

City of Key West
RFP 25-013 Private Security Services Evaluation Meeting

Date: 05/27/2025

Time: 1:08 PM

Location: 1300 White Street, Key West, Florida 33040 (City Managers Conference Room)

1. Call to Order

The meeting was called to order at 1:08 PM by Lucas Torres-Bull.

2. Roll Call/ Attendance

Committee Members' Present:

- Steve McAlearney
- Tyler Getchel
- David Marsicano

- Other Present – Lucas Torres-Bull

3. Purpose of Meeting

The purpose of this meeting was to evaluate the proposals received in response to RFP 25-013 for Private Security Services, which was issued by the city of Key West for the purpose of identifying a qualified firm/organization to provide Security Services for the ports and marinas identified in the solicitation document.

4. Review of Evaluation Criteria

The Eval Committee reviewed proposals submitted and scored based on the following methodology and criteria:

Category	Points
Specialized experience in the type of work to be performed, including work in a city of similar size and geographic location.	40
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20
Permanent representation of supervisory capacity residing in the City of key West or within 35 miles of Key West	15
Price	15
References	10
Total:	100

5. Proposal Review and Scoring

The Following Proposals were received, deemed responsive, and scored, as follows:

1. Florida Keys Security Services = 90/100

2. Centurion = 71.33/100
3. DECO = 70/100
4. PSI Security = 69.67/100
5. Arrow = 68.33/100
6. Nation Security = 63/100
7. International Security Guard Services = 60.33/100
8. Blue Shield = non-responsive no flash drive provided.

6. Recommendation

Based on the evaluation and scoring, the committee unanimously recommends that they City enter into contract negotiations with Florida Keys Security Services for Private Security Services deriving from RFP 25-013.

7. Adjournment





There being no further business, the meeting was adjourned at 1: 28 PM.

Evaluation Meeting Sign-In Sheet

Meeting Title: _____

Date: _____

Time: _____

#	Name (Printed)	Title/Role	Organization/Department	Phone/Email	Signature
1	Lucas Toney	Procurement Mgr	The City of Knoxville		
2	Steve McGarvey	Performer/Manager Services Director	CKW		
3	David Macias	Port & Marine Manager	CKW		
4	Tyler Getchel	Port Facility Security Officer	KW/POD		
5					
6					
7					
8					
9					

SELECTION CRITERIA MATRIX

RFP Name: PRIVATE SECURITY SERVICES
Number: RFP #25-013

Selection Criteria	Max Points	Arrow Security	Bue Shield Security & Protection, Inc.	Centurian Security Group, LLC	DECO International Security Corporation	Florida Keys Security, LLC	International Security Guard Services	Nation Security Services, LLC	PSI Security and Investigations
Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location	40	35	30	30	38	40	30	30	35
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20	20	18	19	20	20	15	15	20
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15	10	10	10	10	15	10	10	10
Price	15	10	12	10	10	11	10	12	10
References	10	8	7	7	6	10	6	5	8
POINT TOTAL	100	83	77	76	84	96	71	72	83

Reviewer's Signature

5/27/25

Date

Tyler Getchell

Print Name

SELECTION CRITERIA MATRIX

RFP Name: PRIVATE SECURITY SERVICES
Number: RFP #25-013

Selection Criteria	Max Points	Arrow Security	Bue Shield Security & Protection, Inc.	Centurian Security Group, LLC	DECO International Security Corporation	Florida Keys Security, LLC	International Security Guard Services	Nation Security Services, LLC	PSI Security and Investigations
Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location	40	30	20	30	30	40	25	25	25
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20	15	10	15	15	20	10	10	15
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15	10	5	10	10	15	10	10	10
Price	15	5	10	12	6	5	10	12	8
References	10	10	5	10	10	10	5	3	10
POINT TOTAL	100	70	56	77	71	90	60	60	68

Reviewer's Signature

Date

Print Name

NON RESP

Selection Criteria	Max Points	Arrow Security	Bue Shield Security & Protection, Inc.	Centurian Security Group, LLC	DECO International Security Corporation	Florida Keys Security, LLC	International Security Guard Services	Nation Security Services, LLC	PSI Security and Investigations
Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location	40	NO PRICE NO AWARD 20 TWICE	20 TWICE	NO PRICE 25 TWICE	NO PRICE 25 TWICE	A+B AWARD 40 TWICE	NO PRICE 20 TWICE	GOVT? NO AWARD 25 TWICE	NO PRICE 30 TWICE
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20	NO TOTAL AWARD ON BOARD 12 GOLF CART	8 END OF DAY STATION 1000	12 CCTV?	12	BOOK V. LIT 33 PART 105 20	12	12	12
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15	7 P. 111 LIT.	7 WILL LIT	7 WILL LIT	7 WILL LIT	15	3	3	3
Price	15	7 NO PRICE + GOLF CART	12	10	5	4	11	13	6
References	10	6 NO PRICE + GOLF CART	4 1-1114 LABS. AWARD	6 + PRICE	6 PRICE	5	4 COUNTRY RECENT	4 GOVT?	7 PRICE MARINA
POINT TOTAL	100	52	49	61	55	84	50	57	58

Revi

