  
**STACY L. TURNER**  
Chairman, Safety Review Board



*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

Part III  
Technical Statement  
Design Build Management Approach

## Design/Build Management Approach

### **The Design/Build Team**

Inland Construction & Engineering, Inc. and G. M. Hill Engineering, Inc. believes that based on our established professional relationships with the majority parties of our Design/Build Team, the City of Key West, FL, and with the additions of highly qualified and specialized members to our "TEAM" we can provide the highest quality product while utilizing the strengths of each team member. Every member of the Design/Build Team (including owner, architect, structural engineer, civil engineer, general contractor, and sub-contractors) participate in design meetings and reviews so that every members professional input is considered and the optimum design is created while always focusing on the project budget and specific requirements.

### **The responsibility of our Design Team:**

#### **Design Team Project Manager**

Design Team Project Manager (G. M. Hill Engineering, Inc.) will be responsible for issuing all notices and communication affecting this project on a timely basis, coordinating the building project with all local and state regulatory authorities, negotiating with all Build Team members, and communicating with the building owner. The project manager will have full authority to make decisions for the Design/Build Teams interest in matters related to cost, schedule, and execution of construction.

- Coordinate, advise, and direct all Design and Engineering Team Members
- Coordinate with Build Team
  - Coordinate with On-Site Project Manager
- USCG Design Team Point of Contact
- Provide 60% & 95% review design packages as required to Owner
- Design Team Quality Control
- Verify the Owners needs, options, design, function, style, and aesthetics
- Utilize Build Teams strengths and resources in the design
  - Incorporate Civil Engineer for Survey, Site Plan & Utilities
  - Incorporate Structural Engineer for all structural requirements

#### **Civil Engineer**

- Verify the Owners site and utilities location, options, layout, function, and needs
- Utilize Build Teams strengths and resources in the civil design
- Coordinate with Geotechnical the civil design for site requirements
- Coordinate with Structural Engineer the civil design for foundation requirements
- Provide 60% & 95% review design packages as required to Design Team
- Coordinate any design modifications to all associated Design Team Members
- Provide Construction Documents including; survey, site plan, parking, lighting, utilities and all other required
- Provide and review any associated shop drawings
- Provide Civil Design Quality Control

## **Structural Engineer**

- Utilize Build Teams strengths and resources in the structural design
- Coordinate with Civil Engineer the structural design for site requirements
- Provide 60% & 95% review design packages as required to Design Team
- Coordinate any design modifications to all associated Design Team Members
- Provide and review any associated shop drawings
- Provide Structural Design Quality Control

## **Design Project Scheduling**

The Design Team utilizes Critical Path Method scheduling for all of its projects. Design Team currently uses Primavera Project Manager for our design scheduling. This schedule details the activity and involvement of each design party throughout the entire design phase. The printed schedule shows the percent complete of each activity in the design phase and the current date line. The project schedule is discussed weekly and updated monthly so that every member of the Design/Build Team, and Owner are aware of the progress of the design project.

Our Design process is broken down into these steps:

### **Preliminary (30%)**

- Define project specific issues
- Utilize Design Team strengths and experiences
- Develop master plan and schedule

### **Design Development (60%)**

- Develop schematic designs
- Prepare cost and schedule
- Receive owner approval

### **Pre-Construction (95%)**

- Execute design engineering
- Develop final construction documents
- Prepare construction documents
- Receive owners final approval

**The responsibility of our Build Team:**

**On-Site Construction Project Management**

The On-site Project Manager acts as a field superintendent through completion of all aspects of the project. This On-Site Project Manager will be responsible for daily planning and execution of all fieldwork. This includes scheduling and directing sub-contractors on the job site, maintaining on site records as required, managing dimensional control of the structures while monitoring the completed work for compliance with the Design Team drawings including specifications.

- Coordinate, advise, and direct all Build Team Members
- Coordinate with Owner
- Coordinate with Design Team Project Manager
- City of Key West On-Site Build Team Point of Contact
- Provide progress reports, requests as required to Owner
- Provide Build Team Quality Control

**Construction Planning and Submittals**

The On-Site Project Manager will coordinate the construction planning during the pre-construction phase of the design with all members of the Build Team to establish the following;

- Provide open communication between Design and Build Teams
- Conduct pre-construction meetings with all members on the Build Team
- Design Drawing Review
- Project Master Schedule
- Construction Phasing Plan
- Review safety procedures of individual Build Team members
- Update construction schedule
- Review Build Team quality of work
- Manage change order process
- Manage Build Team pay requests process
- Conduct weekly job site meetings with Build Team
- Provide construction observation and daily job site field reports
- Coordination with Outside Agencies
- Coordination with Public Utility Services
- Constructability Review
- Budget Review and Control

**Construction Project Scheduling**

The Build Team utilizes Critical Path Method scheduling for all of its projects. Build Team currently uses Primavera Project Manager for our design scheduling. This schedule details the activity and involvement of each contractor. The printed schedule shows the percent complete of each activity in the project and the current date line. The project schedule is discussed weekly and updated monthly so that every member of the Design/Build Team, and Owner are aware of the progress of the design project.

The Design/Build Team Quality Control:

**TABLE OF CONTENTS**

1. **Definitions**
2. **Overall Scope & Authority**
3. **Organization & Responsibility**
4. **Document Control**
5. **Design Calculations**
6. **Development Documents**

## 1. DEFINITIONS

### A. Purpose

The purpose of this section is to clearly define various terms used throughout the manual. Any words not expressly described below can be assumed to be defined as in a recognized American English or engineering dictionary.

### B. Definitions

*ADDENDA.* Documents indicating a change from the original design, prior to bid submittal.

*BIDDING PROCESS.* The series of activities and tasks commencing at final design document completion and culminating in the awarding of the bid. The tasks may include, but are not limited to: client coordination, final design document assembly & distribution, pre-bid meeting coordination & attendance, bid evaluation or assistance, and bid award or assistance.

*CHANGE ORDER.* Documents indicating a change from the original design following the award of the work.

*CONFORMITY (CONFORMANCE).* The fulfillment of specified requirements.<sup>1</sup>

*DEVELOPMENT DOCUMENT.* Information, in written or illustrative form, detailing, specifying, or reporting work to be completed, requirements and/or procedures for compliance, and inspection findings. Examples include, but are not limited to: Drawings, Specifications, and Inspection Reports.

*FINAL DESIGN.* The complete & approved design, including approved design-output documents.<sup>2</sup>

*INSPECTION.* An activity such as measuring, examining, testing or gauging one or more characteristics of an entity and comparing the results with specified requirements in order to establish whether conformity is achieved for each characteristic.<sup>1</sup>

*QUALITY.* The totality of features and characteristics of a product or service that bear on its ability to satisfy a customer's perceived need.<sup>2</sup>

*QUALITY ASSURANCE (QA).* The planned and systematic actions necessary to provide adequate confidence that a product or service will satisfy given requirements.<sup>2</sup>

*QUALITY CONTROL (QC).* The operational techniques and activities used to ascertain that an established level of quality has been achieved and maintained.<sup>2</sup>

---

<sup>1</sup> International Organization for Standardization. *Quality Management and Quality Assurance – Vocabulary.* DIS 8402-1991. Geneva: International Organization for Standardization, 1991.

<sup>2</sup> Hart, Roger D. *Quality Handbook for the Architectural, Engineering, and Construction Community.* Milwaukee, Wis.: ASQC Quality Press, 1994.



## **2. OVERALL SCOPE & AUTHORITY**

### **A. Purpose**

The purpose of this section is to expound on the scope of this manual and its associated procedures as well as define the responsibility and authority of those involved in its implementation.

### **B. QA/QC Manual Scope**

Our Team has adopted the procedures contained within this manual in order to assure the overall quality of services rendered. The outlined procedures are to be followed for this project.

### **C. Responsibilities**

#### **i. Quality Control Manager**

The Quality Control Manager has been assigned the responsibility and authority to formulate, implement, and maintain the procedures mentioned within this concise manual. The Quality Control Manager will develop a vision for the technical direction of the company that will facilitate its adoption. When it is deemed additions or corrections are required, they will be completed by or under the direct supervision of the Quality Control Manager. The Quality Control Manager will create project-specific quality control plans, when necessary.

Periodically, the Quality Control Manager will be required to report on the performance of and company conformance to the quality system for management review.

#### **ii. Project Manager**

Except where specifically noted otherwise, the Project Manager is responsible for the direct oversight or personal execution of the procedures associated with a project's quality assurance / quality control program.

### 3. ORGANIZATION & RESPONSIBILITY

#### A. Purpose

The purpose of this section is to define the organizational structure of our Team as it pertains to the Quality Assurance / Quality Control programs. Company & project-assigned positions and their associated responsibilities are briefly addressed.

#### B. Position Definitions

*CHECKER.* An individual tasked to review development documents or design calculations.

*DEPARTMENT MANAGER (D.M.).* The individual responsible for setting the department's long-term vision and insuring final design's conformance to applicable code(s) & design standards.

*DEPARTMENT DESIGN MANAGER (D.D.M.).* The individual responsible for checking development documents for accuracy, completeness, uniformity within the project, and conformity to appropriate CAD and design standards. The DDM must obtain updates daily (or as appropriate) on the progress of their projects so that they remain familiar with issues and assumptions while the design develops, working closely with the technicians and Project Manager.

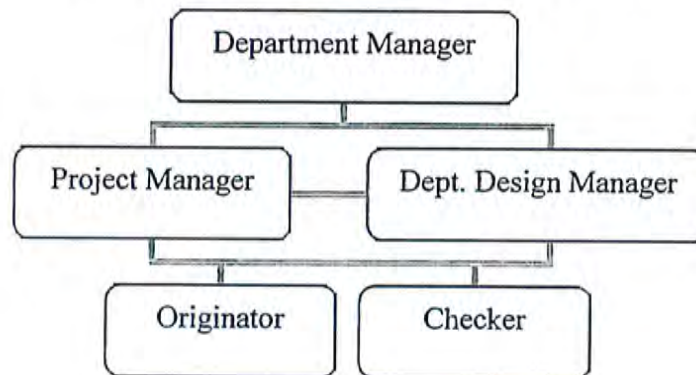
*ORIGINATOR.* The individual responsible for the preparation of a development document or design calculation.

*PROJECT MANAGER (P.M.).* The individual assigned to the project to see it through to completion and the one primarily responsible for guiding the work through the QA/QC process. The PM will review all development documents and design calculations to insure reasonableness, constructability, and conformity to applicable, relevant code.

#### C. Organizational Chart

For smaller projects, the Project Manager and/or the Department Design Manager may perform the duties of the Checker.

Figure 3-1 Typical Project Organizational Chart



#### **4. DATA & DOCUMENT CONTROL**

##### **A. Purpose**

The purpose of this section is to establish guidelines for the distribution, control, and archival of development documents, the final design, and any subsequent revisions such that all involved parties will be working with the latest issuance.

##### **B. Scope**

This section applies to project-specific documents that are externally distributed.

##### **C. Related Sections**

Section 5: Design Calculations

Section 6: Development Documents

##### **D. Forms**

- i. *DOCUMENT & DATA RECEIPT LOG*: The primary means of tracking received project documents and data. This form shall be used for every job unless the Project Manager deems it unnecessary, because of limited scope or minimal project input information required. Refer to the Appendix for an example.
- ii. *PROJECT INFORMATION DISTRIBUTION LOG*: The primary means of tracking transmitted project documents and data. As with the Receipt Log, this form shall be used for every job unless the Project Manager deems otherwise, in which case information flow is documented solely by Letter(s) of Transmittal. Refer to the Appendix for an example.
- iii. *LETTER OF TRANSMITTAL*. A means of tracking transmitted project documents and their intended purpose. This form shall be used in the distribution of development documents, final design documents, and contractual documentation including change orders.

##### **E. Procedures**

###### **i. Document & Data Receipt**

- a. Staff shall record documents & data received utilizing the log.
- b. Hard copies shall be stamped & dated, tagged for the log, and placed in the project file or on a drawing stick, as appropriate. Tags may be in the form of a hand note (utilizing non-erasable ink) or a self-adhesive note.
- c. Electronic copies shall be placed in the electronic project file.

## ii. Development Documents

The Project Manager or person(s) organizing the documents on the Project Manager's supervision shall:

- a. Insert or verify the prior insertion of the progress status on each document and the note "Preliminary – Not for Construction" on each drawing. Also verify that documents are labeled & dated correctly.
- b. Prepare a Letter of Transmittal, listing the recipient, intent, and commentary if required. (Hard Copy Only)
- c. Verify that any required peripheral files (ex. external reference files or pen tables) are included. (Electronic Only)
- d. Complete an entry in the Project Information Distribution Log.

## iii. Final Design

When final designs are submitted this procedure shall dictate the method of distributing final design documents.

The Project Manager, upon completion of all document review & certification, shall:

- a. Assemble the final design packet, verifying the completed state of each component.
- b. Communicate with the client to verify the recipients & quantity of copies.
- c. Prepare a Letter of Transmittal for each recipient.
- d. Complete an entry in the Project Information Distribution Log.
- e. Place a copy of the distributed final design in the project file and/or on a drawing stick, as appropriate.

## iv. Revisions

If corrections to the final design documents are required the following actions shall be taken:

- a. The Originator make all necessary changes, placing a revision cloud around and a revision mark adjacent to the affected area(s). Notations shall be made briefly describing the changes. If subsequent revisions are required, the revision cloud will encircle only the most recent revision changes but all revision marks and notations will remain.
- b. The Originator shall submit a copy of the revised drawing along with a copy of the original to the Project Manager for review and approval.

## 5. DESIGN CALCULATIONS

### A. Purpose

The purpose of this section is to establish the responsible party for and procedures involved in assuring the quality of design calculations.

### B. Scope

The enumerated procedures apply to all design calculations, whether completed by hand or are computer-assisted.

### C. Procedure

#### i. Typical Process:

- a. The Project Manager will identify calculation Originators and Checkers.
- b. The Originator will prepare manual or computer-generated calculations and submit them to the Checker for review. The Checker will verify calculation correctness and reasonableness of any assumptions.
- c. The Checker will initial the calculations and return the original and a marked up copy, itemizing significant comments or corrections, to the Originator. The Originator and Checker will discuss the comments and corrections until they are resolved.
- d. The Originator will modify the calculations as required.
- e. When the calculations are nearing completion, and before they are entered into the design document, the Originator will meet with the Project Manager and one of the Managers to review the calculations. The Originator will notate any pertinent corrections or changes on the calculation documents for record keeping purposes.

#### ii. Computer-Assisted Calculation Specific Tasks:

- a. The Originator will tabulate clear, easily understood input and any manual calculations used to develop the input.
- b. The Originator will review the output results to verify their reasonableness and accuracy.
- c. The Originator will submit the input and output to the Checker, who will review the input data used and the reasonableness and correctness of the results. Spreadsheet calculations will be manually spot-checked.

As with the development document review process (refer to Section 6), different colored pencils will be used to distinguish the sources of any comments and corrections, with initials used to identify individuals.

## **6. DEVELOPMENT DOCUMENTS**

### **A. Purpose**

The purpose of this section is to establish the responsible parties for and procedures involved in assuring the quality of the progression of development documents.

### **B. Scope**

The enumerated procedures apply to all project development documents, which include, but are not limited to: drawings, specifications, and reports. For smaller projects (those requiring development documents of 5 sheets or less), the process may be abbreviated, involving fewer review cycles.

### **C. CAD Standards**

Inland Construction and Engineering, Inc. and G. M. Hill Engineering, Inc. have developed detailed CAD Standards based on the National CAD Standard, the most widely accepted CAD Standard, to insure a consistent, quality end-product for every project. CAD standards enable technicians to quickly draw project information that is uniform department and company-wide, improving efficiency and decreasing design development time. All applicable development documents (i.e. drawings) should be aesthetically pleasing, internally consistent, and easily understandable. Accordingly, all prints must conform to these CAD Standards unless the project scope dictates otherwise.

### **D. Procedure**

- i. Project Manager will supervise the Originator throughout document preparation. Unless the project scope dictates otherwise, The Project Manager will deliver the development document and supporting documentation to the Design Manager at the prespecified benchmarks (see below). Prior to delivery, the completion stage will be clearly identified in non-erasable ink on all development documents.
  - a. Drawing benchmarks: 30%, 60%, and 95% completion.
  - b. Specification benchmarks: 50% and 95% completion.
  - c. Report benchmarks: 50% and 95% completion.
2. The Design Manager will identify, directly on the document, any items requiring correction or clarification. All identifiers, associated explanatory notations, and additions will be completed with red pencil. The Design Manager will return the marked-up development to the Project Manager for review and notation/correction concurrence.
- iii. The Project Manager will indicate concurrence with the Design Manager's corrections by placing a green check mark near the Design Manager's notes. In the event that the Project Manager and Design Manager cannot agree on a particular change, a third qualified technical resource will mediate a resolution or, when more appropriate, the client will be consulted. The Project Manager and Design Manager will cross out and both initial any corrections or

notations no longer deemed applicable. The Project Manager will note, in green pencil for tracking purposes, any additions or changes still required.

- iv. The Project Manager will return the document(s) to the Originator who will make the indicated changes or additions. Upon completing each correction or addition, the Originator will highlight the original development document.
- v. The Originator will submit the next stage document to the Design Manager for review once all changes, corrections, and additions are incorporated. The Design Manager will verify that all previous changes have been made to the document, referencing the marked-up development document as necessary. The Design Manager will point out any incorrect or omitted changes to the Originator to be immediately addressed.
- vi. With a blue pen, the Design Manager will initial the lower left hand corner of the development document to indicate that the appropriate changes were made. The Design Manager will then add the development document to the project file for purposes of recording the design process.
- vii. After completion of the 90% development documents, or earlier if the project warrants, the Design Manager and/or the Department Manager will review the set and indicate any comments or changes utilizing a blue pencil (so that the project records can be traced if required). The Originator, Project Manager, and Design Manager will participate in an additional two to three review cycles so as to bring the project from 90% to 100% completion.
- viii. A meeting of all parties (Originator, Project Manager, Design Manager, & Department manager) will occur at approximately 95% completion to address remaining outstanding issues and final details. A single development document will be used at this meeting to note all significant comments, changes or clarifications for the record. The Engineer of Record (Project Manager or Department Manager) will perform the final document verification prior to certifying the drawings for construction.

**E. Additional Supporting Documentation**

The Quality Control Manager has assembled multiple tools to assist in the preparation and review of the Development Documents, which can be found in the appendix.

---

**Part IV - Technical Statement - Financial Information**

---

1. State number of years the company has been in business. 23
  
2. Statement on credit rating of Proposer:
  - a. Give total contract value of work accomplished by your organization in each of the last three years.  
2015 \$11,709,591    2014 \$11,266,406    2013 \$12,974,015
  
  - b. Give contract value of work now under contract with your organization: \$ 20 Million
  
3. Strength of latest financial statement: \$5,484,246
  
4. Statement on any bankruptcies, value of judgment or liens outstanding against your organization: None
  
5. Statement on ability to secure performance and payment bonds: See attached bonding capacity letter  
  
Give names of Surety Companies and agent under which you have functioned within last three years:  
2016 Berkley Surety Group  
2015: Arch  
2014 Liberty Mutual
  
6. Estimate your maximum bonding capacity \$ 60,000,000.  
  
How much is unencumbered and available at this date? 43,000,000
  
7. Statement on bonding capacity committed to current and pending projects:
  
8. What is the largest (dollar cost) project ever performed by your organization? J & N Pile MOTSU

W912PM-11-C-0008





\$11,519,585.30



Dashboard

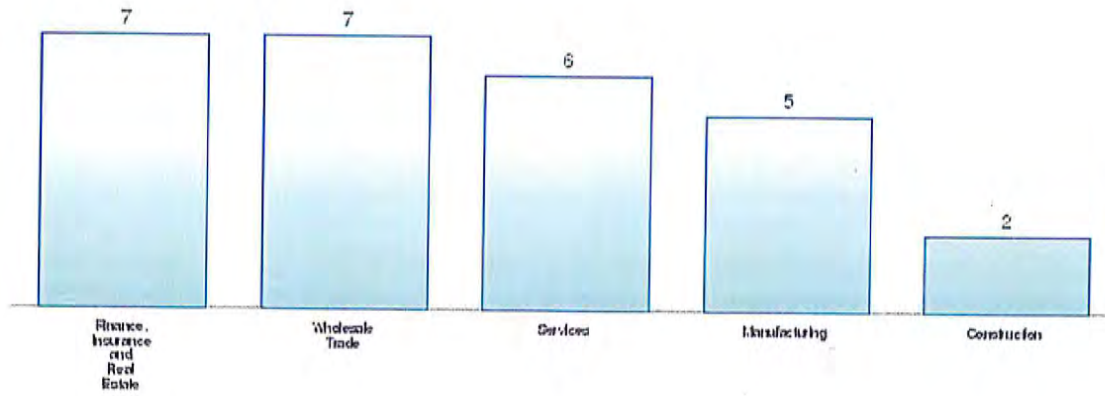
Company Info		
309 E 11th St Panama City, FL 32401 Phone: (850) 872-2129	DBA's : INLAND CONSTRUCTION AND EQUIPMENT	

Scores								
PAYDEX®	Delinquency Predictor		Financial Stress		Supplier Eval. Risk Rating	Credit Limit Rec.	D&B Rating	D&B Viability Rating
Score	Score	Class	Score	Class	Rating	Recommendation	Rating	Rating
75 ▼	550 ▼	2	1492 ▼	3	2 ▼	\$15K	3A1	13AE

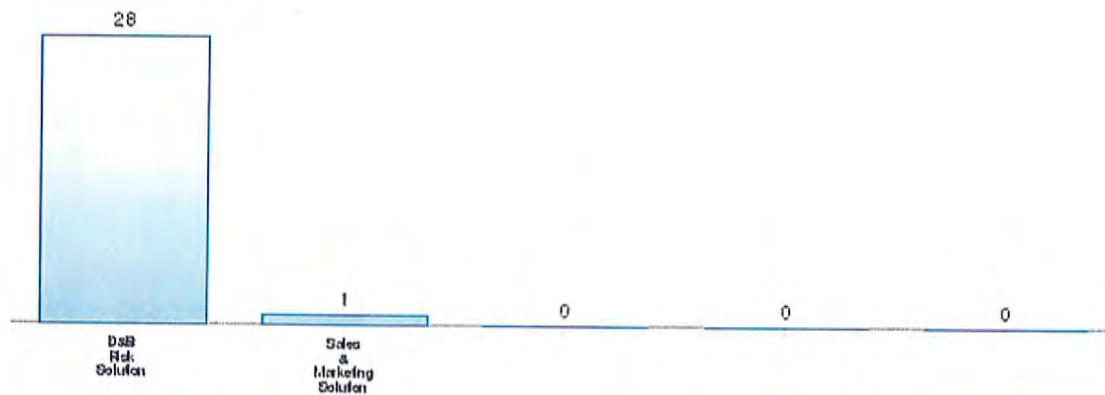
Recent Alerts			
 <b>INQUIRY</b>	02/27/17	<b>1 New Inquiry</b>	
 <b>INQUIRY</b>	02/20/17	<b>2 New Inquiries</b>	
 <b>INQUIRY</b>	02/19/17	<b>2 New Inquiries</b>	
 <b>SCORE</b>	02/07/17	<b>Financial Stress Score Declined</b>	

Inquiries		
Most Recent		
Date	SIC / Sector	Report type
02/17/17	Construction	D&B Risk Solution
02/17/17	Manufacturing	D&B Risk Solution
02/16/17	Services	D&B Risk Solution
02/16/17	Services	D&B Risk Solution
11/07/16	Services	D&B Risk Solution

Top 5 Inquiries by SIC / Sector (12 Months)



Top 5 Inquiries by Report Type (12 Months)



Scores

PAYDEX®

75



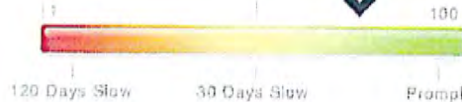
3 Month PAYDEX®

78

75

100

8 days beyond terms



Understanding My Score

The D&B PAYDEX® is a unique, dollar weighted indicator of payment performance based on payment experiences as reported to D&B by trade references.

Recent Payments

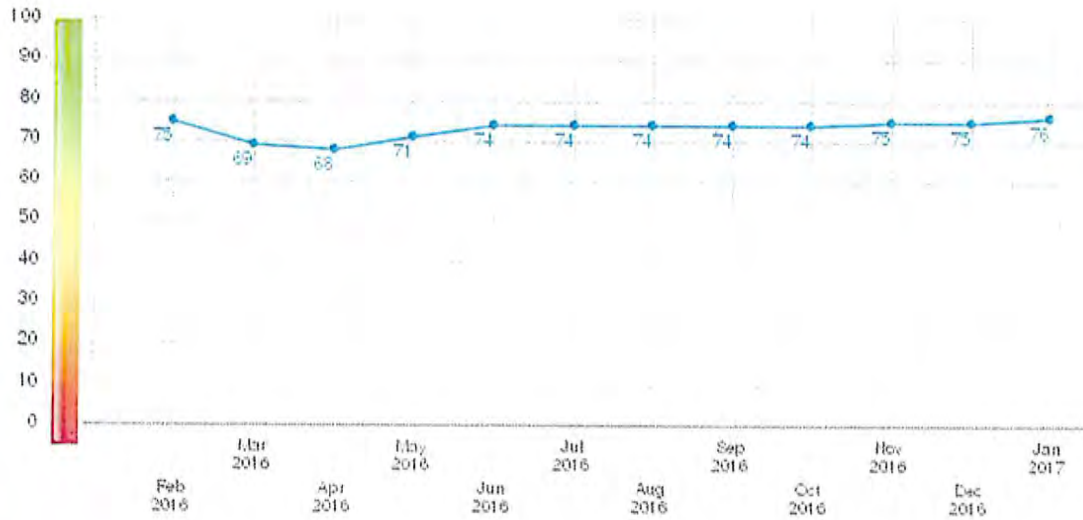
Total (Last 24 Months): 56

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (Mo. )
01/2017	Ppt	\$200,000	\$0	\$0	--	1 mo
01/2017	Ppt	\$100,000	\$50	\$0	--	1 mo
01/2017	Ppt	\$80,000	\$10,000	\$0	--	1 mo
01/2017	Ppt	\$25,000	\$10,000	\$0	--	1 mo
01/2017	Ppt	\$20,000	\$1,000	\$0	--	1 mo

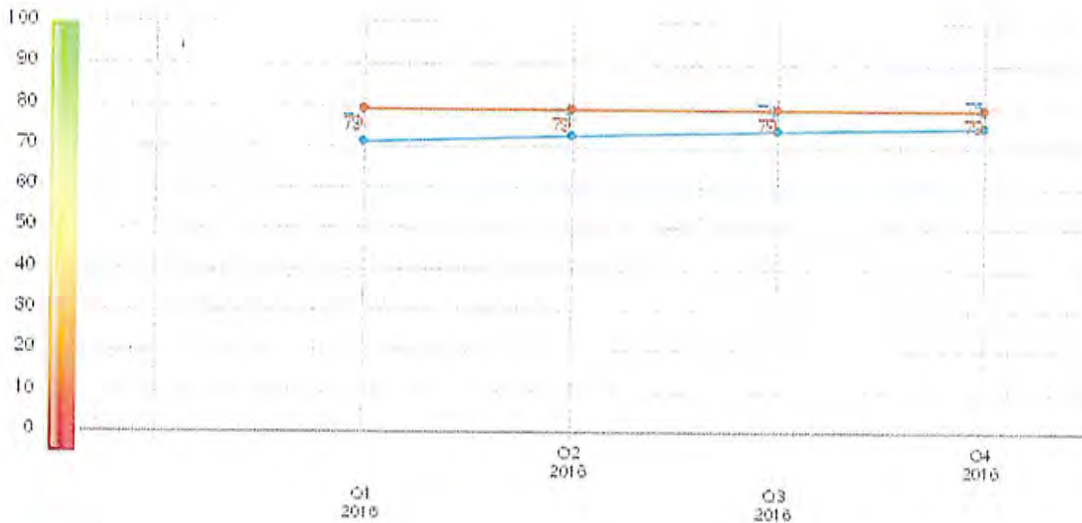
### Key

PAYDEX®	Payment Practices	PAYDEX®	Payment Practices
100	Anticipate	40	60 Days Beyond Terms
90	Discount	30	90 Days Beyond Terms
80	Prompt	20	120 Days Beyond Terms
70	15 Days Beyond	1-19	Over 120 Days Beyond Terms
60	22 Days Beyond Terms	UN	Unavailable
50	30 Days Beyond Terms		

### Trends



### Industry Comparison



• My Company (75) • Industry Median: (79)

Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this business is 75, or equal to 8 days beyond terms
- The present industry median score is 79, or equal to 2 days beyond terms.

## Delinquency Predictor Score

Score	Class	Percentile	
<b>550</b> ▼	<b>2</b>	<b>80%</b>	

Moderate risk of severe payment delinquency over next 12 months

### Understanding My Score

The D&B Delinquency Predictor (formerly the Commercial Credit Score) predicts the likelihood that a company will pay in a severely delinquent manner (91+ days past term) over the next 12 months, seek legal relief from creditors, or cease operations without paying all creditors in full over the next 12 months based on the information in D&B's database. A severely delinquent firm is defined as a business with at least 10% of its dollars 91+ days slow.

#### Incidence of Delinquent Payment:

Among Companies with this Classification: **2.50%**

#### Factors Affecting Your Score:

Higher risk industry based on delinquency rates for this industry

Recent high balance past due

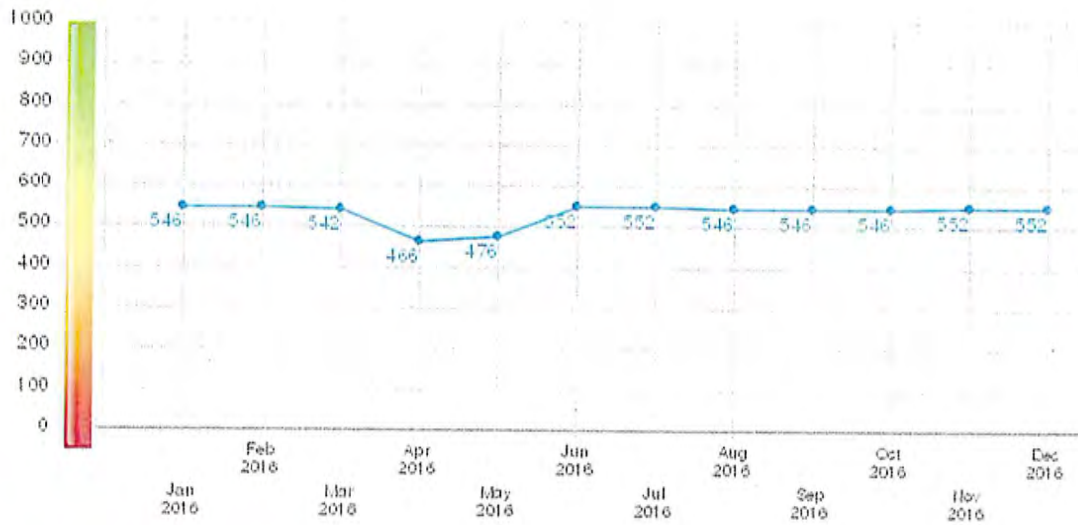
Proportion of past due balances to total amount owing

Variable Paydex over last 12 months

Key

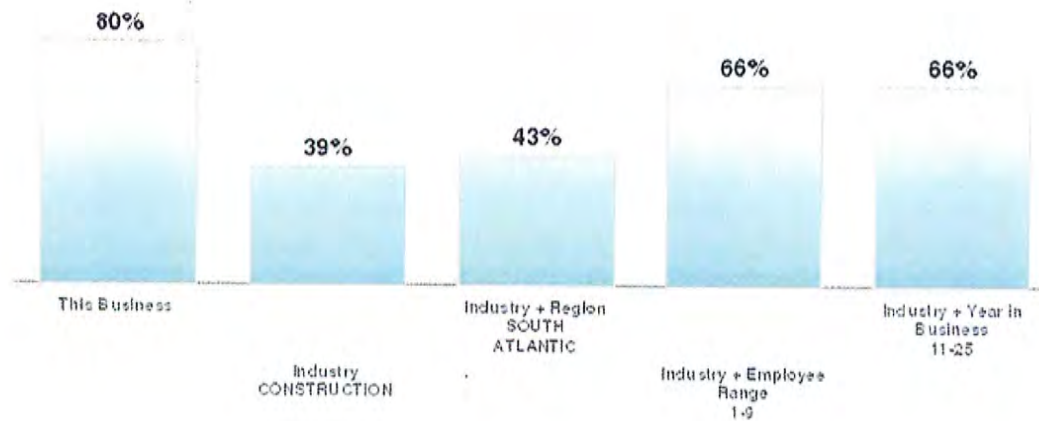
Risk Class	% of Businesses within this Class	Percentile	Score
1	10%	91-100	580-670
2	20%	71-90	530-579
3	40%	31-70	481-529
4	20%	11-30	453-480
5	10%	1-10	101-452

### Trends - Scores, 12 Month



• My Company (550)

### Industry Comparison



This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

## Financial Stress Score

Score	Class	Natl %
-------	-------	--------

1492 ▼

3

59%



Additional risk of ceasing operations if  
 scores such as 2 had been reported over  
 the next 12 months

### Understanding My Score

#### Incidence of Financial Stress:

Among Companies with this Classification: 0.24 (84 per 10000)

#### Factors Affecting Your Score:

High proportion of past due balances to total amount owing.

UCC Filings reported.

- The Financial Stress Class Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

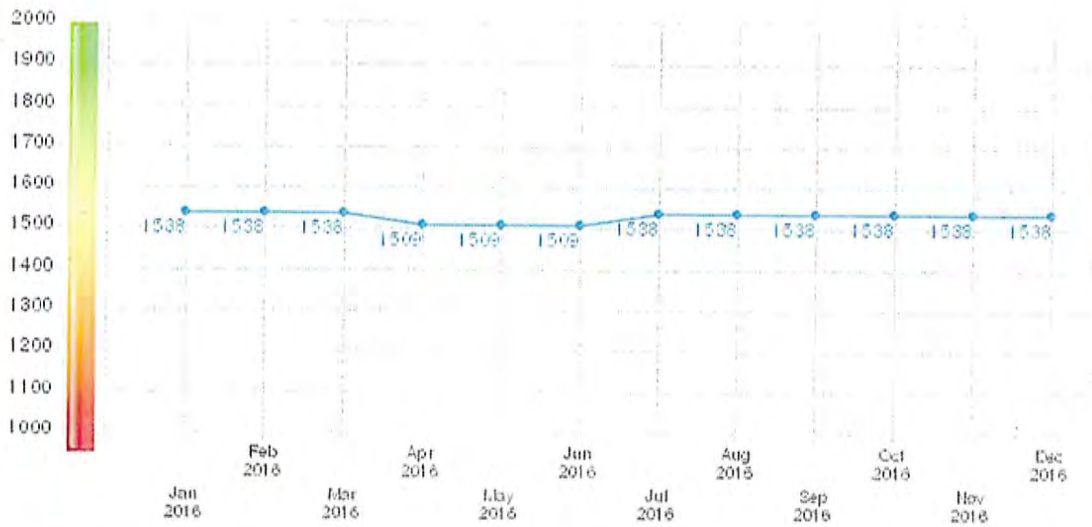
#### Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Incidence of Financial Stress - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on sample data from

#### Key

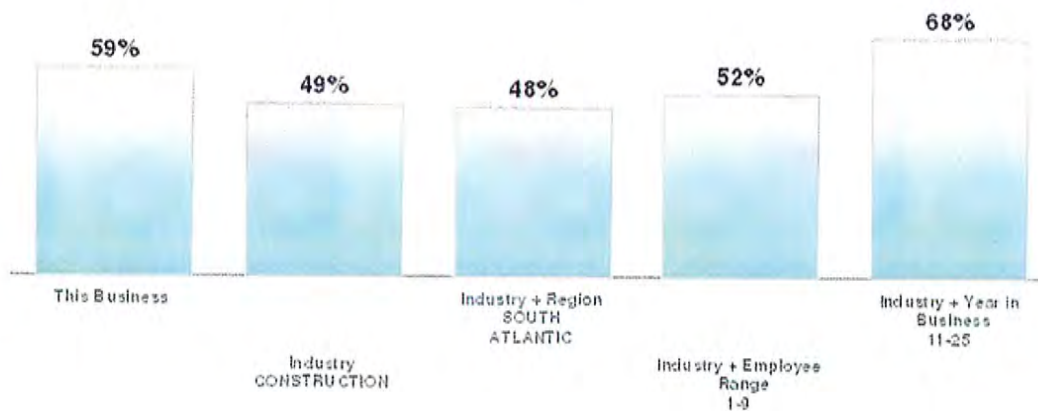
Score	Class	Percentile	Incidence of Financial Stress
1570-1875	1	85-100	6.0%
1510-1569	2	69-94	10.6%
1450-1509	3	34-68	18.4%
1340-1449	4	2-33	31.5%
1001-1339	5	1	70.0%

#### Trends - Scores, 12 Month



• My Company (1,492)

### Industry Comparison



Based on payments collected over the last 4 quarters.

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

### Supplier Evaluation Risk Rating

2 ▼



Moderate risk of supplier experiencing severe financial stress over the next 12 months.

### Understanding My Score

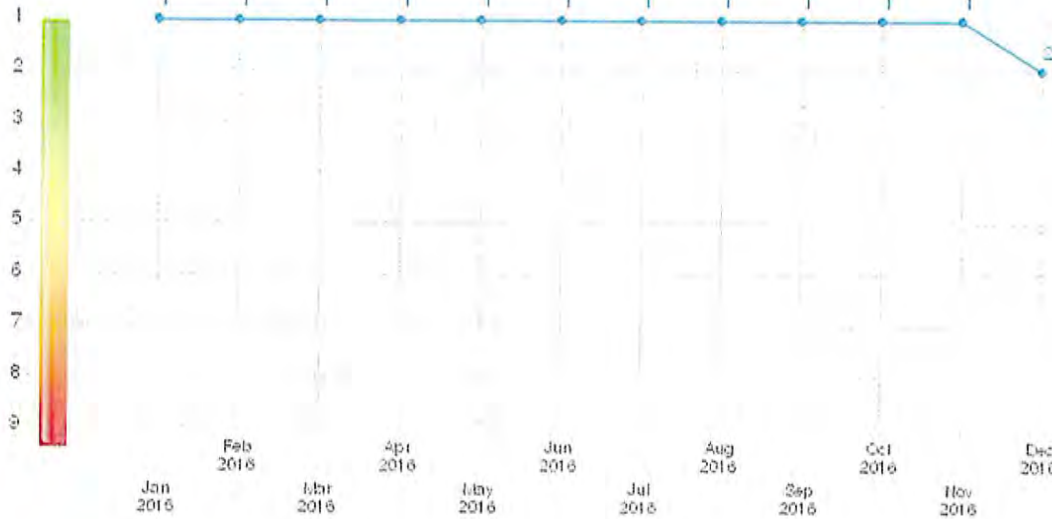
The Supplier Evaluation Risk (SER) Rating predicts the likelihood that a supplier will cease

Business operations or financial inactive over the last 12 months period based on the depth of predictive data attributes available on the business. The SER Rating scoring system uses statistical probabilities to classify public and private companies into a 1-9 risk rating, where 1 represents low risk and 9 represents high risk.

### Factors Affecting This Company's Score:

Higher risk industry based on inactive rate for this industry

#### Trends



• My Company (2)

### Credit Limit Recommendation

Risk Category

**1**

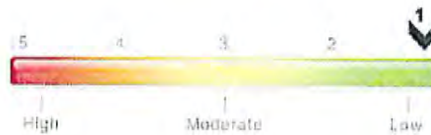
Conservative Credit Limit

**\$15k**

Aggressive Credit Limit

**\$25k**

Low



### Understanding My Score

D&B's Credit Limit Recommendation is intended to help you more easily manage your credit decisions. It provides two recommended dollar guidelines:

A conservative limit, which suggests a dollar benchmark if your policy is to extend less credit to minimize risk.

An aggressive limit, which suggests a dollar benchmark if your policy is to extend more credit with potentially more risk.

The dollar guideline amounts are based on a historical analysis of credit demand of customers in D&B's U.S. payments database which have a similar profile to your business.

### D&B Rating®

Rating  
**3A1**

Financial Strength: **3A** indicates \$1 to \$10,000,000  
Composite Credit Appraisal: **1** is high



D&B Rating	Date Applied
3A1	2016-11-21
3A2	2015-09-04
2R3	2015-02-10
2R2	2014-03-27
2R3	2013-09-25
2R2	2012-10-18
3A2	2011-04-14
3A1	2009-02-14
3A2	2008-04-14
3A1	2008-01-16

## Understanding My Score

### Factors Affecting Your Score

# of Employees Total: 8 (4 here)

Worth: \$5,480,812

Working Capital: \$2,662,502

Payment Activity (based on 56 experiences):

Average High Credit: \$14,091

Highest Credit: \$200,000

Total Highest Credit: \$616,750

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

## D&B Viability Rating

1

Viability Score



Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked 1 have a probability of becoming no longer viable: **0.2%**
- Percentage of businesses ranked 1: **0.3%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

3

### Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

- Model Segment: Available Financial Data
- Level of Risk: Low Risk
- Businesses ranked 3 within this model segment have a probability of becoming no longer viable: 0.2%
- Percentage of businesses ranked 3 within this model segment: 15%
- Within this model segment, the average probability of becoming no longer viable: 0.6%

A

### Data Depth Indicator



#### Data Depth Indicator:

Rich Firmographics  
 Extensive Commercial Trading Activity  
 Comprehensive Financial Attributes

E

### Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Available	Available (3+Trade)	Small	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: Available
- Trade Payments: Available: 3+Trade
- Company Size: **Small: Employees: <10 and Sales: <\$10K or Missing**
- Years in Business: **Established: 5+**

## Inquiries

### 12 Month Summary

Over the past 12 months ending 2-2017, 29 individual requests for information on your company were received; this represents a 68.97% decrease over the prior 12 month period. The 29 Inquiries were made by 22 unique customers indicating that some companies have inquired on your business multiple times and may be monitoring you. Of the total products purchased, 7, or 24.14% came from the Finance, Insurance and Real Estate sector; 7, or 24.14% came from the Wholesale Trade sector; 6, or 20.69% came from the Services sector.

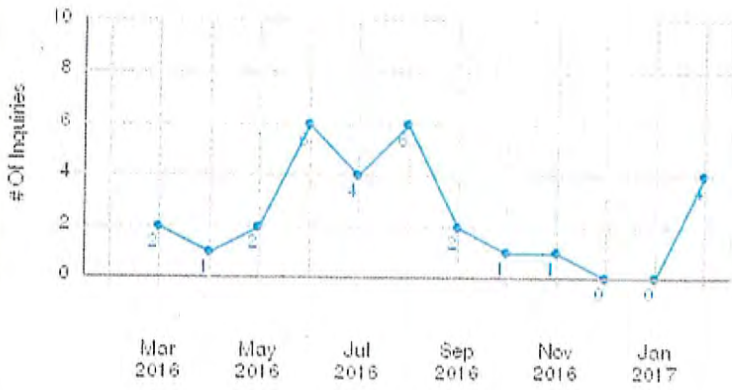
12 Month Total# Inquiries: 29

12 Month Unique Customers:22

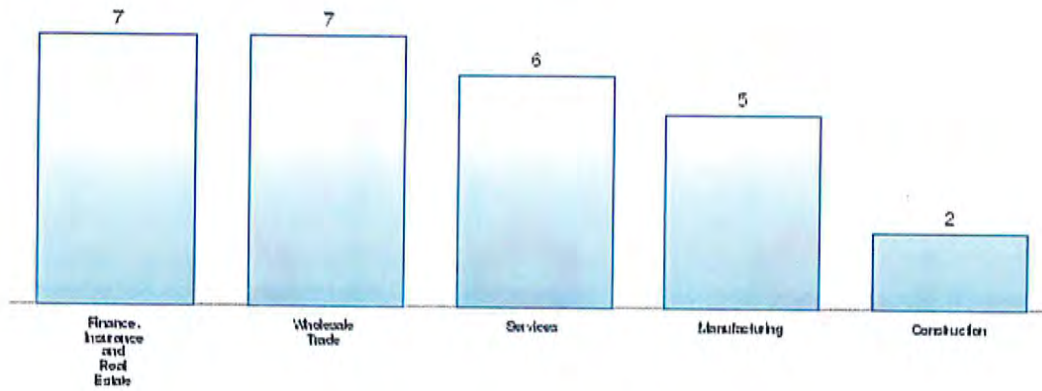
Date ▼ Report type SIC / Sector

02/17/17	D&B Risk Solution	Construction
02/16/17	D&B Risk Solution	Services
02/16/17	D&B Risk Solution	Services
11/07/16	D&B Risk Solution	Services
10/19/16	D&B Risk Solution	Finance, Insurance and Real Estate
09/22/16	Sales & Marketing Solution	Public Administration
09/08/16	D&B Risk Solution	Services
08/31/16	D&B Risk Solution	Public Administration
08/23/16	D&B Risk Solution	Manufacturing
08/22/16	D&B Risk Solution	Wholesale Trade
08/10/16	D&B Risk Solution	Wholesale Trade
08/02/16	D&B Risk Solution	Wholesale Trade
08/01/16	D&B Risk Solution	Services
07/28/16	D&B Risk Solution	Manufacturing
07/05/16	D&B Risk Solution	Finance, Insurance and Real Estate
07/05/16	D&B Risk Solution	Finance, Insurance and Real Estate
07/01/16	D&B Risk Solution	Finance, Insurance and Real Estate
06/29/16	D&B Risk Solution	Manufacturing
06/27/16	D&B Risk Solution	Services
06/22/16	D&B Risk Solution	Manufacturing
06/14/16	D&B Risk Solution	Wholesale Trade
06/06/16	D&B Risk Solution	Finance, Insurance and Real Estate
06/03/16	D&B Risk Solution	Finance, Insurance and Real Estate
06/28/16	D&B Risk Solution	Finance, Insurance and Real Estate
05/13/16	D&B Risk Solution	Wholesale Trade
04/27/16	D&B Risk Solution	Construction
03/30/16	D&B Risk Solution	Wholesale Trade
03/30/16	D&B Risk Solution	Wholesale Trade

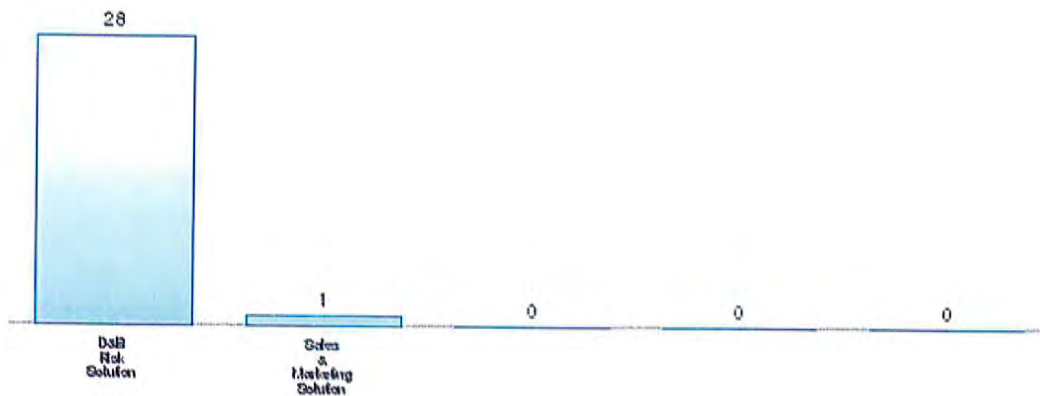
Trends - 12 Month



Top 5 Inquiries by Report Type (12 Months)



Top 5 Report Types Graph (12 Months)



All Inquiries by Industry and SIC / Sector

SIC/Sector	Mar 2016 to May 2016	Jun 2016 to Aug 2016	Sep 2016 to Nov 2016	Dec 2016 to Feb 2017	Total Inquiries
Construction	1	0	0	1	2
Finance, Insurance and Real Estate	1	5	1	0	7
Manufacturing	0	4	0	1	5
Public Administration	0	1	1	0	2
Retail Trade	0	0	0	0	0
Services	0	2	2	2	6
Wholesale Trade	3	4	0	0	7

#### Inquiries by Report Type

Report Type	Mar 2016 to May 2016	Jun 2016 to Aug 2016	Sep 2016 to Nov 2016	Dec 2016 to Feb 2017	Total
D&B Proprietary Score Request	0	0	0	0	0
D&B Risk Solution	5	16	3	4	28
Payment Report	0	0	0	0	0
Sales & Marketing Solution	0	0	1	0	1

## Payments

Currency: Shown in USD unless otherwise indicated

### Payments Summary

**Current** 75 Equal to 8 days beyond terms  
**PAYDEX®:**  
**Industry Median:** 79 Equal to 2 DAYS BEYOND terms  
**Payment Trend:** ↔ Unchanged, compared to payments three months ago

**Total payment Experiences in D&Bs File (HQ):** 56  
**Payments Within Terms (not dollar weighted):** 90  
**Total Placed For Collection:** NA  
**Average Highest Credit:** 14,091  
**Largest High Credit:** 200,000  
**Highest Now Owing:** 10,000  
**Highest Past Due:** NA

### Payments Summary by Industry

Total (Last 24 Months): 56

	Total Received	Total Dollar Amount	Largest High Credit Payment summary	Within Terms	Days Slow			
					31	30-80	81-90	90
<b>Top Industries</b>								
Whol roof/side/insul	5	\$125,000	\$200,000	100%	0	0	0	0
Misc equipment rental	5	\$25,600	\$10,000	80%	20	0	0	0
Misc business service	4	\$7,250	\$5,000	93%	7	0	0	0
Short-tn busn credit	4	\$2,550	\$2,500	51%	49	0	0	0
Federal savings bank	3	\$16,750	\$15,000	100%	0	0	0	0
Whol lumber/millwork	2	\$22,500	\$20,000	86%	0	0	0	44
Granite mining	2	\$12,500	\$7,500	100%	0	0	0	0
Whol industrial suppl	2	\$3,500	\$2,500	100%	0	0	0	0
Drywall/insulate work	1	\$50,000	\$50,000	0%	0	100	0	0
Oil/gas field service	1	\$15,000	\$15,000	100%	0	0	0	0
Natnl commercial bank	1	\$10,000	\$10,000	100%	0	0	0	0
Ret boats	1	\$5,000	\$5,000	100%	0	0	0	0
Special storage	1	\$2,500	\$2,500	100%	0	0	0	0
Radiotelephone commun	1	\$2,500	\$2,500	100%	0	0	0	0
<b>Operative builders</b>	1	\$1,000	\$1,000	100%	0	0	0	0
Hvy const eqpt rental	1	\$750	\$750	100%	0	0	0	0
Whol plumb/hydraulics	1	\$750	\$750	100%	0	0	0	0
Passenger car rental	1	\$750	\$750	0%	0	0	100	0
Whol metal	1	\$500	\$500	100%	0	0	0	0
Whol electrical equip	1	\$500	\$500	100%	0	0	0	0
Whol const/mine equip	1	\$500	\$500	100%	0	0	0	0
Help supply service	1	\$250	\$250	100%	0	0	0	0
Reg misc coml sector	1	\$100	\$100	100%	0	0	0	0
Whol hardware	1	\$100	\$100	100%	0	0	0	0
Whol chemicals	1	\$50	\$50	100%	0	0	0	0
Electric services	1	\$50	\$50	100%	0	0	0	0
<b>Other Categories</b>								
Cash experiences	2	\$650	\$250	--	--	--	--	--
<b>Unknown</b>	3	\$10,150	\$10,000	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
<b>Total in D&amp;B's file</b>	<b>56</b>	<b>\$616,750</b>	<b>\$200,000</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>

## Payments Beyond Terms

Total (Last 24 Months): 6

Date ▼	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (Mo. )
01/2017	Ppt-Slow 30	\$10,000	\$2,500	\$0	--	1 mo
01/2017	Ppt-Slow 30	\$2,500	\$2,500	\$0	--	1 mo
01/2017	Ppt-Slow 120	\$20,000	\$1,000	\$0	--	1 mo
01/2017	Slow 30	\$500	\$500	\$0	--	1 mo
09/2016	Slow 90	\$750	\$0	\$0	--	6-12 mos
03/2016	Slow 60	\$50,000	\$0	\$0	--	6-12 mos

## All Payments

Total (Last 24 Months): 56

Date ▼	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (Mo. )
01/2017	Ppt	\$200,000	\$0	\$0	--	1 mo
01/2017	Ppt	\$100,000	\$50	\$0	--	1 mo
01/2017	Ppt	\$80,000	\$10,000	\$0	--	1 mo
01/2017	Ppt	\$25,000	\$10,000	\$0	--	1 mo
01/2017	Ppt	\$20,000	\$1,000	\$0	--	1 mo
01/2017	Ppt	\$15,000	\$7,500	\$0	--	1 mo
01/2017	Ppt	\$15,000	\$0	\$0	N30	1 mo
01/2017	Ppt	\$10,000	\$7,500	\$0	--	1 mo
01/2017	Ppt	\$7,500	\$7,500	\$0	N30	1 mo
01/2017	Ppt	\$5,000	\$250	\$0	--	1 mo
01/2017	Ppt	\$5,000	\$1,000	\$0	--	1 mo
01/2017	Ppt	\$5,000	\$0	\$0	--	2-3 mos
01/2017	Ppt	\$5,000	\$0	\$0	N30	6-12 mos
01/2017	Ppt	\$2,500	\$1,000	\$0	--	1 mo
01/2017	Ppt	\$2,500	\$0	\$0	--	6-12 mos
01/2017	Ppt	\$2,500	\$1,000	\$0	--	1 mo
01/2017	Ppt	\$1,000	\$1,000	\$0	--	1 mo
01/2017	Ppt	\$1,000	\$0	\$0	--	6-12 mos
01/2017	Ppt	\$1,000	\$0	\$0	--	2-3 mos
01/2017	Ppt	\$750	\$0	\$0	--	1 mo
01/2017	Ppt	\$750	\$0	\$0	--	4-5 mos
01/2017	Ppt	\$750	\$750	\$0	--	1 mo
01/2017	Ppt	\$500	\$50	\$0	N30	1 mo
01/2017	Ppt	\$500	\$0	\$0	--	4-5 mos
01/2017	Ppt	\$500	\$0	\$0	--	4-5 mos
01/2017	Ppt	\$50	\$0	\$0	--	6-12 mos
01/2017	Ppt-Slow 30	\$10,000	\$2,500	\$0	--	1 mo
01/2017	Ppt-Slow 30	\$2,500	\$2,500	\$0	--	1 mo

Date ▼	Paying Record	High Credit	Now Owas	Past Due	Selling Terms	Last sale w/ (Mo. )
01/2017	<b>Ppt-Slow 120</b>	<b>\$20,000</b>	<b>\$1,000</b>	<b>\$0</b>	--	<b>1 mo</b>
01/2017	<b>Slow 30</b>	<b>\$500</b>	<b>\$500</b>	<b>\$0</b>	--	<b>1 mo</b>
01/2017	(031)	\$10,000	\$0	\$0	--	6-12 mos
01/2017	(032)	\$100	\$100	\$0	--	1 mo
01/2017	(033)	\$100	--	--	Cash account	1 mo
10/2015	(034)	\$100	--	--	--	1 mo
<b>09/2016</b>	<b>Slow 90</b>	<b>\$750</b>	<b>\$0</b>	<b>\$0</b>	--	<b>6-12 mos</b>
09/2016	(036)	\$250	--	--	Cash account	1 mo
08/2016	Ppt	\$100	\$0	\$0	--	6-12 mos
07/2016	Ppt	\$250	\$0	\$0	--	6-12 mos
07/2016	(039)	\$50	--	--	Cash account	1 mo
07/2016	(040)	\$50	\$0	\$0	--	6-12 mos
07/2016	(041)	\$50	--	--	Cash account	1 mo
07/2016	(042)	--	\$0	\$0	Cash account	6-12 mos
06/2016	(043)	\$100	--	--	Cash account	1 mo
<b>03/2016</b>	<b>Slow 60</b>	<b>\$50,000</b>	<b>\$0</b>	<b>\$0</b>	--	<b>6-12 mos</b>
03/2016	(045)	\$50	--	--	Cash account	1 mo
03/2016	(046)	\$50	--	--	Cash account	1 mo
01/2016	Ppt	\$500	\$100	--	Lease Agreement	--
09/2015	Ppt	\$10,000	\$7,500	\$0	--	--
09/2015	Ppt	\$2,500	\$0	\$0	--	6-12 mos
09/2015	Ppt	--	\$0	\$0	--	1 mo
09/2015	Ppt	--	\$0	\$0	--	1 mo
07/2015	<b>Ppt</b>	<b>\$1,000</b>	<b>\$1,000</b>	<b>\$0</b>	--	<b>1 mo</b>
05/2015	Ppt	\$50	\$0	\$0	--	6-12 mos
04/2015	Ppt	\$100	\$0	\$0	--	6-12 mos
04/2015	Ppt	\$50	\$0	--	--	6-12 mos
01/2015	Ppt	\$750	\$0	\$0	--	6-12 mos

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc. Accounts are sometimes placed in collection even though the existence or amount of debt is disputed.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

## History & Operations

Currency: Shown in USD unless otherwise indicated

### Company Overview

<b>Company Name:</b>	INLAND CONSTRUCTION AND ENGINEERING, INC.	<b>URL:</b>	NA
		<b>Stock Symbol:</b>	NA
		<b>History:</b>	NA
		<b>Operations:</b>	NA



Doing Business As:	FLORIDA CONSTRUCTION AND EQUIPMENT	Project Management Control:	NA
Street Address:	309 E 11th St Panama City, FL 32401	Annual Sales:	NA
Phone:	(850) 872-2129		
Fax:	(850) 872-0532		

## History

The following information was reported: 11/21/2016

Officer(s):  
GEORGE M HOBBS, PRES

DIRECTOR(S):  
THE OFFICER(S)

The Florida Secretary of State's business registrations file showed that Inland Construction And Equipment, Inc was registered as a Corporation on October 7, 1994 under the file registration number P94000077770.  
Business started 1994 by George M Hobbs Jr. 100% of capital stock is owned by George M Hobbs Jr.  
GEORGE M HOBBS born 1969. 1994-present active here. 1981-1994 employed by Gulf Group Inc, Panama City, FL.

## Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF AUGUST 02 2016.

Registered Name:	INLAND CONSTRUCTION AND ENGINEERING, INC.
Business Type:	DOMESTIC CORPORATION
Corporation Type:	PROFIT
Date Incorporated:	Oct 07 1994
State of Incorporation:	FLORIDA
Filing Date:	Oct 07 1994
FilingFedID:	593273147
Registration ID:	P94000077770
Duration:	NA
Duration Date:	NA
Status:	ACTIVE
Status Attained Date:	NA
Where Filed:	STATE DEPARTMENT/CORPORATION DIVISION, TALLAHASSEE, FL
Registered Agent:	CRYSTAL DEESE, 309 EAST 11TH STREET, PANAMA CITY, FL, 324010000
Agent Appointed:	NA
AgentStatus:	NA
Principals:	GEORGE M HOBBS, DP, 309 EAST 11TH STREET, PANAMA CITY, FL, 324010000

## Operations

11/21/2016

Description:

Dams, waterways, docks or other marine construction, related to the building or alteration of a permanent structure, including preparation (100%).

ADDITIONAL TELEPHONE NUMBER(S): Facsimile (Fax) 850 372-0532.

Terms are Cash and Net 30 days. Sells to commercial concerns and government. Territory : United States.

Nonseasonal.

Employees: 8 which includes officer(s). 4 employed here.

Facilities: Owns 3,000 sq. ft. in a one story cinder block building.

Location: Central business section on main street.

Branches: NA

Subsidiaries: NA

Subsidiaries: NA

Subsidiaries: NA

Subsidiaries: NA

Subsidiaries: NA

## SIC & NAICS

### SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

1629 0100 Dams, waterways, docks, and other marine construction  
1629 0200 Railroad and subway construction  
1629 0300 Athletic and recreation facilities construction  
1629 0400 Land preparation construction

### NAICS:

236210 Industrial Building Construction  
237990 Other Heavy and Civil Engineering Construction

## Public Filings

Currency: Shown in USD unless otherwise indicated

### Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	-	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	2	07/29/15

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

## Judgments

We currently don't have enough data to display this section.

## Liens

We currently don't have enough data to display this section.

## Suits

We currently don't have enough data to display this section.

## UCC Filings

**Collateral:** All Inventory including proceeds and products - All Account(s) including proceeds and products - All Chattel paper including proceeds and products - All General intangibles(s) including proceeds and products - and OTHERS

**Type:** Original

**Sec.Party:** SUNTRUST BANK, ATLANTA, GA

**Debtor:** INLAND CONSTRUCTION AND ENGINEERING, INC.

**Filing No.:** 201503576289

**Filed With:** SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

**Date Filed:** 04/28/15

**Latest Info Received:** 05/12/15

**Collateral:** Fixtures and proceeds - Machinery and proceeds - Equipment and proceeds

**Type:** Original

**Sec.Party:** SUNTRUST BANK, PANAMA CITY, FL

**Debtor:** INLAND CONSTRUCTION AND ENGINEERING, INC.

**Filing No.:** 201504548416

**Filed With:** SECRETARY OF STATE/UCC DIVISION, TALLAHASSEE, FL

**Date Filed:** 07/29/15

**Latest Info Received:** 08/20/15

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

## Government Activity

### Summary

**Borrower (Dir/Guar):** NO

**Administrative Debt:** NO

**Contractor:** YES

**Grantee:** NO

**Party Excluded from Federal** NO

**program(s):**

**Possible Candidate:**

**Labor Surplus Area:** publicFilingSectionDetails.govtActivity.laborSurplusArea}

**Small Business:** YES (2017)

**8(A) Firm:** YES (2004)

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

## Financial Statements

We currently don't have enough data to display this section.

### Fiscal Consolidated Statement Dated Interim statement dated NOV 8 2015:

Assets(\$)		Liabilities(\$)	
Cash	2386523	Accts Pay	361738
Accts Rec	604260	Notes Pay	135416
Employee Loan	2000	Payroll Liabilities	-5420
Cost In Excess Of Billings	1062960	Accruals	1072
		Taxes	-180
		Direct Deposit Liabilities	615
		Child Support Payable	-329
		Other Curr Liabs	900329
Current Assets	4,055,743.00	Current Liabs	1,393,241.00
Fixt & Equip	3262141	Total Np-Net	49697
Loan Costs-Net	10268	Bank Loan	391508
Deposits	500	L.T. Liab-Other	50624
Note Receivable	37230	COMMON STOCK	1000
		TOTAL STOCKHOLDERS EQUITY	190168
		RETAINED EARNINGS	4508336
		NET INCOME	781308
Total Assets	7,365,882.00	Total Liabilities	7,365,882.00

From JAN 01 2015 to JUN 30 2015 sales \$6,376,999; cost of goods sold \$5,419,237. Gross profit \$957,762; operating expenses \$538,678. Operating income \$419,084; other income \$59,896. Net income \$478,980.

Extent of audit, if any, not indicated.

Explanations

## Banking

We currently don't have enough data to display this section.

## Special Events

We currently don't have enough data to display this section.

## Corporate Linkage

**Parent**

Company Name	DUNS #	City, State
INLAND CONSTRUCTION AND ENGINEERING, INC.	01-382-3054	PANAMA CITY, FLORIDA

**Headquarters (US)**

Company Name	DUNS #	City, State
INLAND CONSTRUCTION AND ENGINEERING, INC	01-382-3054	PANAMA CITY, FLORIDA

**US Linkages**

We currently don't have enough data to display this section.

**International Linkages**

We currently don't have enough data to display this section.

# BROWN INSURANCE SERVICES

INSURANCE ♦ RISK MANAGEMENT ♦ BONDS

February 28, 2017

RE: Inland Construction and Engineering, Inc. dba  
Inland Construction and Equipment (Inland)

To Whom It May Concern:

Brown Insurance Services handles the surety needs of Inland Construction and Engineering, Inc. dba Inland Construction and Equipment ("Inland") through Berkley Insurance Company ("Berkley"). Berkley is rated "A+" (Superior) with a financial size category of XV (2 billion +) by AM Best and has a US Treasury limit of \$440,222,000.

Berkley considers Inland to be a financially strong and well managed construction operation. Berkley has agreed to provide surety credits to Inland for a project if awarded in an amount up to \$30,000,000 and a maximum aggregate capacity of their uncompleted backlog of \$60,000,000, this is all subject to underwriting's acceptable review of the contract terms and conditions, bond forms, appropriate contract funding and any other underwriting considerations at the time of the request. Inland currently has \$43,000,000 unencumbered available bonding capacity with Berkley. The maximum bonding capacity available at this time is \$43,000,000. Currently \$17,000,000 of the bond line is committed to projects underway and pending projects.

Consideration and issuance of bonds is a matter solely between Inland Construction and Engineering, Inc. DBA Inland Construction and Equipment, Inc. and Berkley Insurance Company and no liability is assumed to third parties or to you by the issuance of this letter.

We trust that this information meets with your satisfaction. If there are further questions, please feel free to contact me.

Sincerely,



Michael W. Brown  
Attorney-in-fact

January 6, 2017

To Whom It May Concern

Re: Inland Construction and Engineering, Inc.

Dear Sir or Madam:

We have been asked by Inland Construction and Engineering, Inc. to provide a reference letter to you. We acknowledge and confirm that Berkley Surety Group, through its affiliate Berkley Insurance Company, provides surety credit to Inland Construction and Engineering, Inc. Berkley Insurance Company has an A.M. Best rating of "A+" (Superior) and a financial size of XV.

We acknowledge and confirm that Berkley Surety Group has formed a relationship with Inland Construction and Engineering, Inc. to provide surety credit and has been doing so for 1 year. We will consider total maximum aggregate backlog (maximum bonding capacity) totaling \$60,000,000. Individual bonds above the limits will be considered on the merits at the time of request. At this time total outstanding bonding is \$2,500,000. The company has a working capital requirement of 5% to maintain bonding capacity, which they easily meet.

We are confident with management's ability to perform and manage their work. We recommend Inland Construction and Engineering, Inc. for your consideration.

*The issuance of surety credit is a matter between the principal and surety and conditioned upon the principal continuing to satisfy underwriting conditions at the time of a bond request. We assume no responsibility or liability to you or any other third party should we decline to issue bonds.*

Respectfully,



Cody L. Fore  
Underwriter - Contract



Christopher S. Mills  
Vice President  
Commercial Relationship Manager

SunTrust Bank, North FL  
638 Harrison Avenue  
Panama City, FL 32401  
Tel 850.907.5013  
Christopher.Mills@SunTrust.com

January 17, 2017

RE: Inland Construction and Engineering, Inc.

To Whom It May Concern:

On behalf of my client, Inland Construction and Engineering, Inc., please accept this letter of reference.

Inland Construction has been a client of SunTrust Bank since September 2010. Their accounts are in good standing and all activity has been handled in a satisfactory manner. Their deposit accounts consistently carry a moderate, seven-figure balance. Additionally, they have a low, seven-figure line of credit with full availability and a term loan with a moderate, six-figure balance.

Should you have additional questions or need further information, please do not hesitate to call me at 850.907.5013.

Sincerely,

A handwritten signature in blue ink, appearing to read "Christopher S. Mills", with several loops and a long horizontal stroke at the bottom.

Christopher S. Mills  
Vice President  
Commercial Relationship Manager





FLORIDA DEPARTMENT OF STATE  
Division of Corporations

January 31, 2014

CRYSTAL FORD  
INLAND CONSTRUCTION & ENGINEERING INC  
309 E. 11TH STREET  
PANAMA CITY, FL 32401 US

Re: Document Number P94000077770

The Articles of Amendment to the Articles of Incorporation of INLAND CONSTRUCTION AND EQUIPMENT, INC. which changed its name to INLAND CONSTRUCTION AND ENGINEERING, INC., a Florida corporation, were filed on January 29, 2014.

Should you have any questions regarding this matter, please telephone (850) 245-6050, the Amendment Filing Section.

Tina D Carter  
Regulatory Specialist  
Division of Corporations

Letter Number: 914A00002252



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783**

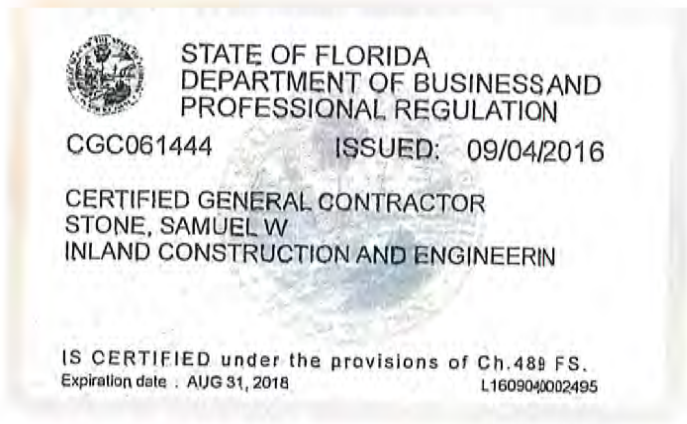
**(850) 487-1395**

**STONE, SAMUEL W  
INLAND CONSTRUCTION AND ENGINEERING, INC.  
4321 BAYWOOD DRIVE  
LYNN HAVEN FL 32444**

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD**

LICENSE NUMBER
CGC061444

The GENERAL CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018



**STONE, SAMUEL W  
INLAND CONSTRUCTION AND ENGINEERING, INC.  
309 EAST 11TH STREET  
PANAMA CITY FL 32401**





**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783**

**(850) 487-1395**

**HOBBS, GEORGE MICHEAL JR  
INLAND CONSTRUCTION AND ENGINEERING, INC.  
309 EAST 11TH STREET  
PANAMA CITY FL 32401**

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbecue restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND  
PROFESSIONAL REGULATION**

**CGC062855 ISSUED: 07/24/2016**

**CERTIFIED GENERAL CONTRACTOR  
HOBBS, GEORGE MICHEAL JR  
INLAND CONSTRUCTION AND ENGINEERIN**

**IS CERTIFIED under the provisions of Ch. 489 FS.  
Expiration date : AUG 31, 2018 L1607240002015**

DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD**

LICENSE NUMBER	
CGC062855	

The GENERAL CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018



**HOBBS, GEORGE MICHEAL JR  
INLAND CONSTRUCTION AND ENGINEERING, INC.  
309 EAST 11TH STREET  
PANAMA CITY FL 32401**





*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

# Bid Attachments

Attachment J  
Local Vendor Certification Pursuant to City of Key West Ordinance  
09-22  
Section 2-798

---



By George M. Hobbs, Jr. of Inland Construction & Engineering, Inc.  
(Name of officer or agent, title of officer or agent) Name of corporation acknowledging)

or has produced Self appeared as identification.

Crystal J. Deese

Signature of Notary

Return Completed form with  
Supporting documents to: City  
of Key West Purchasing

Print, Type



Title or Rank

Attachment K  
Indemnification Form

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CITY OF KEY WEST INDEMNIFICATION FORM

DESIGN-BUILDER agrees to protect, defend, indemnify, save and hold harmless The City of Key West, all its Departments, Agencies, Boards, Commissions, officers, City's Consultant, agents, servants and employees, including volunteers, from and against any and all claims, debts, demands, expense and liability arising out of injury or death to any person or the damage, loss of destruction of any property which may occur or in any way grow out of any act or omission of the DESIGN-BUILDER, its agents, servants, and employees, or any and all costs, expense and/or attorney fees incurred by the City as a result of any claim, demands, and/or causes of action except of those claims, demands, and/or causes of action arising out of the negligence of The City of Key West, all its Departments, Agencies, Boards, Commissions, officers, agents, servants and employees. The DESIGN-BUILDER agrees to investigate, handle, respond to, provide defense for and defend any such claims, demand, or suit at its sole expense and agrees to bear all other costs and expenses related thereto, even if it (claims, etc.) is groundless, false or fraudulent. The City of Key West does not waive any of its sovereign immunity rights, including but not limited to, those expressed in Section 768.28, Florida Statutes.

These indemnifications shall survive the term of this agreement. In the event that any action or proceeding is brought against the City of Key West by reason of such claim or demand, DESIGN-BUILDER shall, upon written notice from the City of Key West, resist and defend such action or proceeding by counsel satisfactory to the City of Key West.

The indemnification provided above shall obligate DESIGN-BUILDER to defend at its own expense to and through appellate, supplemental or bankruptcy proceeding, or to provide for such defense, at the City of Key West's option, any and all claims of liability and all suits and actions of every name and description covered above which may be brought against the City of Key West whether performed by DESIGN- BUILDER, or persons employed or utilized by DESIGN-BUILDER.

The DESIGN-BUILDER's obligation under this provision shall not be limited in any way by the agreed upon Contract Price as shown in this agreement, or the DESIGN- BUILDER's limit of or lack of sufficient insurance protection.

DESIGN-BUILDER: Inland Construction & Engineering, Inc.

COMPANY SEAL



309 E. 11th Street, Panama City, FL 32401

Address

  
\_\_\_\_\_

Signature

George M. Hobbs, Jr.

Print Name

03/01/2017

Date

President

Title

NOTARY FOR THE DESIGN-BUILDER

STATE OF Florida

COUNTY OF Bay

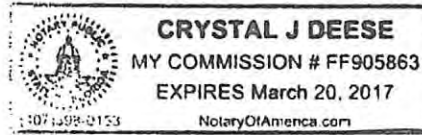
The foregoing instrument was acknowledged before me this 1st day of March, 2017.

By George M. Hobbs, Jr., of Inland Construction & Engineering, Inc.

(Name of officer or agent, title of officer or agent) Name of corporation acknowledging)

or has produced Self as identification.

Crystal J Deese  
Signature of Notary



Crystal J. Deese  
Print, Type or Stamp Name of Notary

Return Completed form with  
Supporting documents to: City  
of Key West Purchasing

Contract Administrator  
Title or Rank

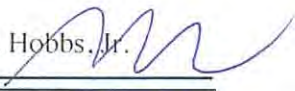
Attachment L  
Anti-Kickback Affidavit

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ANTI-KICKBACKAFFIDAVIT

STATE OF FLORIDA     )  
  : SS  
COUNTY OF MONROE    )

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein Bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

BY: George M. Hobbs, Jr. 

Sworn and subscribed before me this

1st day of March, 2017.



Crystal J. Deese  
NOTARY PUBLIC, STATE OF FLORIDA AT LARGE

My Commission Expires: 3-20-2017

Attachment M  
Public Entity Crimes Form

---

SWORN STATEMENT UNDER SECTION 287.133(3)(a) FLORIDA  
STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICE AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with RFP, Bid or Contract No. 004-17 for  
City of Key West
2. This sworn statement is submitted by Inland Construction & Engineering, Inc. (Name of entity submitting sworn statement)  
whose business address is 309 E. 11th Street, Panama City, FL 32401  
and (if applicable) its Federal Employer Identification Number (FEIN) is  
59-3273147 (If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement.)
3. My name is George M. Hobbs, Jr. and my relationship to  
(Please print name of individual signing)  
the entity named above is President.
4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any Bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(f)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means

1. A predecessor or successor of a person convicted of a public entity crime: or
  2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Bids or applies to Bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove

the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

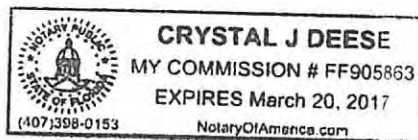
\_\_\_ The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

[Handwritten Signature]  
(Signature)

3-01-2017  
(Date)

STATE OF Florida

COUNTY OF Bay



PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Crystal J. Deese who, after first being sworn by me, affixed his/her signature in the  
(Name of individual signing)

space provided above on this 1st day of March, 2017.

My commission expires:

3-20-2017

Crystal J. Deese  
NOTARY PUBLIC



Attachment N  
Non-Collusion Declaration and Compliance

---

NON-COLLUSION DECLARATION AND COMPLIANCE WITH 49 CFR §29

ITEM/SEGMENT NO.: \_\_\_\_\_  
F.A.P. NO.: \_\_\_\_\_  
PARCEL NO.: \_\_\_\_\_  
COUNTY OF: \_\_\_\_\_  
BID LETTING OF: \_\_\_\_\_

I, George M. Hobbs, Jr., hereby  
declare that I am President of Inland Construction & Engineering, Inc.  
Of Panama City, Florida

and that I am the person responsible within my firm for the final decision as to the price(s) and amount of this Bid on this Project.

I further declare that:

1. The prices(s) and amount of this bid have been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition with any other contractor, bidder or potential bidder.
2. Neither the price(s) nor the amount of this bid have been disclosed to any other firm or person who is a bidder or potential bidder on this project, and will not be so disclosed prior to the bid opening.
3. No attempt has been made or will be made to solicit, cause or induce any other firm or person to refrain from bidding on this project, or to submit a bid higher than the bid of this firm, or any intentionally high or non-competitive bid or other form of complementary bid.
4. The bid of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary bid.
5. My firm has not offered or entered into a subcontract or agreement regarding the purchase of materials or services from any firm or person, or offered, promised or paid cash or anything of value to any firm or person, whether in connection with this or any other project, in consideration for an agreement or promise by any firm or person to refrain from bidding or to submit a complementary bid on this project.
6. My firm has not accepted or been promised any subcontract or agreement regarding the sale of materials or services to any firm or person, and has not been promised or paid cash or anything of value by any firm or person, whether in connection with this or any other project, in consideration for my firm's submitting a complementary bid, or agreeing to do so, on this project.
7. I have made a diligent inquiry of all members, officers, employees, and agents of my firm with responsibilities relating to the preparation, approval or submission of my firm's bid on this project and have been advised by each of them that he or she has not participated in any communication, consultation, discussion, agreement, collusion, act or

other conduct inconsistent with any of the statements and representations made in this Declaration.

8. As required by Section 337.165, Florida Statutes, the firm has fully informed the City of Key West in writing of all convictions of the firm, its affiliates (as defined in Section 337.165(l)(a), Florida Statutes), and all directors, officers, and employees of the firm and its affiliates for violation of state or federal antitrust laws with respect to a public contract or for violation of any state or federal law involving fraud, bribery, collusion, conspiracy or material misrepresentation with respect to a public contract. This includes disclosure of the names of current employees of the firm or affiliates who were convicted of contract crimes while in the employ of another company.

9. I certify that, except as noted below, neither my firm nor any person associated therewith in the capacity of owner, partner, director, officer, principal, investigator, project director, manager, auditor, and/or position involving the administration of Federal funds:

(a) is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions, as defined in 49 CFR §29.110(a), by any Federal department or agency;

(b) has within a three-year period preceding this certification been convicted of or had a civil judgment rendered against him or her for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a Federal, State or local government transaction or public contract; violation of Federal or State antitrust statutes; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;

(c) is presently indicted for or otherwise criminally or civilly charged by a Federal, State or local governmental entity with commission of any of the offenses enumerated in paragraph 9(b) of this certification; and

(d) has within a three-year period preceding this certification had one or more Federal, State or local government public transactions terminated for cause or default..

10. I(We), certify that I(We), shall not knowingly enter into any transaction with any subcontractor, material supplier, or vendor who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this contract by any Federal Agency unless authorized by the Department.

Where I am unable to declare or certify as to any of the statements contained in the above stated paragraphs numbered (1) through (10), I have provided an explanation in the "Exceptions" portion below or by attached separate sheet.

EXCEPTIONS:

(Any exception listed above will not necessarily result in denial of award, but will be considered in determining bidder responsibility. For any exception noted, indicate to whom it applies, initiating agency and dates of agency action.

Providing false information may result in criminal prosecution and/or administrative sanctions.)

I declare under penalty of perjury that the foregoing is true and correct.



CONTRACTOR: \_\_\_\_\_ (Seal)

BY: George M. Hobbs, Jr. / President  
NAME AND TITLE PRINTED

WITNESS: *Kelly B...*

BY: *[Signature]*  
SIGNATURE

WITNESS: *[Signature]*

Executed on this 1st day of March, 2017

**FAILURE TO FULLY COMPLETE AND EXECUTE THIS DOCUMENT MAY RESULT  
IN THE BID BEING DECLARED NONRESPONSIVE**

Attachment O  
Florida Trench Safety Act Compliance

---

FLORIDA TRENCH SAFETY ACT COMPLIANCE  
Trench Excavation Safety System and Shoring

CERTIFICATION

All excavation, trenching, and related sheeting, bracing, etc. on this project shall conform to the requirements of the Florida Trench Safety Act (90-96, CS/SB 2626), which incorporates by reference, OSHA's excavation safety standards, 29 CFR 1926.650 Subpart P including all subsequent revisions or updates to these standards.

By submission of this bid and subsequent execution of this Contract, the undersigned certifies compliance with the above mentioned standards and further stipulates that all costs associated with this compliance are detailed below as well as included in their lump sum bid amount.

Summary of Costs:

Trench Safety Measure	N/A Units	Quantity	Unit Cost	Extended Cost
A. <u>N/A</u>	<u>      </u>	<u>      </u>	<u>      </u>	<u>      </u>
B. <u>N/A</u>	<u>      </u>	<u>      </u>	<u>      </u>	<u>      </u>

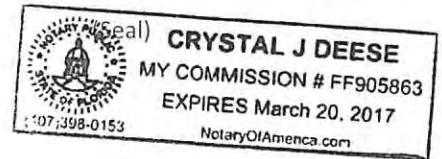
[Signature]  
Signature  
3-1-2017  
Date

STATE OF Florida  
COUNTY OF Bay

PERSONALLY APPEARED BEFORE ME, the undersigned authority,  
George M. Hobbs Jr., who, after first being sworn by me affixed his /her signature  
in the space,

provided above on the 1st day of March, 2017  
Crystal J. Deese  
Notary Public

MY COMMISSION EXPIRES: 3-20-2017



Attachment P  
Cone of Silence Affidavit

---

CONE OF SILENCE AFFIDAVIT

STATE OF Florida )  
 : SS  
COUNTY OF Bay )

I the undersigned hereby duly sworn depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of Inland Construction & Engineering, Inc. have read and understand the limitations and procedures regarding communications concerning City of Key West issued competitive solicitations pursuant to City of Key West Ordinance Section 2-773 Cone of Silence (attached).

*[Handwritten Signature]*  
(signature)

3-01-2017  
(date)

Sworn and subscribed before me this

1st Day of March, 2015 *[Handwritten Initials]*

*Crystal J. Deese*  
NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 3-20-2017





Attachment Q  
Equal Benefits for Domestic Partners

---

EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF Florida )  
 : SS  
COUNTY OF Bay )

I, the undersigned hereby duly sworn, depose and say that the firm of Inland Construction & Engineering provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses per City of Key West Ordinance Sec. 2-799.

[Signature]

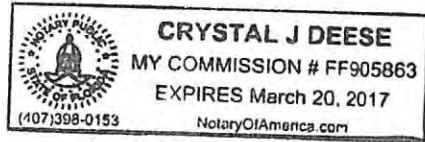
By: George M. Hobbs, Jr.

Sworn and subscribed before me this

1st day of March, 2015 <sup>7/15</sup>

Crystal J. Deese

NOTARY PUBLIC, State of Florida at Large



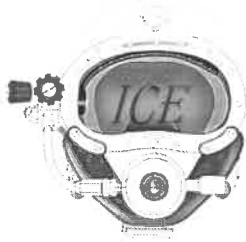
My Commission Expires: 3-20-2017



*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

## Cost Proposal- Package No. 2



*Inland Construction & Engineering, Inc.*

# Table of Contents

---

Cost Proposal	Tab 1
Bid Bond	Tab 2
Addendums	Tab 3

## PACKAGE NO. 2 - COST PROPOSAL

for  
TRUMAN ANNEX / NOAA SEAWALL  
KEY WEST, FLORIDA

NOTE TO PROPOSER: Use ink, preferably BLACK, for completing this proposal form.

To: City Clerk, City of Key West

Address: 1300 White Street  
Key West, Florida 33040

Project Title: Truman Annex / NOAA Seawall  
Key West, Florida

CITY Project No.: RFP 004-17

PROPOSER'S person to contact for additional information on the  
Proposal:

Name: Kyle Bordelon

Telephone Number: 850-872-2129

## **BIDDER'S DECLARATION AND UNDERSTANDING**

The undersigned hereinafter called the Design/Build Proposer, declares that the only persons or parties interested in this Proposal are those names herein, that this Proposal is, in all respects, fair and without fraud, that it is made without any connection or collusion with any person submitting another Proposal on this Contract.

The Proposer further declares that the Design/Build Proposer has carefully examined the Request for Proposal for design and construction of the Project, that the Proposer attended the Pre-proposal Meeting, that the Proposer has personally inspected the site, that the Proposer has satisfied himself as to the scope of the Project, including, but not limited to required design work, permitting conditions, conditions of construction work involved, quantities of equipment, materials, and building systems as well as the detailed requirements of the Contract, and that this Proposal is made according to the provisions and under the terms of the Contract. Furthermore, the Proposer acknowledges all information presented in the Instructions to Proposers.

The Proposer further agrees that the Proposer has exercised his own judgment regarding interpretation of the Design Criteria information and has utilized all data, which the Proposer believes pertinent from CITY and other sources in arriving at his conclusions.

### **Contract Execution and Bonds**

The Design/Build Proposer agrees that upon receiving notice of City's intent to accept this Proposal the Bidder will, within 15 working days after Notice of Award, sign the Contract, submit the executed Performance and Payment Bonds, and will, to the extent of his Proposal, furnish all design and machinery, tools, apparatus, and other means of construction and do the work and furnish all materials necessary to complete all work as specified or indicated in the Design Criteria and Contract and General and Supplementary Conditions.

### **Certificates of Insurance**

The Design/Build Proposer further agrees to furnish to the City, before signing of the Contract, the certificates of insurance as specified in the Request for Proposal Documents. The CITY shall be listed as additionally insured on all Insurance Certificates.

### **Start of Project and Contract Completion Time**

The Design/Build Proposer further agrees to begin work within ten (10) calendar days after the date of the Notice to Proceed and that construction shall be substantially complete and also completed and ready for final payment and acceptance by, the CITY as set forth in the Design/Build contract

### **Liquidated Damages**

Liquidated damages, in the amount and in accordance with the terms stated in the Agreement, shall be paid by the Proposer for each day from the time specified for the completion of the Contract until final acceptance of the Work in accordance with the Agreement. This is estimated as fixed damages to the CITY for failure to complete the Work

in the time specified. This charge shall be made, unless the CITY shall grant an extension of time for the completion of the Work.

### **Addenda**

The Design/Build Proposer hereby acknowledges that he has received Addenda No's 001, 002, N/A, N/A, N/A (Bidder shall insert No. of each Addendum received) and agrees that all Addenda issued are hereby made part of the Contract Documents, and the Bidder further agrees that the Proposal includes all impacts resulting from said Addenda.

### **Sales and Use Taxes**

The Design/Build Proposer agrees that all sales and use taxes are included in the stated bid prices for the work, unless provision is made herein for the Proposer to separately itemize the amount of sales tax.

### **Lump Sum Work**

The Design/Build Proposer further proposes to accept as full payment for the work proposed herein the amounts computed under the provisions of the Contract Documents and based on the following lump sum amounts, it being expressly understood that the amounts are independent of the exact quantities involved. The Design/Build Proposer agrees that the amounts represent a true measure of the labor and materials required to perform the work, including all allowances for overhead and profit for each type of work called for in these Contract Documents. The amounts shall be shown in both words and figures. In case of a discrepancy, the amount shown in words shall govern.

### **Preliminary Schedule of Values**

Preliminary Schedule of Values prepared in accordance with General Conditions, Paragraph 2.04.B.3 shall be attached to this Cost Proposal Package. Final Schedule of Values shall be developed in accordance with the Contract subject to approval of the City.

### **Public Entity Crimes**

"A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list." See Attachment M.

### **Florida Trench Safety Act**

The Design/Build Proposer further acknowledges that, included in the various items of the Proposal and in the total bid price are costs for complying with the Florida Trench Safety Act (90-96, Laws of Florida) effective October 1, 1990. These costs shall not be paid for in a separate bid item. See Attachment O.

## Permits

Design / Build Proposer shall obtain and pay for any permits required for execution of the work. Separate permits will be required by the City of Key West Building Department. No permits will be waived.

The CITY has received Permits from FDEP Permit: 44-0341846-001-EE and ACOE Permit: SAJ-2016-00621 (NW-CGM)/SER-2016-18029. Permits enclosed as Appendices ii and iii respectively.

The Design/Builder shall apply for a building permit and substantially comply with all permit approvals and/or modify these permits, as necessary, to incorporate any changes in design concepts or operational procedures incorporated during the design.

## Total Base Bid Amount

The Design/Build Proposer agrees to accept as full payment for the Work proposed under this Project, as herein specified and as shown on the Drawings and Engineering Design Standards, the following Total Base Bid amount and building permit allowance:

1. Administrative NTP No. 1 (includes furnishing a full progress schedule in accordance with technical specifications section, submittals schedule, and schedule of values)

1 Lump Sum \$ 55,000.00

2. Design NTP No. 2 (includes design reaching 100% submittal and securing all Permits)

1 Lump Sum \$ 105,000.00

3. Construction NTP No. 3 (Includes mobilization, installing sheet pile wall With tie-back anchors and concrete cap, electrical, plumbing, stormwater piping, and dock/wood piling removal and replacement)

1 Lump Sum \$ 1,415,575.00

### TOTAL OF BASE BID ITEMS 1 THROUGH 3 LISTED ABOVE:

Total of lump sum items 1 - 3 \$ 1,575,575.00

One Million Five Hundred Seventy Five Thousand Five Hundred Seventy Five Dollars & Zero Cents  
(amount written in words)



**Alternates:**

Listed below are alternate options that will be considered by the City. These options, if accepted by the City will be additions to or deductions from the Total Base Bid Amount stated above. Acceptance of alternates will be at the sole discretion of the City.

**ALTERNATE A – TARGUARD Coal Tar Epoxy (Lump Sum)**

Under this alternate bid item, the Design/Builder must achieve coating the top 25 feet of steel sheet pile sheets on both sides with a 16-Mil minimum thickness of TARGUARD Coal Tar Epoxy.

Acceptance of Alternate A – TARGUARD Coal Tar Epoxy would increase the Total Base Bid Price.

1	Lump Sum	\$40,000.00
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**ALTERNATE B – Seawall Length Adjustment (Unit Price)**

Under this alternate bid item, the Design/Builder will reduce the overall wall length by the City selected footage. This unit price deduction per foot of wall would be inclusive all associated material, labor, and overhead cost.

Acceptance of Alternate B – Overall Seawall Length Adjustment would decrease the Total Base Bid Price.

1	Lineal Foot of Seawall	\$2,500.00
---	------------------------	------------

**ALTERNATE C – TARGUARD Coal Tar Epoxy Adjustment**

Under this alternate bid item, the Design/Builder will reduce the overall wall length by the City selected footage, thus reducing the required TARGUARD Coal Tar Epoxy coating. This unit price deduction per foot of wall coating would be inclusive all TARGUARD Coal Tar Epoxy associated material, labor, and overhead cost.

Acceptance of Alternate C – TARGUARD Coal Tar Epoxy Adjustment would decrease the Total Base Bid Price:

1	Lineal Foot of Seawall	\$75.00
---	------------------------	---------

**SURETY**

The Performance and Payment Bonding will be furnished by a Surety. The Surety who will provide the Payment and Performance Bonding will be Berkley Insurance Company

Whose address is 255 South Orange Avenue, Suite 1515  
Street  
Orlando FL 32801  
City State Zip Code

**PROPOSER**

The name of the Design/Build Proposer submitting this Proposal is Inland Construction and Engineering, Inc.

\_\_\_\_\_ , doing business at  
\_\_\_\_\_ ,  
a corporation \_\_\_\_\_ ,

309 E. 11th Street Panama City FL 32401  
Street City State Zip Code

which is the address to which all communications concerned with this Proposal and with the Contract shall be sent.

The names of the principal officers of the corporation submitting this Proposal, or of the partnership, or of all persons interested in this Proposal as principals are as follows:

\_\_\_\_\_  
George M. Hobbs Jr., President  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**If Sole Proprietor or Partnership**

IN WITNESS hereto the undersigned has set his (its) hand this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

Signature of Design/Build Proposer: \_\_\_\_\_

Title: \_\_\_\_\_

**If Corporation**

IN WITNESS WHEREOF the undersigned corporation has caused this instrument to be executed and its seal affixed by its duly authorized officers this 1st day of March 2017.

(SEAL)

Inland Construction and Engineering, Inc.

Name of Corporation

By George M. Hobbs, Jr.

Title President

Attest Crystal Deese

Secretary



*Crystal J Deese*



*Inland Construction  
and Engineering Inc.*

309 East 11<sup>th</sup> Street Panama City, FL 32401  
(850) 872-2129p (850) 872-0532f

**Bid Bond**

STATE OF FLORIDA            )  
  )  
COUNTY OF            Bay    )

KNOW     TO     ALL     MEN     BY     THESE     PRESENTS,     that     we,  
Inland Construction and Engineering, Inc.

hereinafter called the PRINCIPAL, and  
Berkley Insurance Company

hereinafter called SURETY, are held and firmly bound unto City of Key West, hereinafter called  
OWNER, in the sum of

5% of Bid DOLLARS (\$ 1,575,575.00 ) lawful  
money of the United States of America, for the payment of which well and truly to be made,  
we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and  
severally, by these presents.

**THE CONDITION OF THIS BOND IS SUCH THAT:**

**WHEREAS**, the PRINCIPAL contemplates submitting or has submitted a bid to the OWNER  
for the furnishing of all design, labor, materials, equipment, machinery, tools, apparatus,  
means of transportation for, and the performance of the work covered in the Request for  
Proposal, entitled:

Truman Annex / NOAA Seawall, Key West, Florida

**WHEREAS**, it was a condition precedent to the submission of said bid that a cashier's  
check, certified check, or bid bond in the amount of 5 percent of the total bid to be  
submitted with said bid as a guarantee that the PRINCIPAL, would, if notified of OWNER'S  
intent to award the Contract to the PRINCIPAL, enter into a written Contract with the OWNER  
for the performance of said Contract, within 15 consecutive calendar days after written notice  
having been given of the award of the Contract.

**NOW, THEREFORE**, the conditions of this obligation are such that if the PRINCIPAL accepts  
within 15 consecutive calendar days after written notice of such intended award executes and  
delivers to the OWNER the written Contract with the OWNER and furnishes the Performance  
and Payment Bonds, each in an amount equal to 100 percent of the total bid, satisfactory to  
the OWNER, then this obligation shall be void; otherwise the sum herein stated shall be due  
and payable to the OWNER and the SURETY herein agrees to pay said sum immediately upon  
demand of the OWNER in good and lawful money of the United States of America, as  
liquidated damages for failure thereof of said PRINCIPAL.

IN WITNESS WHEREOF, the said  
as PRINCIPAL herein, has caused these presents to be signed in its name by its and  
attested by its  
under its corporate seal, and the said  
as SURETY herein, has caused these presents to be signed in its name by its  
corporate seal, this 1st day of March A.D., 2017.

Signed, sealed and delivered in  
the presence of:

Crystal J. Deese

Title Contract Administrator

As to Principal

\_\_\_\_\_

Jo M. Chonko

Attorney-in-Fact

(Power-of-Attorney to be attached)

Jo M. Chonko, FL Resident Agent A046768

As to Surety

Inland Construction and Engineering, Inc.  
Principal-Contractor

By [Signature]  
G. Michael Hobbs, III, President



Surety Berkley Insurance Company

By [Signature]

By [Signature]

Resident Agent

END OF SECTION

POWER OF ATTORNEY  
BERKLEY INSURANCE COMPANY  
WILMINGTON, DELAWARE

NOTICE: The warning found elsewhere in this Power of Attorney affects the validity thereof. Please review carefully.

KNOW ALL MEN BY THESE PRESENTS, that BERKLEY INSURANCE COMPANY (the "Company"), a corporation duly organized and existing under the laws of the State of Delaware, having its principal office in Greenwich, CT, has made, constituted and appointed, and does by these presents make, constitute and appoint: *Michael W. Brown or Jo M. Chonko of Brown Insurance Services, LLC of Panama City, FL* its true and lawful Attorney-in-Fact, to sign its name as surety only as delineated below and to execute, seal, acknowledge and deliver any and all bonds and undertakings, with the exception of Financial Guaranty Insurance, providing that no single obligation shall exceed **One Hundred Million and 00/100 U.S. Dollars (U.S.\$100,000,000.00)**, to the same extent as if such bonds had been duly executed and acknowledged by the regularly elected officers of the Company at its principal office in their own proper persons.

This Power of Attorney shall be construed and enforced in accordance with, and governed by, the laws of the State of Delaware, without giving effect to the principles of conflicts of laws thereof. This Power of Attorney is granted pursuant to the following resolutions which were duly and validly adopted at a meeting of the Board of Directors of the Company held on January 25, 2010:

**RESOLVED**, that, with respect to the Surety business written by Berkley Surety Group, the Chairman of the Board, Chief Executive Officer, President or any Vice President of the Company, in conjunction with the Secretary or any Assistant Secretary are hereby authorized to execute powers of attorney authorizing and qualifying the attorney-in-fact named therein to execute bonds, undertakings, recognizances, or other suretyship obligations on behalf of the Company, and to affix the corporate seal of the Company to powers of attorney executed pursuant hereto; and said officers may remove any such attorney-in-fact and revoke any power of attorney previously granted; and further

**RESOLVED**, that such power of attorney limits the acts of those named therein to the bonds, undertakings, recognizances, or other suretyship obligations specifically named therein, and they have no authority to bind the Company except in the manner and to the extent therein stated; and further

**RESOLVED**, that such power of attorney revokes all previous powers issued on behalf of the attorney-in-fact named; and further

**RESOLVED**, that the signature of any authorized officer and the seal of the Company may be affixed by facsimile to any power of attorney or certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligation of the Company; and such signature and seal when so used shall have the same force and effect as though manually affixed. The Company may continue to use for the purposes herein stated the facsimile signature of any person or persons who shall have been such officer or officers of the Company, notwithstanding the fact that they may have ceased to be such at the time when such instruments shall be issued.

IN WITNESS WHEREOF, the Company has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this 27<sup>th</sup> day of April, 2016.

Attest:

Berkley Insurance Company

(Seal)

By Ira S. Lederman  
Senior Vice President & Secretary

By Jeffrey M. Hafter  
Senior Vice President

**WARNING: THIS POWER INVALID IF NOT PRINTED ON BLUE "BERKLEY" SECURITY PAPER.**

STATE OF CONNECTICUT )

) ss:

COUNTY OF FAIRFIELD )

Sworn to before me, a Notary Public in the State of Connecticut, this 27<sup>th</sup> day of April, 2016, by Ira S. Lederman and Jeffrey M. Hafter who are sworn to me to be the Senior Vice President and Secretary, and the Senior Vice President, respectively, of Berkley Insurance Company.

MARIA C. RUNDBAKEN  
NOTARY PUBLIC  
MY COMMISSION EXPIRES  
APRIL 30, 2019

Maria C. Rundbaker  
Notary Public, State of Connecticut

**CERTIFICATE**

I, the undersigned, Assistant Secretary of BERKLEY INSURANCE COMPANY, DO HEREBY CERTIFY that the foregoing is a true, correct and complete copy of the original Power of Attorney; that said Power of Attorney has not been revoked or rescinded and that the authority of the Attorney-in-Fact set forth therein, who executed the bond or undertaking to which this Power of Attorney is attached, is in full force and effect as of this date.

Given under my hand and seal of the Company, this 1<sup>st</sup> day of March, 2017.

(Seal)

Andrew M. Fuma

Warning: This power of attorney is void unless seals are readable and the certification seal at the bottom is embossed. The background imprint, warning and verification instructions (on reverse) must be in blue ink.



**THE CITY OF KEY WEST**  
Post Office Box 1409  
Key West, FL 33041-1409

**ADDENDUM NO. 1**  
**RFP 004-17**  
**PROJECT TR1503 – TRUMAN ANNEX / NOAA**  
**SEAWALL**

This addendum is issued as supplemental information to the proposal package for clarification of certain matters of both a general and a technical nature. The referenced proposal package is hereby addended in accordance with the following item in italics:

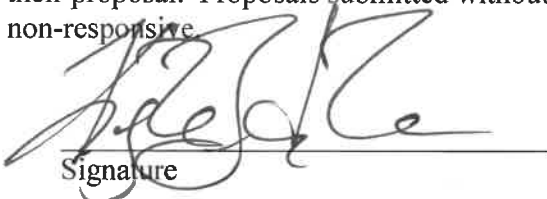
**1.2.5 Questions, Interpretational Addenda**

Prospective Proposers shall promptly notify the CITY in writing of all conflicts, errors, ambiguities, inconsistencies, or discrepancies that Proposers find in the Proposal Documents.

No verbal inquiries shall be received or responded to. All questions and clarification inquiries from Proposers concerning the proposals must be submitted in writing either through email, or mail. Any written inquiries must be received by CITY no later than ~~ten (10)~~ **five (5)** calendar days prior to the scheduled date for receipt of proposals. Questions will be answered in writing by the CITY and made available to all registered RFP holders. See also Section 1.2.18.

Questions should be sent to:  
**City of Key West**  
1300 White Street, Key West, FL 33040  
**Attn.: Devon Steckly**  
Email: [dsteckly@cityofkeywest-fl.gov](mailto:dsteckly@cityofkeywest-fl.gov)

All Bidders shall acknowledge receipt and acceptance of this Addendum No. 1 by submitting the addendum with their proposal. Proposals submitted without acknowledgement or without this Addendum may be considered non-responsive.

  
Signature

  
Name of Business





**THE CITY OF KEY WEST**

Post Office Box 1409  
Key West, FL 33041-1409

**ADDENDUM NO. 2**  
**RFP 004-17**  
**PROJECT TR1503 – TRUMAN ANNEX / NOAA**  
**SEAWALL**

This addendum is issued as supplemental information to the proposal package for clarification of certain matters of both a general and a technical nature. The referenced proposal package is hereby addended in accordance with the following items:

Exhibit 1. February 15, 2017 Pre-Proposal Conference Minutes with meeting attendee Sign-In Sheet

Emailed Questions and Answers:

Question 1. Received on February 14, 2017 - Is the contract time set by the Design/Builder in their proposal or does the Bid Documents set a specific time frame?

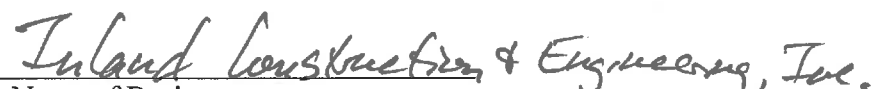
Answer: Attachment E – “Contract” specifies each Notice to Proceed time duration and the time from the first NTP Administration issuance to Substantial Completion duration as one hundred eighty (180) calendar days.

Question 2. Received on February 15, 2017 – Was the pre-proposal conference attendance mandatory?

Answer: The “Information and Instructions to Proposers, Section 1.2.4 Pre-Proposal Conference” does not mandate potential proposer attendance at the pre-proposal conference.

All Bidders shall acknowledge receipt and acceptance of this Addendum No. 2 by submitting the addendum with their proposal. Proposals submitted without acknowledgement or without this Addendum may be considered non-responsive.

  
Signature

  
Name of Business