

City of Key West  
RFP 25-013 Private Security Services Evaluation Meeting

Date: 05/27/2025

Time: 1:08 PM

Location: 1300 White Street, Key West, Florida 33040 (City Managers Conference Room)

**1. Call to Order**

The meeting was called to order at 1:08 PM by Lucas Torres-Bull.

**2. Roll Call/ Attendance**

Committee Members' Present:

- Steve McAlearney
- Tyler Getchel
- David Marsicano
  
- Other Present – Lucas Torres-Bull

**3. Purpose of Meeting**

The purpose of this meeting was to evaluate the proposals received in response to RFP 25-013 for Private Security Services, which was issued by the city of Key West for the purpose of identifying a qualified firm/organization to provide Security Services for the ports and marinas identified in the solicitation document.

**4. Review of Evaluation Criteria**

The Eval Committee reviewed proposals submitted and scored based on the following methodology and criteria:

Category	Points
Specialized experience in the type of work to be performed, including work in a city of similar size and geographic location.	40
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20
Permanent representation of supervisory capacity residing in the City of key West or within 35 miles of Key West	15
Price	15
References	10
Total:	100

**5. Proposal Review and Scoring**

The Following Proposals were received, deemed responsive, and scored, as follows:

1. Florida Keys Security Services = 90/100

2. Centurion = 71.33/100
3. DECO = 70/100
4. PSI Security = 69.67/100
5. Arrow = 68.33/100
6. Nation Security = 63/100
7. International Security Guard Services = 60.33/100
8. Blue Shield = non-responsive no flash drive provided.

**6. Recommendation**

Based on the evaluation and scoring, the committee unanimously recommends that the City enter into contract negotiations with Florida Keys Security Services for Private Security Services deriving from RFP 25-013.

**7. Adjournment**

There being no further business, the meeting was adjourned at 1: 28 PM.

## Evaluation Meeting Sign-In Sheet

Meeting Title: \_\_\_\_\_

Date: \_\_\_\_\_

Time: \_\_\_\_\_

#	Name (Printed)	Title/Role	Organization/Department	Phone/Email	Signature
1	Lucas Tamm	Procurement Mgr	The City of Ken		<i>Lucas</i>
2	Steve McNamee	Port Manager Supt Director	CKW		<i>Steve McNamee</i>
3	David Masielido	Port & Marine Manager	CKW		<i>DM</i>
4	Tyler Gatchell	Port Facility Security Officer	KWPD		<i>Tyler Gatchell</i>
5					
6					
7					
8					
9					



## SELECTION CRITERIA MATRIX

RFP Name: PRIVATE SECURITY SERVICES  
Number: RFP #25-013

Selection Criteria	Max Points	Arrow Security	Bue Shield Security & Protection, Inc.	Centurian Security Group, LLC	DECO International Security Corporation	Florida Keys Security, LLC	International Security Guard Services	Nation Security Services, LLC	PSI Security and Investigations
Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location	40	35	30	30	38	40	30	30	35
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20	20	18	19	20	20	15	15	20
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15	10	10	10	10	15	10	10	10
Price	15	10	12	10	10	11	10	12	10
References	10	8	7	7	6	10	6	5	8
<b>POINT TOTAL</b>	<b>100</b>	<b>83</b>	<b>77</b>	<b>76</b>	<b>84</b>	<b>96</b>	<b>71</b>	<b>72</b>	<b>83</b>

*Tyler Getchel*  
Reviewer's Signature  
Print Name

*5/27/25*  
Date



### SELECTION CRITERIA MATRIX

RFP Name: PRIVATE SECURITY SERVICES  
Number: RFP #25-013

Selection Criteria	Max Points	Non-Responsive					Responsive			PSI Security and Investigations
		Bue Shiled Security & Protection, Inc.	Centurian Security Group, LLC	International Security Corporation	Florida Keys Security, LLC	International Security Guard Services	Nation Security Services, LLC			
Specialized experience in the type of work to be performed, preferably including work in a city of similar size and geographic location	40	30	20	30	40	25	25			25
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20	15	10	15	20	10	10			15
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15	10	5	10	10	15	10			10
Price	15	5	10	12	6	5	10	12		8
References	10	10	5	10	10	10	5	3		10
POINT TOTAL	100	70	50	77	71	90	60	60		68

Reviewer's Signature

5/31/2025

Print Name

*David K. Meissner*



Selection Criteria		Non Key Points						Key Points					
		Arrow Security	Buc Shield Security & Protection, Inc.	Centurian Security Group, LLC	DECO International Security Corporation	Florida Keys Security, LLC	International Security Guard Services	Nation Security Services, LLC	PSI Security and Investigations		Rev:		
Specialized experience in the type of work to be performed, preferably including work in a city or similar size and geographic location	40	No ACC No MARINA Twice	20 Twice	No ACC Twice	No ACC 25 Twice	Acc ACC 25 Twice	Acc ACC 40 Twice	Acc ACC 50 Twice	Acc ACC 30 Twice				
Understands the scope of the project and availability and capability to perform the services described in this RFP in Key West on a yearly and consistent basis	20	No ACC No MARINA 12 Golf Cart	8 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?	12 Golf Cart STRATEGIC CC TV?			
Permanent representation of supervisory capacity residing in the City of Key West or within 35 miles of Key West	15	7 Acc ACC	7 Acc ACC	7 Acc ACC	7 Acc ACC	7 Acc ACC	7 Acc ACC	7 Acc ACC	7 Acc ACC	7 Acc ACC			
Price	15	7 Acc ACC + GOLF CART	12 Acc ACC	10 Acc ACC	5 Acc ACC	4 Acc ACC	11 Acc ACC	13 Acc ACC	6 Acc ACC	6 Acc ACC			
References	10	6 No ACC	4 LBS ARMED	6 No ACC	6 No ACC	5 No ACC	4 COUNTY EXECUTIVE	4 COUNTY EXECUTIVE	7 Acc ACC	7 Acc ACC			
POINT TOTAL		100	58	49	61	55	54	50	57	58			

