

the U.S.

- Styles Include: Law Enforcement Automobiles, Law Enforcement SUVs, Law Enforcement Motorcycles, Automobiles, Low-Speed Vehicles, Passenger Vans, Cargo Vans, SUVs, and Pickup and Chassis-Cab Trucks (Class 1 through Class 5).
- Brands Include: Chevrolet, Chrysler, Cruise Car, Dodge, Ford, Freightliner, GEM, GMC, Honda, International, Jeep, Nissan, and Toyota.

01/21/2011

Motor Vehicles

- [Pricing](#)
- [Complete Contract - Microsoft Word](#)
- [Complete Contract - PDF](#)

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Division of State Purchasing
4050 Esplanade Way, Suite 360
Tallahassee, Florida 32399-0950
Tel: 850.488.8440
Fax: 850.414-6122
www.dms.MyFlorida.com

Governor Charlie Crist

Secretary Linda H. South

CERTIFICATION OF CONTRACT

TITLE: Motor Vehicles

CONTRACT NO.: 071-000-11-1

ITB NO.: 02-071-000-S

EFFECTIVE: November 10, 2010 through October 31, 2011

CONTRACTOR(S):

Alan Jay Chevrolet Oldsmobile Cadillac, Inc. dba Alan Jay Chevy Buick GMC Cadillac (A)
Alan Jay Ford Lincoln Mercury, Inc. (A)
Alan Jay Import Center, Inc. dba Alan Jay Toyota (A)
Alan Jay Nissan, Inc. (A)
Bartow Ford Company dba Bartow Ford (A)
Beck Auto Sales Inc. dba Beck Chrysler (A)
Beck Nissan Inc (A)
Cruise Car, Inc. (B)
Daytona Harley-Davidson (A)
Don Reid Ford, Inc (A)
Duval Motor Co dba Duval Ford (A)
Garber Chevrolet Buick Pontiac GMC Truck, Inc. (A)
Garber Chrysler Dodge Jeep Inc. (A)
Garber Ford Mercury, Inc. (A)
George Nahas Chevrolet, Inc. (A)
Hub City Ford, Inc. (H)
Jerry Hamm Chevrolet Inc dba Jerry Hamm Chevrolet (A)
Maroone Dodge – Pembroke Pines (A)
Maroone Honda Miami (A)
Mullinax Ford of Osceola County dba Osceola Ford (Q)
Navistar, Inc. dba International Truck and Engine (A)
Tampa Truck Center LLC dba Tampa Truck Center (A)

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- A. AUTHORITY – Upon affirmative action taken by the State of Florida Department of Management Services, a Contract has been executed between the State of Florida and the designated Contractor(s).
- B. EFFECT – This Contract was entered into to provide economies in the purchase of Motor Vehicles by all State of Florida agencies and institutions. Therefore, in compliance with Section 287.042, Florida Statutes, all purchases of these commodities shall be made under the prices, discounts, requirements, specifications, terms, and conditions of this Contract and with the Contractor(s) specified.
- C. ORDERING INSTRUCTIONS – All purchase orders shall be issued in accordance with the attached ordering instructions, requirements, terms, and conditions. Purchaser shall order at the prices and discounts indicated, exclusive of all Federal, State, and local taxes.

Ordering Instructions Form	
Instructions to Eligible Users	
All orders are to be placed in accordance with the contract requirements, terms, and conditions. For the complete state term contract requirements, specifications, terms, and conditions, please see the state term contracts webpage at (select State Term Contract No. 071-000-11-1; Motor Vehicles):	
http://dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contracts_agreements_and_price_lists	
Respondent Information	
Organization Information	
ORGANIZATION NAME:	GARBER FORD MERCURY, INC. (A)
ORGANIZATION FEID NO.:	38-2651677
MFMP / SPURS VENDOR NO.:	38-2651677-003
STREET ADDRESS:	3380 HIGHWAY 17
CITY, STATE and ZIP:	GREEN COVE SPRINGS, FL 32043
INTERNET ADDRESS:	http://www.garberautomall.com/
TELEPHONE NO.:	904-264-4502 x1137
TOLL-FREE NO.:	800-849-3462
FAX NO.:	800-766-7027
Representative Information	
NAME:	RICHARD TACKETT
TITLE:	FLEET SALES MANAGER
STREET ADDRESS:	3340 HIGHWAY 17
CITY, STATE and ZIP:	GREEN COVE SPRINGS, FL 32043
E-MAIL ADDRESS:	richard.tackett@garberfleetsales.com
TELEPHONE NO.:	904-264-4502 x1137
TOLL-FREE NO.:	800-849-3462
CELL PHONE NO.:	904-343-6266
FAX NO.:	800-766-7027
Remit-To Information	
REMIT-TO ORGANIZATION NAME:	GARBER FORD MERCURY, INC.
REMIT-TO STREET ADDRESS:	3340 HIGHWAY 17 (P.O. BOX 945)
REMIT-TO CITY, STATE and ZIP:	GREEN COVE SPRINGS, FL 32043
Note to Organization: Please make sure the Ordering Instructions information provided above matches the Vendor Information Portal ("VIP") Vendor Registration account information (https://vendor.myfloridamarketplace.com/).	

**2011 POLICE INTERCEPTOR
PRICE LIST
(PRICE LEVEL CODE 115)**

	OPTION CODE	OTHER OPTIONS	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	58Y	Audio, AM/FM Stereo Delete (Opt. all Series)	\$ (84)	\$ (87)	\$ (100)
	58Z	Audio, AM/FM Stereo w/Single CD (Opt. all Series)	155	161	185
	77D	Daytime Running Lamps (Opt. on all series)	42	44	50
	90L	Ballistic Front Door Panel - Driver Only (Opt. all series)	1,088	1,127	1,295
	90B	Ballistic Front Door Panels - Driver & Passenger (Opt. all series)	2,087	2,162	2,485
	61H	Decklid Release on Door & IP Ignition Powered	50	52	60
	41H	Engine Block Heater (Opt. all series)	29	30	35
	128	Floor Covering, Carpet Group incl. front/rear floor mats (Opt. all series)	105	109	125
	172	Grill Lamp, Siren and Speaker	N/C	N/C	N/C
	61K	Heated Mirrors (Opt. all series)	29	30	35
	177	Hoses, Silicone w/Aircraft Clamps	269	279	320
	175	Horn Siren Wiring Prep Package	34	35	40
	66C	Chrome Grille (Opt. 720A, 730A)	38	39	45
	432	Keyed Alike - Key Code 1284X (Opt. all series)	42	44	50
	435	Keyed Alike - Key Code 1294X (Opt. all series)	42	44	50
	436	Keyed Alike - Key Code 0135X (Opt. all series)	42	44	50
	437	Keyed Alike - Key Code 1435X (Opt. all series)	42	44	50
	438	Keyed Alike - Key Code 0576X (Opt. all series)	42	44	50
	439	Keyed Alike - Key Code 0151X (Opt. all series)	42	44	50
	478	Lamp, Courtesy Disable (Opt. all series)	17	18	20
	54M	Lamp, Dome Map (5 Inch Center Mount) Delete (Opt. all series)	N/C	N/C	N/C
	51A	Lamp, Drivers Side Spot Assembly (Opt. all series)	160	166	190
	51Y	Lamp, Dual Spot Assembly (Opt. all Series)	286	296	340
	185	Lateral Bow Reinforcement (Opt. all Series)	67	69	80
	153	License Plate Bracket. Front (Opt. all series)	N/C	N/C	N/C
	45C	Limited Slip Differential (Opt. on 720A, 750A)	105	109	125
	98G	Locking Gas Cap (Opt. all series)	8	8	10
	67R	Rear Door Handles Inoperable (Opt. all series)	21	22	25
	67B	Rear Door Handles & Locks Inoperable (Opt. all series)	21	22	25
	96A	Moldings, Color keyed Bodyside, Front - Installed (Opt. on 720A, 730A)	25	26	30
	96B	Moldings, Color keyed Bodyside, Front - Shipped In Trunk (Opt. On 720A, 730A)	25	26	30
	96C	Moldings, Color keyed Bodyside, Front & Rear - Shipped In Trunk (Opt. On 720A, 730A)	25	26	30
	179	Pigtail, Police Power (Not avail. w/ 68B,P, 65A,H,J,P,R,S,U,W)	21	22	25
	946	Radio, 2-Way Pre-Wire	38	39	45
	14R	Remote Keyless Entry Key Fob	214	222	255
	187	Roof Wiring, Hole in Center of Roof, incl. lateral bow reinforcement	164	170	195
	189	Roof Wiring, No Hole in Roof	71	74	85
	88H	Cloth Buckets/Cloth Rear, Manual Driver/Passenger (Opt. All series)	(55)	(57)	(65)
	88P	Cloth Split Bench (50/50)/Cloth Rear, Power Driver (w/ Power lumbar)/Manual Passenger	N/C	N/C	N/C
	21A	Power Drivers Seat (Opt. all series, incl. in 41A Comfort & Convenience Package)	319	330	380
	63B	Smokers Package	8	8	10
	525	Speed Control (Opt. all series. Incl. in Opt. 41A Comfort & Convenience Package)	189	196	225
	552	Traction Control (Opt. on 720A, 750A)	105	109	125
	14T	Trunk Pack w/ Kevlar Front Liner (Opt. on all series)	160	166	190
	952	Two-tone #1 (Not avail 750A, 770A)	743	770	885
	953	Two-tone #2 (Not avail 750A, 770A)	743	770	885
	955	Two-tone #3 (Not avail 750A, 770A)	743	770	885
	956	Two-tone #4 (Not avail 750A, 770A)	743	770	885
	64N	Wheel Covers, Full (Opt on 720A, 730A) Standard on 750A and 770A	38	39	45
	948	Windows, Power Delete (Driver & Passenger Switches only)	21	22	25
	51B	Wiring, Spot Lamp Prep, Driver Side (Opt. On 720A, 730A)	76	79	90
	51Z	Wiring, Spot Lamp Prep, Duel Side (Opt. On 720A, 730A)	151	156	180

4/28/2010

**2011 POLICE INTERCEPTOR
PRICE LIST
(PRICE LEVEL CODE 115)**

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
POLICE INTERCEPTOR	P71	4-Door Sedan - Police Base 720A	\$ 24,792	\$ 25,895	\$ 27,440
		4-Door Sedan - Police Pursuit Base 730A	24,930	26,038	27,595
		4-Door Sedan - Police w/ Street Appear Pkg 750A	24,930	26,038	27,595
		4-Door Sedan - Police Pursuit w/ Street Appear Pkg 770A	25,076	26,189	27,760
ALL MODELS		Destination and Delivery	875	875	875
	OPTION CODE	POWERTRAINS	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE	99V	4.6L V8 Flexible Fuel SEFI Engine (Std all series)	Std.	Std.	Std.
MODEL	TRIM TYPE	PACKAGES	DEALER PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
POLICE	41A	Comfort & Convenience Group (Opt. all police series)	\$ 638	\$ 661	\$ 760
	60T	Fire Suppression System (Opt. all police series)	2,936	3,041	3,495
	476	Lamp Pre-Wire Group	38	39	45
	65A	Police Prep Package -Base (Not Avail w/179, 68B,P, 65H,J,P,R,S,U,W)	647	670	770
	65J	Police Prep Package - Base w/ LED (Not Avail w/179, 68B,P, 65A,H,P,R,S,U,W)	836	866	995
	68P	Police Prep Package - Complete (Not Avail w/179, 65A,H,J,P,R,S,U,W)	1,743	1,805	2,075
	68B	Police Prep Package - Complete w/ LED (Not Avail w/179, 65A,H,J,P,R,S,U,W)	1,953	2,023	2,325
	53M	Radio Suppression Package (Opt. all police series)	80	83	95
	65U	Ready for the Road Package (Not Avail w/179, 68B,P, 65A,H,J,P,R,S,W)	3,461	3,585	4,120
	65S	Ready for the Road Package w/ LED (Not Avail w/179, 68B,P, 65A,H,J,P,R,U,W)	3,461	3,585	4,120
	65W	Visibility Package (Not Avail. w/179, 68B,P, 65A,H,J,P,R,S,U)	2,596	2,689	3,090
	65H	Visibility Package w/ LED (Not Avail. w/179, 68B,P, 65A,J,P,R,S,U,W)	2,596	2,689	3,090
	65P	Base Lighting Package (Not Avail. w/179, 68B,P, 65A,H,J,R,S,U,W)	1,642	1,701	1,955
	65R	Base Lighting Package w/ LED (Not Avail. w/179, 68B,P, 65A,H,J,P,S,U,W))	1,642	1,701	1,955

From: Richard Tackett [richard.tackett@garberfleetsales.com]
Sent: Tuesday, January 25, 2011 1:48 PM
To: Jim Benkoczy
Subject: EXERPT

Line No.	Representative Model	Alternate Fuel Capable ²
1	2011 Chevrolet Impala Police 4dr Sdn Marked Police (1WS19, 9C1)	S
2	2011 Chevrolet Caprice Police Package PPV 4dr Sdn Marked Police (1EW19, 9C1)	S
3	2011 Dodge Charger 4dr Sdn Marked Police RWD (LDDE48)	S
4	2011 Ford Police Interceptor 4dr Sdn Marked w/3.27 Axle (P7B, 720A)	S
5	2011 Ford Police Interceptor 4dr Sdn Marked w/3.55 Axle (P7B, 730A)	S

Organization Name ³	State of Florida Base Vehicle Price (\$##,###) ⁴	OEM OI (##.##%)
<u>Garber Chevrolet Buick Pontiac GMC Truck, Inc.</u>	\$18,996	0.00%
<u>Garber Chevrolet Buick Pontiac GMC Truck, Inc.</u>	\$24,216	0.00%
<u>Garber Chrysler Dodge Jeep Inc.</u>	\$21,637	0.00%
* <u>Garber Ford Mercury, Inc.</u>	\$21,536	6.00%
<u>Garber Ford Mercury, Inc.</u>	\$21,576	10.00%

Richard Tackett
Fleet Sales Manager
Garber AutoMall
3340 Hwy 17

Commodity Code No. 071-111; POLICE PURSUIT AUTOMOBILE, MARKED

Line No.	Representative Model	Alternate Fuel Capable ²	Organization Name ³	State of Florida Base Vehicle Price (\$#,###) ⁴	OEM Options Discount (##,##%) ⁵	Estimated Leadtime in Days (##) ⁶	Manufacturer's Last Order Date (#####Y)	Score ⁸	Aftermarket Option: Special Paint - FHP. Price (\$#,###) ⁹	Aftermarket Option: Rear Air Shock Absorbers. Price (\$#,###) ⁹	Aftermarket Option: Vent / Rain Shields, Flange Mounted. Price (\$#,###) ⁹	Aftermarket Option: Vent / Rain Shields, Tape-On. Price (\$#,###) ⁹	Aftermarket Option: Push Bumper, Sixteen Inch High. Price (\$#,###) ⁹	Aftermarket Option: Anti-Theft Security System, Automatic Activation. Price (\$#,###) ⁹	Aftermarket Option: Alternating Lamp Flashers. Price (\$#,###) ⁹	Aftermarket Option: Auxiliary Dome Light. Price (\$#,###) ⁹	Aftermarket Option: Accessory Outlets Bank, Three (3) Outlets. Price (\$#,###) ⁹	Aftermarket Option: Receiver / Hitch Package. Price (\$#,###) ⁹	N/A
1	2011 Chevrolet Impala Police 4dr Sdn Marked Police (1WS19, 9C1)	S	Garber Chevrolet Buick Pontiac GMC Truck, Inc.	\$18,996	0.00%	60		#####	(\$1,390)	NA	NA	\$96	\$416	\$126	\$126	\$96	\$46	\$396	
2	2011 Chevrolet Caprice Police Package PPV 4dr Sdn Marked Police (1EW19, 9C1)	S	Garber Chevrolet Buick Pontiac GMC Truck, Inc.	\$24,216	0.00%	180		#####	(\$600)	\$396	NA	\$96	\$416	\$126	\$96	\$96	\$46	\$396	
3	2011 Dodge Charger 4dr Sdn Marked Police RWD (LDDE48)	S	Garber Chrysler Doodle Jeep Inc.	\$21,637	0.00%	90-120		#####	(\$1,445)	\$396	\$69	\$69	\$436	\$126	\$76	\$96	\$46	NA	
4	2011 Ford Police Interceptor 4dr Sdn Marked w/3.27 Axle (P7B, 720A)	S	Garber Ford Mercury, Inc.	\$21,536	6.00%	90		#####	(\$350)	\$426	\$65	\$65	\$396	\$126	\$76	\$85	\$46	\$426	
5	2011 Ford Police Interceptor 4dr Sdn Marked w/3.55 Axle (P7B, 730A)	S	Garber Ford Mercury, Inc.	\$21,576	10.00%	90		#####	(\$500)	\$426	\$65	\$65	\$396	\$126	\$76	\$85	\$46	\$426	

