



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

MEMORANDUM

To: City Commissioners
Bogdan Vitas, City Manager
David Fernandez, Asst. City Manager – Operations

From: Jay Gewin, Utilities Manager

Date: April 26, 2013

Reference: Contracts Awarded from RFP’s Written by Kessler Consulting

Kessler Consulting has successfully written numerous RFP’s around the State of Florida. These RFP’s have resulted in eventual contract awards to several different firms, which I believe is indicative of Kessler’s ability to draft a bid document that is fair to all prospective respondents.

Collection Contracts:

- Leon County (2012) –** Waste Pro
- Hillsborough County (2012) –** Waste Management, Republic and Waste Services
- Brevard County (2012/13) –** Waste Management
- Southwest Ranches (Town) (2011/12) –** Southern Waste Services
- Sarasota (City) (2009/10) –** Waste Management (contract also includes processing recyclables and yard waste and transfer of solid waste)
- Manatee County (2007/08) –** Waste Management and Waste Pro
- Hendry County (2010) –** Waste Services and Choice
- Sarasota County (2004) –** Waste Management

Processing Contracts:

- Tallahassee (2012/13) –** Marpan
- Hillsborough County (2012) –** Waste Services
- Indian River County (2012) –** ReCommunity
- Polk County (2011/12) –** Waste Management
- Lakeland (2012) –** Republic
- Pasco (2011/12) –** Republic
- Seminole County (2002, plus assisted with several negotiations, most recently in 2012) –** Waste Management

Disposal Contracts:

- Fort Lauderdale (2012/13) –** Waste Management

Key to the Caribbean – average yearly temperature 77 ° Fahrenheit.