

Donald J. Lee, Jr.

Chief of Police



Key West

POLICE DEPARTMENT

TO: Mr. Bob Vitas, City Manager

FROM: Donald J. Lee Jr., Chief of Police

DATE: December 13th, 2012

RE: Authorize the purchase of 12 Marked Police Patrol Vehicles from Garber Fleet Sales and 10 Unmarked Detective/Administrative Vehicles from Duval Ford for a total cost of \$567,602.00.

Action Statement:

Authorize the purchase of 10 Marked Ford Interceptor Sedans at a unit/vehicle cost of \$25,813 (\$258,130 total) and 2 Marked Ford Interceptor Utility SUV's at a unit/vehicle cost of \$27,177 (\$54,354 total) from Garber Fleet Sales, pursuant to City of Jacksonville Bid # SC-0288-12. Additionally, authorize the purchase of 9 Ford Unmarked Interceptor Sedans at a unit/vehicle cost of \$25,344 (\$228,096 total) and 1 Unmarked Ford Interceptor Utility SUV at a unit/vehicle cost of \$27,022 (\$27,022 total) from Duval Ford, pursuant to Florida Sheriff's Bid Award 12-20-0905. Total cost for all aforementioned vehicles and SUVs is \$567,602.00. Purchases from both Garber Fleet sales and Duval Ford are made pursuant to City Ordinance Section 2-797(3).

Background:

The Key West Police Department was originally budgeted in this fiscal year (FY12/13) for 17 Marked Police Vehicles and 5 Unmarked Police Vehicles. After re-assessing our needs, it was determined that our requirements were for 12 Marked vehicles and 10 Unmarked vehicles. The total number of vehicles to be purchased (22) remains the same.

On October 19th, 2011 the City of Jacksonville, Florida published an invitation to bid for Police Vehicles. On November 3, 2011 the City of Jacksonville, after a competitive process, selected Garber Fleet Sales to provide police Ford Sedan and Utility SUV Police Interceptors to their city. On November 29th, 2012 the general government awards committee voted to approve the first renewal option of the contract making it valid thru December 11, 2013. The City of Jacksonville has extended cooperative purchasing to other government agencies in section 10, General Conditions of the attached City of Jacksonville solicitation.

The cooperative purchasing language specifically allows for the bidder to "make his bid available to all City agencies and departments, bi-City agencies, in-City fire departments and municipalities, the bid process he submits in accordance with the bid terms and conditions, should any said department or agency wish to buy under this bid proposal".



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While the options requested by the Key West Police Department were not included in the City Of Jacksonville solicitation, a comparison of the cost of these options between the Garber Fleet quote, the State of Florida Contract and Florida Sheriff's Association bid resulted in the Garber quote coming in lower than the unit pricing in the Florida State Contract or the Florida Sheriff's bid for the (12) Marked Police Vehicles. The Duval Ford quote from the Florida Sheriff's bid for the (10) Unmarked police vehicles came in Lower than the City of Jacksonville and State Contract bids. (See below)

Marked Police Sedan:

<u>Garber Quote</u>	<u>Sheriff's Bid Quote</u>	<u>State Contract Quote</u>
\$25,813.00	\$27,131.00	\$27,298.00

Marked Police Utility SUV:

<u>Garber Quote</u>	<u>Sheriff's Bid Quote</u>	<u>State Contract Quote</u>
\$27,177.00	\$28,472.00	\$29,509.00

Unmarked Police Sedan:

<u>Garber Quote</u>	<u>Sheriff's Bid Quote</u>	<u>State Contract Quote</u>
\$25,380.00	\$25,344.00	\$25,510.00

Unmarked Police Utility SUV:

<u>Garber Quote</u>	<u>Sheriff's Bid Quote</u>	<u>State Contract Quote</u>
\$27,280.00	\$27,022.00	\$27,880.00

These (22) vehicles will be marked patrol and unmarked detective/administrative units and assigned to the Patrol and Detective/Administrative Division. The Office of Law Enforcement Standards (OLES) and the National Institute of Standards and Technology develop equipment standards based on laboratory evaluation of commercially available products. Police vehicles are part of the equipment tested annually by the State of Michigan Department of State Police. A comprehensive evaluation is completed on the vehicles that meet the standards established by OLES. The 2013 Police Ford Interceptor meets the OLES standards.

As in fiscal year 11/12, the use of the Ford Police Interceptor package has proven to be reliable and mechanically superior to the older Chevy Impalas still in use by the department. The 2013 Interceptor is a brand new platform designed to replace the existing Crown Victoria. As with the Crown Victoria, this vehicle is designed specifically to meet the needs of police road patrol duties and is expected to perform well in all categories.

Based upon the above data and evaluation, standard equipment, 5 star NHSTA frontal crash test rating, fail safe cooling systems, electrical and ergonomic improvements to the new platform, dealer relationship, city maintenance history on the Crown Victoria and the manufacturers commitment to Law Enforcement, the Fleet



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Services Division of the City of Key West recommends the 2013 Ford Police Interceptor Sedan and Utility SUV.

Purpose and Justification:

The vehicles described are necessary to maintain proper function of essential components of the Police Department. These vehicles are replacing 2005 and 2006 Chevy Impalas, Ford Expeditions and Ford Explorers that have surpassed their useful service life.

Vehicle Specifications and cost are as follows: (10) 2013 Marked Patrol Ford Police Interceptor, front wheel drive, \$25,813.00 per vehicle. (2) Marked Patrol Ford Police Utility SUV Interceptor, front wheel drive, \$27,177.00 per vehicle. (9) Unmarked Detective Ford Police Interceptor, front wheel drive, \$25,344.00 per vehicle. (1) Unmarked Detective Ford Police Utility SUV Interceptor, front wheel drive, \$27,022.00 for a total of \$568,674.00.

Options:

One option is to purchase the vehicles from Garber Fleet Sales, via City of Jacksonville bid # SC-0288-12 and Duval Ford via Florida Sheriff's Bid Award 12-20-0905 in compliance with city ordinance 2-797(3). This option would allow for the City of Key West to purchase the needed vehicles according to the exact specifications required and at the lowest cost to the City of Key West. The purchase of these vehicles provides important tools for public safety, worker efficiency and delivery of professional police service to the community. The local Ford Dealer, Duncan Ford declined to offer a bid for these vehicles.(See Attached e-mail).

Another option is to forgo the purchase of the vehicles. This would result in an increasing lack of functionality from using seven and eight year old vehicles, as well as increased public safety risks and increased cost to maintain a fleet past its useful service life.

Recommendation:

The Key West Police Department recommends the purchase of these vehicles.



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