




MEMORANDUM

Date: December 14, 2023

To: Honorable Mayor and Commissioners

Via: Albert P. Childress 
City Manager

From: Marcus Davila
Director of Community Services

Subject: **Authorize the Purchase of rubber surface material from perkEpave LLC for \$64,484.**

Introduction

Authorize the purchase of rubber surface material from perkEpave LLC for \$64,484 without formal competitive procurement under Sec 2-797 (4) Exempt Contractual Services, in the best interest of the City.

Background

There are grass square sections in the seating area of the Coffee Butler Amphitheater. These sections create an issue with a change in ground for moving things for set up and the placing of chairs and tents. The City will be using the rubber surface material to fill those spaces allowing for tents and seating and eliminating possible hazards. The material is impervious so will still be a source of drainage for the amphitheater.

In August of 2009 under the authority of the City Commission of the City of Key West, Florida Resolutions 09-220 and 09-263, the City Staff of Key West installed Flexi-Pave materials from K.B. Industries, Inc. in the tree planters along Duval Street and in areas adjacent to the Southernmost Point. During that time the City of Key West joined KBI's Green Partnership Program™ (GPP). The program provides municipal, educational, and commercial clients the option to self-install the products, thus realizing labor cost savings.

Since that time Flexi-Pave has been installed in other city areas to include city owned play surfaces. Flexi-Pave meets the requirements under the American Society for Testing and Materials

(ASTM) F1292 Standard Specification for Impact Attenuation of Surface Systems Under and Around Playground Equipment.

When the City first used Flexi-Pave we paid to have staff trained to do the installation to save on future projects by only purchasing materials. perkEpave LLC is the only company to make the same material as Flexi-Pave so we can do the installation for either company. All other rubber surface materials will require the City to pay for installation as well as materials, which increases the cost. Any new company we would have to pay for training, and also take up staff time to complete that training, both additional costs.

We obtained quotes for both perkEpave LLC for \$64,484, and Flexi-pave for \$96,630. There would be no pricing advantage to a bid process since any additional vendors would be charging for installation on top of materials, and it would only further delay the project.

Procurement

Installation of rubber surface material is a part of a CIP project for the amphitheater funded under the Infrastructure Surtax/Truman Waterfront/Infrastructure 101-4303-543-63 for \$641,830 in total.

Recommendation

The City Manager recommends authorizing the purchase of rubber surface material from perkEpave LLC for \$64,484.

Attachments:
Resolution
perkEpave Quote
Flexi-Pave Quote